

# CLAUDIO LUCARELLI

3641 Locust Walk  
Philadelphia, PA 19104  
Phone: +1 (215) 898-2837  
clucarel@wharton.upenn.edu

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## EDUCATION

Ph.D. Economics, University of Pennsylvania, 2006.  
A.M. Economics, University of Pennsylvania, 2004.  
B.Sc. Agricultural Economics, Pontificia Universidad Católica de Chile, 1996.

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## PROFESSIONAL EXPERIENCE

### Current positions:

Associate Professor of Health Care Management, The Wharton School, University of Pennsylvania.  
January 2018-  
Senior Fellow, Leonard Davis Institute of Health Economics, University of Pennsylvania, 2011-  
Visiting Professor, School of Business and Economics, Universidad de los Andes, Chile, 2018-

### Past positions:

Dean, School of Business and Economics, Universidad de los Andes, Chile, 2012-2017  
Associate Professor, School of Business and Economics, Universidad de los Andes, Chile, 2012-2017  
Assistant Professor of Policy Analysis and Management, Cornell University, 2006-2012  
Weatherall Scholar, Queen's University, Kingston, Canada, June 2014.

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## RESEARCH INTERESTS

Health Economics, Industrial Organization, Organizational Economics.

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## PUBLICATIONS

1. Gowrisankaran, G., Lucarelli, C., Schmidt-Dengler, P., Town, R. "Can Amputation Save the Hospital? The Impact of the Medicare Rural Hospital Flexibility Program on Demand and Welfare" *forthcoming Journal of Health Economics*
2. Song, M., Nicholson, S., Lucarelli, C. "Mergers with Inter-firm Bundling: A Case of Pharmaceutical Cocktails" *RAND Journal of Economics*, 48(3):810-834, 2017.
3. Ketcham, J. , Lucarelli, C., Powers, C. "Paying Attention or Paying Too Much in Medicare Part D" *American Economic Review*, 105(1): 204-33, 2015.
4. Lakdawalla, D., Shafrin, J., Lucarelli, C., Nicholson, S., Khan, S., Philipson, T. "Quality Adjusted Cost of Care: A Meaningful Way to Measure Growth in Innovation Cost vs. the Value of Health Gains" *Health Affairs*, 34(4): 555-561, 2015.
5. Ketcham, J., Lucarelli, C., Miravete, E., Roebuck, C. "Sinking, Swimming or Learning to Swim in Medicare Part D" *American Economic Review*, 102(6): 2639-73, 2012. Winner of the Nineteenth NIHCM Healthcare Research Award, 2013.
6. Lucarelli, C., Prince, J., Simon, K. "The Welfare Impact of Reducing Choice in Medicare Part D: A Comparison of Two Regulation Strategies" *International Economic Review*, 539 (4): 1155-1177, 2012 .
7. Gowrisankaran, G., Lucarelli, C., Schmidt-Dengler, P., Town, R. "The Impact of the Medicare Rural Hospital Flexibility Program on Patient Choice" *International Journal of Industrial Organization*, 29, 342-344, 2011.

## WORKING PAPERS

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- Ketcham, J., Lucarelli, C., Léger, P. “Group Incentives and Standardization: An Application to Hospital-Physician Gainsharing” *R&R RAND Journal of Economics*

## WORK IN PROGRESS

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- Gowrisankaran, G., Lucarelli, C., Schmidt-Dengler, P., Town, R. “Government Policy and the Dynamics of Market Structure: Evidence from Critical Access Hospitals”
- Lucarelli, C., Nicholson, S. “A Quality-Adjusted Price Index for Colon Cancer Drugs” NBER Working Paper # 15174.

## HONORS AND AWARDS

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- Nineteenth NIHCM Foundation Healthcare Research Award, 2013
- University of Pennsylvania, Penn Prize for Excellence in Teaching by Graduate Students, 2005.
- University of Pennsylvania, Edwin Mansfield Teaching Prize, 2004.
- University of Pennsylvania, Department of Economics Fellowship, 2004.
- Lindau Foundation Award, First meeting of the Nobel Laureates in Economics, 2004.
- Pontificia Universidad Católica de Chile, Class of 1996 Valedictorian, 1997.
- Pontificia Universidad Católica de Chile, Maximum Distinction Undergraduate Thesis, 1997.
- Pontificia Universidad Católica de Chile, Honor Scholarship, 1992.

## TEACHING EXPERIENCE

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- Universidad de los Andes:  
Organizational Economics  
Business Strategy
- Cornell University:  
Business Strategy (Sloan)  
Econometrics (Undergraduate)  
Regression Analysis and Managerial Forecasting (Sloan)
- University of Pennsylvania:  
Lecturer, Introductory Microeconomics, Summer 2003, Summer 2005.  
Lecturer, Health Economics, Summer 2004.  
Recitation Instructor, Introductory Microeconomics, Spring 2002, Fall 2002, Spring 2003, Fall 2003,  
Spring 2004, Fall 2005, Spring 2005.  
Teaching Assistant, Empirical Methods in I.O. (Ph.D. level), Spring 2003.  
Teaching Assistant, Public Economics, Fall 2001.

- Pontificia Universidad Católica de Chile:  
Teaching Assistant, Desarrollo Económico, 1996.  
Teaching Assistant, Economía Aplicada, 1996.  
Teaching Assistant, Economía Agraria, 1996.  
Teaching Assistant, Introducción a la Economía, 1995.

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#### PRESENTATIONS

Stanford University, University of Pennsylvania (Wharton), University of Illinois at Urbana Champaign, Queen's University, University of California at Berkeley, Haas School of Business, Cowles Conference for Structural Microeconomics 2010, Yale University, University of Pennsylvania (Wharton), U. of Chicago, University of Texas at Austin, HEC Montreal, Federal Trade Commission, American Society of Health Economists 2010, RAND (3), U. of Chicago Annual Health Economics Conference 2008, International Industrial Organization Conference 2008, American Society of Health Economists Conference 2008, Universidad Adolfo Ibanez, Universidad de Montevideo, Universidad Alberto Hurtado, Universidad de Navarra, American Economic Association 2009, International Industrial Organization Conference 2009, Boston University Annual Health Economics Conference 2009.

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#### PROFESSIONAL SERVICE

- Discussant:  
American Economic Association 2013, American Economic Association 2011, HEC Montreal Second Conference on the Industrial Organization of Health Care 2010, ASU Annual Health Economics Conference 2007, American Economic Association 2008, International Industrial Organization Conference 2008 (2), American Society of Health Economists 2008 (2), American Economic Association 2009, International Industrial Organization Conference 2009.
- Referee:  
*American Economic Review, American Economic Journal: Applied Economics, Health Economics, International Economic Review, International Journal of Health Care Finance and Economics, Journal of Health Economics, Journal of Human Resources, Journal of Public Economics, Latin American Journal of Economics, RAND Journal of Economics.*
- Member Consejo Asesor Académico, ESE Graduate School of Business, 2012-Present.
- Reviewer for University of Padua's Strategic Research Projects , 2009
- Advisory Committee, Health Economics Interest Group, AcademyHealth, 2008-Present.
- Service at Cornell:  
Faculty Recruiting Committee 2007-2008, 2008-2009, 2010-2011.  
Sloan Admissions Committee 2006-2007, 2007-2008, 2008-2009.  
Department of Economics, Placement Committee 2007-2008.  
Provost, Faculty Advisory Board on Information Technology 2011-2014

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#### OTHER PROFESSIONAL EXPERIENCE

- Fundación Chile, 1997-1999.
- United Nations, Economic Commission for Latin America and the Caribbean (ECLAC) and Interamerican Institute for Cooperation on Agriculture (IICA), Consultant, 1997.

- Pontificia Universidad Católica de Chile, Research Associate 1997.
- Pontificia Universidad Católica de Chile, Research Assistant, 1996.

#### MEMBERSHIPS

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American Economic Association, Econometric Society, Industrial Organization Society, International Health Economics Association, American Society of Health Economists.

#### PROGRAMMING

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Fortran, Matlab, Stata, Gauss, L<sup>A</sup>T<sub>E</sub>X.

#### LANGUAGES

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English and Spanish.

#### CITIZENSHIP

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Chilean

## GRANTS

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- Principal Investigator, Conicyt, Fondecyt Regular, Public Policy and the dynamics of Market Structure: Evidence from the Critical Access Hospital Program. 1130011. Award: \$73,150 (3/13-12/15).
- Investigator, NIH/AHRQ, Hospital Choice, Hospital Quality and Welfare for Rural Residents. 1R01HS018424-01A1. Award:\$577,514 (7/10-7/12)
- Investigator, NIH/AHRQ, Hospital-Physician Gainsharing, Grant Number 1R01HS018481-01. Award: \$484,307 (9/09-9/11).
- Co-Principal Investigator, Merck Company Foundation, Optimal Reimbursement Policy for Chemotherapy Drugs. Award: \$20,000 (1/09-12/09).
- Co-Principal Investigator, Pfizer, Inc., A Quality Adjusted Price Index for Cancer Drugs. Award: \$82,000 (1/08-12/08).
- Co-Principal Investigator, Merck Company Foundation, Physician Learning About Chemotherapy Treatments. Award: \$20,000 (7/07-7/08).
- Investigator Principal, Merck Company Foundation, Finding the Optimal Design for Medicare's Prescription Drug Benefit. Award: \$20,000 (7/07-7/08).
- Principal Investigator, Merck Company Foundation, The Premium Setting Strategies of Medicare Part D Plans. Award: \$30,000 (5/06-5/07).
- Co-Principal Investigator Pfizer, Inc., A Quality Adjusted Price Index for Cancer Drugs. Award: \$72,000 (8/06-8/07).
- Co-Principal Investigator, Merck Company Foundation, A Quality Adjusted Price Index for Cancer Drugs. Award: \$30,000 (1/05-12/05).
- Principal Investigator Cornell University, New Faculty Research Grant. Award: \$35,000 (7/06- ).
- Co-Principal Investigator, NIH, National Institute on Aging, Pilot Research Grant, An Analysis of the Medicare Prescription Drug Benefit. Award: \$28,000 (7/05-6/06)
- Principal Investigator, University of Pennsylvania Research Foundation, Dynamic Oligopoly Games and its Applications to Health Care. Award: \$15,000 (3/04-3/05)