

Juuso Toikka

DATE	September 20, 2024	
CONTACT INFORMATION	The Wharton School, University of Pennsylvania 3733 Spruce Street Philadelphia, PA 19104-6372	Tel. (215) 898-8920 Fax. (215) 898-7635 toikka@upenn.edu
EDUCATION	Stanford University, Ph.D. in Economics Helsinki School of Economics, M.Sc. in Economics	2010 2002
EXPERIENCE	The Wharton School Associate Professor of Business Economics and Public Policy University of Pennsylvania Associate Professor of Economics (by courtesy) Harvard University Visiting Associate Professor of Economics Massachusetts Institute of Technology Gary Loveman Career Development Associate Professor of Economics Gary Loveman Career Development Assistant Professor of Economics Assistant Professor of Economics Yale University Visiting Assistant Professor, Cowles Foundation & Economics Dept. Microsoft Research New England Consulting Researcher	2018–present 2019–present Spring 2021, Spring 2022 2015–2018 2014–2015 2010–2014 2012–2013 Spring 2012
PROFESSIONAL ACTIVITIES	Co-editor, <i>Theoretical Economics</i> Associate editor <i>Econometrica</i> <i>American Economic Review</i> <i>Theoretical Economics</i> <i>Journal of Economic Theory</i> <i>Journal of the European Economic Association</i> Refereeing <i>American Economic Review</i> , <i>Econometrica</i> , <i>The Quarterly Journal of Economics</i> , <i>Journal of Political Economy</i> , <i>Review of Economic Studies</i> , <i>Theoretical Economics</i> , <i>Journal of Economic Theory</i> , National Science Foundation, and several others Conference organizing Co-organizer, Stanford Institute for Theoretical Economics (SITE) workshop on Dynamic Games, Contracts, and Markets Co-organizer, Penn Wharton workshop on New Directions in Market Design Program committee, World Congress of the Econometric Society Program committee, Econometric Society NASM Co-organizer, Penn Wharton Mini-Conference on Economic Theory Program committee, Econometric Society NAWM	2024–present 2023–present 2020–present 2018–2024 2016–2024 2019–2020 2018 2019 2020 2012, 2016, 2022 2023, 2024 2024

REFEREED
PUBLICATIONS

“Bayesian Persuasion: Reduced Form Approach” (with Akhil Vohra and Rakesh Vohra), *Journal of Mathematical Economics*, 107, 2023, 102863

“Robust Incentives for Teams” (with Tianjiao Dai), *Econometrica*, 90, 2022, 1583–1613

“Value of Persistent Information” (with Marcin Peski), *Econometrica*, 85, 2017, 1921–1948

“Dynamic Oligopoly with Incomplete Information” (with Alessandro Bonatti and Gonzalo Cisternas), *Review of Economic Studies*, 84, 2017, 503–546

“Mechanisms for Repeated Trade” (with Andrzej Skrzypacz), *American Economic Journal: Microeconomics*, 7, 2015, 252–293

“Dynamic Mechanism Design: A Myersonian Approach” (with Alessandro Pavan and Ilya Segal), *Econometrica*, 82, 2014, 601–653

“Efficiency in Games with Markovian Private Information” (with Juan Escobar), *Econometrica*, 81, 2013, 1887–1934

“Ironing without Control,” *Journal of Economic Theory*, 146, 2011, 2510–2526

“Secrecy versus Patenting” (with Klaus Kultti and Tuomas Takalo), *RAND Journal of Economics*, 38, 2007, 22–42

“Cross-licensing and Collusive Behaviour” (with Klaus Kultti and Tuomas Takalo), *Homo Oeconomicus*, 23, 2006, 181–194

OTHER
PUBLICATIONS

“Simultaneous Model of Innovation, Secrecy, and Patent Policy” (with Klaus Kultti and Tuomas Takalo), *American Economic Review, P&P*, 96, 2006, 82–86

“Kilpailu- ja patenttipolitiikan välistä ristiriitaa on liioiteltu” (with Klaus Kultti and Tuomas Takalo), In *Finnish Competition Law Yearbook*, 2, 2004, 273–282

WORKING
PAPERS

“Randomization and the Robustness of Linear Contracts” (with Ashwin Kambhampati and Rakesh Vohra)

“Robust Predictions in Dynamic Screening” (with Daniel Garrett and Alessandro Pavan)

“Optimal Project Management” (with Alessandro Bonatti and Doruk Cetemen)

“On Efficiency in Optimal Mechanisms” (with Daniel Garrett, Alessandro Pavan, and Rakesh Vohra)

TEACHING AND
ADVISING

MBA: Microeconomics for managers

Ph.D.: Contract theory, Microeconomic theory, Topics in game theory

Undergraduate: Intermediate microeconomic theory, Game theory

Ph.D. committees (year and initial placement in parenthesis): Ashwin Kambhampati (2021, US Naval Academy), Hideto Koizumi (2020, Hitotsubashi University), Tianjiao Dai (2019, Facebook), Harry Di Pei (2018, Northwestern), Tommaso Denti (2016, Princeton post doc and Cornell), Germán Gieczewski (2016, Princeton), Anton Tsoy (2015, Einaudi Institute), Ruitian Lang (2014, Australian National University), Daniel Barron (2013, Cowles Foundation post doc and Northwestern), Luis

Zermeno (2012, ITAM), Suehyun Kwon (2012, University College London)

HONORS AND
AWARDS

Wharton MBA Teaching Excellence Award	2022, 2024
Wharton Faculty Fellow	2020
Semi-plenary lecture, Latin American Meeting of the Econometric Society	2018
Graduate Teacher of the Year, Department of Economics, MIT	2018
Gary Loveman Career Development Chair, Dept. of Economics, MIT	2014–2018
Departmental seminar, Economics Dept., UC Berkeley	2017
Semi-plenary lecture, European Meeting of the Econometric Society	2017
Leonard W. Ely and Shirley R. Ely Graduate Fellowship, Stanford University	2008
Yrjö Jahnsson Foundation Master's Thesis Award	2003