

LORI ROSENKOPF

2000 Steinberg-Dietrich Hall
Philadelphia, PA 19104
rosenkopf@wharton.upenn.edu
October 2024

EDUCATION

Columbia University, Graduate School of Business

Ph.D. in Management of Organizations

Dissertation: “Community Organization Evolution over the Technology Cycle: Cooperative Technical Organizations and Technological Evolution in the Flight Simulation Industry”

Stanford University, School of Engineering

M.S. in Operations Research

Cornell University, College of Engineering

B.S. in Operations Research and Industrial Engineering (with distinction)

EMPLOYMENT HISTORY

The Wharton School of the University of Pennsylvania, Philadelphia, PA

Vice Dean of Entrepreneurship, 2021-present

Simon and Midge Palley Professor, 2009-present

Vice Dean and Director, Wharton Undergraduate Division, 2013-2019

Associate Professor of Management, 2002-2009

Douglas Vickers Term Assistant Professor of Management, 1994-2002

Kraft General Foods Term Lecturer in Management, 1993-1994

AT&T Bell Laboratories, Holmdel, NJ - Systems Engineer, 1985-1988

Eastman Kodak Company, Rochester, NY - Industrial Engineer, 1982-1985

RESEARCH AND PUBLICATIONS

Book

Rosenkopf, Lori. 2025. Unstoppable Entrepreneurs. Forthcoming, Philadelphia: Wharton School Press.

Articles published in refereed journals

Klueter, T., Ghosh, A. and L. Rosenkopf. 2024. "Not in-sourced here! When does external technology sourcing yield familiar versus novel solutions?" Published online, Strategic Management Journal.

Ranganathan, R., A. Ghosh and L. Rosenkopf. 2018. "Competition-cooperation interplay during multi-firm technology coordination: The effect of firm heterogeneity on conflict and consensus in a technology standards organization," Strategic Management Journal, 39:3193-3221.

Ghosh, A., R. Ranganathan and L. Rosenkopf. 2016. "The impact of context and model choice on the determinants of strategic alliance formation: Evidence from a staged replication study," Strategic Management Journal, 37:2204-2221.

Ghosh, A. and L. Rosenkopf. 2015. "Shrouded in structure: Challenges and opportunities for a friction-based view of network research," Organization Science, 26:622-631.

Ranganathan, R. and L. Rosenkopf. 2014. "Do ties really bind? The effect of knowledge and commercialization networks on opposition to standards," Academy of Management Journal, 57:515-540.

Dokko, G., A. Nigam and L. Rosenkopf. 2012. "Keeping steady as she goes: A negotiated order perspective on technological evolution," Organization Studies, 33:681-703.

Lavie, D., J. Kang and L. Rosenkopf. 2011. "Balancing exploration and exploitation within and across domains: Evaluation of performance implications in alliance portfolios," Organization Science, 22:1517-1538.

Rosenkopf, L. and P. McGrath. 2011. "Advancing the conceptualization and operationalization of novelty in organizational research," Organization Science, 22:1297-1311.

Dokko, G. and L. Rosenkopf. 2010. "Social capital for hire? Mobility of technical professionals and firm influence in wireless standard committees," Organization Science, 21:677-695.

Upham, S. P., L. Rosenkopf and L. Ungar. 2010. "Innovating knowledge communities: An analysis of group collaboration and competition in science and technology," Scientometrics, 83:525-554.

Upham, S. P., L. Rosenkopf and L. Ungar. 2010. "Positioning knowledge: Schools of thought and new knowledge creation," Scientometrics, 83:555-581.

Corredoira, R. and L. Rosenkopf. 2010. "Should auld acquaintance be forgot: The reverse transfer of knowledge through mobility ties," Strategic Management Journal, 31:159-181.

Rosenkopf, L. and G. Padula. 2008. "Investigating the microstructure of network evolution: Alliance formation in the mobile communications industry," Organization Science, 19:669-687.

Rosenkopf, L. and T. Schleicher. 2008. "Below the tip of the iceberg: The co-evolution of formal and informal interorganizational relations in the telecommunications industry," Managerial and Decision Economics, 29:425-441.

Rosenkopf, L. and M. Schilling. 2007. "Comparing alliance network structure across industries: Observations and explanations," Strategic Entrepreneurship Journal, 1:191-209.

Lavie, D. and L. Rosenkopf. 2006. "Balancing exploration and exploitation in alliance formation," Academy of Management Journal, 49:797-818.

Rosenkopf, L. and P. Almeida. 2003. "Overcoming local search through alliances and mobility." Management Science, 49:751-766.

Almeida, P., G. Dokko and L. Rosenkopf. 2003. "Startup size and the mechanisms of external learning: Increasing opportunity and decreasing ability?" Research Policy, 32:301- 315.

Rosenkopf, L., A. Metiu and V. George. 2001. "From the bottom up? Technical committee activity and alliance formation." Administrative Science Quarterly, 46:748-772.

Rosenkopf, L. and A. Nerkar. 2001. "Beyond local search: Boundary-spanning, exploration and impact in the optical disc industry." Strategic Management Journal, 22:287-306.

Rosenkopf, L. and E. Abrahamson. 1999. "Modeling reputational and informational influences in threshold models of bandwagon innovation diffusion." Computational and Mathematical Organization Theory, 5:361-384.

Rosenkopf, L. and M. L. Tushman. 1998. "The coevolution of community networks and technology: Lessons from the flight simulation industry." Industrial and Corporate Change, 7:311-346.

Abrahamson, E. and L. Rosenkopf. 1997. "Social network effects on the extent of innovation diffusion: A computer simulation." Organization Science, 8: 289-309.

Tushman, M. L. and L. Rosenkopf. 1996. "Executive succession, strategic reorientation and performance growth: A longitudinal study in the U.S. cement industry." Management Science, 42: 939-953.

Abrahamson, E. and L. Rosenkopf. 1993. "Institutional and competitive bandwagons: Using mathematical modeling as a tool to explore innovation diffusion." Academy of Management Review, 18: 487-517.

Tushman, M. L. and L. Rosenkopf. 1992. "Organizational determinants of technological change: Toward a sociology of technological evolution." Research in Organizational Behavior, 14: 311-347.

Chapters in books

Anderson, P. and L. Rosenkopf. 2004. "Global recombination: Cross-border technology and innovation management." In Gatignon, H. and J. Kimberly (Eds.), The INSEAD- Wharton Alliance on Globalizing: Strategies for Building Successful Global Businesses, Cambridge University Press, pp. 306-330.

Rosenkopf, L. 2000. "Managing dynamic knowledge networks." In Day, G. and P. Schoemaker (Eds.), Wharton on Managing Emerging Technologies, Wiley and Sons, pp. 337-357.

Rosenkopf, L. and A. Nerkar. 1999. "On the complexity of technological evolution: Exploring coevolution within and across hierarchical levels in optical disc technology." In Baum, J. and W. McKelvey (Eds.), Variations in Organization Science: In Honor of D. T. Campbell, Sage Publications, pp. 169-183.

Rosenkopf, L. and M. L. Tushman. 1994. "The coevolution of technology and organization." In Baum, J. and J. Singh (Eds.), Evolutionary Dynamics of Organizations, Oxford University Press, pp. 403-424.

Articles in proceedings

Lavie, D., J. Kang and L. Rosenkopf. 2009. "The performance effects of balancing exploration and exploitation within and across alliance domains." Academy of Management Best Papers Proceedings.

Upham, S., L. Rosenkopf and L. Ungar. 2007. "Innovating knowledge communities." Academy of Management Best Papers Proceedings.

Lavie, D. and L. Rosenkopf. 2005. "Balancing exploration and exploitation in alliance formation: A multidimensional perspective." Academy of Management Best Papers Proceedings.

Dokko, G. and L. Rosenkopf. 2003. "Job mobility of technical professionals and firm centrality in wireless standards committees." Academy of Management Best Papers Proceedings.

Rosenkopf, L. and P. Almeida. 2001. "Who's building on whom? Overcoming localization biases through alliances and mobility." Academy of Management Best Papers Proceedings.

Rosenkopf, L., A. Turcanu, and V. George. 2000. "Industry-wide technical organizations as strategic antecedents of alliance formation." ASAC/IFSAM (Administrative Sciences Association of Canada / International Federation of Scholarly Associations of Management) Proceedings, Technology and Innovation Management Division.

Abrahamson, E. and L. Rosenkopf. 1990. "When do bandwagon diffusions roll? How far do they go? When do they roll backwards? A computer simulation." Academy of Management Best Papers Proceedings.

Commentaries

Rosenkopf, L. and R. Corredoira. 2008. "What you can gain when you lose good people." Harvard Business Review, 86(4): 24-28.

Rosenkopf, L. 2008. "Enriching research on exploration and exploitation." In Barry, D. and H. Hansen (Eds.), Handbook of the New and Emerging in Management and Organization, pp. 316-317, Sage Publications.

Case studies and reports

Rosenkopf, L. with E. McCarthy. 2001. "SimStar Internet Solutions."

Articles under review

Levinthal, D. and L. Rosenkopf. 2024. "From findings to cumulative knowledge: Generalizing across contexts in strategic management research." Second revision and resubmission requested, Strategic Management Journal.

Working papers

Assenova, V., E. Feldman and L. Rosenkopf. 2024. "Conflicts of interest reduce microfinance diffusion."

Ghosh, A. and L. Rosenkopf. 2018. "All about that context: Replication and generalizability in interorganizational network structure."

Rosenkopf, L. and A. Gupta. 2015. "All networks are not equal: Multiple sources of information transfer and their effects on alliance formation rates in the cellular industry."

Ghosh, A. and L. Rosenkopf. 2014. "Is it a small world after all? Bringing null models to the foreground."

Markus, A. and L. Rosenkopf. 2013. "Tapping into industry and academia: Inbound mobility, R&D collaboration and substitution effects."

Ghosh, A. and L. Rosenkopf. 2012. "Small-world, big impact? Network capacity as a function of structure and friction."

Invited presentations

"The evolution of Dan"

Faculty day in honor of Dan Levinthal, CCC Conference, St. Gallen, 2023.

- “All about that context: Replication and generalizability in alliance research”
 Harvard Business School. 2019
 Bocconi University. 2018
 University of North Carolina at Chapel Hill. 2018
- “All about that context: Replication and generalizability in innovation research”
 Keynote, DRUID conference, Copenhagen, 2018
- “Harnessing the Potential of New Technologies to Fuel Growth”
 Plenary, Strategic Management Society, Sao Paulo, 2018
- “The value of quasi-replication for the field of macro-organizational behavior”
 Macro-Organizational Behavior Society, Harvard Business School. 2015
- “Small-worlds in macro-organizational behavior research: Challenges and opportunities”
 University of Minnesota. 2013
 University of Maryland. 2012
 INSEAD. 2012
 Macro-Organizational Behavior Society, Harvard Business School. 2010
- “Advancing the conceptualization and operationalization of novelty in organizational research”
 London Business School. 2010
 Sloan School, MIT. 2010
 New Directions in Organizational Research Conference, Carnegie Mellon. 2009
- “Strength in numbers? Status-based homophily and multiparty alliances”
 Academy of Management, Anaheim. 2008 (with J. Bae)
- “Balancing exploration and exploitation within and across domains: Evaluation of performance implications in alliance portfolios”
 Merage School, University of California, Irvine. 2009
 Smith School, University of Maryland. 2008
- “Should old acquaintance be forgot: The reverse transfer of knowledge through mobility ties”
 Rotman School, University of Toronto. 2008
 Goizueta Business School, Emory University. 2007
 Sloan School, MIT. 2007
 Ross School, University of Michigan. 2007
 Krannert Graduate School of Management, Purdue University. 2007
 Strategy Research Conference, Harvard Business School. 2006
 Academy of Management, Honolulu. 2005 (with R. Corredoira)
 Smith Entrepreneurship Research Conference, University of Maryland. 2005
 Academy of Management, New Orleans. 2004 (with R. Corredoira)

- “Balancing exploration and exploitation in alliance formation”
 BYU/Utah Winter Strategy Conference, Sundance, Utah. 2006
 Corporate Entrepreneurship Research Conference, Harvard Business School. 2005
 Academy of Management, Honolulu. 2005 (with D. Lavie)
- “Multiple sources of information transfer and their effects on alliance formation rates in the cellular industry”
 Academy of Management, Honolulu. 2005 (with A. Gupta)
- “Is it a small world or an endogenous world? Alliance network evolution in the cellular industry”
 Academy of Management, New Orleans. 2004 (with G. Padula)
- “Social capital formation in standards setting committees”
 Academy of Management, New Orleans. 2004 (with G. Dokko)
- “Social capital for hire? Mobility of technical professionals and firm influence in wireless standards committees.”
 Strategy Seminar Series, University of Illinois at Urbana-Champaign. 2004
 Rutgers University, Management and Global Business Department Colloquium. 2004
 INSITE Interdisciplinary Research Series, University of Wisconsin. 2003
 INFORMS, Miami. 2001 (with G. Dokko)
 Academy of Management, Seattle. 2003 (with G. Dokko)
- “Below the tip of the iceberg: The co-evolution of formal and informal interorganizational relations in the telecommunications industry”
 Academy of Management, Seattle. 2003
- “Overcoming local search through alliances and mobility”
 Strategy Seminar, Boston University. 2002
 Academy of Management, Washington DC. 2001
 Emerging Technologies Research Seminar, The Wharton School. 1997
 Academy of Management, Boston. 1997
- “From the bottom up? Technical committee activity and alliance formation”
 Strategy Seminar, Washington University. 2002
 Management Department Colloquium, New York University. 2001
 Technology and Operations Management Colloquium, Harvard University. 2001
 Entrepreneurship Department Symposium, University of Maryland. 2001
 Organizational Behavior Colloquium, Northwestern University. 2001
 Sociology Department Colloquium, University of Pennsylvania. 2001
- “Startup size and the mechanisms of external learning: Increasing opportunity but declining usefulness?”
 Academy of Management, Washington DC. 2001 (with G. Dokko)
 Technology Entrepreneurship Research Policy Conference, University of Maryland. 2000

- “Organizational aspects of technology standards”
Professional Development Workshop, Academy of Management, Washington DC. 2001
- “Plenary: Thinking about institutions”
Institutions, Conflict and Change Workshop, Northwestern University. 2000
- “Strategic participation in cooperative technical organizations? Relating informal networks and alliance formation”
Academy of Management, Toronto. 2000 (with A. Metiu)
Management Colloquium, Fuqua School of Business, Duke University. 2000
Emerging Technologies Research Seminar, The Wharton School. 1999
Institute for Operations Research and the Management Sciences, Philadelphia. 1999
Academy of Management, Chicago. 1999 (with A. Turcanu)
Strategic Management Society, Orlando. 1998 (with A. Turcanu)
Administrative Sciences Association of Canada, Montreal. 2000
- “Beyond local search: Boundary-spanning, exploration and impact in the optical disc industry.”
Management Colloquium, New York University. 2000
Operations and Information Management Colloquium, the Wharton School. 1999
Institute for Operations Research and the Management Sciences, Philadelphia. 1999
Competition and Strategy Conference, Harvard Business School. 1999
Academy of Management, Chicago. 1999
Academy of Management, Boston. 1997 (with A. Nerkar)
Strategic Management Society, Phoenix. 1996 (with A. Nerkar)
- “Understanding patent data analysis”
Professional Development Workshop, Academy of Management, Chicago. 1999
- “Emergence, evolution and effects of informal interfirm networks”
CCOR Workshop, University of Texas at Austin. 1999
Institutions, Conflict and Change Workshop, Northwestern University. 1998
- “Evolution of technological systems”
In Honor of Donald T. Campbell Conference, University of Toronto. 1997
- “Inside the black box of organizational learning: Exploring knowledge-building with patent data”
Academy of Management, Boston. 1997
- “Managing your dissertation committee”
Doctoral Consortium, Academy of Management, Boston. 1997
- “The coevolution of formal and informal interorganizational networks”
Strategic Management Society, Phoenix. 1996
Institute for Operations Research and Management Science, Atlanta. 1996

“Network evolution over the technology cycle: Lessons from the flight simulation industry”
Organization and Management Colloquium, Rutgers University. 1996
Academy of Management, Vancouver. 1995

“Social network effects on the extent of innovation diffusion: A computer simulation”
IASD Workshop, Columbia University. 1995 (with E. Abrahamson)
Academy of Management, Atlanta. 1993 (with E. Abrahamson)

“When do bandwagon diffusions roll? How far do they go? When do they roll backwards? A computer simulation” (with E. Abrahamson),
Academy of Management, San Francisco. 1990 (with E. Abrahamson)

“Innovating for competitive advantage: Technological interdependence and the organization of production”
Academy of Management, Dallas. 1994

“Dominant designs: Converging technology, converging community”
University of Pennsylvania. 1993
Carnegie Mellon University. 1993
New York University. 1993
University of California at Los Angeles. 1993
Stanford University, Business School. 1993
Stanford University, Department of Industrial Engineering. 1993

“On the co-evolution of technology and organization”
Academy of Management, Atlanta. 1993
Stern Conference on the Evolutionary Dynamics of Organizing, NYU. 1993
Hydro-Quebec Chair, University of Quebec in Montreal. 1991

“Trickle-down and trickle-up diffusion processes: Simulating the impact of reputation on two-stage diffusion models”
Academy of Management, Miami. 1991

“Determinants of executive succession: The influence of signals, demographics, and history”
Academy of Management, Miami. 1991

"Towards a systems theory of technology: Social, political, and organizational determinants of technological change"
Academy of Management, San Francisco. 1990

"Executive succession, organizational reorientation and performance in stable environments: An organization learning approach"
Academy of Management, San Francisco. 1990

Invited discussions

Keynote (virtual), Girls Who Start, 2023

“The future of business education,” Strategy Science Conference, NYU, 2022

“On (live and) work from anywhere: Geographic flexibility and productivity effects at the United States Post Office,” BYU-Utah Winter Strategy Conference, Park City. 2020

“On spin-offs and firm boundaries,” DRUID Conference, Copenhagen, Denmark. 2012

“Let it be resolved that this conference believes that the exploration/exploitation trade-off is a helpful metaphor, but has little value in informing research that is relevant to organizations/managers,” debating for the motion, DRUID, Copenhagen, Denmark. 2012

“On exploring the locus of innovation: The dynamics of network communities and firms’ innovativeness,” BYU-Utah Winter Strategy Conference, Snowbird, Utah. 2012.

“On keeping, bending, or changing the rules: Interfirm interaction in standardization,” Academy of Management, Chicago. 2009

“On knowledge workers and competitive advantage,” Academy of Management, Chicago. 2009

“On knowledge flows in the cross-regional and cross-border context,” Academy of Management, Anaheim. 2008

“On scientists, engineers, and the process of innovation,” Academy of Management, Philadelphia. 2007

“On causes and consequences of mobility,” NBER Summer Institute on Economics of Intellectual Property, Cambridge, Massachusetts. 2005

“On patent data in management research: Uses, abuses and lessons learned,” Professional Development Workshop, Academy of Management, Seattle. 2003

“On the shifting landscape for commercializing research,” Academy of Management, Toronto. 2000

“On modeling,” Time and Timing Conference, Massachusetts Institute of Technology. 2000 “On intangible assets,” Academy of Management, Cincinnati. 1996

“On work, innovation and improvisation in product development,” Academy of Management, Cincinnati. 1996

“On the role of medical professionals in facilitating strategic alliances among pharmaceutical firms,” Strategic Management Conference on Competition and Cooperation, Stanford. 1996

“On the ties that bind: Organizational linkages and technological competition,” Academy of Management, Dallas. 1994

Research interests

Organizational aspects of technological change – coevolution of technology and organization, knowledge networks, interorganizational relationships, exploration and search, innovation diffusion, replication and generalizability.

Editorships

Senior Editor, Organization Science (2008-13)

Editorial review boards

Strategic Management Journal (2007-11)

Organization Science (2004-08)

Strategic Organization (2001-10)

Academy of Management Review (2002-04)

Chair, Selection Committee for Best Paper published in 2003

Refereeing

Administrative Science Quarterly, Academy of Management Review, Academy of Management Journal, California Management Review, IEEE Transactions on Engineering Management, Industrial and Corporate Change, Management Science, Organization Science, Organization Studies, Research Policy, Strategic Management Journal.

Reviewing

Strategic Management Society Meetings.

National Science Foundation: Decision, Risk, and Management Science Program.

Academy of Management Meetings: Organization and Management Theory Division, Technology and Innovation Management Division.

TEACHING

Courses developed

- Wharton Online. Digital Transformation CXO Program, 2022-present
- Wharton Online. Academic Director, Chief Technical Officer Program, 2021-present
- Wharton Online. Academic Director, Management Development Program, 2020-present
- Business and You: Exploring Business Pathways and Developing Your Potential (WH 101x), 2017

- Coursera Specialization in Entrepreneurship, 2015-present
- Wharton Industry Exploration Program: The San Francisco Bay Area Tech Sector (WH 297), 2015
- Culture and Institutions of the Tech Sector: Bridging Research and Practice (MGMT 265), 2014
- Introduction to Management (MGMT 101) – full reconstruction of required core course for all Wharton undergraduate students, 2004
- Proseminar in Organizational Behavior: Network Theory and Applications (MGMT 932) – doctoral seminar, 1998

Courses taught

- Technology Strategy (MGMT 7310) – half-semester Executive MBA elective, 2024
- Management of Technology (MGMT 2370) – full-semester course with immersive trip for Jerome Fisher Management & Technology students, 2023-present
- Business and You: Exploring Business Pathways and Developing Your Potential (WH 101x) - required undergraduate course, 2017-19
- Wharton Global Faculty Development Program, 2016-present
- Wharton Industry Exploration Program: The San Francisco Bay Area Tech Sector (WH 297) –six-day undergraduate elective travel course, 2015-2019
- Culture and Institutions of the Tech Sector: Bridging Research and Practice (MGMT 265) – half-semester undergraduate elective, 2014-2022
- Seminar in Macro-Organizational Behavior (MGMT 952) – half-semester doctoral seminar, 2012, 2014, 2016
- Introduction to Management (MGMT 101) – full-semester core undergraduate course, 2004-14
- High-Tech Entrepreneurship (MGMT 803) – half-semester MBA elective, 2003
- Network Theory and Applications (MGMT 935) – doctoral seminar. Renamed and renumbered from 1998 offering (MGMT 932), 2001, 2003, 2006. Converted to half-semester seminar and offered in 2009, 2013, 2015, 2017
- Research Methods (MGMT 953) – doctoral seminar, 1999
- Proseminar in Organizational Behavior: Network Theory and Applications (MGMT 932) doctoral seminar, 1998
- Innovation, Change and Entrepreneurship (MGMT 802) – half-semester MBA core bracket (as of 2002, elective) course. Offered forty sections total to MBA and executive MBA classes, 1994-2004
- Executive Education Seminars on Organizational Agility, Managing Technology, Innovation and Networks, Faculty Development, and Leveraging Social Networks in both open and custom programs, 1997- present. Academic Director for one-week custom program, 2005.

Teaching interests

Management of technological innovation, entrepreneurship, network theory and analysis, strategy, organization theory.

Doctoral dissertation committees

- Daniel Schliesmann, Management Department, Wharton School, 2024-
- Jason Lee, Management Department, Wharton School (co-advisor)
Placement: Hong Kong Baptist University, 2024
- Brian Hathaway, Management Department, Wharton School (chair)
Placement: Self-employed, 2023
- Qingqing Chen, Applied Economics, Wharton School
Placement: University of Texas – Dallas, 2023
- Jaeho Choi, Management Department, Wharton School
Placement: Hong Kong University of Science and Technology, 2023
- Sarath Balachandran, Management Department, Wharton School (chair)
Placement: London Business School, 2019
- Andrew Boysen, Management Department, Wharton School
Placement: University of North Carolina – Chapel Hill, 2018
- Christina DeNard, School of Social Policy and Practice
Placement: University of Illinois at Chicago, 2017
- Shinjae Won, Management Department, Wharton School
Placement: University of Illinois, Urbana-Champaign, 2016
- Patia McGrath, Management Department, Wharton School (co-advisor/chair)
Placement: University of North Carolina – Chapel Hill, 2015
- Wendy Ham, Management Department, Wharton School (chair)
Placement: Self-employed, 2014
- Alessandro Marino, Management Department, Wharton School (chair)
Placement: Assistant Professor, LUISS (Rome), 2013
- Thomas Klueter, Management Department, Wharton School (chair)
Placement: Assistant Professor, IESE – University of Navarra, 2013
- Ramkumar Ranganathan, Management Department, Wharton School (advisor)
Placement: Assistant Professor, University of Texas (Austin), 2012
- Anindya Ghosh, Management Department, Wharton School (chair)
Placement: Assistant Professor, IESE – University of Navarra, 2011
- Lite Nartey, Management Department, Wharton School
Placement: Assistant Professor, University of South Carolina, 2011
- Monica Stallings, Management Department, Wharton School
Placement: Postdoctoral research associate, Dartmouth College, 2011
- Elisa Alvarez-Garrido, Management Department, Wharton School (chair)
Placement: Assistant Professor, Georgia State University, 2010
- Prasanna Tambe, Operations and Information Management Department, Wharton School
Placement: Assistant Professor, New York University, 2008
- Rafael Corredoira, Management Department, Wharton School (advisor)
Placement: Assistant Professor, University of Maryland, 2008
- Russell Cole, Graduate School of Education
Placement: Postdoctoral research associate, Graduate School of Education, 2008
- Samuel Phineas Upham, Management Department, Wharton School (advisor)
Placement: Clarion Capital, 2008

- Preeta Roy, Management Department, Wharton School
Placement: Assistant Professor, University of Illinois at Urbana-Champaign, 2006
- Reagan Daly, Department of Criminology, University of Pennsylvania
Placement: Post-doctoral fellow, Jerry Lee Center for Criminology, 2005
- Joan Allatta, Management Department, Wharton School
Placement: Assistant Professor, Purdue University, 2005
- Nadia Yamel Flores, Department of Sociology, University of Pennsylvania
Placement: Assistant Professor, Texas A&M, 2005
- Dovev Lavie, Management Department, Wharton School
Placement: Assistant Professor, University of Texas (Austin), 2004
- Gina Dokko, Management Department, Wharton School (advisor)
Placement: Assistant Professor, New York University, 2004
- Anca Metiu, Management Department, Wharton School
Placement: Assistant Professor, INSEAD, 2001
- Hann Kim, Management Department, Wharton School
Placement: Assistant Professor, Australian Graduate School of Management, 2001
- Thomas Kraemer, Management Department, Wharton School
Placement: Vice President, JP Morgan, 1999
- Atul Nerkar, Management Department, Wharton School
Placement: Assistant Professor, Columbia University, 1997
- Sean McDade, Department of Marketing, Temple University
Placement: Vice President, Gallup Organization, 1996

Graduate advising

- Ji Eun Park, Graduate School of Education, Independent Study, 2015
- Sarath Balachandran, Management Department, Independent Study, 2015
- Russell Cole, Graduate School of Education, Independent Study, 2007
- Laura Kohn, Wharton Graduate Division, Independent Study, 2003
- Thomas Schleicher, Department of Sociology, Independent Study, 2002
- Jack Jiewen Zhu, Wharton Graduate Division, Independent Study, 2002

Undergraduate advising

- Shraavasti Bhat, Management and Technology, World Research Assistant Program, 2022
- Olivia Nelson, Joseph Wharton Scholar, Independent Study, 2017
- Dillon Chen, Wharton, Independent Study, 2016
- Rong Ma, Management and Technology, Independent Study, 2008
- Samuel Proctor, Benjamin Franklin Scholar, Independent Study, 2005
- Kevin Cheng, Management and Technology, Independent Study, 2001
- Narayan Raj, Management and Technology, Independent Study, 1997

PROFESSIONAL ACTIVITIES

University-related activities

2024	Think Like a Manager, Wharton Global Youth Program, Sao Paulo and Beijing
2024	Fireside Chat with Dean James, Wharton in Focus, Beijing
2024	Moderator, Inspiring Entrepreneurs, Wharton Global Alumni Forum, Sao Paulo
2024	Fireside Chat, Emeritus Town Hall
2023-24	Member, Entrepreneurship Recruiting Committee
2023	Moderator, WEMBA Alumni Entrepreneurial Panel
2023-	Presenter, MBA Reunion
2023	Moderator, M&T Summit, Market Trends Panel
2023	Moderator, Inspiring Entrepreneurs, Wharton Global Alumni Forum, Singapore
2022-	Presenter, WH 1010, What is Management?
2022	Presenter, WEMBA Reunion, San Francisco
2022-	Presenter, Wharton Global Youth Program
2022	Moderator, PennSEM Fireside Chat with Joey Zwillinger (Allbirds)
2022	Moderator, PennSEM Fireside Chat with Rachel Drori (Daily Harvest)
2022	Panelist, Wharton Innovation Doctoral Symposium (WINDS)
2021	Moderator, PennSEM Fireside Chat with Nick Bayer (Saxby's)
2021	Moderator, PennSEM Fireside Chat with Amit Kumar (Accel)
2021-	Faculty Member representing Management Department, Wharton 1010
2021-	Academic Coordinator, Management Department
2021	Moderator, SPIRE Fireside Chat with Phil Libin (mmhmm)
2021	Moderator, SPIRE Fireside Chat with Marc Lore (Serial Entrepreneur)
2021	Moderator, MGMT 799 Fireside Chat with Weijian Shan (PAG)
2021	Moderator, Wharton Mgmt Club Event with Patrick Harker (Federal Reserve)
2021	Panelist, Bringing the World to your Classroom (CTL)
2021	Moderator, Penn Hillel Fireside Chat with Rob Kapito (Black Rock)
2020-	Penn Pipeline Programs Council
2020-21	Wharton Dean's Advisory Committee
2020-	Academic Coordinator, Management Department
2020-21	Advisory Board, Venture Lab
2020-	Fellow, Analytics@Wharton
2020-21	Presenter, Penn Parents@Home Program
2020	Fireside Chat, Penn Hillel
2020	Moderator, Fireside Chat with Ken Hao (Silver Lake)
2020	Q&A Moderator, Tarnopol Series
2020	Fireside Chat with Safra Catz, Oracle, Redwood City, CA
2015-18	Member, Entrepreneurship Recruiting Committee
2014-16	Member, Undergraduate Curriculum Review Committee
2014-15	Member, Organization Theory Recruiting Committee
2013-19	Member, Wharton Curriculum and Innovation Review Committee
2013-19	Member, Global Initiatives Advisory Board
2013-19	Member, Leadership Advisory Board
2013-19	Member, Council of Undergraduate Deans
2013	Member, Penn TA Prize Selection Committee

2013	Moderator, Wharton Women in Business Conference
2013	Speaker, Wharton Human Resources Council
2011-13	Member, Wharton Personnel Committee
2012	Presenter, BizTalks
2011-12	Member, Organization Theory Recruiting Committee
2009-10	Member, Organizational Behavior Recruiting Committee
2009-10	Member, Entrepreneurship Recruiting Committee
2010	Moderator, Wharton Women in Business Conference
2010	Presenter, LEAD Program in Business
2008	Speaker, Penn Women in Leadership Residential Program
2008	Presenter, Undergraduate Parents' Weekend
2007-09	Wharton Dean's Advisory Group
2006-10	Doctoral Coordinator, Management Department
2006-present	Graduate Group Member, Sociology
2005-08	Case Workshop, EMTM orientation
2006-07	Organization Behavior Senior Search Committee
2006	Wharton Women in Business Luncheon Speaker
2006, 2007	Moderator, Wharton Women in Business Conference
2005-06	Member, Thought Leadership Group for Postal Land Development
2005	Provost's Career – Family Balance Committee
2005	Vice Dean's Luncheon Speaker
2005, 2008	Management Club Luncheon Speaker
2004-06	Undergraduate Curriculum Committee
2004-08	Entrepreneurship Recruiting Committee
2003	Member, Advisory Group for Management Department Chair Search
2003	Wharton Women in Business Luncheon Speaker
2003	Mack Chair Search Committee
2003-present	Core Group, Mack Institute for Technological Innovation
2003	Strategy / Organization Theory Comprehensive Committee
2003	MBA Coffee Chat – featured speaker
2002	Mock Class for Prospective Students Day
2002	MBA Case Analysis Workshop
2002-03	Quinquennial Review of Marketing Department
2002-03	Entrepreneurship Recruiting Committee
2002-03	Organizational Behavior Senior Recruiting Committee
2002-03	Middle States Accreditation Committee
2002-03	Organizer, Wharton Technology Miniconference
2001	Wharton MBA "Wine and Dine" Featured Faculty Member
2001-03	Coordinator, Management of Technology seminar series
2001	Chair Search Committee for Management Department
2001	Founder and Organizer, Wharton Technology Miniconference
2000	Wharton MBA "Wine and Dine" Featured Faculty Member
2000	Women Executive Engineers Leadership Series (WEELS) Speaker
2000-02	Doctoral Advisory Group, Management Department
1999-2001	Executive Committee, Management Department
1999	Wharton Women Faculty Lunch Speaker

1999-2000 Quinquennial Review of Management Department
 1998-2002 Faculty Fellow, Gregory College House
 1998-2000 Penn Reading Project Discussion Leader
 1997-98 Organizer, Organization Learning Seminar Series
 1996-97 Doctoral Advisory Group, Management Department
 1996 Wharton Women in Business Speaker
 1996 Graduate Women in Business Forum Panelist
 1996 MBA Pre-Term Case Analysis Workshop Leader
 1994 MBA Pre-Term Case Analysis Workshop Leader
 1994-95 Computing Committee, Management Department
 1994-95 Colloquium Committee, Management Department
 1994 Graduate Women in Business Forum Panelist
 1994 “Food for Thought” Lunchtime Discussion Leader
 1993-2000 Entrepreneurship Recruitment Committee, Management Department

Non-university-related activities

2021-2024 President, Druim Moir Homeowners Association
 2021 Selection Committee Member, TIM Division Emerging Scholar Award
 2020-present Convenor, Collective Impact Salon
 2020 Consultant, UNC Undergraduate Curriculum Review
 2019-2021 Treasurer, Druim Moir Homeowners Association
 2019 Academic Advisory Board, University of Mannheim Graduate School of
 Economic and Social Sciences
 2019-23 Member, Sloan Management Review – MIT Panel of Strategy Experts
 2015-present Reviews of departments and programs both nationally and internationally
 2008-09 Past Division Chair, Technology and Innovation Management Division,
 Academy of Management
 2007-08 Division Chair, Technology and Innovation Management Division, Academy of
 Management
 2006-07 Division Chair-elect, Technology and Innovation Management Division,
 Academy of Management
 2005-06 Program Chair, Technology and Innovation Management Division, Academy of
 Management
 2004-05 Professional Development Workshop Chair, Technology and Innovation
 Management Division, Academy of Management
 1999-2002 Representative at large, Organization and Management Theory Division,
 Academy of Management
 1998-2002 Director, The Caring Center, Philadelphia PA.
 1997-1999 Executive committee member at large, Technology and Innovation Management
 Division, Academy of Management.

Professional Societies

- Academy of Management
- Institute for Operations Research and the Management Sciences (INFORMS)
- Strategic Management Society

GRANTS, HONORS AND AWARDS

University-related

- Wharton Teaching Excellence Award, 2018-2023
- David Hauck Award for Outstanding Undergraduate Teaching, 2006
- Research Grants, Center for Leadership and Change Management, 2004, 2010
- Research Grant, Wharton e-Business Initiative, 2001
- Research Grants, Mack Institute for Technological Innovation (formerly Huntsman Center for Global Competition and Innovation), The Wharton School, 1994-present
- Research Grants, Snider Entrepreneurial Center, The Wharton School, 1995-2000
- Research Grant, Jones Center for Strategy, Policy and Organization, The Wharton School, 1996
- Junior Faculty Research Awards, The Wharton School, University of Pennsylvania, 1994, 1995
- University Research Foundation Grant, University of Pennsylvania, 1994

Professional

- Elected Fellow, Academy of Management, 2023
- Poets and Quants 50 Best Undergraduate Professors, 2022
- Co-principal investigator, National Science Foundation grant, “A research coordination network dedicated to facilitating the transfer and creation of knowledge” (1152538), \$500,000 (administered by MIT), 2012-2016.
- Elected member, Macro-Organizational Behavior Society (MOBS), 2008
- Best Management Paper Award, SDA Bocconi, 2007
- Finalist, Best Paper Award, Organization and Management Theory Division of the Academy of Management, 2003
- Best Paper Award, Technology and Innovation Management Division of Administrative Sciences Association of Canada / International Federation of Scholarly Associations of Management, 2000
- Columbia/Sloan Workshop Fellowship, Columbia Law School, 1992-1993
- Finalist, Best Dissertation Proposal Competition, TIMS College on Organization, 1992
- Center for the Social Sciences Fellowship, Columbia University Graduate School of Arts and Sciences, 1990-1991
- Best Paper Award, Organization and Management Theory Division of the Academy of Management, 1990
- American Association of Collegiate Schools of Business Fellowship, 1988-1989