

Chelsea Schein

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ACADEMIC POSITIONS

2018 – Present **The Wharton School, University of Pennsylvania**
Postdoctoral Fellow
Instructor: Ethics and Social Responsibility. Rating: 3.75/4 (top 10th percentile)

EDUCATION

2018 **University of North Carolina, Chapel Hill**, PhD Social Psychology
Certificate: Quantitative Psychology

2011 **Franklin & Marshall College**, B.A. Scientific and Philosophical Studies of Mind
Valedictorian, Summa Cum Laude with Honors

RESEARCH INTERESTS

empirical business ethics, political psychology, conflict management, judgment and decision making, negotiations

PEER REVIEWED RESEARCH PUBLICATIONS

- Schein, C.**, Jackson, J. C., Frasca, T. & Gray, K. (*in press*). Praise-Many, Blame-Fewer: A common (and successful) strategy for attributing responsibility in groups. *Journal of Experimental Psychology: General*.
- Schein C.**, & Gray, K. (2018). The theory of dyadic morality: Reinventing moral judgments by redefining harm. *Personality and Social Psychology Review*, 22(1), 32-70.
- Schroeder, J., Fishbach, A., **Schein, C.** & Gray, K. (2017). Functional intimacy: Needing—but not wanting—the touch of a stranger. *Journal of Personality and Social Psychology*, 113(6), 910-924.
- Gray, K., **Schein, C.** & Cameron, D. (2017). How to think about emotion and morality: Circles not arrows. *Current Opinion in Psychology*, 17, 41-46.
- Schein, C.**, Ritter, R. S. & Gray, K. (2016). Harm mediates the disgust-immorality link. *Emotion*, 16, 862-876.
- Schein, C.**, Hester, N. & Gray, K. (2016). The visual guide to morality: Vision as an integrative analogy for moral experience variability and mechanism. *Social and Personality Psychology Compass*, 10, 231-251.

Stromhinger, N., Gray, K., Chituc, V., Heffner, J., **Schein, C.** & Heagins, T. (2016) The MR2: A multi-racial mega-resolution database of facial stimuli. *Behavioural Research Methods*, 48, 1179-1204.

Schein, C., Goranson, A. & Gray, K. (2015). The uncensored truth about morality: Ubiquitous harm and our dyadic moral minds. *The Psychologist*, 28, 982-985.

Schein, C. & Gray, K. (2015). The unifying moral dyad: Liberals and conservatives share the same harm-based moral template. *Personality and Social Psychology Bulletin*, 41, 1147-1163

Gray, K., * **Schein, C.*** & Ward, A. (2014). The myth of harmless wrongs in moral cognition: Automatic dyadic completion from sin to suffering. *Journal of Experimental Psychology: General*, 143, 1600-1615. *Shared first author. [NYT op-ed 1/30/15]

Gray, K. & **Schein, C.** (2012). Two minds vs. two philosophies: Mind perception defines morality and dissolves the debate between Deontology and Consequentialism. *Review of Philosophy and Psychology*, 3, 405-423.

UNDER REVIEW, UNDER REVISION & SELECT IN PREP

Schein, C., Stromhinger, N. & Schweitzer, M. (in prep). Low Power Increases Leniency for Deception in Negotiations.

Schein, C., Kubin, E., Bignman, Y. & Gray, K. (under review). Bridging Political Divides by Focusing on Shared Moral Values.

Rhee, J., **Schein, C.** & Bastian, B. (under review). What is Moralization? (Second round review, *Psychological Compass*).

Vel-Palumbo, M., **Schein, C.**, Ferguson, R., & Bastian, B. (under review). Morally Excused but Socially Excluded: Denial of Agency through the Defense of Mental Impairment Mitigates Criminal Responsibility but at the Cost of Rights.

Schein, C., Dillard, L. & Gray, K. (in prep). Caregiver super-humanization and stifled perceptions of suffering.

CHAPTERS AND COMMENTARIES

Schein, C. & Gray, K. (2017). Moralization: What makes an act wrong? In Gray, K. & Graham, J. (Eds.) *The Atlas of Moral Psychology*. Guilford Press.

Gray, K. & **Schein, C.** (2016). No absolutism here: Harm predicts moral judgment 30x better than disgust—Comm. on Scott Inbar & Rozin (2015). *Perspectives on Psychological Science*, 11, 325-329.

Schein, C. & Gray, K. (2016). Moralization and harmification: The dyadic loop explains how the innocuous becomes harmful and wrong. *Psychological Inquiry*, 27, 62-65.

Schein, C. & Gray, K. (2015). The eyes are the window to the uncanny valley: Mind perception autism and missing souls. *Interaction Studies*, 16, 173-1179.

Schein, C. & Gray, K. (2014). The prototype model of blame: Freeing moral cognition from linearity and little boxes. *Psychological Inquiry*, 25, 236-240.

PUBLICATIONS FOR GENERAL AUDIENCES

Gray, K. & **Schein, C.** (2015, February 1). The myth of harmless wrongs. *The New York Times*, pp. SR10.

Gray, K. & **Schein, C.** (2011). When your life is on the line, be a victim, not a hero. *The Jury Expert*, 28(6), 1-7.

Schein, C. & Gray, K. (2015, August 12). Making sense of moral disagreement: Liberals, conservatives and the harm-based template they share. Society for Personality and Social Psychology Character & Context Blog. <http://www.spsp.org/blog/making-sense-of-moral>

GRANTS AND AWARDS

Grand Prize Winner, *Frank* 2018 Public Interest Communication Award, 2018

Heritage Dissertation Award, Society for Personality and Social Psychology, 2018

Baughman Dissertation Award, UNC, 2017

Chester A. Insko Best Publication Award, 2015

UNC Psychology Club Research Mentor Award, 2015

National Science Foundation, Graduate Research Fellowship, 2013-2016

Humane Studies Fellowship, 2012- 2018

Henry S. Williamson Valedictorian Award, Franklin & Marshall College, 2011

Stanley Craig Memorial Student Leadership Award, Franklin & Marshall College, 2011

Phi Beta Kappa, Franklin & Marshall College, 2011

TEACHING EXPERIENCE

The Wharton School, University of Pennsylvania Spring 2019

LGST 100: Ethics and Social Responsibility

Instructor Rating: 3.75/4, top 10th percentile of Wharton instructors

University of North Carolina, Chapel Hill

Tolerance in the Marketplace of Ideas 2017- 2018

Designed and taught a seminar on the psychology of navigating conflict

Morality, Markets, and Taboos 2016 – 2017

Designed and taught a seminar on perceptions of different markets

Social Psychology, Teaching Assistant 2013

TEACHING INTERESTS

Business Ethics, Negotiations, Leading Teams & Organizations, Organizational Behavior, Judgment and Decision Making, Persuasion

INVITED TALKS

Wake Forest University, 2015

University of Virginia, 2016

Duke University, 2017

University of Toronto, 2017

National Institute of Health, Department of Biomedical Ethics, 2018

Columbia University, 2018

Wharton, 2018

CHAired SYMPOSIUMS

New Interventions for Tackling Political Polarization. Chaired Symposium at the International Conference of Psychological Science. Paris, France. March 2019.

Every Day Heroes: Characteristics and Perceptions of Super Agents. Chaired Symposium at the Association of Psychological Science. Washington, DC. May 2019.

FIRST AUTHOR POSTER AND PAPER PRESENTATIONS

Schein, C., Jackson, J. C., Frasca, T. & Gray, K. (August 2019). Praise-Many Blame-Fewer: A common (and successful) strategy for attributing responsibility in groups. Presented at the Academy of Management, Boston, MA.

Schein, C. (July 2019). Bridging Political Divides by Focusing on Shared Moral Values. Presented at the International Association for Conflict Management. Dublin, Ireland.

Schein, C., Dillard, L. & Gray, K. (May 2019). Caregiver super-humanization and stifled perceptions of suffering. Presented at the Association of Psychological Science. Washington, DC. May 2019.

Schein, C. (October 2018). Bridging Political Divides by Focusing on Shared Moral Values. Presented at the Moral Psychology Research Group, Philadelphia, PA.

Schein, C. (October 2017). Is morality digital or analog? Presented at the Moral Psychology Research Group, Penn State, PA.

Schein, C. & Gray, K. (May 2017). The automaticity of perceiving suffering in immorality & its implications for understanding conflict. Presented at the 29th Annual Meeting of the Association for Psychological Science, Boston, MA.

Schein, C., Jackson, J. C., Frasca, T. & Gray, K. (January 2017). Praising many and blaming few: A culturally adaptive psychological heuristic. Presented at the 17th Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Schein, C. (November, 2015). The moral creep of harm and its threat to personal liberty. Paper presented at the Institute for Humane Studies Research Colloquium, Arlington, VA.

Schein, C., & Gray, K. (February, 2015). Harm is central in moral cognition for both liberals and conservatives. Presented at the Justice & Morality Pre-conference, Long Beach, CA.

Schein, C., & Gray, K. (February, 2015). Threat and the moralization of same-sex marriage. Presented at the 15th Annual Meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Schein, C., & Gray, K. (February, 2014). Mind cannot evolve: Dualism and the aversion to evolution. Presented at the 14th Annual Meeting of the Society for Personality and Social Psychology, Austin, TX.

Schein, C. & Gray, K. (June 2013). Two minds vs. two philosophies: Mind perception defines morality and dissolves the debate between deontology and utilitarianism. Presented at the Society for Philosophy and Psychology, Providence, RI. Finalist for student poster award.

Schein, C., & Gray, K. (January, 2013). The myth of harmless wrongs: All immorality is rooted in perceived harm. Presented at the 14th Annual Meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Schein, C. (November, 2012). Fear is inimical to liberty: Perceived harm leads to moralizing personal preferences. Paper presented at the Humane Studies Research Colloquium, Arlington, VA.

Schein, C. (January, 2012). Mind perception of beneficiaries. Presented at the 13th Annual Meeting of the Society for Personality and Social Psychology, San Diego, CA.

Schein, C., & Gray, K. (January, 2012). Conservation of mind: Other minds can neither be duplicated nor destroyed. Presented at the Mind Perception Pre-Conference at the 13th Annual Meeting of the Society for Personality and Social Psychology, San Diego, CA.

PROFESSIONAL SERVICE

Ad-hoc reviewer

- *Journal of Personality and Social Psychology*
- *Organizational Behavior and Human Decision Processes*

- *Journal of Experimental Psychology: General*
- *Journal of Experimental Social Psychology*
- *Social Psychological and Personality Science*
- *Emotion*
- *Cognition*
- *Personality and Social Psychology Bulletin*
- *Perspectives Psychological Science*
- *Nature Human Behavior*
- *Behavioral Decision Making*
- *Journal of Personality Assessment*

PROFESSIONAL AFFILIATIONS

Academy of Management

International Association of Conflict Management

Association for Psychological Science

Society for Personality and Social Psychology