

Ashley Litwin

The Wharton School, University of Pennsylvania
3733 Spruce Street, 300 Dinan Hall
Philadelphia, PA 19104-6302

Phone: +1 (949) 355 2900
Email: alitw@wharton.upenn.edu
Website: sites.google.com/ashleylitwin

Research Interests

Labor Economics, Behavioral Economics, Experimental Economics

Education

[†]Indicates expected

- 2027[†] PhD, Applied Economics, The Wharton School, University of Pennsylvania
- 2023 MS, Applied Economics, The Wharton School, University of Pennsylvania
- 2019 MA, Quantitative Methods in the Social Sciences, Columbia University
- 2016 BA, Peace and Conflict Studies, University of California, Berkeley

Research Papers

Working Papers

1. “Under Pressure: Time Constraints and Group Disparities” (Job Market Paper)
2. “Gender Bias and Differential Belief Updating”
3. “Please Take a Minute: How Prosocial Choices Change with Deliberation” (with Judd B. Kessler, Hannu Kivimaki, and Muriel Niederle). Revise and resubmit at *AEJ: Microeconomics*.

Publications

1. “Measuring Discrimination with Experiments” (with Corinne Low). *Handbook of Experimental Methods in the Social Sciences*, Edited by Alex Rees-Jones, Edward Elgar Publishing Ltd. Forthcoming.
2. “A Conditional Cash Transfer and Women’s Empowerment: Does Bolsa Familia Influence Intimate Partner Violence?” (with Elizaveta Perova and Sarah Anne Reynolds). *Social Science and Medicine*, 238(112462). 2019.

Selected Work in Progress

1. “The Glass Cliff: Leadership Selection During Crises”
2. “Subjective Pain Signals and Worker Discretion: Evidence from Doctors”
3. “Defaults, Response Time, and Preference Measurement”

Presentations

External

- 2026 University of Pittsburgh (Experimental/Behavioral Brown Bag)
- 2023 Columbia University (Student Workshop in Experimental Economics Techniques)
- 2022 Cornell University (Behavioral Economics Research Group)
- 2017 Western Social Science Association Annual Meeting

Internal

- 2026 Applied Economics Student Seminar
- 2025 Wharton Behavioral Lab Conference
- 2024 Applied Economics Student Seminar
- 2023 Behavioral and Experimental Economics Seminar, Applied Economics Student Seminar
- 2022 Applied Economics Student Seminar

Invited Participation

- 2025 Behavioral Economics Annual Meeting (BEAM)
- 2024 Behavioral Economics Annual Meeting (BEAM), Conference on Discrimination in the 21st Century (University of Chicago), Spring School in Behavioural Economics (UCSD & NHH)
- 2023 Conference on Discrimination in the 21st Century (University of Chicago)

Grants

- 2024 Wharton ESG Initiative (\$2,875), Wharton Coalition for Equity and Opportunity (\$2,875)
- 2023 Wharton Coalition for Equity and Opportunity (\$2,800)

Referee Service

Economic Inquiry, Management Science, World Development

Academic Affiliations

- 2023– Center for Health Incentives & Behavioral Economics, University of Pennsylvania

Selected Research Experience

- 2022–2024 Research Assistant, University of Pennsylvania
Professor Judd B. Kessler
- 2019–2021 Pre-Doctoral Research Fellow, Harvard University
Professors Will Dobbie and Crystal Yang

Teaching Experience

Behavioral Economics, Markets, and Public Policy (BEPP 2200/6200, UG/MBA)
TA to Professor Judd B. Kessler

Economics of Diversity and Discrimination (BEPP 2650/7650, UG/MBA)
TA to Professor Corinne Low

Managerial Economics (BEPP 2500, UG)
TA to Professor Ulrich Doraszelski

Introductory Economics for Business Students (BEPP 1000, UG)
TA to Dr. Gizem Saka

References

Professor Judd B. Kessler (Chair)

Howard Marks Professor of Business Economics and Public Policy
The Wharton School, University of Pennsylvania
judd.kessler@wharton.upenn.edu

Professor Alex Rees-Jones

Associate Professor of Business Economics and Public Policy
The Wharton School, University of Pennsylvania
alre@wharton.upenn.edu

Professor Corinne Low

Associate Professor of Business Economics and Public Policy
The Wharton School, University of Pennsylvania
corlow@wharton.upenn.edu