

# Ashley Litwin

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## Research Interests

Labor Economics, Health Economics, Behavioral Economics, Experimental Economics

## Education

<sup>†</sup>Indicates expected

- 2027<sup>†</sup> PhD, Applied Economics, The Wharton School, University of Pennsylvania
- 2023 MS, Applied Economics, The Wharton School, University of Pennsylvania
- 2019 MA, Quantitative Methods in the Social Sciences, Columbia University
- 2016 BA, Peace and Conflict Studies, University of California, Berkeley

## Research Papers

### *Working Papers*

1. “Context-Dependent Discrimination: Evidence from Emergency Triage Decisions” (JMP)
2. “Gender Bias and Differential Belief Updating”
3. “Please Take a Minute: How Prosocial Choices Change with Deliberation” (with Judd B. Kessler, Hannu Kivimaki, and Muriel Niederle). Revise and resubmit at *AEJ: Microeconomics*.

### *Publications*

1. “Measuring Discrimination with Experiments” (with Corinne Low). *Handbook of Experimental Methods in the Social Sciences*, Edited by Alex Rees-Jones, Edward Elgar Publishing Ltd. Forthcoming.
2. “A Conditional Cash Transfer and Women’s Empowerment: Does Bolsa Familia Influence Intimate Partner Violence?” (with Elizaveta Perova and Sarah Anne Reynolds). *Social Science and Medicine*, 238(112462). 2019.

### *Selected Work in Progress*

1. “The Glass Cliff: Leadership Selection During Crises”
2. “Subjective Pain Signals and Worker Discretion: Evidence from Doctors”
3. “Defaults, Response Time, and Preference Measurement”

## **Presentations**

### *External*

- 2026 University of Pittsburgh (Experimental/Behavioral Brown Bag), Princeton University (Student Workshop in Experimental Economics Techniques), Economic Science Association World Meeting (*scheduled*)
- 2023 Columbia University (Student Workshop in Experimental Economics Techniques)
- 2022 Cornell University (Behavioral Economics Research Group)
- 2017 Western Social Science Association Annual Meeting

### *Internal*

- 2026 Applied Economics Student Seminar
- 2025 Wharton Behavioral Lab Conference
- 2024 Applied Economics Student Seminar
- 2023 Behavioral and Experimental Economics Seminar, Applied Economics Student Seminar
- 2022 Applied Economics Student Seminar

## **Invited Participation**

- 2026 Behavioral Economics Annual Meeting (BEAM), Conference on Discrimination in the 21st Century (University of Chicago)
- 2025 Behavioral Economics Annual Meeting (BEAM)
- 2024 Behavioral Economics Annual Meeting (BEAM), Conference on Discrimination in the 21st Century (University of Chicago), Spring School in Behavioural Economics (UCSD & NHH)
- 2023 Conference on Discrimination in the 21st Century (University of Chicago)

## **Grants**

- 2024 Wharton ESG Initiative (\$2,875), Wharton Coalition for Equity and Opportunity (\$2,875)
- 2023 Wharton Coalition for Equity and Opportunity (\$2,800)

## **Referee Service**

Economic Inquiry, Management Science, World Development

## **Academic Affiliations**

- 2023– Center for Health Incentives & Behavioral Economics, University of Pennsylvania

## **Selected Research Experience**

- 2022–2024 Research Assistant, University of Pennsylvania  
*Professor Judd B. Kessler*
- 2019–2021 Pre-Doctoral Research Fellow, Harvard University  
*Professors Will Dobbie and Crystal Yang*

## Teaching Experience

Behavioral Economics, Markets, and Public Policy (BEPP 2200/6200, UG/MBA)

*TA to Professor Judd B. Kessler*

Economics of Diversity and Discrimination (BEPP 2650/7650, UG/MBA)

*TA to Professor Corinne Low*

Managerial Economics (BEPP 2500, UG)

*TA to Professor Ulrich Doraszelski*

Introductory Economics for Business Students (BEPP 1000, UG)

*TA to Dr. Gizem Saka*

## References

### **Professor Judd B. Kessler (Chair)**

Howard Marks Professor of Business Economics and Public Policy

The Wharton School, University of Pennsylvania

[judd.kessler@wharton.upenn.edu](mailto:judd.kessler@wharton.upenn.edu)

### **Professor Alex Rees-Jones**

Associate Professor of Business Economics and Public Policy

The Wharton School, University of Pennsylvania

[alre@wharton.upenn.edu](mailto:alre@wharton.upenn.edu)

### **Professor Corinne Low**

Associate Professor of Business Economics and Public Policy

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