

UNIVERSITY OF PENNSYLVANIA - PERELMAN SCHOOL OF MEDICINE
Curriculum Vitae

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Kevin G.M. Volpp, MD, Ph.D.

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If you are not a U.S. citizen or holder of a permanent visa, please indicate the type of visa you have:
none (U.S. citizen)

Education:

1989	A.B.	Harvard College Cambridge, MA (Biology)
1990	N/A	Freie Universitat, Berlin, Germany (Rotary Scholar)
1998	M.D.	University of Pennsylvania (Medicine)
1998	Ph.D. M.A.	The Wharton School, Philadelphia, PA (Health Economics, Public Policy and Management)

Postgraduate Training and Fellowship Appointments:

1998-1999	Intern in Medicine, Brigham and Women's Hospital, Boston
1999-2001	Resident in Internal Medicine, Brigham and Women's Hospital/Harvard Vanguard Medical Associates

Faculty Appointments:

2001-2008	Assistant Professor, Department of Health Care Systems, the Wharton School
2001-2008	Assistant Professor of Medicine, University of Pennsylvania School of Medicine
2008-2011	Associate Professor of Medicine, University of Pennsylvania School of Medicine
2008-2011	Associate Professor, Department of Health Care Management, the Wharton School
2011-2017	Professor of Medicine, University of Pennsylvania School of Medicine
2011-present	Professor, Department of Health Care Management, the Wharton School
2016-present	Professor of Medical Ethics and Health Policy, University of Pennsylvania School of Medicine (Secondary)
2017	Janet and John Haas President's Distinguished Professor, University of Pennsylvania School of Medicine
2017-present	Founders President's Distinguished Professor, University of Pennsylvania School of Medicine

Hospital and/or Administrative Appointments:

2001-present	Attending Physician, Philadelphia VA Medical Center
2014-present	Health Policy Division Chief, Department of Medical Ethics and Policy, Perelman School of Medicine

Other Appointments:

2001-present	Senior Fellow, The Leonard Davis Institute, University of Pennsylvania
2008-present	Founding Director, Center for Health Incentives and Behavioral Economics, Leonard Davis Institute, University of Pennsylvania
2014-present	Director, University of Pennsylvania CDC Prevention Research Center, University of Pennsylvania

Specialty Certification:

2001	Diplomate in Internal Medicine, American Board of Internal Medicine
2011	Recertified Diplomate in Internal Medicine, American Board of Internal Medicine

Licensure:

2001-present	Pennsylvania MD
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Awards, Honors and Membership in Honorary Societies:

1985-1989	National Merit Corporate Scholarship
1985-1989	Harvard National Scholar; Harvard College Scholarship; Golden Nugget Scholarship; Drug, Chemical, Allied Trades Association Scholarship
1989	Magna Cum Laude, Harvard College
1989-1990	Rotary Scholarship - funding for one year of study in Berlin, Germany examining organization of health care delivery in the former East Germany
1990-1998	Medical Scientist Training Program grant recipient (full funding from National Institutes of Health (NIH) including tuition and stipend for M.D./Ph.D. studies)
1996-1998	Agency for Health Care Policy and Research Dissertation Grant Award
1997	American Heart Association Student Scholarship
1998	Association of Public Policy Analysis and Management Ph.D. Dissertation Award for best Public Policy Dissertation in the United States
2002-2008	Doris Duke Foundation Clinical Scientist Development Award - one of 10 awarded to junior faculty across all disciplines in national competition
2002	Best oral presentation by junior faculty member - Society of General Internal Medicine Mid-Atlantic Regional Meeting, NY, NY

2003-2006	Veterans Affairs (VA) Health Services Research Career Development Award - "8/8ths" salary support for 3 years to support early career research
2004-2009	Most Outstanding Abstract citation at AcademyHealth Annual Research Meeting - Top 30 of about 1700 submitted (with Meena Seshamani, 2004; David Song, 2005; Jalpa Doshi, 2006; Amol Navathe, 2007; Amy Rosen, 2008; Jeff Silber, 2008; Annice Kim, 2009)
2005	Robert Austrian Faculty Award for Evaluative Research, given to one person each year by the Department of Medicine
2005	Presidential Award for Early Career Scientists and Engineers (PECASE) - recognized at White House by President Bush with highest honor given by US government for early career scientists
2006	Society of General Internal Medicine Outstanding Junior Investigator Award
2006	John Thompson Award from Association of University Programs in Health Administration (AUPHA) for outstanding accomplishments in health services research as a junior investigator
2007	Best Paper Award - AcademyHealth Annual Research Meeting (with A Rosen, P Romano, P Rosenbaum, J Silber) - "Impact of ACGME Duty Hours on Mortality Among Patients in VA Hospitals" - one of three highest rated abstracts out of about 1700 submitted.
2007	Alice S. Hersh New Investigator Award, AcademyHealth, for "exceptional promise for future contributions to health services research"
2007	Best Paper Award (with Lisa Bolton, Americus Reed II, Katrina Armstrong), "How Does Drug and Supplement Marketing Affect a Healthy Lifestyle", The Association for Consumer Research
2007	Marjorie A. Bowman New Investigator Research Award, recognizing achievements in the health evaluation sciences, University of Pennsylvania
2008	Elected to American Society of Clinical Investigation (ASCI)
2009	Time Magazine Most Significant Advances in Health 2009 A-Z. Work described under "I" for "Incentives"
2010	British Medical Journal Group Awards for "Translating Research into Practice" for work on Financial Incentives and Smoking Cessation implemented by General Electric nationally for 152,000 employees January, 2010
2010	Society of General Internal Medicine Outstanding Research Paper of the Year for Volpp KG, Troxel AB, Pauly MV et al. New England Journal of Medicine; 2009; 360: 699-709.

2010	Samuel Martin Health Services Research Award for outstanding career achievement in health services research, University of Pennsylvania
2011	Best Paper Award, American Marketing Association Annual Conference for "Enhanced Active Choice: A New Method to Motivate Behavior Change," (with P Keller, B Harlam, G Loewenstein)
2012	Philadelphia Business Journal Health Care Innovation Award
2012	Elected to Association of American Physicians (AAP)
2012	Elected to Institute of Medicine, National Academy of Sciences
2014-2016	World Economic Forum - chosen to serve on Global Advisory Council on Behavior
2014	Luigi Mastroiaanni Clinical Innovations Award (with David Asch for Way to Health software platform), Penn Medicine
2015	Matilda White Riley Award For Contributions to Social and Behavioral Science, 20th anniversary of the Office of Social and Behavioral Sciences Research, NIH
2015	Association for Clinical and Translational Science (ACTS) Distinguished Investigator Award for Translation from Clinical Use into Public Benefit and Policy. "Award for Career Achievement and Contribution to Clinical and Translational Science"
2016	Article-of-the-Year Award, "Effect of Financial Incentives on Physicians, Patients, or Both on Lipid Levels", Academy Heath Annual Meeting, Boston, MA
2017	50@50 notable People, Papers, and Events from the UPENN Leonard Davis Institute's First Half-Century Award for 2009 New England Journal of Medicine article and 2010 British Medical Journal Group Award for Translating Research into Practice
2018	John McGovern, M.D. Award for 'exemplary service to academic medicine' from Association of Academic Health Centers

Memberships in Professional and Scientific Societies and Other Professional Activities:

International:

2001-Present Member, International Health Economics Association

National:

2001-Present AcademyHealth (Alice Hersch New Investigator of the Year Selection committee 2009-2011 (Chair 2010 and 2011); Abstract Committee Member, 2007; Article of the Year Committee Member, 1997)

2001-Present Member, American College of Physicians-American Society of Internal Medicine

- 2001-Present Member, American Medical Association (AMA)
- 2001-Present Member, Society of General Internal Medicine (Chair, Article of the Year Committee, 2012; Co-Chair, Special Symposia for Annual Meeting, 2009-10; Chair, Outstanding Junior Investigator of the Year Committee, 2007; Member, National External Funding Committee, 2006; Article of the Year Committee Member, 2005)
- 2002-2003 Agency for Health Care Research and Quality (AHRQ) (Ad hoc reviewer, "Partnerships for Quality" and "Rewarding Results" Study Sections)
- 2005-2009 Accreditation Council for Graduate Medical Education (ACGME) (Chair, Workgroup on Designing Innovations in Work Environments for Physicians in Training 2005-8; Member, ACGME Committee on Improving the Learning Environment (CILE) 2005-9)
- 2005 Member, AHRQ Advisory Panel on Future Design of Administrative Databases
- 2005-Present Member, American Society of Health Economists
- 2005 Member, Centers for Disease Control and Prevention (CDC) Health and Productivity Measurement Tools Expert Panel
- 2005-2010 Peer reviewer, Robert Wood Johnson Foundation Health Care Financing and Organization Initiative
- 2006-2009 Veterans Affairs Office of Research and Development (Member, Field Research Advisory Committee (FRAC))
- 2007-2008 Doris Duke Charitable Foundation (Advisory Board Member, Doris Duke Clinical Scientist Development Award)
- 2007-2008 VA Health Economics Research Center (HERC) (Advisory Committee)
- 2008 Institute of Medicine (Reviewer, IOM Report: Resident Duty Hours: Enhancing Sleep, Supervision, and Safety)
- 2008-2010 Quality and Patient Safety Advisory Committee Member, Veterans Health Administration (Advise Associate Deputy Secretary of VA on Quality and Patient Safety Initiatives)
- 2008 United States Department of Agriculture (USDA) Economic Research Service (Peer reviewer, Behavioral Health Economics Research Pilot Grant Program)
- 2009 NIH (Ad hoc reviewer U01 "Translating Basic Behavioral and Social Science Discoveries into Interventions to Reduce Obesity: Centers for Behavioral Intervention Development." Ad hoc reviewer, Challenge Grants.)

2009	National Institutes of Health (Science of Behavior Change Roadmap Planning Initiative Invited Participant)
2011-Present	Member, American Economic Association (AEA)
2011-Present	Member, Institute of Medicine/National Academy of Medicine
2011	National Institutes of Health Office of Social Science and Behavioral Research (Strategic Planning Exercise, invited participant)
2011	National Institutes of Health. Co-Chair, Review Committee, Integrating Comparative Effectiveness Research Findings into Care Delivery through Economic Incentives; Review, National Institutes of Health P01 Special Emphasis Panel
2014-Present	Member, American Economic Association
2014-Present	Member, American Medical Association
2014-Present	NIH HIV Prevention Trials Network Scientific Advisory Group

Editorial Positions:

1993	Guest Editor, Health Economics Edition of Pulse, Student Section of The Journal of the American Medical Association
2001-Present	Peer reviewer, New England Journal of Medicine, Journal of Health Economics, Journal of American Medical Association, Annals of Internal Medicine, Health Services Research, Medical Care Research and Review, American Journal of Preventive Medicine
2007-2012	Editorial Board member, Medical Care Research & Review
2010-2013	Editorial Board Member, Annals of Internal Medicine
2012-Present	Editorial Board Member, Healthcare: The Journal of Delivery Science and Innovation
2013-2016	Contributing writer, JAMA
2015-Present	Theme Leader, Patient Engagement, NEJM Catalyst; Member, NEJM Catalyst Leadership Board

Academic and Institutional Committees:

1996-1998	Committee on Undergraduate Medical Education University of Pennsylvania
2002-Present	Graduate Group in Applied Economics and Managerial Science
2005	University of Pennsylvania Transdisciplinary Tobacco Use Research Center (TTURC) Clinical Integration Workshop Advisory Committee Member
2005-2007	Research Advisory Committee Member, Department of Medicine, University of Pennsylvania School of Medicine

2008-Present	Executive Committee Member, Leonard Davis Institute of Health Economics
2008-2009	Member, Research Subcommittee of VA Dean's Committee advising Vice Dean on Strategic Direction of VA research
2008-2015	Marjorie Bowman Young Investigator Award Selection Committee Member (Chair 2010 and 2011).
2008-2010	Member, Limited Applications Selection Committee, University of Pennsylvania School of Medicine
2011-Present	Member, Samuel Martin Health Services Career Achievement Award Selection Committee
2017	Dean's Committee on Public Health Science (sub-committee)

Major Academic and Clinical Teaching Responsibilities:

2001-Present	Inpatient ward and consult attending, VA Hospital: one month/year
2001-Present	Advisor for M.D./Ph.D. Students at University of Pennsylvania School of Medicine/Wharton School
2001-2003	Andrew Epstein, PhD (former Wharton PhD student, then Assistant Professor at Yale)
2002-2004	Co-director, Division of General Internal Medicine Journal Club
2002-2004	David Grande, MD, MPA (former University of Pennsylvania medical student, now Assistant Professor at the University of Pennsylvania)
2002-2004	Rajiv Shah MD (former Penn medical student, PhD student at Wharton, former Director of United States Agency for International Development (USAID), now president of the Rockefeller Foundation)
2002-2004	Edward Buckley, PhD (former Wharton PhD student, now Director of Economic Policy, Biotechnology Industry Organization [BIO])
2002-2004	Andrea Gurmankin-Levy, PhD, MBe (former University of Pennsylvania doctoral student, former Assistant Professor at Dana Farber Cancer Institute)
2002-2010	Attending, Medical Consult Service, Philadelphia VA Medical Center
2003-2005	Meena Seshamani, MD, PhD (former postdoctoral fellow, winner of Clinical Epidemiology Research Prize, University of Pennsylvania School of Medicine; Outstanding abstract citation, AcademyHealth; Chief surgical resident at Johns Hopkins/Director of Health Reform Office, Secretary of Health and Human Services.
2003-2005	Dissertation Committee, David Song, MD, PhD (former Penn medical student, PhD student at Wharton, now at UBS Warburg)
2004-2005	R. Tamara Konetzka, PhD (former postdoc, now Associate Professor at University of Chicago)
2004-Present	Lecturer, Health Care Management - Wharton (HCMG 101) - lectures on hospital financing and behavioral economics and health
2005-2006	Co-organizer, RWJ Clinical Scholars Summer Workshop on Health Services Research methods

2005-2007	Research Mentor for Patrick Conway, MD (former RWJ clinical scholar, now Chief Medical Officer and Deputy Administrator; Director, Center for Medicare and Medicaid Innovation, Health and Human Services (HHS))
2006	"Medical Errors." Grand Rounds, Philadelphia VA Medical Center, Philadelphia, PA
2006	"Duty Hour Reform and Medical Errors." Grand Rounds, Hospital of the University of Pennsylvania, Philadelphia, PA
2006-2008	Mentor for Ashwinkumar Patel (former MD/PhD student at Cornell & Wharton)
2006-2011	Dissertation Committee and Mentor, Amol Navathe (Wharton MD/PhD student; winner of Holmes award for evaluative sciences; Lipkin finalist, Society of General Internal Medicine Annual Meeting; Outstanding abstract citation Academy Health) (now Assistant Professor, University of Pennsylvania)
2007-2014	Lecturer, Analytic methods for Health Services Research - course for RWJ Clinical Scholars and Health Services Research Master's Degree program students, Research Mentees (Dissertation Committee or coauthored publications)
2007-2010	Dissertation Committee, Andrea Puig, Wharton PhD student
2007-2008	Research Preceptor for Elizabeth Almasi, Penn medical student
2007-2012	Lecturer, Medical Student Health Care Systems Course
2008-2010	Primary Mentor for RWJ Clinical Scholar Matthew Press. Formerly Assistant Professor at Cornell University, now Director, Learning Action Network, Center for Medicare and Medicaid Innovation
2008	Neurosurgery Department Grand Rounds, "Recent data on Impacts of Resident Duty Hour Reform"
2008-2011	Mentor for Cristina Novak, University of Pennsylvania Undergraduate Student and then Research Assistant (now Surgery Resident at Temple)
2009	Panelist, University of Pennsylvania School of Medicine Alumni Forum on "Health Reform in 2009"
2009	Speaker, University of Pennsylvania Health System "The Art and Science of Obtaining Research Funding" - Health Services Research
2009-2013	Mentor for Karen Blumenthal, University of Pennsylvania Medical Student (now Mass General Internal Medicine Resident)
2009-2013	Primary Mentor for Jeff Kullgren, M.D., RWJ Clinical Scholar at University of Pennsylvania (now Assistant Professor at University of Michigan)
2009	Panelist, Langfitt Symposium on Pay for Performance for Patients, College of Physicians and University of Pennsylvania School of Medicine
2009-Present	"Health Reform and Health Incentives", Business and Public Policy 2009 Annual Awards Luncheon Speaker
2009-Present	Annenberg School Health Communication Seminar Series Invited Guest Speaker

2009-Present	Mentor for Mitesh Patel, formerly MD/MBA student/Internal Medicine Resident at Penn, now Assistant Professor, University of Pennsylvania
2010-2011	Research Preceptor for Meredith Curtis, Penn Medical Student
2010	Penn Law Conference on Health Reform, Talk on "Incentives and Health Reform"
2010	Lead Organizer, Leonard Davis Institute for Health Incentives Inaugural Industry Conference On Behavioral Economics and Health
2010-2011	Dissertation Committee, Michelle Kim, Penn Med/Wharton PhD Student
2010-2013	Dissertation Committee, Heather Klusaritz, Penn Social Work Policy and Planning PhD student (now assistant professor, Perelman School of Medicine, University of Pennsylvania)
2010-Present	Research Mentor and Dissertation Committee Member, Aditi Sen, Wharton PhD Student: Assistant Professor, Johns Hopkins
2010-2017	Mentor for Anjali Gopalan, former Penn Internal Medicine Resident/Robert Wood Johnson Clinical Scholar at University of Pennsylvania Health System (winner of Mack Lipkin Award at Society of Internal Medicine Annual Meeting): now Research Associate, Kaiser
2011-2014	Research Mentor for Taylor Sewell, Penn medical/Wharton MBA student: now Resident, Children's Hospital of Philadelphia
2011-Present	Lecture on "Behavioral Economics, Incentives, and Health Benefits", Wharton Center for Human Resources Member Conference
2012-present	Guest lecturer on Behavioral Economics, Wharton Health Care Management 101
2013-2014	Research mentor for Nancy Haff, Penn Medical Student: now Medicine Resident, Mass General Hospital
2013-2014	Dissertation Committee Member, Kay Tan, Ph.D. Student, Department of Biostatistics
2014-2016	Dissertation Committee Member, Henry Bergquist, MD/PhD student, Perelman School of Medicine and Wharton
2014-2016	Dissertation Committee Member, Ari Friedman, Penn Medicine/Wharton MD/PhD student
2014-2016	Dissertation Committee Member, Nora Becker, Penn Med Wharton MD/PhD student
2015-present	"The Business of Healthcare", HCMG 213
2015-present	CHOP Continuous Quality Improvement Course, Behavioral Economics
2015-Present	HCMG 841, Behavioral Economics
2015-2016	Lecture, MSHP Professional Development Series, "Funding Streams for Junior Investigators".
2015-Present	Mentor for Amol Navathe, MD, PhD, Assistant Professor of Health Policy

2015-Present	Mentor for Heather Schofield, Ph.D., Assistant Professor in Medical Ethics and Health Policy
2015-Present	Mentor for Christiana Roberto, Ph.D., Assistant Professor of Medical Ethics and Health Policy
2015-2017	Mentor for Eric Van Epps, Ph.D., Postdoc
2016-Present	Otolaryngology Grand Rounds, Behavioral Economics and Health, University of Pennsylvania Health System, Philadelphia, PA
2016-Present	"Behavioral Economics: How People Process Information and Make Decisions", CPHI/LDI Research Seminar, University of Pennsylvania, Philadelphia, PA
2016-Present	EPID 624, Methods in Patient Centered Outcomes and Effectiveness Research
2016	Lecture, CPHI Seminar Series, Public Health Innovations
2016-Present	Lecture, Occupational Medicine Residency Program, Children's Hospital of Philadelphia
2017	HCMG 101
2017-Present	Mentor to Katherine Pryor, MD, Postdoc
2017-Present	Mentor to Arielle Anderer, Predoctorial Student
2017	Clinical Scholars Course
2018	HPR 611 Guest Lecturer

Lectures by Invitation:

Sep, 2007	"ACGME Duty Hour Reform: Some Findings and Future Directions." Visiting Professor, University of Michigan, Ann Arbor, MI
Sep, 2007	"Improving Administrative Data through Better Data Linkages." Agency for Health Care Research and Quality (AHRQ) 1st Annual National Meeting, Bethesda, MD
Nov, 2007	"Regulation of Physician Work Hours and Impacts on Quality of Care," Health Policy Grand Rounds, Mt. Sinai School of Medicine, New York, NY
Nov, 2007	"Behavioral Economic Approaches to Improving Health," Visiting Professor, Baylor University, Houston, TX
Nov, 2007	"Financial Incentives for Smoking Cessation," Visiting Professor, Penn State University, State College, PA
Dec, 2007	"Physician Work Hour Regulation and Impacts on Patient Outcomes", Presentation to the Institute of Medicine Committee on Optimizing Graduate Medical Trainee Schedules to Improve Patient Safety", Washington, DC
Mar, 2008	"Financial Incentives for Healthy Behavior," Johns Hopkins University, Baltimore, MD
Apr, 2008	"Financial Incentives for Healthy Behavior", Carnegie Mellon University, Pittsburgh, PA

- Apr, 2008 "Impact of Work Hour Regulation on Mortality in Teaching Hospitals: Some Findings and Future Directions", Association of Program Directors in Internal Medicine Annual Meeting, New Orleans, LA
- May, 2008 "Asymmetric Paternalism and Financial Incentives for Healthy Behavior," Annual Meeting of the Massachusetts Medical Society, Boston, MA
- May, 2008 "Using Ideas from Behavioral Economics to Promote Healthy Behaviors", Aetna Behavioral Conference, Hartford, CT
- Jun, 2008 Patient-Targeted Approaches to Pay-for-Performance/Value-Based Insurance Design. Policy Roundtable, AcademyHealth Annual Research Meeting. Washington, DC
- Jun, 2008 "Questions and Challenges for the Next Generation of Health Services Researchers," 25th Anniversary Special Session, AcademyHealth Annual Research Meeting, Washington, DC
- Jun, 2008 "Impact of Duty Hour Regulation on Outcomes in Teaching Hospitals: Some Findings and Future Directions," Associated Professional Sleep Societies Annual Meeting, Baltimore, MD
- Jul, 2008 "Asymmetric Paternalism and Financial Incentives for Healthy Behavior," Rockefeller Foundation Conditional Cash Transfer Conference, Bellagio, Italy
- Sep, 2008 "Using Behavioral Economics to Improve Health Care Delivery", Presentation to VA Quality and Safety Committee, Seattle, WA
- Oct, 2008 Using Behavioral Economics to Improve Value in Health Care - Presentation to Wellmark, Inc., Des Moines, IA
- Oct, 2008 Plenary presentation - National Health Incentives Conference - Pay for Performance for Patients - Using Behavioral Economics to Supercharge Patient Incentives. Washington, DC
- Oct, 2008 Presentation to American Board Medical Specialties, webconference, Physician Duty Hour Reform: Highlights of Recent Findings and Future Directions
- Nov, 2008 Plenary Presentation, Alliance of Academic Internal Medicine, "Physician Duty Hour Reform - New Findings and Future Directions", Orlando, FL
- Nov, 2008 "Patient Financial Incentives and Behavior Change," Johns Hopkins Health Plan Motivating Healthy Behaviors in Populations Conference. Baltimore, MD
- Feb, 2009 "Using Ideas from Behavioral Economics to Promote Healthy Behaviors," National Bureau of Economic Research, New York, NY
- Mar, 2009 "ACGME Duty Hour Reform: Impacts on Clinical Outcomes and Future Directions", ACGME Duty Hours Conference Plenary Presentation. Gaylord, TX
- Mar, 2009 "Behavioral Economics and Health", Henry Ford Health System Department of Medicine Grant Rounds. Detroit, MI

- Mar, 2009 "Using Insights from Behavioral Economics to Make Incentives More Effective," Mckinsey Retail Health Conference Plenary Presentation. Washington, DC
- Apr, 2009 "Using Ideas from Behavioral Economics to Encourage Healthy Behaviors", Temple University Center for Obesity Research and Education, Philadelphia, PA
- Apr, 2009 "Ideas on using Behavioral Economics to Improve Health Behaviors", Aramark Headquarters, Philadelphia, PA
- Apr, 2009 "Lessons from Incentives and Health Behavior for Global Climate Change", Presentation to Al Gore Climate Change Workshop, Washington, DC
- Apr, 2009 "Behavioral Economics and Health", Plenary Presentation, Delaware Cancer Coalition Annual Meeting, Newark, DE
- Apr, 2009 "Using Insights from Behavioral Economics to Motivate Changes in Health Behavior", American Heart Association Quality and Outcomes Conference Plenary Presentation, Washington, DC
- Jun, 2009 Center for Global Development (CGD) panel on "Performance-Based Incentives in Developing Countries", Washington, DC
- Jun, 2009 "Duty Hour Regulation for Residents: What we Know and Future Directions", American Academy of Sleep Medicine, Seattle, WA
- Jul, 2009 "A Randomized Controlled Trial of Incentives for Weight Loss", International Health Economics Association Meeting, Beijing, China
- Jul, 2009 "The response of hospital supply to exogenous changes in risk sharing under Medicare Prospective Payment", International Health Economics Association Meeting, Beijing, China
- Jul, 2009 "Using Ideas from Behavioral Economics to Promote Healthy Behaviors", Keynote Address, Japanese Health Economics Association Annual Meeting, Tokyo, Japan
- Sep, 2009 "Financial Incentives and Healthy Behaviors", Plenary Presentation, VisionGain Smoking Cessation Conference, Philadelphia, PA
- Sep, 2009 "Using Insights from Behavioral Economics to Improve Healthy Behaviors", Keynote Presentation, Aetna Client Advisory Board, Chicago, IL
- Oct, 2009 "Behavioral Economics and Health Behaviors", Medical Grand Rounds, University of Iowa, Iowa City, IA
- Oct, 2009 "Applying Behavioral Economics to Understand and Influence your Consumer," Keynote Speaker, World Congress 5th Annual Consumer Health Conference, Alexandria, VA
- Nov, 2009 "Behavioral Economics and Health"- talk and discussion for health care Chief Executive Officers, Center for Corporate Innovation, New York, NY
- Nov, 2009 "Financial Incentives for Smoking Cessation", Panel on Experiments testing the Effects of Financial Incentives to Improve Health, Education, and Work Outcomes. Association Public Policy Analysis and Management. Washington, DC

- Nov, 2009 "The Wealth of Behavioral Economics - Using Insights to Improve Health Behaviors", Presentation to Senior Leadership, Blue Cross Blue Shield of Florida, Jacksonville, FL
- Jan, 2010 "Early Effects on Health - Opportunity NYC", MDRC/University of Michigan Poverty Center workshop, Rockefeller Foundation, New York City, NY
- Feb, 2010 "Driving Engagement in Healthy Behaviors", Health Information Exchange Conference, Alexandria, VA
- Feb, 2010 "Behavioral Economics and Health", Congressional Prevention Caucus, Washington, DC
- Feb, 2010 "Pay for Performance for Patients (P4P4P)", Chief Medical Officer Conference convened by Center for Corporate Innovation, New York City, NY
- Feb, 2010 "Using Evidence to Design Benefits," AcademyHealth National Health Policy Conference, Washington, DC
- Mar, 2010 "Behavioral Economics and Health", Cardiology Grand Rounds, Northwestern University School of Medicine, Chicago, IL
- Mar, 2010 "Financial Incentives and Healthy Behavior", Department of Preventive Medicine Research Conference, Northwestern University School of Medicine, Chicago, IL
- Mar, 2010 "Behavioral Economics and Health Behaviors", RAND Health Economics Seminar, Santa Monica, CA
- Mar, 2010 "How Do We Develop Incentive Programs to Motivate and Not Discourage or Distract", Panelist, 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
- Mar, 2010 "Does Paying People to be Healthy Change Behavior and Improve Health?", 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
- Mar, 2010 "Application of Behavioral Economics to Health Behavior Change", 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
- Mar, 2010 "Update and New Directions: ACGME Duty Hours and Patient Safety and Quality", ACGME Educational Conference, Nashville, TN
- Mar, 2010 "Behavioral Economics and Health", Grand Rounds, University of Vermont Department of Psychiatry, Burlington, VT
- Apr, 2010 "Financial Incentives for Weight Loss", Plenary Presentation, USDA Conference on Incorporating Behavioral Economics into Federal Food and Nutrition Policy, Washington, DC
- May, 2010 "Financial Incentives and Health Disparities", Plenary Presentation, University of Michigan Conference on the Economy and Health Disparities", Ann Arbor, MI
- May, 2010 "Thoughts on Behavioral Economics and Health", Key Largo Choice Meeting, Key Largo, FL

- May, 2010 "Financial Incentives and Health Behaviors", Health Economics: NIH Research Priorities for Health Care Reform, Invitational Conference for NIH leadership, Bethesda, MD
- Jun, 2010 "Utilization of Services in Medicare Advantage versus Traditional Medicare since the Passage of the Medical Modernization Act", Discussant for Bruce Landon and Joe Newhouse, American Society of Health Economists Biannual Meeting, Ithaca, NY
- Jun, 2010 "Hospital Profitability and Impact on Service Line Mortality", Academy Health Annual Research Meeting, Boston, MA
- Jun, 2010 "Application of Behavioral Economics to HIV Prevention", Plenary Presentation, HIV Prevention Trials Network Annual Meeting, Washington, DC
- Jun, 2010 "Changing Physician and Patient Behavior with Financial Incentives", NIH/Centers for Medicare and Medicaid Services (CMS) Pilot Workshop on Behavioral and Social Sciences Research, Baltimore, MD
- Jun, 2010 "Financial Incentives for longer-term weight loss: A randomized controlled trial", American Society of Health Economists Biannual Meeting, Ithaca, NY
- Jun, 2010 "A test of financial incentives to improve warfarin adherence", American Society of Health Economists, Ithaca, NY
- Aug, 2010 "Thoughts on increasing consumer engagement", Presentation to CVS Caremark Clients, Dallas, TX
- Sep, 2010 "Behavioral Economics and Healthy Behaviors," Grand Rounds and 2010 Max Trubek Lecture, New York University Medical School, NY
- Sep, 2010 Invited Discussion Participant, "Decreasing use of low-value services in Medicare", Medicare Payment Advisory Committee (MEDPAC), Washington, DC
- Sep, 2010 "Incentives and Health Behavior", National Institute on Drug Abuse Clinical Trials Network Annual Meeting, Bethesda, MD
- Sep, 2010 "Behavioral Economics and Health", Keynote Address, Robert Wood Johnson Foundation Interdisciplinary Initiative in Nursing Research, Princeton, NJ
- Oct, 2010 "Behavioral Economics and Health", National Rural Electrical Cooperative Association," Alexandria, Virginia
- Oct, 2010 "Behavioral Economics and Health", Keynote address: Connected Symposium - Partners Center for Connected Health, Boston, MA
- Oct, 2010 "Incentives and Healthy Behaviors", Harvard Medical School Department of Health Care Policy, Boston, MA
- Oct, 2010 "Behavioral Economics and Health", Yale School of Public Health, New Haven, CT
- Nov, 2010 "Comments on Health Rewards - Opportunity NYC", University of Michigan/Rockefeller Foundation Conference, New York City, NY

- Jan, 2011 "Insights from Behavioral Economics on Incenting Behavior Change", Keynote Speaker, World Congress Rewarding Healthy Behaviors Symposium, San Diego, CA
- Feb, 2011 "Incentives and Medication Adherence", Plenary Presentation, Navy Conference on Incentives and Health, College Park, Maryland
- Feb, 2011 "Is there value in value based insurance design? Insights from Behavioral Economics on incentives for medication adherence", Plenary Presentation, Frost and Sullivan Conference on Medication Adherence, Philadelphia, PA
- Feb, 2011 "What works to promote wellness and improvements in health status?", Panelist, Health and Human Services/Department of Labor/Department of Treasury Meeting on Incentive-Based Worksite Wellness Programs, Washington DC
- Mar, 2011 "Insights from Behavioral Economics on Incenting Behavior Change", Keynote Address, CIGNA Client Conference, Palm Desert, California
- Mar, 2011 "Health Reform and Incentives for Healthy Behavior", Informational briefing for California Legislature, Sacramento, CA (remote presentation)
- Mar, 2011 "Insights from Behavioral Economics on Incenting Behavior Change", New York City Department of Health Citywide Grand Rounds, New York, New York
- Apr, 2011 "Mobile devices and behavioral economic intervention studies", NIH Grantee Panel, Society of Behavioral Medicine, Washington DC
- May, 2011 "Behavioral Economics and Health Behaviors", Lister Hill Center for Health Care Policy, University Alabama-Birmingham, Birmingham, AL
- May, 2011 "A Clinical Perspective on Behavioral Economics and Changing Health Behaviors", National Institutes of Aging-American Psychological Society Roundtable Discussion, Washington DC.
- May, 2011 "Behavioral Economics and Changing Health Behaviors", Air Force Medical Service - NIH CTSA Collaboration Workshop. Bethesda, Maryland.
- May, 2011 "Incentives in the Workplace", Plenary Presentation, Harvard Program on Ethics and Health Conference on Health Incentives, Boston, MA
- Jun, 2011 "Behavioral Economics and Financial Incentives for Medication Adherence", Department of Population Medicine, Harvard Medical School
- Jun, 2011 Panelist, "Planning for Success in Academia", Career Planning Workshop, AcademyHealth, Seattle, WA
- Jun, 2011 "Insights from Behavioral Economics on Incenting Behavior Change," RedBrick Client meeting, Minneapolis, MN
- Sep, 2011 "Can Incentives Make People Healthy?", Panelist, NYU Wagner School Conference on Financial Incentives in Public Policy, New York, New York

- Oct, 2011 "When Does a Nudge Become a Shove", Plenary Session panelist, Society for Medical Decision Making Annual Meeting, Chicago, Illinois
- Oct, 2011 "Applying Insights from Behavioral Economics to Health", Plenary Presentation, OptumHealth Client Conference, Kiawah Island, South Carolina
- Nov, 2011 "A Spicy Debate - 'Resolved: Employers, the Government, and Third Party Payors Should Consider Incentivizing Smokers to Quit", Association for Medical Education and Research in Substance Abuse (AMERSA) Annual National Conference, Plenary Session ,Arlington, Virginia
- Nov, 2011 "Behavioral Economics, Social Media, and Influences on Health Behavior", Plenary Presentation, FDA/ECRI Conference on Patient-Centered Care, Silver Spring, MD
- Nov, 2011 "Incentives and Value-Based Insurance Design", University of Michigan Center for Value-Based Insurance Design 2011 Symposium, Plenary Presentation, Ann Arbor, Michigan
- Jan, 2012 "Behavioral Economics and Health", Keynote Presentation, World Congress Incentives Congress, San Diego, California
- Feb, 2012 "Insights from Behavioral Economics on Incenting Behavior Change", 3 hour plenary workshop, Association of Community Health Plans Medical Directors Meeting, San Antonio, Texas
- Feb, 2012 "Incentives and Employee Health", World Congress Health and Human Capital Congress, Washington DC, Plenary Panel Presentation
- Feb, 2012 "Implications of Behavioral Economics for Prevention", Keynote Address, American College of Preventive Medicine, Orlando, Florida
- Mar, 2012 "Behavioral Economics: Closing the Gap_ Between Good Intentions and Healthy Behaviors", General Electric Health Ahead Summit, Norwalk, Connecticut
- Apr, 2012 "Incentives and Health Behaviors", Stoeckle Center Seminar Series, Massachusetts General Hospital, Boston, MA
- Apr, 2012 "Incentives and Health Promotion", Invited talk, American Journal of Health Promotion Annual Conference, San Diego, California
- Apr, 2012 "Behavioral Economics and Healthy Behaviors", Cabot Lecture, Harvard Medical School, Boston, MA
- Apr, 2012 "Incentives for Weight Loss", Economics and Psychology Seminar, UC Berkeley, Berkeley, California
- Apr, 2012 "Behavioral Economics and Health Behaviors", Invited talk, American Journal of Health Promotion Annual Conference, San Diego, California
- May, 2012 "Behavioral Economics and Health", Group Health Research Institute, Seattle, Washington
- May, 2012 "Behavioral Economics and Patient Safety", National Patient Safety Foundation Conference, Washington, DC

- May, 2012 "Lessons Learned: Effectiveness of Health Incentive Programs in Medicaid", Medicaid Incentives for Prevention of Chronic Diseases Grantee Meeting, Baltimore, MD
- May, 2012 "Incentives and Benefit Design", National Business Group on Health Presentation to Employer Members (webinar), Washington, DC
- May, 2012 "Incentives and Behaviors", Presentation to Assistant Secretary for Policy and Evaluation (ASPE) Seminar Group, Health and Human Services, Washington, DC
- Jun, 2012 "Behavioral Economics and Health", Association of Health Insurance Plans (AHIP) National Meeting, Salt Lake City, Utah
- Jun, 2012 "Behavioral Economic Interventions in Diabetes, Smoking, Obesity," American Diabetes Association Annual Meeting, Philadelphia, PA
- Aug, 2012 "Pay for Performance for Patients", Keynote Address, Swiss Family Medical Association Annual Meeting, Lausanne, Switzerland
- Sep, 2012 "High and rising health costs, unhealthy behaviors, and behavioral economics", Celebration of Science Milken Foundation Conference, Washington, DC
- Sep, 2012 "Behavioral Economics and Health", Plenary Presentation, Mckinsey Conference, Boston, MA
- Oct, 2012 "Can mechanism be tested in effectiveness trials? Prospect theory, loss aversion, and regret", NIH Pasteur's Quadrant Science of Behavior Change Conference, Washington, DC
- Oct, 2012 "Behavioral Economics and Comparative Effectiveness Research", Keynote Presentation, Center for Medical Technology Policy Conference on Diabetes Research, Baltimore, MD
- Nov, 2012 "Behavioral Economics and Health", Keynote Presentation, OptumHealth Annual Medical Director Forum, Las Vegas, Nevada
- Nov, 2012 "Behavioral Economics: A Role in HIV and Viral Hepatitis Treatment and Prevention?_", Plenary Presentation, National Summit on HIV and Viral Hepatitis, Washington, DC
- Dec, 2012 "Behavioral Economics and Obesity", Panel discussion, Economist Magazine/Weight Watchers Conference, New York, New York
- Dec, 2012 "Behavioral Economics _and Health Behavior", CEO net plenary talk/discussion, Atlanta, Georgia
- Dec, 2012 "Automated Hovering to Improve Medication Adherence after Myocardial Infarction", m-health Conference session for Center for Medicare and Medicaid Innovation Grantees, Washington, DC
- Jan, 2013 "Behavioral Economics and Incentive Design", World Congress Conference on Incentives and Healthy Behavior, Plenary Presentation/Panel Moderator, San Diego, California
- Feb, 2013 "Behavioral Economics and Health", World Congress on Employee Benefits, Orlando, Florida
- Feb, 2013 "Reshaping Health Care: Emerging Trends Changing the Face of Our Industry", Wharton Health Care Conference Panel on Obesity, Philadelphia, PA

- Feb, 2013 "Behavioral Economics and Shared Decision Making", Institute of Medicine Roundtable on Value and Science-Drive Health Care, Washington, DC
- Feb, 2013 "Incentives and Health Behavior", Health Enhancement Research Organization (HERO) Think Tank Meeting, Plenary Presentation/Discussion, Atlanta, Georgia
- Feb, 2013 "Behavioral Economics and Health", Association of Health Insurance Plans (AHIP) Executive Leadership Summit, Phoenix, AZ
- Mar, 2013 "Behavioral Economics and Medication Adherence", Grand Rounds, Merck, Upper Gwynedd, Pennsylvania
- Mar, 2013 "Behavioral Economics and Health", Rutgers University Institute for Health, Health Care Policy, and Aging Research Invited Seminar
- Mar, 2013 "Behavioral Economics and Health", Plenary Presentation, Population Health and Care Coordination Colloquium, Philadelphia, PA
- Mar, 2013 "Behavioral Economics and Medication Adherence", Plenary Presentation, World Congress Conference on Medication Adherence, Philadelphia, PA
- Apr, 2013 "Behavioral Economics and Medication Adherence", CVS Caremark Client Conference, Orlando, Florida
- Apr, 2013 "Behavioral Economics and Health", Congressional Staff Briefing, Washington DC
- Apr, 2013 "Brigham and Women's Hospital Medicine Program Graduates Accomplishments in Health Economics", Joint presentation with Mark McClellan on occasion of Marshall A. Wolf 50th Anniversary Celebration, Boston, MA
- Apr, 2013 Barnet Berris Lecture, University of Toronto: "Behavioral Economics and Health", Toronto, Canada
- May, 2013 "Behavioral Economics and Health", NIH Adherence Network Distinguished Speaker Seminar Series, Bethesda, MD
- May, 2013 "Behavioral Economics and Incentive Design", Presentation to Equity Health Care, the Blackstone Group, New York, New York
- May, 2013 "The Critical Role of Behavioral Economics in Driving Health Behaviors", Vitality Institute Launch, New York, New York
- May, 2013 "Behavioral Economics and Policy-Relevant Advances in Health Behavior", NIH White House Conference, Washington DC
- May, 2013 "Behavioral Economics and a High Functioning Health System", Commonwealth Fund Presentation to Senior Staff, New York, New York
- May, 2013 "Evidence Based Evolutionary Testing and Behavioral Economic Interventions", Caltech conference on experimental design and behavior in medical trials, Pasadena, California
- May, 2013 "Choice Architecture as Part of a Ladder of Behavioral Economic Interventions", Columbia Business School Choice Architecture Conference, New York, New York

- Jun, 2013 "Incentivizing and Health Disparities", Invitational Panel, AcademyHealth, Baltimore, MD
- Jun, 2013 "Behavioral Economics and Employer and Purchaser Decision Making", AcademyHealth Policy Conference, Washington DC.
- Jun, 2013 "Making the RCT More Useful for Innovation using Evidence Based Evolutionary Testing", Launch event HealthCare: Delivery Science and Innovation, AcademyHealth Meeting, Baltimore, MD
- Jun, 2013 "Incentivizing Healthy Behavior Change", Weight Watchers Executive Forum, Tucson, Arizona
- Jul, 2013 "Behavioral Economics and Health", NIH Summer Institute on Clinical Trials Faculty Member, Bethesda, MD
- Jul, 2013 "Behavioral Economics and Physician Pay for Performance", Commonwealth Fund Board Meeting, New York, New York
- Jul, 2013 "Behavioral Economic Interventions and Obesity", Brocher Foundation Conference, Geneva Switzerland
- Sep, 2013 "Prevention and Behavioral Economic Research: Filling some gaps between U.S. Spending and Health Outcomes", Health Research Alliance Conference, Health Research Alliance Conference, Philadelphia, PA
- Sep, 2013 "Behavioral Economics and Health", Medicaid Directors Conference, Princeton University, Princeton, NJ
- Sep, 2013 "Behavioral Economic Innovations to Advance Prevention and Health Promotion", Vitality Institute Commissioner Meeting
- Sep, 2013 "Behavioral Economics: A Role in HIV and Viral Hepatitis Treatment and Prevention?", Family Health International Seminar, Raleigh, North Carolina
- Oct, 2013 Plenary Speaker, "Behavioral Economics and Health", Priority Health Annual Conference, Grand Rapids, Michigan
- Oct, 2013 "Behavioral Economics and Health", Plenary Speaker, Emory Health Care Annual Conference, Atlanta, Georgia
- Nov, 2013 Medical Grand Rounds, "Behavioral Economics and Health", Montefiore Medical Center, New York, New York
- Nov, 2013 "Behavioral Economics and Health", VA National Center for Health Promotion, national webinar
- Dec, 2013 Behavioral Economics and Health, presentation to Discovery Executive Leadership, Johannesburg, South Africa
- Dec, 2013 "Behavioral Economics and Incentive Design", Vitality Institute Research Seminar, Johannesburg, South Africa
- Feb, 2014 "Behavioral Economics and Health", Keynote Address, Wharton Health Care Business Conference Reimagining Health Care, Philadelphia, PA
- Mar, 2014 "Behavioral Economics and Health", Vitality Institute Webinar
- Mar, 2014 "Behavioral Economics and Health", Keynote Address, Catamaran Annual Client Conference, San Antonio Texas
- Mar, 2014 "Behavioral Economics and Health", Wharton Alumni Webinar

- Mar, 2014 Keynote Address, Health and Human Services Behavioral Insights Meeting, Washington DC
- Mar, 2014 "Incentivizing a Healthier Australia", Keynote Address AIA Launch Event, Sydney, Australia
- Mar, 2014 "Behavioral Economics and Health," Presentation to Department of Health, New South Wales, Australia
- Apr, 2014 "Behavioral Economics and Health", CMS Quality Technical Advisory Committee Webinar
- Apr, 2014 "Behavioral Economics and Health", Keynote Plenary, Society of Behavioral Medicine Meeting, Philadelphia, PA
- Apr, 2014 "Working with Commercial Entities to Improve Health", Harvard School of Public Health Conference on Behavioral Economics and Health, Cambridge, MA
- Apr, 2014 "Behavioral Economics and Health", RWJ Health and Society Scholar Program, Harvard Population Health Center, Cambridge, MA
- Apr, 2014 Panel on Employee Wellness, Harvard School of Public Health Worksite Health Center
- Apr, 2014 "Behavioral Economics and Health", Executive Seminar Series, WellPoint, Virginia Beach, Virginia
- Jun, 2014 "Behavioral Economics and Medication Adherence", Discussant, Jason Doctor et al, Nudging Guideline Uptake: A Randomized Trial of Physician Public Commitments", American Society of Health Economics Bi-Annual Meeting, Los Angeles, CA
- Jun, 2014 "The Future of Financial Incentives: Where Should Employers go Next", National Business Group on Health Leadership Summit on Workforce Well-Being, Washington, DC
- Jun, 2014 Academy Health Annual Research Meeting, Panelist on Federal Funding Mechanisms
- Jun, 2014 "Nudging Guideline Uptake: A Randomized Trial of Physician Public Precommitments" and "A Behavioral Economics Multi-Site Randomized Trial to Reduce Provider Antibiotic Overprescribing", Discussant, Jason Doctor et al, ASHE Conference presentations
- Jun, 2014 "Behavioral Economics for Altering Physician Behavior", Plenary Presentation, American Society of Health Economists Biannual Meeting, Los Angeles, CA
- Jul, 2014 Workshop on Behavioral Economics and Health Benefits, Walmart Global Benefits Conference, Bentonville, Arkansas
- Oct, 2014 "Behavioral Economics and Health", CDC Visiting Professor
- Nov, 2014 "Behavioral Economics and Medication Adherence", Grand Rounds, Merck, Philadelphia, PA
- Nov, 2014 "Behavioral Economics and Health", Keynote Speaker, United Hospital Fund Annual Meeting
- Dec, 2014 "Behavioral Economics and Medication Adherence", Plenary Presentation, CMS FDA Conference, Washington DC

- Jan, 2015 "Behavioral Economics and Provider Payment", Hawaii Blue Cross Blue Shield Blue Ribbon Panel Presentation, San Francisco, CA
- Jan, 2015 "Behavioral Economics and Health", Distinguished Lecture Series, Rutgers Cancer Institute, New Brunswick, NJ
- Feb, 2015 "Behavioral Economics and Health Care Delivery", Yale Cardiology Grand Rounds, New Haven, CT
- Feb, 2015 "Behavioral Economics and Health," American College of Preventive Medicine Plenary Presentation, Atlanta, Georgia
- Mar, 2015 "Behavioral Economics and Wireless Devices", American Heart Association Opening Session Plenary Presentation, Baltimore, MD
- Apr, 2015 "A Randomized Controlled Trial of Incentives to Patients, Providers, or Both on Reducing Cardiovascular Risk", University of Illinois Chicago Visiting Professor, Chicago, IL
- Apr, 2015 "A Randomized Controlled Trial of Incentives to Patients, Providers, or Both on Reducing Cardiovascular Risk", University of Michigan Department of Psychology Visiting Professor
- May, 2015 "Behavioral Economics and Health Care Delivery", American Medical Association Grand Rounds, Chicago, IL
- Jun, 2015 "Behavioral Economics and Health", NIH Office of Social and Behavioral Sciences 20th Anniversary Matilda White Riley Award Recipient Lecture, Bethesda, MD
- Jun, 2015 "Behavioral Economics and Health", Keynote Address, Frontiers of Behavioral Economics, Choice, and Well Being in the Asia Pacific Conference, Singapore
- Sep, 2015 "Behavioral Economics and Health", Alliance of Community Health Plans, Behavioral Health Collaborative Meeting, Washington, D.C.
- Sep, 2015 "Generating evidence to optimize employee wellness programs", American Heart Association CEO Meeting, New York, NY
- Sep, 2015 "Behavioral Economics and Health Behaviors", Brookings Invitational Conference on Policy Lessons from Behavioral Economics, Washington, D.C.
- Sep, 2015 Trans-Outcomes Effectiveness Research Interest Group, NIH, Washington, D.C.
- Oct, 2015 "Behavioral economics and health", Keynote Speaker, Independence Blue Cross Fall Wellness conference, Philadelphia, PA
- Oct, 2015 "Behavioral economics and gaps in care", Keynote Speaker, CBI Conference, Philadelphia, PA
- Nov, 2015 "A new model for health care delivery (with a spoonful of sugar for engagement)", NCQA 25th Anniversary Celebration, Washington, D.C.
- Nov, 2015 "Behavioral Economics and New Models for Health Care Delivery", Optum Labs Research & Translation Forum, Cambridge, MA
- Jan, 2016 "Behavioral Economics and Health", Philadelphia VA Department of Medicine Grand Rounds (with David Asch)
- Jan, 2016 Roundtable meeting with Secretary Burwell at the Department of Health & Human Services, Washington, DC

- Apr, 2016 Opening talk. Patient Engagement: Strategies for Better Health. NEJM Catalyst inaugural patient engagement event. University of Pennsylvania, Philadelphia, PA.
- Apr, 2016 "Behavioral Economics and Health", Northwestern Medicine Cardiology Grand Rounds Speaker, Chicago, IL
- Apr, 2016 "Thoughts on Incentives and HIV Risk Reduction," Gates Foundation Meeting, Washington, DC
- Apr, 2016 Albert J. Himmelfarb, MD, Lectureship, "Behavioral Economics and Shifting Behavior of Patients and Providers for Better Health", Mt. Sinai Hospital, Baltimore, MD
- May, 2016 "Behavioral Economics and Medication Adherence", ISPOR Meeting Keynote Speaker, Washington, DC
- May, 2016 "Behavioral Economics and Medication Adherence", Philadelphia Symposium on Aging, Cognition, and Financial Services, Philadelphia, PA
- May, 2016 "Behavioral Economics and Medical Education", 2016 Alliance Industry Summit, Keynote Speaker, Philadelphia, PA
- Jun, 2016 "A Randomized Controlled Trial of Financial Incentives for Maintenance of Weight Loss," American Society of Health Economists Conference, Philadelphia, PA
- Jun, 2016 "Incentives for Weight Loss", American Society of Health Economists Conference, Philadelphia PA
- Jun, 2016 Provider Payment Plenary Session Moderator, American Society of Health Economists (ASHE) Conference, Philadelphia, PA
- Jun, 2016 "Using Behavioral Economics to Improve Physician Pay-for-Performance Programs", Academy Health Conference, Boston, Mass
- Jun, 2016 "Optimizing Patient and Physician Behavior in a Value-Based Environment," Vizient Healthcare, Chicago, IL
- Jun, 2016 "Behavioral Strategies for Better Health", Behavioral Insights Conference, Harvard University, Boston, Mass.
- Aug, 2016 "Incentives and Habit Formation," The Habit Driven Consumer Interdisciplinary Conference, Catalina Island, California
- Sep, 2016 "Behavioral Economics and Motivating Behavior Change", Keynote, C. Everett Koop Tobacco conference, Medicine Grand Rounds, Dartmouth-Hitchcock Medical Center, Hanover, NH
- Oct, 2016 "Behavioral Economics and Provider Payment Innovation", Learning and Diffusion Network Summit, CMS, Washington, DC
- Oct, 2016 "Behavioral Economics and Health", Mathematica Policy Research, Princeton, NJ
- Oct, 2016 Opening Keynote Address, "Behavioral Economics and Shifting Behavior Towards Better Health," NIH IEEE Wireless Health Conference, Bethesda, MD
- Nov, 2016 "The Other 5,000 Hours and Using Behavioral Economics To Achieve Better Health"; John W. Duckett Scientific Symposium, Union League, Philadelphia, PA

Dec, 2016	Wireless technologies, behavioral science, and new payment models in relation to medication adherence, Adherence Conference: Suboptimal Medication Use and Population Health- the Intersection of Research, Implementation, and Policy, Washington, DC
Jan, 2017	CHOP Health and Behavior Research Affinity Group: Behavioral Economics, Children's Hospital of Philadelphia, Philadelphia, PA
Feb, 2017	"Improving Health through Consumer Engagement", Snowbird Health summit, Snowbird, Utah
Feb, 2017	"Behavioral Economics and Health", Columbia University's Epidemiology Grand Rounds, New York, NY
Mar, 2017	"Behavioral Economics and Health," presentation to Anthem Clinical Leadership, Scottsdale, AZ
Apr, 2017	"Hardwiring Patient Engagement for Better Health", NEJM Catalyst/Kaiser Patient Engagement Event, Pasadena, CA
May, 2017	"Using Behavioral Economics to Think Differently About Medical Education," Ralph C. Monroe MD Memorial Lecture, Massachusetts Medical Society Annual Meeting of Medical Educators, Waltham, MA
May, 2017	"Using Behavioral Economics to Think Differently About Medical Education and Health Care," Medical Grand Rounds, Columbia University
Jul, 2017	"Behavioral Economics and Physical Activity," Health Economic Research Organization (HERO) Webinar (joint presentation with Mitesh Patel)
Jul, 2017	"The Promise of Behavioral Economics for Influencing Physician Behavior", IHEA Pre-Congress Session on Behavioral Economics and Physician Behavior, Cambridge, MA
Sep, 2017	"Behavioral Economics to Advance Health and Health Care," Commonwealth Fund Harkness Fellow Meeting (joint presentation with David Asch), New York, New York
Sep, 2017	Health Economics Common Fund Program, NIH, Bethesda, MD
Oct, 2017	"Changing Behavior Through Incentives," Cleveland Clinic Advanced Payment Conference, Cleveland, Ohio
Dec, 2017	"Behavioral Economics, Disruption, and Digital Health," Keynote Address, Irish Medtech Summit, Galway, Ireland
Dec, 2017	"Changing Behavior through Behavioral Economics," Economics Research Seminar, NUS Galway, Ireland
Feb, 2018	"Behavioral Economics and Changing Provider Payment", Panel Discussion, Snowbird Health Summit, Snowbird, Utah
Feb, 2018	"Connected Health and Population Health Management", Keynote Address, Bridge to Population Health Meeting, San Francisco, California
Mar, 2018	"Behavioral Economics and Health", Keynote Address, American Gastroenterological Association Tech Conference, Boston, MA
Mar, 2018	"Behavioral Economics and Health", Grand Rounds Speaker, UCSF, San Francisco, CA

Mar, 2018	"Behavioral Economics and Health", Stanford Health Policy Research in Progress Seminar, Stanford, CA
Apr, 2018	"Behavioral Economics and Improving Value", Plenary Session, Health Management Academy, Dallas, Texas
Apr, 2018	"Behavioral Economics and Health", Framingham Group Research Webinar, Framingham, MA
Apr, 2018	"Lowering Barriers to Improving Health, Opening talk, NEJM Catalyst Event, Duke University, Durham, NC
May, 2018	"Behavioral Economics and Health", Keynote Speaker, Lowlands Health Economics Conference, Tinbergen Institute, University of Amsterdam, Netherlands
May, 2018	"Using Behavioral Science to Improve Patient Health", Commonwealth Fund, NY, NY
May, 2018	"Behavioral Economics and Improving Health Delivery", Menzis, Netherlands
May, 2018	"Behavioral Economics and Improving Health Delivery", Institute for Public Health & Environment", Bilthoven, Netherlands
May, 2018	Behavioral Economics Annual Meeting, Yale University, MA
May, 2018	"Using Behavioral Science to Improve Patient Health", BSPA 2018 Conference (Behavioral Science & Policy Association), Washington, DC
May, 2018	"Behavioral Economics and Improving Health Delivery", Erasmus School of Economics, Rotterdam, Netherland
Jun, 2018	"Using Behavioral Science to Improve Patient Health", NAREA Meeting (The Northeast Agricultural and Resource Economics Association, Philadelphia, PA

Organizing Roles in Scientific Meetings:

May, 2003	Abstract Committee Member, Health Care Delivery and Policy/Quality of Care II, Society of General Internal Medicine Annual Meeting Vancouver, BC, Canada
Jan, 2005	Session Chair, Effects of Competition and Anti-Competitive Forces on Cardiac Outcomes, American Economic Association Annual Meeting Philadelphia, PA
Feb, 2006	Session Moderator, Hypertension Session, VA Health Services Research & Development (HSR&D) Conference Arlington, VA
Feb, 2006	Co-Chair, Methodology Subcommittee, Scientific Abstracts Review, VA HSR&D) National Meeting Arlington, VA
Apr, 2006	Planning Committee, CDC Health Protection Research Initiative Grantee Meeting Atlanta, GA

- Jun, 2006 Session Chair, How Much Regulation do Health Care Markets Need? American Society of Health Economists Annual Meeting
Madison, WI
- Jun, 2007 Session Chair, Quality Reporting: Benefits and Challenges,
AcademyHealth Annual Research Meeting
Orlando, FL
- Feb, 2008 Session Chair, Quality and Effectiveness I
VA HSR&D National Meeting, Baltimore, MD
- Jun, 2008 Chair, Quality Subtheme, AcademyHealth Annual Research Meeting
Washington, DC
- Jun, 2008 Session Chair, In Search of Quality and Safety in Ambulatory Care
AcademyHealth Annual Research Meeting, Washington, DC.
- May, 2010 Co-Chair, Special Symposia, Society of General Internal Medicine
Annual Meeting, 2010
Minneapolis, MN
- Jun, 2010 Moderator, Measuring and Improving Health Care Quality,
American Society of Health Economists Biannual Meeting
Ithaca, NY
- May, 2011 Lead Organizer, LDI CHIBE National Meeting on Behavioral
Economics and Health
Philadelphia, PA
- Jun, 2012 Lead Organizer, LDI CHIBE National Meeting on Behavioral
Economics and Health
Philadelphia, PA
- Jan, 2013 Lead Organizer, Patient and Physician Behavior Group,
Stanford/White House Office of Science and Technology Policy
Conference on Bending the Cost Curve
Palo Alto, California
- Jun, 2013 Session Organizer and Chair, "Incentives and Health Disparities"
and "Technology and Behavioral Economics," AcademyHealth
Annual Research Meeting
Baltimore, MD
- Jun, 2013 Moderator and Co-organizer, AcademyHealth Policy Conference on
Behavioral Economics, Value Based Insurance Design, Shared
Decision Making
Washington DC
- Nov, 2013 Co-organizer LDI CHIBE RWJ National Conference on Behavioral
Economics and Health
Philadelphia, PA
- Apr, 2014 Organizer, Steering Committee, American Society of Health
Economics Biannual Meeting
Philadelphia, PA
- Jun, 2014 Theme Leader, Behavioral Economics and Consumer Choice,
Academy Health Annual Research Meeting
San Diego, CA

- Nov, 2014 Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health
Philadelphia, PA
- Nov, 2015 Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health
Philadelphia, PA
- Feb, 2016 Chair, NEJM Catalyst: Patient Engagement: Strategies for Better Health, Inaugural Live event and Webcast
Philadelphia, PA
- Jun, 2016 American Society Health Economics Biannual Meeting, Organizer
Provider Payment plenary session
Philadelphia, PA
- Dec, 2016 Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health
Philadelphia, PA
- Apr, 2017 Chair, Hardwiring Patient Engagement, Live event and web broadcast, NEJM Catalyst/Kaiser
Pasadena, CA
- Dec, 2017 Co-organizer, CHIBE Annual Conference on Behavioral Economics and Health (with Brigitte Madrian, David Laibson, George Loewenstein, David Asch)
Philadelphia, PA
- Apr, 2018 Event Chair, "Patient Behavior Change: Building Blocks for Success", NEJM Catalyst Event held at Duke University
Durham, North Carolina

Grants:Current:

Transforming mental health delivery through behavioral economics and implementation science, National Institute of Mental Health, NIH, 1P50MH113840-01, 10/2017-9/2022 (Mandell/Beidas/Volpp, PI), \$950,000/annual direct costs, 12% effort (Role in grant: Multiple PI)

Communicating the Health Risks of Sugar-Sweetened Beverages., NIH, R01Dk111558, 9/2017-8/2021 (Christina Roberto, PI), \$270,802/annual direct costs, .6% effort (Role in grant: Co-I)

Evaluation of Kentucky HEALTH, State of Kentucky, 7/2017-6/2022 (Volpp, Venkataramani, PI: Underhill, Co-Investigator), \$600,000/annual direct costs, 10% effort (Role in grant: Multiple PI)

Nudging Adolescents Toward Safer Food Allergy Management using Text Messages and Financial Incentives: a Randomized Controlled Trial., NIH, 7/2017-6/2019 (Cannuscio, PI), \$0/annual direct costs, 2% effort (Role in grant: Co-I)

Harnessing Behavior to Decrease Urinary Stone Disease Morbidity Research Project., NIH/NIDDK, 7/2016-6/2021 (Tasian/Reese, PI), \$646,899/annual direct costs, .3% effort (Role in grant: Co-I)

Institutional Clinical and Translational Science Award, NIH/NCATS, 5UL1TR000003, 7/2016-6/2021 (Fitzgerald, PI), \$430,000/annual direct costs, 2.4% effort (Role in grant: Co-PI)

Studying Behavioral Economic Principles in Incentivizing Physicians to Deliver Higher-quality, Lower-cost Care and the Impact on Patient Outcomes., The Robert Wood Johnson Foundation, 11/2015-4/2018 (Amol Navathe, PI), \$205,089/annual direct costs, .18% effort (Role in grant: Co-PI)

Icompare-Ccc, National Heart, Lung, And Blood Institute/Nih/Dhhs, 8/2015-6/2019 (DAVID A ASCH, PI), \$918,674/annual direct costs, 1% effort (Role in grant: Co-I)

RCT of Automated Hovering For Congestive Heart Failure Management, National Heart, Lung, And Blood Institute/Nih/Dhhs, R01HL128465, 7/2015-3/2020 (KEVIN G. VOLPP, PI), \$471,235/annual direct costs, 15% effort (Role in grant: PI)

A Randomized Trial Of Incentives For Research Participation, National Cancer Institute/Nih/Dhhs, 7/2015-12/2020 (SCOTT DAVID HALPERN, PI), \$375,080/annual direct costs, 1% effort (Role in grant: Co-I)

Smarter Big Data for a Healthy Pennsylvania: Changing the Paradigm of Healthcare., Pennsylvania Department of Health, SAP#4100070286, 6/2015-5/2019 (Polsky/Volpp, PI), \$901,817/annual direct costs, .84% effort (Role in grant: Multiple PI)

University Of Pennsylvania Prevention Research Center, Centers For Disease Control And Prevention (CDC), 1-U48-DP-005053-01, 9/2014-9/2019 (Volpp/Glanz, PI), \$0/annual direct costs, 12% effort (Role in grant: Multiple PI)

Improving Participation In Vector Control Campaigns Through Behavioral Economics, National Institute Of Child Health And Human Development/Nih/Dhhs, 9/2014-5/2019 (MICHAEL Z. LEVY, PI), \$386,867/annual direct costs, .3% effort (Role in grant: Co-PI)

Comparative Effectiveness Of Process And Outcomes Incentives For Lipid Management, National Heart, Lung, And Blood Institute/Nih/Dhhs, R01HL118195, 1/2014-12/2018 (Volpp/Reese/Barankay, PI), \$505,322/annual direct costs, 10% effort (Role in grant: Multiple PI)

Penn CMU Roybal P30 Center on Behavioral Economics and Health, National Institutes of Aging(NIA), 1P30AG034546-01, 7/2009-5/2019 (Kevin Volpp, MD, PhD, PI: George Loewenstein, PhD, Co-Investigator), \$283,533/annual direct costs, 15% effort (Role in grant: PI, received a score of "10" on competitive renewal)

Past:

Scope of Work 002 "Consumer Engagement and Social Determinants", Under Master Agreement, Hawaii Medical Services Association, 9/2016-9/2017 (Volpp and Navathe, PI), \$700,000/annual direct costs, 3% effort (Role in grant: MPI)

Oscar Health Physician and Member Engagement., Oscar Insurance, 5/2016-10/2017 (Emanuel/Navathe/Volpp, PI), \$854,252/annual direct costs, .12% effort (Role in grant: Multiple PI)

Using Behavioral Economics to Create Effective Provider Incentives, Phase 2., The Commonwealth Fund, 8/2015-6/2017 (Navathe/Volpp/Emanuel, PI), \$228,341/annual direct costs, .18% effort (Role in grant: Co-PI)

Provider Incentives For Value: Identifying And Disseminating Best Practices, Commonwealth Fund, 20150637, 7/2015-6/2016 (AMOL NAVATHE, PI), \$31,818/annual direct costs, 1% effort (Role in grant: Co-PI)

Scope of Work 001 "Provider Payments", Under Master Agreement , Hawaii Medical Services Association, N/A, 4/2015-9/2017 (KEVIN G. VOLPP, PI), \$831,632/annual direct costs, 3% effort (Role in grant: PI)

Behavioral Economics And Health Dissemination Activities, Robert Wood Johnson Foundation, 72012, 8/2014-12/2015 (KEVIN G. VOLPP, PI), \$0/annual direct costs, 5% effort (Role in grant: PI)

Institutional Clinical And Translational Science Award, National Center For Research Resources/NIH/DHHS, 5-UL1-TR-000003-10 PROG I, 7/2014-6/2016 (Garret A Fitzgerald, PI), \$8,637,874/annual direct costs, 20% effort (Role in grant: Co-PI)

Institutional Clinical and Translational Science Award, NIH/NCATS, 5UL1TR000003, 7/2014-6/2016 (Fitzgerald, PI), \$300,000/annual direct costs, 20% effort (Role in grant: Co--PI)

Schedule Number 011: Fresh Start/Timely Interventions Experiment, Humana, HNumana 820768, 7/2014-12/2015 (KEVIN G. VOLPP, PI), \$73,917/annual direct costs, 1% effort (Role in grant: PI)

Schedule Number 010: Prediction And Pre-Commitment Nudge Experiment, Humana, N/A, 6/2014-12/2015 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Understanding The Provider Network: Implications Of Medical Group Organization For Physician Behavior And Patient Health, Independence Blue Cross, IBC 819595, 2/2014-1/2015 (KEVIN G. VOLPP, PI), \$15,148/annual direct costs (Role in grant: PI)

Behavioral Economics And Physician Incentives, Commonwealth Fund, 20140526, 2/2014-1/2015 (KEVIN G. VOLPP, PI), \$91,085/annual direct costs (Role in grant: PI)

Using Behavioral Economics and Psychology to Create Effective Provider Incentives, Commonwealth Fund, 2/2014-1/2015 (Emanuel/Volpp, PI), \$91,085/annual direct costs, 5% effort (Role in grant: Multiple PI)

Improving Seriously Ill Patients' End-Of-Life Care By Changing The Default Option In Advance, Gordon And Betty Moore Foundation, 3938, 12/2013-11/2015 (SCOTT DAVID HALPERN, PI), \$551,125/annual direct costs, .5% effort (Role in grant: Co-PI)

A Randomized Controlled Trial To Test A Synchronized Prescription Refill Program To Improve Medication Adherence, Humana, Schedule 006-Synching, 11/2013-12/2015 (JALPA A DOSHI, PI), \$97,249/annual direct costs, .2% effort (Role in grant: Co-PI)

Evaluating The Implementation Of A Workplace Wellness Program, American Heart Association, 15730, 9/2013-1/2016 (SCOTT DAVID HALPERN, PI), \$181,818/annual direct costs, 20% effort (Role in grant: Co-PI)

Vitality Institute Collaboration, Vitality Institute, 10042481, 7/2013-6/2017 (Volpp, PI), \$390,625/annual direct costs, 3% effort (Role in grant: PI)

Feedback Friend - Social Forces In Medication Adherence Project A1, Merck & Co., Inc., MERCK, 6/2013-12/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Weekly Feedback - Social Forces In Medication Adherence Project A2, Merck & Co., Inc., MERCK, 6/2013-12/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs, .3% effort (Role in grant: PI)

A Randomized Trial Of Financial Incentives For Maintenance Of Weight Loss, National Institute On Aging/Nih/Dhhs, R01AG045045 , 9/2012-4/2018 (Volpp/Yancy, PI), \$97,701/annual direct costs, 5% effort (Role in grant: Multiple PI)

A Randomized Controlled Trial Of Incentives For Habit Formation, National Institute On Aging/Nih/Dhhs, 5-R01-AG-043844-04, 9/2012-5/2018 (Volpp/Reese/Barankay, PI), \$257,112/annual direct costs, 8% effort (Role in grant: PI)

A test of different degrees of cost sharing on program uptake and attendance, Weight Watchers, 7/2012-11/2014 (Volpp, PI), \$246,014/annual direct costs, 1% effort (Role in grant: PI)

Weight Watchers: A Test Of Differing Degrees Of Cost Sharing On Program Attendance, Weight Watchers Fdn, 816444, 7/2012-11/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Rapid Cycle Approach to Improving Medication Adherence Through Incentives and Remote Monitoring for Coronary Artery Disease Patients", CMS Center for Medicare and Medicaid Innovation, 1-CIC-MS-331009, 7/2012-6/2016 (Volpp, PI: Asch, Co-Investigator), \$1,231,263/annual direct costs, 12% effort (Role in grant: PI)

Medicaid Incentives for Prevention of Chronic Disease in New York State, CMS/New York State, C-027854, 4/2012-3/2016 (Volpp, PI: Saulsgiver, Co-Investigator), \$62,500/annual direct costs, 2% effort (Role in grant: PI)

Planning Grant Ii For Design Of Health Insurance Exchange, State Of Tennessee, 118163, 4/2012-3/2013 (KEVIN G. VOLPP, PI), \$87,302/annual direct costs (Role in grant: PI)

Humana Member Experience With The Personal Nurse Program, Humana, N/A, 3/2012-7/2012 (KEVIN G. VOLPP, PI), \$30,606/annual direct costs (Role in grant: PI)

Planning Grant For Design Of Health Insurance Exchange, State Of Tennessee, 0000118163, 1/2012-10/2012 (KEVIN G. VOLPP, PI), \$7,937/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium: Evaluation Of Existing Pilots, Horizon Healthcare Innovations, Llc., N/A, 1/2012-9/2012 (RACHEL M WERNER, PI), \$255,800/annual direct costs (Role in grant: Co-PI)

Humana: Preventative Services And Cost-Sharing, Humana, N/A, 12/2011-7/2013 (KEVIN G. VOLPP, PI), \$64,317/annual direct costs (Role in grant: PI)

Humana Simplified Insurance Design, Humana, N/A, 11/2011-5/2012 (KEVIN G. VOLPP, PI), \$19,719/annual direct costs (Role in grant: PI)

Penn Cmu Roybal P30 Center On Behavioral Economics And Health Symposium, National Institute On Aging/Nih/Dhhs, 1-R13-AG-041619-01, 9/2011-8/2012 (KEVIN G. VOLPP, PI), \$20,000/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium: Measures Selection Project, Horizon Healthcare Innovations, Llc., N/A, 9/2011-12/2011 (KEVIN G. VOLPP, PI), \$52,500/annual direct costs (Role in grant: PI)

Applying Behavioral Economics to Perplexing Problems - RWJ Pioneer Portfolio Program Programmatic and Administrative Support, Robert Wood Johnson Foundation, 5-51594, 8/2011-1/2016 (Volpp/Asch, PI), \$521,714/annual direct costs, 2% effort (Role in grant: Multiple PI)

Behavioral Economics Academic Consortium, Humana, N/A, 8/2011-8/2013 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium., Horizon Healthcare Innovations, Llc., HHI CT, 4/2011-3/2016 (KEVIN G. VOLPP, PI), \$0/annual direct costs, 1% effort (Role in grant: Co-PI)

Hhi: Weight Loss Pilot, Horizon Healthcare Innovations, Llc., 813407_10031885, 4/2011-7/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Symposium On Behavioral Economics And Health, Robert Wood Johnson Foundation, 68800, 3/2011-6/2011 (KEVIN G. VOLPP, PI), \$45,089/annual direct costs (Role in grant: PI)

Behavioral Economics And Medication Adherence, Cvs Caremark, N/A, 2/2011-1/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Randomized Trial Of Behavioral Economic Interventions To Reduce Cvd Risk, National Institute On Aging/Nih/Dhhs, 1-RC4-AG-039114-01 REVISE, 9/2010-8/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Comparative Efficacy, Acceptance And Effectiveness Of Health Incentive Structures, National Cancer Institute/Nih/Dhhs, 5-R01-CA-159932-05, 9/2010-7/2016 (SCOTT DAVID HALPERN, PI), \$351,581/annual direct costs, 3% effort (Role in grant: Co-PI)

A Randomized Trial Of Incentives And Peer Mentors To Improve Diabetic Outcomes, National Institute Of Diabetes And Digestive And Kidney Diseases/Nih/Dhhs, 5-R01-DK-087874-04, 5/2010-4/2015 (JUDITH A LONG, PI), \$390,368/annual direct costs (Role in grant: Co-PI)

Inventions To Improve Fatigue Management Among Physician Trainees, Department Of Veterans Affairs, EDU08-429, MIRB ID #01145, 5/2010-6/2011 (KEVIN G. VOLPP, PI), \$9,873/annual direct costs (Role in grant: PI)

A Randomized Trial of Incentives and Peer Monitors to Improve Diabetic Outcomes, National Institute of Diabetes and Digestive and Kidney Diseases, 1R01DK087874-01, 4/2010-3/2015 (Judith Long, MD, PI), \$494,407/annual direct costs, 2% effort (Role in grant: Co-I (Senior Investigator))

Ipa - Jingsan Zhu, Department Of Veterans Affairs, N/A, 4/2010-9/2012 (KEVIN G. VOLPP, PI), \$22,364/annual direct costs (Role in grant: PI)

An Experiment Comparing Different Incentive Offerings On Physical Activity Behavior Of New Members Of The Vitality Health Promotion Program, Discovery Holdings, Ltd., N/A, 2/2010-7/2013 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Prospective, Randomized Clinical Trial Comparing the Effectiveness of Different Types of Incentives in Increasing Physical Activity Behavior on the Vitality Health Promotion Programme., Discovery Holdings, Ltd. (South Africa), N/A, 11/2009-10/2013 (Kevin Volpp and George Loewenstein and Vicki Lambert, PI), \$21,885/annual direct costs, 1% effort (Role in grant: Multiple PI)

Developing Interactive Technologies to Improve Research and Health Behavior", NIH/NIA, RC2 103282621, 10/2009-9/2012 (Kevin Volpp, MD, PhD and David Asch, MD, MBA, PI), \$1,757,058/annual direct costs, 5% effort (Role in grant: Multiple PI)

Penn Cmu Roybal Center On Behavioral Economics And Health, National Institute On Aging/Nih/Dhhs, 5-P30-AG-034546-05 REVISE, 9/2009-8/2014 (KEVIN G. VOLPP, PI), \$204,530/annual direct costs (Role in grant: Co-PI)

Developing Interactive Technologies To Improve Research And Health Behavior, National Institute On Aging/Nih/Dhhs, 5-RC2-AG-036592-02, 9/2009-8/2012 (KEVIN G. VOLPP, PI), \$1,689,742/annual direct costs (Role in grant: PI)

Evaluation Plan For The Commonwealth Fund'S Demonstration Project On Reducing Re-Hospitalizations, Pennsylvania State University, 4147-UP-CF-0575, 8/2009-10/2011 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Evaluating the State Action to Avoid Rehospitalizations Initiative, Phase I, Commonwealth Fund (Pennsylvania State University Primary Grantee), 20090575, 8/2009-7/2011 (Dennis Scanlon, PhD, PI: Kevin Volpp, MD, PhD, Co-Investigator), \$240,000/annual direct costs, 5% effort (Role in grant: Co-PI)

Behavioral Economic Approaches Dietary Control, Aramark, SRA, 8/2009-6/2011 (KEVIN G. VOLPP, PI), \$18,229/annual direct costs (Role in grant: PI)

Work Hour Regulation For Physician Trainees: Educational And Clinical Outcomes, National Heart, Lung, And Blood Institute/Nih/Dhhs, 5-R01-HL-094593-03 REVISE, 7/2009-4/2014 (KEVIN G. VOLPP, PI), \$622,737/annual direct costs (Role in grant: Co-PI)

Work Hour Regulation For Physician Trainees: Educational And Clinical Outcomes, National Heart, Lung, And Blood Institute/Nih/Dhhs, 5-R01-HL-094593-03 REVISE, 7/2009-4/2014 (KEVIN G. VOLPP, PI), \$622,737/annual direct costs (Role in grant: Co-PI)

Work Hour Regulation for Physician Trainees: Educational and Clinical Outcomes, NHLBI, R01 HL094593 , 7/2009-6/2013 (Kevin Volpp, MD, PhD, PI: Jeffrey Silber, MD, PhD, Co-Investigator), \$498,000/annual direct costs, 14% effort (Role in grant: PI, Score of 116, 1.7%.)

Intervention To Improve Fatigue Management Among Physician Trainees, Department Of Veterans Affairs, N/A, 4/2009-9/2012 (KEVIN G. VOLPP, PI), \$25,409/annual direct costs (Role in grant: PI)

Ipa - Judy Shea, Department Of Veterans Affairs, IPA JUDY SHEA, 4/2009-3/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Experiments In Behavioral Rconomics And Health, Mckinsey & Company, Inc., N/A, 3/2009-12/2011 (KEVIN G. VOLPP, PI), \$65,041/annual direct costs (Role in grant: PI)

Ipa - Michael Halenar, Department Of Veterans Affairs, IPA, 10/2008-12/2008 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives for Smoking Cessation, Commonwealth of Pennsylvania, 7/2008-12/2010 (Kevin Volpp, MD, PhD, PI), \$60,000/annual direct costs (Role in grant: PI)

A Randomized Controlled Trial of Strategies to Improve Warfarin Adherence, NHLBI, 6/2008-5/2013 (Volpp and Kimmel, PI), \$497,000/annual direct costs, 1% effort (Role in grant: Joint PI, Priority score 122, 0.3%. Now in no cost extension)

Ipa - Judy Shea / Volpp, Department Of Veterans Affairs, JUDY A. SHEA, 5/2008-9/2008 (KEVIN G. VOLPP, PI), \$4,365/annual direct costs (Role in grant: PI)

Ipa Volpp/Bel Hamdounia, Department Of Veterans Affairs, IPA, 5/2008-9/2008 (KEVIN G. VOLPP, PI), \$6,582/annual direct costs (Role in grant: PI)

Ipa - Aime Demarco, Department Of Veterans Affairs, IPA, 3/2008-9/2008 (KEVIN G. VOLPP, PI), \$8,332/annual direct costs (Role in grant: PI)

Ipa - Michael Halenar, Department Of Veterans Affairs, N/A, 2/2008-3/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives For Maintenance Of Weight Loss, William & Flora Hewlett Foundation, 2007-1189, 2/2008-1/2009 (KEVIN G. VOLPP, PI), \$100,000/annual direct costs (Role in grant: PI)

Ipa - Jingsan Zhu, Department Of Veterans Affairs, IPA, 2/2008-12/2008 (KEVIN G. VOLPP, PI), \$62,614/annual direct costs (Role in grant: PI)

Impact of Treatment Profitability on Hospital Responses to Financial Stress, Robert Wood Johnson Foundation, 63477, 12/2007-11/2010 (Kevin Volpp, MD, PhD, PI: Richard Lindrooth, PhD, Co-Investigator), \$190,360/annual direct costs (Role in grant: PI)

Financial Incentives for Maintenance of Weight Loss, Hewlett Foundation, 12/2007-11/2008 (Volpp, PI), \$100,000/annual direct costs, 3% effort (Role in grant: PI)

Financial Incentives for Smoking Cessation, CDC, RO1 DP001168-01, 10/2007-9/2010 (Volpp, PI), \$189,112/annual direct costs, 2% effort (Role in grant: PI, No cost extension)

Pilot Trial Of Lottery To Improve Warfarin Adherence, Aetna Foundation, N/A, 9/2007-8/2009 (STEPHEN E KIMMEL, PI), \$400,000/annual direct costs (Role in grant: Co-PI)

A randomized controlled trial of strategies to improve warfarin adherence, Aetna Foundation, 9/2007-8/2008 (Kevin G. Volpp, Stephen Kimmel, PI), \$400,000/annual direct costs, 6% effort (Role in grant: Joint PI)

Financial Incentives For Weight Loss, Department Of Agriculture, 59-4000-7-0058, 8/2007-9/2011 (KEVIN G. VOLPP, PI), \$47,619/annual direct costs (Role in grant: PI)

Financial Incentives for Weight Loss, United States Department of Agriculture, 6/2007-5/2008 (Kevin G. Volpp, PI), \$28,000/annual direct costs, 3% effort (Role in grant: PI)

Impact Of Resident Work Hour Rules On Errors And Quality In Va Hospitals, Department Of Veterans Affairs, IPA - PAUL ROSENBAUM, 5/2007-9/2008 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Ipa - Victoria Wright, Department Of Veterans Affairs, IPA AGREEMENT, 4/2007-11/2007 (KEVIN G. VOLPP, PI), \$12,371/annual direct costs (Role in grant: PI)

Trial to Reduce Disparities in Hypertension, Pfizer, Inc., 3/2007-2/2008 (Kevin G. Volpp, Stephen Kimmel, PI), \$667,677/annual direct costs, 6% effort (Role in grant: Joint PI)

Financial Incentives For Weight Loss, William & Flora Hewlett Foundation, GRANT #2007-9457, 3/2007-2/2008 (KEVIN G. VOLPP, PI), \$28,000/annual direct costs (Role in grant: PI)

Setting A Research And Action Agenda To Improve Appropriate Patient Care, Astrazeneca, N/A, 10/2006-9/2007 (KEVIN G. VOLPP, PI), \$133,860/annual direct costs (Role in grant: PI)

Cherp Ipa For Jingsan Zhu, Department Of Veterans Affairs, IPA, 10/2006-3/2007 (KEVIN G. VOLPP, PI), \$9,891/annual direct costs (Role in grant: PI)

Ipa Agreement - Heather Klusaritz, Department Of Veterans Affairs, IPA/KLUSARITZ, 6/2006-9/2007 (KEVIN G. VOLPP, PI), \$4,791/annual direct costs (Role in grant: PI)

The Impact Of A Medication Co-Payment Increase On Diabetes And Cholesterol Control Among Veterans, Department Of Veterans Affairs, IPA FOR JALPA DOSHI, 4/2006-3/2007 (KEVIN G. VOLPP, PI), \$11,958/annual direct costs, 2% effort (Role in grant: PI)

Va Ipa - Lihui Deng, Department Of Veterans Affairs, IPA AGREEMENT - DENG, LIH, 10/2005-9/2006 (KEVIN G. VOLPP, PI), \$62,152/annual direct costs (Role in grant: PI)

Presidential Early Career Award for Scientists and Engineers (PECASE), Veterans Administration Health Services Research and Development, 10/2005-9/2010 (Volpp, PI), \$25,000/annual direct costs (Role in grant: PI, *Unrestricted funds for development of new projects)

Ipa Agreement - Hu Xie, Department Of Veterans Affairs, IPA AGREEMENT - XIE, HU, 9/2005-9/2006 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Impact of Resident Work Hour Rules on Errors and Quality, National Heart, Lung & Blood Institute (NHLBI), R01 HL82637-01, 6/2005-5/2009 (Volpp, PI), \$457,259/annual direct costs, 16% effort (Role in grant: PI)

Impact of Resident Work Hour Rules on Errors and Quality in VA Hospitals, Veterans Administration Health Services Research and Development, IIR 04-202-01, 6/2005-9/2008 (Volpp, PI), \$291,528/annual direct costs, 10% effort (Role in grant: PI, Effort contributed by VA)

Impact Of Resident Work Hour Rules On Errors And Quality, National Institutes Of Health, 5-R01-HL-082637-03, 5/2005-4/2009 (KEVIN G. VOLPP, PI), \$533,361/annual direct costs, 10% effort (Role in grant: PI)

Va-Ipa - Liyi Cen, Department Of Veterans Affairs, ASSIGNED AGREEMENT, 11/2004-3/2009 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives for Smoking Cessation, Center for Disease Control and Prevention, R01 DP000100-01, 10/2004-6/2008 (Kevin Volpp, MD, PhD, PI), \$288,174/annual direct costs (Role in grant: PI, *No Cost Extension)

Financial Incentives For Smoking Cessation, Centers For Disease Control And Prevention (Cdc), 5-R01-DP-000100-03(REVISE, 9/2004-5/2008 (KEVIN G. VOLPP, PI), \$381,880/annual direct costs (Role in grant: PI)

Va Ipa - Ellen Brookstein, Department Of Veterans Affairs, IPA FOR ELLEN K. BROOKSTE, 6/2004-6/2005 (KEVIN G. VOLPP, PI), \$24,600/annual direct costs (Role in grant: PI)

Va Ipa - Heather Klusaritz, Department Of Veterans Affairs, IPA AGREEMENT, 6/2004-5/2006 (KEVIN G. VOLPP, PI), \$27,552/annual direct costs (Role in grant: PI)

Comparing Disparities Inside and Outside the VA, Veterans Administration Health Services Research and Development, IIR 03.070.1, 1/2004-9/2007 (Volpp, PI), \$299,600/annual direct costs, 15% effort (Role in grant: PI)

Comparing Disparities Inside And Outside The Va - Ipa Polsky/Zhu, Department Of Veterans Affairs, IPA AGREEMENTS - POLSKY, , 1/2004-6/2006 (KEVIN G. VOLPP, PI), \$31,406/annual direct costs (Role in grant: PI)

Va Merit Award - Ipa For Jingsan Zhu, Department Of Veterans Affairs, IPA AGREEMENT- JINGSAN ZH, 8/2003-9/2003 (KEVIN G. VOLPP, PI), \$5,000/annual direct costs (Role in grant: PI)

Using Economic Tools to Improve the Health of Veterans, Veterans Administration Health Services Research and Development, 7/2003-6/2007 (Volpp, PI), \$144,986/annual direct costs, 9% effort (Role in grant: PI, Received Research Career Development Award and then 1 year transition award)

Collaboration to Reduce Disparities in Hypertension, Commonwealth of Pennsylvania, 3/2003-2/2007 (Kimmel, PI: Volpp, Co-Investigator), \$1,199,513/annual direct costs, 14% effort (Role in grant: Co-PI and Project Leader)

Generalizability Of Health Disparities Research In The Va, Department Of Veterans Affairs, IPA AGREEMENT, 12/2002-5/2003 (KEVIN G. VOLPP, PI), \$12,920/annual direct costs, 2% effort (Role in grant: PI)

Financial Stress and Hospital Quality of Care, Doris Duke Charitable Foundation, 7/2002-6/2008 (Volpp, PI), \$108,000/annual direct costs, 3% effort (Role in grant: PI)

Market Based Reforms And The Quality Of Hosital Care In New Jersey, Robert Wood Johnson Foundation, ID #041698, 7/2001-12/2002 (KEVIN G. VOLPP, PI), \$99,165/annual direct costs, 2% effort (Role in grant: PI)

97-1483: The Impact Of Hmos On Risk-Adjusted Mortality Rates, American Heart Association, N/A, 6/1997-8/1997 (J. Sanford Schwartz, PI), \$2,000/annual direct costs (Role in grant: Co-PI)

The Impact Of Hmo Penetration On Hospital Quality And Cost, Department Of Health & Human Services, 1-R03-HS-09325-01, 9/1996-8/1998 (KEVIN G. VOLPP, PI), \$27,967/annual direct costs, 100% effort (Role in grant: PI)

The Impact of HMO's on Hospital Quality and Cost, Agency for Health Care Policy and Research, 9/1996-5/1998 (Volpp, PI), \$28,600/annual direct costs, 80% effort (Role in grant: PI, Ph.D. Dissertation Grant)

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2. Volpp, Kevin: Costs, Benefits, and the Changing Ethos of Medicine. JAMA Pulse 269(13): 1708, 1712, 1714, April 1993.
3. Volpp, Kevin G. and Siegel, Bruce: New Jersey: Long Term Experience with All-Payer Rate Setting. Health Affairs 12(2): 59-65, Summer 1993.
4. Volpp, KG and Schwartz, JS: "Myths and Realities Surrounding Health Reform" JAMA Pulse 271(17): 1370-1372, May 1994.
5. Volpp, Kevin G.M. and Bundorf, M. Kate: Consumer Protection and the HMO Backlash: Are HMOs to Blame for Drive-Through Deliveries?" Inquiry 26: 101-109 March 1999.
6. Volpp, Kevin G.M., Grande D: Within the Black Box: Suggestions for Reducing Errors in Teaching Hospitals. N Engl J Med 348(9): 851-855, February 2003.
7. Volpp, Kevin G.M., Waldfogel J, Williams SV, Silber JH, Schwartz, JS, Pauly, MV: The Effect of the New Jersey Health Care Reform Act on Mortality from Acute Myocardial Infarction. Health Services Research 38(2): 515-533, April 2003.
8. Grande D, Volpp Kevin: Cost and Quality of Industry-Sponsored Meals for Medical Residents. JAMA 290(9): 1150-1151, September 2003.
9. Rathore SS, Epstein AJ, Volpp KGM, Krumholz HM: Hospital Coronary Artery Bypass Graft Surgery Volume and Patient Mortality, 1998-2000. Annals of Surgery 239(1): 110-117, January 2004.
10. Epstein AJ, Rathore SS, Volpp KGM, Krumholz HM : "Hospital Percutaneous Coronary Intervention Volume and Patient Mortality, 1998-2000: Does the Evidence Support Current Procedure Volume Minimums?" Journal of the American College of Cardiology 43(10): 1755-62, May 2004.
11. Volpp, KGM and Buckley E: The Effect of Increases in HMO Penetration and Changes in Payer Mix on In-hospital Mortality and Treatment Patterns for Acute Myocardial Infarction. Am J Managed Care 10(7 Pt 2): 505-12, July 2004.

12. Gurmankin AD., Polsky D., Volpp KG.: Accounting for apparent "reverse" racial disparities in Department of Veterans Affairs (VA)-based medical care: influence of out-of-VA care. American Journal of Public Health 94(12): 2076-8, December 2004.
13. Rathore SS., Epstein AJ., Volpp KG., Krumholz HM.: Regionalization of care for acute coronary syndromes: more evidence is needed. JAMA 293(11): 1383-7, March 2005.
14. Epstein AJ., Rathore SS., Krumholz HM., Volpp KG.: Volume-based referral for cardiovascular procedures in the United States: a cross-sectional regression analysis. BMC Health Services Research 5(1): 42, June 2005.
15. Volpp KG., Ketcham JD., Epstein AJ., Williams SV.: The effects of price competition and reduced subsidies for uncompensated care on hospital mortality. Health Services Research 40(4): 1056-77, August 2005.
16. Gurmankin AD., Helweg-Larsen M., Armstrong K., Kimmel SE., Volpp KG.: Comparing the standard rating scale and the magnifier scale for assessing risk perceptions. Medical Decision Making 25(5): 560-70, Sep-Oct 2005.
17. Volpp KG, Konetzka T, Zhu J, Parsons L, Peterson ED.: The Effect of Cuts in Medicare Reimbursement on Process and Outcomes of Care for AMI Patients Circulation 112(15): 2268-2275, October 2005.
18. Konetzka RT., Zhu J., Volpp KG.: Did recent changes in Medicare reimbursement hit teaching hospitals harder? Academic Medicine 80(11): 1069-74, November 2005.
19. Volpp KG, Gurmankin AD, Gomez A, Asch DA, Berlin JA, Murphy JJ, Zhu J, Lerman C: A Randomized Controlled Trial of Financial Incentives for Smoking Cessation. Cancer Epidemiology, Biomarkers, and Prevention 15(1): 12-18, January 2006.
20. Seshamani M, Schwartz JS, Volpp KG: The Effect of Cuts in Medicare Reimbursement on Hospital Mortality. Health Services Research 41(3 part I): 683-700, June 2006.
21. Seshamani M, Zhu J, Volpp KG: Did Postoperative mortality increase following implementation of the Medicare Balanced Budget Act? Medical Care 4(6): 527-533, June 2006.
22. Volpp KG, Epstein AJ, Williams SW: The effects of market reform on racial differences in hospital mortality. Journal of General Internal Medicine 21(11): 1198-202, November 2006 Notes: Accompanying editorial.

23. Myers JS, Bellini LM, Morris J, Graham D, Katz J, Potts JR, Wiener C, Volpp KG: Internal Medicine and General Surgery Residents' Attitudes About the ACGME Duty Hour Regulations: A Multicenter Study. Academic Medicine 81(12): 1052-1058, December 2006 Notes: Accompanying editorial.
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