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ACADEMIC APPOINTMENT

University of Pennsylvania, The Wharton School, Philadelphia, PA

Assistant Professor, Management, 2011-present

EDUCATION

University of Michigan, Ross School of Business, Ann Arbor, MI

Ph.D. Management & Organizations, April 2012

Dissertation: “From the ‘Treaty of Detroit’ to the 401(k): The Development and Evolution of Privatized Retirement in the United States”

- Winner, Ralph Alexander Best Dissertation Award, Human Resource Division, Academy of Management, 2013
- Winner, State Farm Foundation Doctoral Dissertation Award, 2010
- Finalist, INFORMS/Organization Science Dissertation Proposal Competition, 2010

Committee: Gerald (Jerry) Davis (Chair), Margaret Levenstein, Mark Mizruchi, Kathleen Sutcliffe

University of Texas, McCombs School of Business, Austin, TX

M.B.A. with Management concentration, May 2005

Southwestern University, Georgetown, TX

B.A. in Economics and Business Administration (double major), *cum laude*, May 1999

RESEARCH

A. Articles Published and Forthcoming in Peer Reviewed Journals

- [1] **Cobb, J. Adam.** 2015. “Risky business: The decline of defined benefit pensions and firms’ shifting of retirement risk.” *Organization Science*, 26(5): 1332-1350.
- [2] **Cobb, J. Adam.** 2016. “How firms shape income inequality: Stakeholder power, executive decision-making, and the structuring of employment relationships.” *Academy of Management Review*, 41(2): 324-348.
 - Winner, Best Article Award, *Academy of Management Review*, 2017
 - Finalist, Best Article Award, Academy of Management, Organizational Behavior Division, 2017
- [3] **Cobb, J. Adam,** Tyler Wry, and Eric Y. Zhao. 2016. “Funding financial inclusion: Institutional logics and the contextual contingency of funding for microfinance organizations.” *Academy of Management Journal*, 59(6): 2103-2131.

- Winner, Impact on Practice Award, Academy of Management, Organizations and Natural Environment Division and The Network for Business Sustainability, 2017
- [4] Lavine, Marc, **J. Adam Cobb**, and Christopher Roussin. 2017. “When saying less is something new: Social movements and frame contraction processes.” *Mobilization*, 22(3): 275-292.
- [5] **Cobb, J. Adam** and Flannery G. Stevens. 2017. “These unequal states: Corporate organization and income inequality within the United States.” *Administrative Science Quarterly*, 62(2): 304–340.
- Winner, Best Paper Award, Academy of Management, Organizational & Management Theory Division, 2014
 - Previously appeared in the *Academy of Management Conference Best Paper Proceedings*, 2014. Awarded to the best papers (approximately 10%) accepted for inclusion at the conference
- [6] **Cobb, J. Adam** and Ken-Hou Lin. 2017. “Growing apart: The declining firm-size wage premium and its inequality consequences.” *Organization Science*, 28(3): 429-446.
- [7] **Cobb, J. Adam**. “Managing the conflicting interests of workers and shareholders: Evidence from pension assumption manipulations.” *ILR Review*, Forthcoming.

B. Articles Submitted to Peer Reviewed Journals

- [8] McDonnell, Mary-Hunter and **J. Adam Cobb**. “Take a stand or keep your seat: Independent director exit after social activist challenges.” Under revision [1st revision]: *Academy of Management Journal*. (Received: 10/17/17).
- [9] Benton, Richard and **J. Adam Cobb**. “Eyes on the horizon? Fragmented elites and short-term focus of the American corporation” Under review: *American Sociological Review*. (Submitted: 9/18/17).
- [10] **Cobb, J. Adam**, JR Keller, and Samir Nurmohamed. “The effects of pay dispersion and demographic similarity on employee turnover.” Under review: *Academy of Management Journal*. (Submitted: 10/16/17).

C. Other Publications

- [11] Davis, Gerald F. and **J. Adam Cobb** 2010. “Resource dependence theory: Past and future.” *Research in the Sociology of Organizations*, 28: 21-42.
- [12] Davis, Gerald F. and **J. Adam Cobb** 2010. “Corporations and economic inequality around the world: The paradox of hierarchy.” *Research in Organizational Behavior*, 30: 35-53.
- [13] Wry, Tyler, **J. Adam Cobb**, and Howard Aldrich 2013. “More than a metaphor: Assessing the historical legacy of resource dependence and its contemporary promise as a theory of environmental complexity.” *Academy of Management Annals*, 7: 439-486.

D. Invited Publications

- [14] **Cobb, J. Adam** and Tyler Wry. 2014. “Resource-dependence theory.” *Oxford Bibliographies in Management*, Oxford University Press.

[15] **Cobb, J. Adam.** 2016. "How firms shape income inequality: A rejoinder to Zardkoohi and Bierman." *Academy of Management Review*, 41(4): 749-754.

[16] Review of "The Vanishing American Corporation" 2015. *Perspectives on Work* 19(1): 60-61.

E. Research in Progress

The differential effects of corporate philanthropy on labor productivity (with Luis Ballesteros)

The effect of shareholder activism on firm retirement plan policies (with Richard Benton and Brian Hathaway)

Firm size, institutions, and earnings: A cross-national examination (with Ken-Hou Lin)

The effect of intertemporal changes in pay dispersion on job search and worker mobility (with JR Keller)

Population aging and firm innovation (with Exequiel Hernandez)

The antecedents and consequences of microfinance capacity investments (with Tyler Wry, Jaeho Choi, and Brian Hathaway)

PRESENTATIONS

(* indicates refereed conference)

The effects of pay dispersion and demographic similarity on employee turnover [10]

- McGill University, Montreal, QC, 2017
- University of Illinois, Urbana-Champaign, IL, 2017
- Annual People and Organizations Conference at The Wharton School, Philadelphia, PA, 2017*
- Massachusetts Institute of Technology, Boston, MA, 2017
- Annual Meeting of the Labor and Employment Relations Association, Anaheim, CA, 2017*
- Annual Meeting of the Academy of Management, Anaheim, CA, 2016*
- Annual Meeting of the European Group on Organization Studies, Naples, ITA, 2016*

Growing apart: The declining firm-size wage premium and its inequality consequences [6]

- INSEAD, Fontainebleau, FRA, 2017
- Annual Meeting of the Academy of Management, Atlanta, GA, 2017*
- Annual Society for Institutional & Organizational Economics Conference, New York, NY, 2017*
- Annual People and Organizations Conference at The Wharton School, Philadelphia, PA, 2016*
- Annual Meeting of the Labor and Employment Relations Association, Minneapolis, MN, 2016*

Take a stand or keep your seat: Independent director exit after social activist challenges [8]

- Community of Social Innovation Conference, Toronto, ON, 2017

When principals conflict: Stakeholder power, executive decision-making, and the manipulation of pension assumptions (*previous title*) [7]

- Organizational Theory Junior Faculty Conference, Toronto, ON, 2015

Funding financial inclusion: Institutional logics and the contextual contingency of funding for microfinance organizations [3]

- National University of Singapore, Singapore, 2015

- Community of Social Innovation Conference, Ann Arbor, MI, 2015

These unequal states: Corporate organization and income inequality within the United States [5]

- University of Manitoba, Winnipeg, MB, 2015
- Annual Meeting of the American Sociological Association, San Francisco, CA, 2014*
- Annual Meeting of the Academy of Management, Philadelphia, PA, 2014*
- Annual Meeting of the European Group on Organization Studies, Rotterdam, NLD, 2014*
- Annual People and Organizations Conference at The Wharton School, Philadelphia, PA, 2013*

Whose interests are being served? Owners, employees, and the fraying employment relationship
(*previous title*) [1]

- Massachusetts Institute of Technology, Boston MA, 2013
- Harvard Business School, Boston MA, 2013
- Cornell University, Ithaca, NY, 2013
- Annual Meeting of the Labor and Employment Relations Association, San Diego, CA, 2013*
- Annual Meeting of the Academy of Management, San Antonio, TX, 2011*
- Annual Meeting of the Industrial Studies Association, Pittsburgh, PA, 2011*
- Annual People and Organizations Conference at the Wharton School, Philadelphia, PA, 2010*

“Too old to work and too young to die”: The framing of strategic change and the Treaty of Detroit
(*previous title*) [4]

- Annual Meeting of the Academy of Management, Boston, MA, 2012*

What explains the paradox of hierarchy? A cross-national exploration of corporate organization,
finance, and economic inequality

- Annual Meeting of the European Group on Organization Studies, Helsinki, FIN, 2012*
- Annual Meeting of the Academy of Management, Montreal, QC, 2010*

Effects of shared capitalism on firm and worker outcomes

- Annual Beyster Symposium, La Jolla, CA, 2011

Individual thriving: Measurement, validation, and implications for organizations

- Annual Meeting of the Academy of Management, Anaheim, CA, 2008*

Organized Symposia

with JR Keller, 2016. “The Causes and Consequences of Income Inequality and Economic Scarcity
Inside Organizations” (Carrie Leana, Discussant). Annual Meeting of the Academy of Management,
Anaheim, CA*

with Forrest Briscoe, 2011. “Shifting Power and the Changing U.S. Employment Relationship” (Gerald
Davis, Discussant). Winner of the Organization and Management Theory Division Best
Symposium Award. Annual Meeting of the Academy of Management, San Antonio, TX*

with Flannery G. Stevens, 2010. “Unequal America: Examining How Organizations Influence
Inequality Across Levels of Analysis” (Gerald Davis, Discussant). Annual Meeting of the Academy
of Management, Montreal, QC*

with Flannery G. Stevens, 2008. "Toward Theory Refinement: Advancement of Positive Organizational Scholarship Through Measure Development" (Jeffrey Edwards, Discussant). Annual Meeting of the Academy of Management, Anaheim, CA*

Other

2017. Participant in symposium, "The Causes and Consequences of Income Inequality: A Management Perspective" (Kaifeng Jiang & Anne Tsui, Organizers). Academy of Management Annual Meeting, Atlanta, GA*

- Selected as a *Showcase Symposium*. Awarded to the best symposia (approximately 10%) accepted for inclusion at the conference.

2013. Participant in symposium, "The Macro-Structures and Micro-Processes of Cultural Mixing: Exploring Opportunities for Synthesis" (Matthew Grimes & Tyler Wry, Organizers). Academy of Management Annual Meeting, Orlando, FL*

2012. Panelist in the professional development workshop, "Occupy, Economic Inequality and Business: Setting the Agenda" (Hari Bapuji & Suhaib Riaz, Organizers). Annual Meeting of the Academy of Management, Boston, MA

2012. Panel chairman, "Public-Private Welfare" Business History Conference, Philadelphia, PA

TEACHING

University of Pennsylvania, The Wharton School, 2011-present

Instructor, Industrial Relations & Human Resource Management
Average Rating (0 to 4 scale): 2.83

University of Michigan, Ross School of Business, 2009

Instructor, Behavioral Theory in Management
Average Rating (0 to 5 scale): 4.32

GRANTS

Wharton Dean's Research Fund Grant, 2012-2016

Global Initiatives Research & Teaching Materials Program, 2012

Mack Center Grant, 2012

Louis O. Kelso Fellowship, 2011

Robert Kahn Fellowship for the Scientific Study of Social Issues, 2010

Rackham Graduate Student Research Grant, 2010

AWARDS & HONORS

Best Article Award ("How firms shape income inequality: Stakeholder power, executive decision-making, and the structuring of employment relationships" [2]), *Academy of Management Review*, 2017

Research Impact on Practice Award ("Funding financial inclusion: Institutional logics and the contextual contingency of funding for microfinance organizations" [3]), Organizations and Natural Environment Division and The Network for Business Sustainability, Academy of Management, 2017

Best Paper Award (“These unequal states: Corporate organization and income inequality within the United States” [5]), Organizational & Management Theory Division, Academy of Management Annual Meeting, 2014

Ralph Alexander Best Dissertation Award, Human Resources Division Academy of Management, 2013

Best Symposium Award, (“Shifting Power and the Changing U.S. Employment Relationship”), Organizational & Management Theory Division, Academy of Management Annual Meeting, 2011

Finalist, INFORMS/Organization Science Dissertation Proposal Competition, 2010

State Farm Foundation Doctoral Dissertation Award, 2010

SERVICE

Wharton Committee Memberships

Member, Dissertation Committee for Adam Castor (Sungkyunkwan University), 2016

Member, Management Seminar Series Committee, 2013-2014, 2016-

Member, Management Doctoral Committee, 2014-2016

Second-year Paper and Comprehensive Exam Committee Memberships: Shinjae Won (2012), Andrew Boysen (2015), Tracy Anderson (2016), Shoshanna Schwartz (2017)

Editorial Board Member

Academy of Management Journal, 2017-Present

Organizational Science, 2013-Present

Other Service

Ad hoc reviewer, *Academy of Management Discoveries*, *Academy of Management Review*, *Administrative Science Quarterly*, *American Sociological Review*, *Business and Society*, *Human Relations*, *Journal of Management Studies*, *ILR Review*, *Industrial and Corporate Change*, *Management Science*, *Organizational Studies*, *The Sociological Quarterly*, *Strategic Management Journal*, Academy of Management Annual Meetings, INFORMS Dissertation Award, Strategic Management Society

Doctoral Grants Committee, Ross School of Business, 2008-2011

Co-organizer Seminar Series, Management Department, Ross School of Business, 2009-2010

PROFESSIONAL AFFILIATIONS

Academy of Management

American Sociological Association

Labor and Employment Relations Association