

UNIVERSITY OF PENNSYLVANIA - PERELMAN SCHOOL OF MEDICINE  
Curriculum Vitae

Date: 04/08/2025

Kevin G.M. Volpp, MD, Ph.D.

Address: 1120 Blockley Hall  
423 Guardian Drive  
  
Philadelphia, PA 19104-6021 USA

If you are not a U.S. citizen or holder of a permanent visa, please indicate the type of visa you have:  
none (U.S. citizen)

Education:

1989	A.B.	Harvard College Cambridge, MA (Biology)
1990	N/A	Freie Universitat, Berlin, Germany (Rotary Scholar)
1998	M.D.	University of Pennsylvania (Medicine)
1998	Ph.D. M.A.	The Wharton School, Philadelphia, PA (Health Economics, Public Policy and Management)

Postgraduate Training and Fellowship Appointments:

1998-1999	Intern in Medicine, Brigham and Women's Hospital, Boston
1999-2001	Resident in Internal Medicine, Brigham and Women's Hospital/Harvard Vanguard Medical Associates

Faculty Appointments:

2001-2008	Assistant Professor, Department of Health Care Systems, the Wharton School
2001-2008	Assistant Professor of Medicine, University of Pennsylvania School of Medicine
2008-2011	Associate Professor, Department of Health Care Management, the Wharton School
2008-2011	Associate Professor of Medicine, University of Pennsylvania School of Medicine
2011-2017	Professor of Medicine, University of Pennsylvania School of Medicine
2011-present	Professor, Department of Health Care Management, the Wharton School
2016-present	Professor of Medicine in Medical Ethics and Health Policy, University of Pennsylvania School of Medicine (Secondary)
2017	Janet and John Haas President's Distinguished Professor, University of Pennsylvania School of Medicine
2017-2021	Founders President's Distinguished Professor, University of Pennsylvania School of Medicine
2021-present	Mark V. Pauly, PhD President's Distinguished Professor, University of Pennsylvania School of Medicine

2022-present	Professor of Medicine in Pediatrics, University of Pennsylvania School of Medicine (Secondary)
--------------	--

Hospital and/or Administrative Appointments:

2001-2021	Attending Physician, Philadelphia VA Medical Center
2014-2023	Health Policy Division Chief, Department of Medical Ethics and Policy, Perelman School of Medicine

Other Appointments:

2001-present	Senior Fellow, The Leonard Davis Institute, University of Pennsylvania
2008-present	Founding Director, Center for Health Incentives and Behavioral Economics (CHIBE), University of Pennsylvania
2010-2019	Co-Director, Penn Medicine Center for Health Care Innovation, Penn Medicine
2014-2019	Director, University of Pennsylvania CDC Prevention Research Center, University of Pennsylvania
2018-present	Board Member, The Lawrenceville School
2021-present	Chair, Academic and Faculty Affairs Committee, The Lawrenceville School
2023-present	Chief Behavioral Economist, American Heart Association

Specialty Certification:

2001	Diplomate in Internal Medicine, American Board of Internal Medicine
2011	Recertified Diplomate in Internal Medicine, American Board of Internal Medicine

Licensure:

2001-present	Pennsylvania MD
--------------	-----------------

Awards, Honors and Membership in Honorary Societies:

1985-1989	National Merit Corporate Scholarship
1985-1989	Harvard National Scholar; Harvard College Scholarship; Golden Nugget Scholarship; Drug, Chemical, Allied Trades Association Scholarship
1989	Magna Cum Laude, Harvard College
1989-1990	Rotary Scholarship - funding for one year of study in Berlin, Germany examining organization of health care delivery in the former East Germany
1990-1998	Medical Scientist Training Program grant recipient (full funding from National Institutes of Health (NIH) including tuition and stipend for M.D./Ph.D. studies)
1996-1998	Agency for Health Care Policy and Research Dissertation Grant Award
1997	American Heart Association Student Scholarship

1998	Association of Public Policy Analysis and Management Ph.D. Dissertation Award for best Public Policy Dissertation in the United States
2002-2008	Doris Duke Foundation Clinical Scientist Development Award - one of 10 awarded to junior faculty across all disciplines in national competition
2002	Best oral presentation by junior faculty member - Society of General Internal Medicine Mid-Atlantic Regional Meeting, NY, NY
2003-2006	Veterans Affairs (VA) Health Services Research Career Development Award - "8/8ths" salary support for 3 years to support early career research
2004-2009	Most Outstanding Abstract citation at AcademyHealth Annual Research Meeting - Top 30 of about 1700 submitted (with Meena Seshamani, 2004; David Song, 2005; Jalpa Doshi, 2006; Amol Navathe, 2007; Amy Rosen, 2008; Jeff Silber, 2008; Annice Kim, 2009)
2005	Presidential Award for Early Career Scientists and Engineers (PECASE) - recognized at White House by President Bush with highest honor given by US government for early career scientists
2005	Robert Austrian Faculty Award for Evaluative Research, given to one person each year by the Department of Medicine
2006	John Thompson Award from Association of University Programs in Health Administration (AUPHA) for outstanding accomplishments in health services research as a junior investigator
2006	Society of General Internal Medicine Outstanding Junior Investigator Award
2007	Best Paper Award (with Lisa Bolton, Americus Reed II, Katrina Armstrong), "How Does Drug and Supplement Marketing Affect a Healthy Lifestyle", The Association for Consumer Research
2007	Alice S. Hersh New Investigator Award, AcademyHealth, for "exceptional promise for future contributions to health services research"
2007	Marjorie A. Bowman New Investigator Research Award, recognizing achievements in the health evaluation sciences, University of Pennsylvania
2007	Best Paper Award - AcademyHealth Annual Research Meeting (with A Rosen, P Romano, P Rosenbaum, J Silber) - "Impact of ACGME Duty Hours on Mortality Among Patients in VA Hospitals" - one of three highest rated abstracts out of about 1700 submitted.
2008	Elected to American Society of Clinical Investigation (ASCI)
2009	Time Magazine Most Significant Advances in Health 2009 A-

	Z. Work described under "I" for "Incentives"
2010	Samuel Martin Health Services Research Award for outstanding career achievement in health services research, University of Pennsylvania
2010	British Medical Journal Group Awards for "Translating Research into Practice" for work on Financial Incentives and Smoking Cessation implemented by General Electric nationally for 152,000 employees January, 2010
2010	Society of General Internal Medicine Outstanding Research Paper of the Year for Volpp KG, Troxel AB, Pauly MV et al. New England Journal of Medicine; 2009; 360: 699-709.
2011	Best Paper Award, American Marketing Association Annual Conference for "Enhanced Active Choice: A New Method to Motivate Behavior Change," (with P Keller, B Harlam, G Loewenstein)
2012	Elected to Institute of Medicine, National Academy of Sciences
2012	Elected to Association of American Physicians (AAP)
2012	Philadelphia Business Journal Health Care Innovation Award
2014-2016	World Economic Forum - chosen to serve on Global Advisory Council on Behavior
2014	Luigi Mastroiaonni Clinical Innovations Award (with David Asch for Way to Health software platform), Penn Medicine
2015	Association for Clinical and Translational Science (ACTS) Distinguished Investigator Award for Translation from Clinical Use into Public Benefit and Policy. "Award for Career Achievement and Contribution to Clinical and Translational Science"
2015	Matilda White Riley Award For Contributions to Social and Behavioral Science, 20th anniversary of the Office of Social and Behavioral Sciences Research, NIH
2016	Article-of-the-Year Award, "Effect of Financial Incentives on Physicians, Patients, or Both on Lipid Levels", Academy Heath Annual Meeting, Boston, MA
2017	50@50 notable People, Papers, and Events from the UPENN Leonard Davis Institute's First Half-Century Award for 2009 New England Journal of Medicine article and 2010 British Medical Journal Group Award for Translating Research into Practice
2018	John McGovern, M.D. Award for 'exemplary service to academic medicine' from Association of Academic Health Centers
2019	ACP Behavioral Medicine Award, American College of Physicians
2019	Michael O'Donnell Article-of-the-Year, American J of Hlth Promotion (for John L, Troxel AB, Yancy W et al. The Effect

	of Cost Sharing on an Employee Weight Loss Program: A Randomized Trial. Am J Hlth Promotion 2018;32(1): 170-176). Role: Senior author
2019	John Eisenberg National Award for Career Achievement in Research, Society of General Internal Medicine
2022	Perelman School of Medicine, elected to Alpha Omega Alpha (AOA) - lifelong membership in the society confers recognition for a physician's dedication to the profession and art of healing.
2022	American Heart Association Distinguished Scientist Award for "Scientists whose work has importantly advanced our understanding of cardiovascular diseases and stroke"
2024	James Willerson Award for Best Clinical Research Paper in Circulation in past 12 months: Fanaroff AC, Patel MS. and Volpp KG. The BE ACTIVE Randomized Controlled Trial. Circulation 2024.149(21):1639-1649.
2024	Chosen to give AHA Distinguished Scientist Lecture, AHA Scientific Sessions, November 2024, Chicago IL
2025	2025 Edward S. Cooper Award from the American Heart Association (AHA)

#### Memberships in Professional and Scientific Societies and Other Professional Activities:

##### International:

2001-Present Member, International Health Economics Association

##### National:

2001-Present AcademyHealth (Behavioral Economics and Consumer Choice Theme Leader - 2014; Alice Hersh New Investigator of the Year Selection committee 2009-2011 (Chair 2010 and 2011); Abstract Committee Member, 2007; Article of the Year Committee Member, 1997)

2001-Present Member, American College of Physicians-American Society of Internal Medicine

2001-Present Member, American Medical Association (AMA)

2001-Present Member, Society of General Internal Medicine (Chair, Article of the Year Committee, 2012; Co-Chair, Special Symposia for Annual Meeting, 2009-10; Chair, Outstanding Junior Investigator of the Year Committee, 2007; Member, National External Funding Committee, 2006; Article of the Year Committee Member, 2005)

2002-2003 Agency for Health Care Research and Quality (AHRQ) (Ad hoc reviewer, "Partnerships for Quality" and "Rewarding Results" Study Sections)

2005-2009 Accreditation Council for Graduate Medical Education (ACGME) (Chair, Workgroup on Designing Innovations in Work Environments for Physicians in Training 2005-8; Member, ACGME Committee on Improving the Learning Environment (CILE) 2005-

9)

2005	Member, AHRQ Advisory Panel on Future Design of Administrative Databases
2005-Present	Member, American Society of Health Economists
2005	Member, Centers for Disease Control and Prevention (CDC) Health and Productivity Measurement Tools Expert Panel
2005-2010	Peer reviewer, Robert Wood Johnson Foundation Health Care Financing and Organization Initiative
2006-2009	Veterans Affairs Office of Research and Development (Member, Field Research Advisory Committee (FRAC))
2007-2008	Doris Duke Charitable Foundation (Advisory Board Member, Doris Duke Clinical Scientist Development Award)
2007-2008	VA Health Economics Research Center (HERC) (Advisory Committee)
2008	Institute of Medicine (Reviewer, IOM Report: Resident Duty Hours: Enhancing Sleep, Supervision, and Safety)
2008-2010	Quality and Patient Safety Advisory Committee Member, Veterans Health Administration (Advise Associate Deputy Secretary of VA on Quality and Patient Safety Initiatives)
2008	United States Department of Agriculture (USDA) Economic Research Service (Peer reviewer, Behavioral Health Economics Research Pilot Grant Program)
2009	NIH (Ad hoc reviewer U01 "Translating Basic Behavioral and Social Science Discoveries into Interventions to Reduce Obesity: Centers for Behavioral Intervention Development." Ad hoc reviewer, Challenge Grants.)
2009	National Institutes of Health (Science of Behavior Change Roadmap Planning Initiative Invited Participant)
2011-Present	Member, American Economic Association (AEA)
2011-Present	Member, Institute of Medicine/National Academy of Medicine
2011	National Institutes of Health Office of Social Science and Behavioral Research (Strategic Planning Exercise, invited participant)
2011-Present	National Institutes of Health. (Co-Chair, Review Committee, Integrating Comparative Effectiveness Research Findings into Care Delivery through Economic Incentives;

Review, National Institutes of Health P01 Special Emphasis Panel; National Institute of Aging Social and Behavioral Sciences Review Panel; Search committee x 2 for NIA Deputy Director for Social and Behavioral Sciences)

2014-Present	Member, American Economic Association
2014-Present	Member, American Medical Association
2014-2019	NIH HIV Prevention Trials Network Scientific Advisory Group
2020-Present	NIH/NIA (NIH IMPACT Committee Member)
2022-present	American Heart Association (Scientific Lead, American Heart Association Food is Medicine Initiative)
2022-Present	Member, American Heart Association, Advocacy Coordinating Committee

#### Editorial Positions:

1993	Guest Editor, Health Economics Edition of Pulse, Student Section of The Journal of the American Medical Association
2001-Present	Peer reviewer, New England Journal of Medicine, Journal of Health Economics, Journal of American Medical Association, Annals of Internal Medicine, Health Services Research, Medical Care Research and Review, American Journal of Preventive Medicine
2007-2012	Editorial Board member, Medical Care Research & Review
2010-2013	Editorial Board Member, Annals of Internal Medicine
2012-Present	Editorial Board Member, Healthcare: The Journal of Delivery Science and Innovation
2013-2016	Contributing writer, JAMA
2015-2019	Theme Leader, Patient Engagement, NEJM Catalyst; Member, NEJM Catalyst Leadership Board
2019-Present	Editorial Board, NEJM Catalyst

#### Academic and Institutional Committees:

1996-1998	Committee on Undergraduate Medical Education University of Pennsylvania
2002-Present	Graduate Group in Applied Economics and Managerial Science
2005	University of Pennsylvania Transdisciplinary Tobacco Use Research Center (TTURC) Clinical Integration Workshop Advisory Committee Member
2005-2007	Research Advisory Committee Member, Department of Medicine, University of Pennsylvania School of Medicine
2008-2018	Executive Committee Member, Leonard Davis Institute of Health Economics
2008-2009	Member, Research Subcommittee of VA Dean's Committee advising

	Vice Dean on Strategic Direction of VA research
2008-2015	Marjorie Bowman Young Investigator Award Selection Committee Member (Chair 2010 and 2011).
2008-2010	Member, Limited Applications Selection Committee, University of Pennsylvania School of Medicine
2011-2018	Member, Samuel Martin Health Services Career Achievement Award Selection Committee
2017	Dean's Committee on Public Health Science (sub-committee)
2021-2022	Invited Participant, American Heart Association Committee on Improving Heart Health through Value Based Payment
2022-2023	Member, National Academy of Medicine Committee on "Future Directions for Applying Behavioral Economics to Policy"
2022	American Heart Association Obesity Roundtable Invited Participant

#### Major Academic and Clinical Teaching Responsibilities:

2001-2021	Inpatient ward and consult attending, VA Hospital: one month/year
2001-present	Advisor for M.D./Ph.D. Students at University of Pennsylvania School of Medicine/Wharton School
2001-2003	Andrew Epstein, PhD (former Wharton PhD student, then Assistant Professor at Yale)
2002-2004	Co-director, Division of General Internal Medicine Journal Club
2002-2004	David Grande, MD, MPA (former University of Pennsylvania medical student, now Assistant Professor at the University of Pennsylvania)
2002-2004	Rajiv Shah MD (former Penn medical student, PhD student at Wharton, former Director of United States Agency for International Development (USAID), now president of the Rockefeller Foundation)
2002-2004	Edward Buckley, PhD (former Wharton PhD student, now Director of Economic Policy, Biotechnology Industry Organization [BIO])
2002-2004	Andrea Gurmankin-Levy, PhD, MBe (former University of Pennsylvania doctoral student, former Assistant Professor at Dana Farber Cancer Institute)
2002-2010	Attending, Medical Consult Service, Philadelphia VA Medical Center
2003-2005	Meena Seshamani, MD, PhD (former postdoctoral fellow, winner of Clinical Epidemiology Research Prize, University of Pennsylvania School of Medicine; Outstanding abstract citation, Academy Health; Chief surgical resident at Johns Hopkins/Director of Health Reform Office, Secretary of Health and Human Services.
2003-2005	Dissertation Committee, David Song, MD, PhD (former Penn medical student, PhD student at Wharton, now at UBS Warburg)
2004-2005	R. Tamara Konetzka, PhD (former postdoc, now Associate Professor at University of Chicago)
2004-2019	Lecturer, Health Care Management - Wharton (HCMG 101) - lectures on hospital financing and behavioral economics and health

2005-2006	Co-organizer, RWJ Clinical Scholars Summer Workshop on Health Services Research methods
2005-2007	Research Mentor for Patrick Conway, MD (former RWJ clinical scholar, now Chief Medical Officer and Deputy Administrator; Director, Center for Medicare and Medicaid Innovation, Health and Human Services (HHS)
2006	"Medical Errors." Grand Rounds, Philadelphia VA Medical Center, Philadelphia, PA
2006	"Duty Hour Reform and Medical Errors." Grand Rounds, Hospital of the University of Pennsylvania, Philadelphia, PA
2006-2008	Mentor for Ashwinkumar Patel (former MD/PhD student at Cornell & Wharton)
2006-2011	Dissertation Committee and Mentor, Amol Navathe (Wharton MD/PhD student; winner of Holmes award for evaluative sciences; Lipkin finalist, Society of General Internal Medicine Annual Meeting; Outstanding abstract citation Academy Health) (now Assistant Professor, University of Pennsylvania)
2007-2014	Lecturer, Analytic methods for Health Services Research - course for RWJ Clinical Scholars and Health Services Research Master's Degree program students, Research Mentees (Dissertation Committee or coauthored publications)
2007-2010	Dissertation Committee, Andrea Puig, Wharton PhD student
2007-2008	Research Preceptor for Elizabeth Almasi, Penn medical student
2007-2012	Lecturer, Medical Student Health Care Systems Course
2008-2010	Primary Mentor for RWJ Clinical Scholar Matthew Press. Formerly Assistant Professor at Cornell University, now Director, Learning Action Network, Center for Medicare and Medicaid Innovation
2008	Neurosurgery Department Grand Rounds, "Recent data on Impacts of Resident Duty Hour Reform"
2008-2011	Mentor for Cristina Novak, University of Pennsylvania Undergraduate Student and then Research Assistant (now Surgery Resident at Temple)
2009	Panelist, University of Pennsylvania School of Medicine Alumni Forum on "Health Reform in 2009"
2009	Speaker, University of Pennsylvania Health System "The Art and Science of Obtaining Research Funding" - Health Services Research
2009-2013	Mentor for Karen Blumenthal, University of Pennsylvania Medical Student (now Instructor in Medicine, Harvard Medical School
2009-2013	Primary Mentor for Jeff Kullgren, M.D., RWJ Clinical Scholar at University of Pennsylvania (now Assistant Professor at University of Michigan)
2009	Panelist, Langfitt Symposium on Pay for Performance for Patients, College of Physicians and University of Pennsylvania School of Medicine
2009	"Health Reform and Health Incentives", Business and Public Policy 2009 Annual Awards Luncheon Speaker

2009	Annenberg School Health Communication Seminar Series Invited Guest Speaker
2009-2021	Mentor for Mitesh Patel, formerly MD/MBA student/Internal Medicine Resident at Penn, now Assistant Professor and Director of Penn Medicine Nudge Unit, University of Pennsylvania
2010-2011	Research Preceptor for Meredith Curtis, Penn Medical Student
2010	Penn Law Conference on Health Reform, Talk on "Incentives and Health Reform"
2010	Lead Organizer, Leonard Davis Institute for Health Incentives Inaugural Industry Conference On Behavioral Economics and Health
2010-2011	Dissertation Committee, Michelle Kim, Penn Med/Wharton PhD Student
2010-2013	Dissertation Committee, Heather Klusaritz, Penn Social Work Policy and Planning PhD student (now assistant professor, Perelman School of Medicine, University of Pennsylvania)
2010-2015	Research Mentor and Dissertation Committee Member, Aditi Sen, Wharton PhD Student: Assistant Professor, Johns Hopkins
2010-2017	Mentor for Anjali Gopalan, former Penn Internal Medicine Resident/Robert Wood Johnson Clinical Scholar at University of Pennsylvania Health System (winner of Mack Lipkin Award at Society of Internal Medicine Annual Meeting): now Research Associate, Kaiser
2011-2014	Research Mentor for Taylor Sewell, Penn Medical/Wharton MBA student: now Assistant Professor, Columbia Medical School
2011	Lecture on "Behavioral Economics, Incentives, and Health Benefits", Wharton Center for Human Resources Member Conference
2012-2019	Guest lecturer on Behavioral Economics, Wharton Health Care Management 101
2013-2014	Research mentor for Nancy Haff, Penn Medical Student; Medicine Resident, Mass General Hospital; now postdoctoral fellow, Harvard Medical School
2013-2014	Dissertation Committee Member, Kay Tan, Ph.D. Student, Department of Biostatistics
2014-2016	Dissertation Committee Member, Henry Bergquist, MD/PhD student, Perelman School of Medicine and Wharton
2014-2016	Dissertation Committee Member, Ari Friedman, Penn Medicine/Wharton MD/PhD student; now Assistant Professor of Emergency Medicine and Health Policy, Perelman School of Medicine, University of Pennsylvania
2014-2016	Dissertation Committee Member, Nora Becker, Penn Med Wharton MD/PhD student
2015-2021	"The Business of Healthcare", HCMG 213, Guest Lecturer
2015-2018	CHOP Continuous Quality Improvement Course, Behavioral Economics

2015-2019	Guest lecturer, Wharton HCMG 841, Behavioral Economics
2015-2016	Lecture, MSHP Professional Development Series, "Funding Streams for Junior Investigators".
2015-2022	Mentor for Amol Navathe, MD, Ph.D., Assistant Professor of Health Policy and Associate Director, Penn Center for Health Incentives and Behavioral Economics
2015-2023	Mentor for Heather Schofield, Ph.D., Assistant Professor in Medical Ethics and Health Policy
2015-2020	Mentor for Christiana Roberto, Ph.D., Assistant Professor of Medical Ethics and Health Policy; Director, Psychology of Eating Research Laboratory
2015-2017	Mentor for Eric Van Epps, Ph.D., Postdoc; now Assistant Professor at University of Utah Eccles School of Business
2016	Otolaryngology Grand Rounds, Behavioral Economics and Health, University of Pennsylvania Health System, Philadelphia, PA
2016	"Behavioral Economics: How People Process Information and Make Decisions", CPHI/LDI Research Seminar, University of Pennsylvania, Philadelphia, PA
2016-2019	EPID 624, Methods in Patient Centered Outcomes and Effectiveness Research
2016	Lecture, CPHI Seminar Series, Public Health Innovations
2016-2018	Lecture, Occupational Medicine Residency Program, Children's Hospital of Philadelphia
2017	HCMG 101
2017-2021	Mentor to Katherine Pryor, MD, Postdoc; now resident at Brigham and Women's Hospital, Internal Medicine
2017-2018	Mentor to Arielle Anderer, Cornell undergraduate student, now Wharton PhD Student
2017	Clinical Scholars Course
2017-2023	Mentor for Atheendar Venkataramani, MD PhD, Assistant/Associate Professor of Health Policy, Dept of Medical Ethics and Health Policy, Perelman School of Medicine
2017-Present	Foundations of Behavioral Economics, Masters in Health Care Innovation, Perelman School of Medicine
2018	HPR 611 Guest Lecturer
2018	HCMG 101, Healthcare Systems
2018-2021	Mentor for Maguire Herriman, MD/MBA Student, UPENN
2018	Behavioral Economics and Decision Making + Lab: Applying Behavioral Economics
2018-2022	Strategies for Health Insurance and Benefit Design, Masters in Health Care Innovation, Perelman School of Medicine
2020	"Stopping COVID-19 in its Tracks: Contact Tracing and Digital Strategies", Grand Rounds, Penn Medicine Development and Alumni Relations, University of Pennsylvania, September
2020	HST590:MIT Fall Class" 40-50 people , 50 minutes speaking time and q and a after or interspersed

2020	HLA Module 2: Behavioral Economics and Common Decision Errors, Aresty Institute of Executive Education, The Wharton School
2020	HLA Module 2: Choice Architecture and Defaults, Aresty Institute of Education, The Wharton School
2020	HLA Module 2: Active Choice, Provider Nudges, and Libertarian Paternalism, Aresty Institute of Executive Education, The Wharton School
2020	HLA Module 2: Incentives and Design Considerations, Aresty Institute of Executive Education, The Wharton School
2020	HLA Module 2: Behavioral Economics and Policy Considerations, Aresty Institute of Executive Education, The Wharton School
2020	PMDAR Grand Round Speaker, Stopping COVID-19 in its Tracks: Contact Tracing and Digital Strategies, Penn Medicine Development and Alumni Relations
2020	Contact Tracing and PennOpen Pass, Penn Medicine Council for Discovery Science Meeting
2020-2021	Mentor for Elana Meer, Penn MD/MBA student
2020-2024	Wharton Executive Education programs - multiple sessions on behavioral economics and health
2022	"What Behavioral Economics Can and Can't Tell Us", Wharton Health Care Services Delivery Course Lecture
2022	"Behavioral Economics and Health Behavior", Guest lecture to Summer Undergraduate Minority Students Program, July 2022
2023-present	Co-Course Lead, Wharton Health Care Management 653, Consulting Field Application Project This course focuses on leadership and management issues in health care organizations while providing students with a practice setting to examine and develop their own management skills. Each team acts as a consultant to a healthcare organization which has submitted a project proposal to the course
2023	Co-course led, Wharton FAP Class: FAP Tutorials Ensoma, LLR, GGH Project 1, Dispatch Health
2024	"Behavioral Economics: Improving Health and Health Care by Improving Decision Making." Wharton Exec Ed-Health Care Leadership and Management
2024	Behavioral Econ-Wharton HCMG01 Class

Lectures by Invitation:

Sep, 2007	"ACGME Duty Hour Reform: Some Findings and Future Directions." Visiting Professor, University of Michigan, Ann Arbor, MI
Sep, 2007	"Improving Administrative Data through Better Data Linkages." Agency for Health Care Research and Quality (AHRQ) 1st Annual National Meeting. Bethesda, MD
Nov, 2007	"Behavioral Economic Approaches to Improving Health," Visiting Professor, Baylor University, Houston, TX

Nov, 2007	"Regulation of Physician Work Hours and Impacts on Quality of Care," Health Policy Grand Rounds, Mt. Sinai School of Medicine, New York, NY
Nov, 2007	"Financial Incentives for Smoking Cessation," Visiting Professor, Penn State University, State College, PA
Dec, 2007	"Physician Work Hour Regulation and Impacts on Patient Outcomes", Presentation to the Institute of Medicine Committee on Optimizing Graduate Medical Trainee Schedules to Improve Patient Safety", Washington, DC
Mar, 2008	"Financial Incentives for Healthy Behavior," Johns Hopkins University, Baltimore, MD
Apr, 2008	"Financial Incentives for Healthy Behavior", Carnegie Mellon University, Pittsburgh, PA
Apr, 2008	"Impact of Work Hour Regulation on Mortality in Teaching Hospitals: Some Findings and Future Directions", Association of Program Directors in Internal Medicine Annual Meeting, New Orleans, LA
May, 2008	"Asymmetric Paternalism and Financial Incentives for Healthy Behavior," Annual Meeting of the Massachusetts Medical Society, Boston, MA
May, 2008	"Using Ideas from Behavioral Economics to Promote Healthy Behaviors", Aetna Behavioral Conference, Hartford, CT
Jun, 2008	"Impact of Duty Hour Regulation on Outcomes in Teaching Hospitals: Some Findings and Future Directions," Associated Professional Sleep Societies Annual Meeting, Baltimore, MD
Jun, 2008	"Questions and Challenges for the Next Generation of Health Services Researchers," 25th Anniversary Special Session, AcademyHealth Annual Research Meeting, Washington, DC
Jun, 2008	Patient-Targeted Approaches to Pay-for-Performance/Value-Based Insurance Design. Policy Roundtable, AcademyHealth Annual Research Meeting. Washington, DC
Jul, 2008	"Asymmetric Paternalism and Financial Incentives for Healthy Behavior," Rockefeller Foundation Conditional Cash Transfer Conference, Bellagio, Italy
Sep, 2008	"Using Behavioral Economics to Improve Health Care Delivery", Presentation to VA Quality and Safety Committee, Seattle, WA
Oct, 2008	Plenary presentation - National Health Incentives Conference - Pay for Performance for Patients - Using Behavioral Economics to Supercharge Patient Incentives. Washington, DC
Oct, 2008	Presentation to American Board Medical Specialties, webconference, Physician Duty Hour Reform: Highlights of Recent Findings and Future Directions
Oct, 2008	Using Behavioral Economics to Improve Value in Health Care - Presentation to Wellmark, Inc., Des Moines, IA
Nov, 2008	Plenary Presentation, Alliance of Academic Internal Medicine, "Physician Duty Hour Reform - New Findings and Future

	Directions", Orlando, FL
Nov, 2008	"Patient Financial Incentives and Behavior Change," Johns Hopkins Health Plan Motivating Healthy Behaviors in Populations Conference. Baltimore, MD
Feb, 2009	"Using Ideas from Behavioral Economics to Promote Healthy Behaviors," National Bureau of Economic Research, New York, NY
Mar, 2009	"Using Insights from Behavioral Economics to Make Incentives More Effective," Mckinsey Retail Health Conference Plenary Presentation. Washington, DC
Mar, 2009	"ACGME Duty Hour Reform: Impacts on Clinical Outcomes and Future Directions", ACGME Duty Hours Conference Plenary Presentation. Gaylord, TX
Mar, 2009	"Behavioral Economics and Health", Henry Ford Health System Department of Medicine Grant Rounds. Detroit, MI
Apr, 2009	"Using Insights from Behavioral Economics to Motivate Changes in Health Behavior", American Heart Association Quality and Outcomes Conference Plenary Presentation, Washington, DC
Apr, 2009	"Behavioral Economics and Health", Plenary Presentation, Delaware Cancer Coalition Annual Meeting, Newark, DE
Apr, 2009	"Ideas on using Behavioral Economics to Improve Health Behaviors", Aramark Headquarters, Philadelphia, PA
Apr, 2009	"Lessons from Incentives and Health Behavior for Global Climate Change", Presentation to Al Gore Climate Change Workshop, Washington, DC
Apr, 2009	"Using Ideas from Behavioral Economics to Encourage Healthy Behaviors", Temple University Center for Obesity Research and Education, Philadelphia, PA
Jun, 2009	"Duty Hour Regulation for Residents: What we Know and Future Directions", American Academy of Sleep Medicine, Seattle, WA
Jun, 2009	Center for Global Development (CGD) panel on "Performance-Based Incentives in Developing Countries", Washington, DC
Jul, 2009	"A Randomized Controlled Trial of Incentives for Weight Loss", International Health Economics Association Meeting, Beijing, China
Jul, 2009	"The response of hospital supply to exogenous changes in risk sharing under Medicare Prospective Payment", International Health Economics Association Meeting, Beijing, China
Jul, 2009	"Using Ideas from Behavioral Economics to Promote Healthy Behaviors", Keynote Address, Japanese Health Economics Association Annual Meeting, Tokyo, Japan
Sep, 2009	"Using Insights from Behavioral Economics to Improve Healthy Behaviors", Keynote Presentation, Aetna Client Advisory Board, Chicago, IL
Sep, 2009	"Financial Incentives and Healthy Behaviors", Plenary Presentation, VisionGain Smoking Cessation Conference, Philadelphia, PA
Oct, 2009	"Applying Behavioral Economics to Understand and Influence your Consumer," Keynote Speaker, World Congress 5th Annual

	Consumer Health Conference, Alexandria, VA
Oct, 2009	"Behavioral Economics and Health Behaviors", Medical Grand Rounds, University of Iowa, Iowa City, IA
Nov, 2009	"Financial Incentives for Smoking Cessation", Panel on Experiments testing the Effects of Financial Incentives to Improve Health, Education, and Work Outcomes. Association Public Policy Analysis and Management. Washington, DC
Nov, 2009	"The Wealth of Behavioral Economics - Using Insights to Improve Health Behaviors", Presentation to Senior Leadership, Blue Cross Blue Shield of Florida, Jacksonville, FL
Nov, 2009	"Behavioral Economics and Health" - talk and discussion for health care Chief Executive Officers, Center for Corporate Innovation, New York, NY
Jan, 2010	"Early Effects on Health - Opportunity NYC", MDRC/University of Michigan Poverty Center workshop, Rockefeller Foundation, New York City, NY
Feb, 2010	"Driving Engagement in Healthy Behaviors", Health Information Exchange Conference, Alexandria, VA
Feb, 2010	"Behavioral Economics and Health", Congressional Prevention Caucus, Washington, DC
Feb, 2010	"Pay for Performance for Patients (P4P4P)", Chief Medical Officer Conference convened by Center for Corporate Innovation, New York City, NY
Feb, 2010	"Using Evidence to Design Benefits," AcademyHealth National Health Policy Conference, Washington, DC
Mar, 2010	"Update and New Directions: ACGME Duty Hours and Patient Safety and Quality", ACGME Educational Conference, Nashville, TN
Mar, 2010	"Behavioral Economics and Health", Grand Rounds, University of Vermont Department of Psychiatry, Burlington, VT
Mar, 2010	"Does Paying People to be Healthy Change Behavior and Improve Health?", 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
Mar, 2010	"Application of Behavioral Economics to Health Behavior Change", 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
Mar, 2010	"How Do We Develop Incentive Programs to Motivate and Not Discourage or Distract", Panelist, 20th Annual Art and Science of Health Promotion Conference, Hilton Head, SC
Mar, 2010	"Behavioral Economics and Health", Cardiology Grand Rounds, Northwestern University School of Medicine, Chicago, IL
Mar, 2010	"Financial Incentives and Healthy Behavior", Department of Preventive Medicine Research Conference, Northwestern University School of Medicine, Chicago, IL
Mar, 2010	"Behavioral Economics and Health Behaviors", RAND Health Economics Seminar, Santa Monica, CA

Apr, 2010	"Financial Incentives for Weight Loss", Plenary Presentation, USDA Conference on Incorporating Behavioral Economics into Federal Food and Nutrition Policy, Washington, DC
May, 2010	"Financial Incentives and Health Disparities", Plenary Presentation, University of Michigan Conference on the Economy and Health Disparities", Ann Arbor, MI
May, 2010	"Thoughts on Behavioral Economics and Health", Key Largo Choice Meeting, Key Largo, FL
May, 2010	"Financial Incentives and Health Behaviors", Health Economics: NIH Research Priorities for Health Care Reform, Invitational Conference for NIH leadership, Bethesda, MD
Jun, 2010	"A test of financial incentives to improve warfarin adherence", American Society of Health Economists, Ithaca, NY
Jun, 2010	"Changing Physician and Patient Behavior with Financial Incentives", NIH/Centers for Medicare and Medicaid Services (CMS) Pilot Workshop on Behavioral and Social Sciences Research, Baltimore, MD
Jun, 2010	"Application of Behavioral Economics to HIV Prevention", Plenary Presentation, HIV Prevention Trials Network Annual Meeting, Washington, DC
Jun, 2010	"Utilization of Services in Medicare Advantage versus Traditional Medicare since the Passage of the Medical Modernization Act", Discussant for Bruce Landon and Joe Newhouse, American Society of Health Economists Biannual Meeting, Ithaca, NY
Jun, 2010	"Hospital Profitability and Impact on Service Line Mortality", Academy Health Annual Research Meeting, Boston, MA
Jun, 2010	"Financial Incentives for longer-term weight loss: A randomized controlled trial", American Society of Health Economists Biannual Meeting, Ithaca, NY
Aug, 2010	"Thoughts on increasing consumer engagement", Presentation to CVS Caremark Clients, Dallas, TX
Sep, 2010	"Behavioral Economics and Healthy Behaviors," Grand Rounds and 2010 Max Trubek Lecture, New York University Medical School, NY
Sep, 2010	"Behavioral Economics and Health", Keynote Address, Robert Wood Johnson Foundation Interdisciplinary Initiative in Nursing Research, Princeton, NJ
Sep, 2010	Invited Discussion Participant, "Decreasing use of low-value services in Medicare", Medicare Payment Advisory Committee (MEDPAC), Washington, DC
Sep, 2010	"Incentives and Health Behavior", National Institute on Drug Abuse Clinical Trials Network Annual Meeting, Bethesda, MD
Oct, 2010	"Behavioral Economics and Health", National Rural Electrical Cooperative Association," Alexandria, Virginia
Oct, 2010	"Behavioral Economics and Health", Yale School of Public Health, New Haven, CT

Oct, 2010	"Behavioral Economics and Health", Keynote address: Connected Symposium - Partners Center for Connected Health, Boston, MA
Oct, 2010	"Incentives and Healthy Behaviors", Harvard Medical School Department of Health Care Policy, Boston, MA
Nov, 2010	"Comments on Health Rewards - Opportunity NYC", University of Michigan/Rockefeller Foundation Conference, New York City, NY
Jan, 2011	"Insights from Behavioral Economics on Incenting Behavior Change", Keynote Speaker, World Congress Rewarding Healthy Behaviors Symposium, San Diego, CA
Feb, 2011	"What works to promote wellness and improvements in health status?", Panelist, Health and Human Services/Department of Labor/Department of Treasury Meeting on Incentive-Based Worksite Wellness Programs, Washington DC
Feb, 2011	"Is there value in value based insurance design? Insights from Behavioral Economics on incentives for medication adherence", Plenary Presentation, Frost and Sullivan Conference on Medication Adherence, Philadelphia, PA
Feb, 2011	"Incentives and Medication Adherence", Plenary Presentation, Navy Conference on Incentives and Health, College Park, Maryland
Mar, 2011	"Health Reform and Incentives for Healthy Behavior", Informational briefing for California Legislature, Sacramento, CA (remote presentation)
Mar, 2011	"Insights from Behavioral Economics on Incenting Behavior Change", Keynote Address, CIGNA Client Conference, Palm Desert, California
Mar, 2011	"Insights from Behavioral Economics on Incenting Behavior Change", New York City Department of Health Citywide Grand Rounds, New York, New York
Apr, 2011	"Mobile devices and behavioral economic intervention studies", NIH Grantee Panel, Society of Behavioral Medicine, Washington DC
May, 2011	"A Clinical Perspective on Behavioral Economics and Changing Health Behaviors", National Institutes of Aging-American Psychological Society Roundtable Discussion, Washington DC.
May, 2011	"Behavioral Economics and Changing Health Behaviors", Air Force Medical Service - NIH CTSA Collaboration Workshop. Bethesda, Maryland.
May, 2011	"Incentives in the Workplace", Plenary Presentation, Harvard Program on Ethics and Health Conference on Health Incentives, Boston, MA
May, 2011	"Behavioral Economics and Health Behaviors", Lister Hill Center for Health Care Policy, University Alabama-Birmingham, Birmingham, AL
Jun, 2011	"Behavioral Economics and Financial Incentives for Medication Adherence", Department of Population Medicine, Harvard Medical School
Jun, 2011	"Insights from Behavioral Economics on Incenting Behavior

	Change," RedBrick Client meeting, Minneapolis, MN
Jun, 2011	Panelist, "Planning for Success in Academia", Career Planning Workshop, AcademyHealth, Seattle, WA
Sep, 2011	"Can Incentives Make People Healthy?", Panelist, NYU Wagner School Conference on Financial Incentives in Public Policy, New York, New York
Oct, 2011	"Applying Insights from Behavioral Economics to Health", Plenary Presentation, OptumHealth Client Conference, Kiawah Island, South Carolina
Oct, 2011	"When Does a Nudge Become a Shove", Plenary Session panelist, Society for Medical Decision Making Annual Meeting, Chicago, Illinois
Nov, 2011	"A Spicy Debate - 'Resolved: Employers, the Government, and Third Party Payors Should Consider Incentivizing Smokers to Quit", Association for Medical Education and Research in Substance Abuse (AMERSA) Annual National Conference, Plenary Session ,Arlington, Virginia
Nov, 2011	"Incentives and Value-Based Insurance Design", University of Michigan Center for Value-Based Insurance Design 2011 Symposium, Plenary Presentation, Ann Arbor, Michigan
Nov, 2011	"Behavioral Economics, Social Media, and Influences on Health Behavior", Plenary Presentation, FDA/ECRI Conference on Patient-Centered Care, Silver Spring, MD
Jan, 2012	"Behavioral Economics and Health", Keynote Presentation, World Congress Incentives Congress, San Diego, California
Feb, 2012	"Implications of Behavioral Economics for Prevention", Keynote Address, American College of Preventive Medicine, Orlando, Florida
Feb, 2012	"Insights from Behavioral Economics on Incenting Behavior Change", 3 hour plenary workshop, Association of Community Health Plans Medical Directors Meeting, San Antonio, Texas
Feb, 2012	"Incentives and Employee Health", World Congress Health and Human Capital Congress, Washington DC, Plenary Panel Presentation
Mar, 2012	"Behavioral Economics: Closing the Gap_ Between Good Intentions and Healthy Behaviors", General Electric Health Ahead Summit, Norwalk, Connecticut
Apr, 2012	"Incentives and Health Promotion", Invited talk, American Journal of Health Promotion Annual Conference, San Diego, California
Apr, 2012	"Behavioral Economics and Health Behaviors", Invited talk, American Journal of Health Promotion Annual Conference, San Diego, California
Apr, 2012	"Incentives for Weight Loss", Economics and Psychology Seminar, UC Berkeley, Berkeley, California
Apr, 2012	"Behavioral Economics and Healthy Behaviors", Cabot Lecture, Harvard Medical School, Boston, MA

Apr, 2012	"Incentives and Health Behaviors", Stoeckle Center Seminar Series, Massachusetts General Hospital, Boston, MA
May, 2012	"Lessons Learned: Effectiveness of Health Incentive Programs in Medicaid", Medicaid Incentives for Prevention of Chronic Diseases Grantee Meeting, Baltimore, MD
May, 2012	"Behavioral Economics and Patient Safety", National Patient Safety Foundation Conference, Washington, DC
May, 2012	"Incentives and Benefit Design", National Business Group on Health Presentation to Employer Members (webinar), Washington, DC
May, 2012	"Incentives and Behaviors", Presentation to Assistant Secretary for Policy and Evaluation (ASPE) Seminar Group, Health and Human Services, Washington, DC
May, 2012	"Behavioral Economics and Health", Group Health Research Institute, Seattle, Washington
Jun, 2012	"Behavioral Economic Interventions in Diabetes, Smoking, Obesity," American Diabetes Association Annual Meeting, Philadelphia, PA
Jun, 2012	"Behavioral Economics and Health", Association of Health Insurance Plans (AHIP) National Meeting, Salt Lake City, Utah
Aug, 2012	"Pay for Performance for Patients", Keynote Address, Swiss Family Medical Association Annual Meeting, Lausanne, Switzerland
Sep, 2012	"Behavioral Economics and Health", Plenary Presentation, McKinsey Conference, Boston, MA
Sep, 2012	"High and rising health costs, unhealthy behaviors, and behavioral economics", Celebration of Science Milken Foundation Conference, Washington, DC
Oct, 2012	"Can mechanism be tested in effectiveness trials? Prospect theory, loss aversion, and regret", NIH Pasteur's Quadrant Science of Behavior Change Conference, Washington, DC
Oct, 2012	"Behavioral Economics and Comparative Effectiveness Research", Keynote Presentation, Center for Medical Technology Policy Conference on Diabetes Research, Baltimore, MD
Nov, 2012	"Behavioral Economics and Health", Keynote Presentation, OptumHealth Annual Medical Director Forum, Las Vegas, Nevada
Nov, 2012	"Behavioral Economics: A Role in HIV and Viral Hepatitis Treatment and Prevention?_", Plenary Presentation, National Summit on HIV and Viral Hepatitis, Washington, DC
Dec, 2012	"Automated Hovering to Improve Medication Adherence after Myocardial Infarction", m-health Conference session for Center for Medicare and Medicaid Innovation Grantees, Washington, DC
Dec, 2012	"Behavioral Economics and Obesity", Panel discussion, Economist Magazine/Weight Watchers Conference, New York, New York
Dec, 2012	"Behavioral Economics _and Health Behavior", CEO net plenary talk/discussion, Atlanta, Georgia
Jan, 2013	"Behavioral Economics and Incentive Design", World Congress Conference on Incentives and Healthy Behavior, Plenary

	Presentation/Panel Moderator, San Diego, California
Feb, 2013	"Behavioral Economics and Health", World Congress on Employee Benefits, Orlando, Florida
Feb, 2013	"Reshaping Health Care: Emerging Trends Changing the Face of Our Industry", Wharton Health Care Conference Panel on Obesity, Philadelphia, PA
Feb, 2013	"Behavioral Economics and Shared Decision Making", Institute of Medicine Roundtable on Value and Science-Drive Health Care, Washington, DC
Feb, 2013	"Behavioral Economics and Health", Association of Health Insurance Plans (AHIP) Executive Leadership Summit, Phoenix, AZ
Feb, 2013	"Incentives and Health Behavior", Health Enhancement Research Organization (HERO) Think Tank Meeting, Plenary Presentation/Discussion, Atlanta, Georgia
Mar, 2013	"Behavioral Economics and Medication Adherence", Plenary Presentation, World Congress Conference on Medication Adherence, Philadelphia, PA
Mar, 2013	"Behavioral Economics and Health", Rutgers University Institute for Health, Health Care Policy, and Aging Research Invited Seminar
Mar, 2013	"Behavioral Economics and Medication Adherence", Grand Rounds, Merck, Upper Gwynedd, Pennsylvania
Mar, 2013	"Behavioral Economics and Health", Plenary Presentation, Population Health and Care Coordination Colloquium, Philadelphia, PA
Apr, 2013	"Brigham and Women's Hospital Medicine Program Graduates Accomplishments in Health Economics", Joint presentation with Mark McClellan on occasion of Marshall A. Wolf 50th Anniversary Celebration, Boston, MA
Apr, 2013	Barnet Berris Lecture, University of Toronto: "Behavioral Economics and Health", Toronto, Canada
Apr, 2013	"Behavioral Economics and Health", Congressional Staff Briefing, Washington DC
Apr, 2013	"Behavioral Economics and Medication Adherence", CVS Caremark Client Conference, Orlando, Florida
May, 2013	"Behavioral Economics and Policy-Relevant Advances in Health Behavior", NIH White House Conference, Washington DC
May, 2013	"Behavioral Economics and Health", NIH Adherence Network Distinguished Speaker Seminar Series, Bethesda, MD
May, 2013	"Behavioral Economics and a High Functioning Health System", Commonwealth Fund Presentation to Senior Staff, New York, New York
May, 2013	"The Critical Role of Behavioral Economics in Driving Health Behaviors", Vitality Institute Launch, New York, New York
May, 2013	"Evidence Based Evolutionary Testing and Behavioral Economic Interventions", Caltech conference on experimental design and behavior in medical trials, Pasadena, California

May, 2013	"Choice Architecture as Part of a Ladder of Behavioral Economic Interventions", Columbia Business School Choice Architecture Conference, New York, New York
May, 2013	"Behavioral Economics and Incentive Design", Presentation to Equity Health Care, the Blackstone Group, New York, New York
Jun, 2013	"Incentivizing Healthy Behavior Change", Weight Watchers Executive Forum, Tucson, Arizona
Jun, 2013	"Behavioral Economics and Employer and Purchaser Decision Making", AcademyHealth Policy Conference, Washington DC.
Jun, 2013	"Making the RCT More Useful for Innovation using Evidence Based Evolutionary Testing", Launch event HealthCare: Delivery Science and Innovation, AcademyHealth Meeting, Baltimore, MD
Jun, 2013	"Incentivizing and Health Disparities", Invitational Panel, AcademyHealth, Baltimore, MD
Jul, 2013	"Behavioral Economics and Physician Pay for Performance", Commonwealth Fund Board Meeting, New York, New York
Jul, 2013	"Behavioral Economics and Health", NIH Summer Institute on Clinical Trials Faculty Member, Bethesda, MD
Jul, 2013	"Behavioral Economic Interventions and Obesity", Brocher Foundation Conference, Geneva Switzerland
Sep, 2013	"Prevention and Behavioral Economic Research: Filling some gaps between U.S. Spending and Health Outcomes", Health Research Alliance Conference, Health Research Alliance Conference, Philadelphia, PA
Sep, 2013	"Behavioral Economic Innovations to Advance Prevention and Health Promotion", Vitality Institute Commissioner Meeting
Sep, 2013	"Behavioral Economics and Health", Medicaid Directors Conference, Princeton University, Princeton, NJ
Sep, 2013	"Behavioral Economics: A Role in HIV and Viral Hepatitis Treatment and Prevention?", Family Health International Seminar, Raleigh, North Carolina
Oct, 2013	Plenary Speaker, "Behavioral Economics and Health", Priority Health Annual Conference, Grand Rapids, Michigan
Oct, 2013	"Behavioral Economics and Health", Plenary Speaker, Emory Health Care Annual Conference, Atlanta, Georgia
Nov, 2013	Medical Grand Rounds, "Behavioral Economics and Health", Montefiore Medical Center, New York, New York
Nov, 2013	"Behavioral Economics and Health", VA National Center for Health Promotion, national webinar
Dec, 2013	"Behavioral Economics and Incentive Design", Vitality Institute Research Seminar, Johannesburg, South Africa
Dec, 2013	Behavioral Economics and Health, presentation to Discovery Executive Leadership, Johannesburg, South Africa
Feb, 2014	"Behavioral Economics and Health", Keynote Address, Wharton Health Care Business Conference Reimagining Health Care, Philadelphia, PA

Mar, 2014	"Incentivizing a Healthier Australia", Keynote Address AIA Launch Event, Sydney, Australia
Mar, 2014	"Behavioral Economics and Health," Presentation to Department of Health, New South Wales, Australia
Mar, 2014	Keynote Address, Health and Human Services Behavioral Insights Meeting, Washington DC
Mar, 2014	"Behavioral Economics and Health", Wharton Alumni Webinar
Mar, 2014	"Behavioral Economics and Health", Vitality Institute Webinar
Mar, 2014	"Behavioral Economics and Health", Keynote Address, Catamaran Annual Client Conference, San Antonio Texas
Apr, 2014	"Behavioral Economics and Health", Keynote Plenary, Society of Behavioral Medicine Meeting, Philadelphia, PA
Apr, 2014	"Working with Commercial Entities to Improve Health", Harvard School of Public Health Conference on Behavioral Economics and Health, Cambridge, MA
Apr, 2014	"Behavioral Economics and Health", CMS Quality Technical Advisory Committee Webinar
Apr, 2014	"Behavioral Economics and Health", RWJ Health and Society Scholar Program, Harvard Population Health Center, Cambridge, MA
Apr, 2014	Panel on Employee Wellness, Harvard School of Public Health Worksite Health Center
Apr, 2014	"Behavioral Economics and Health", Executive Seminar Series, WellPoint, Virginia Beach, Virginia
Jun, 2014	Academy Health Annual Research Meeting, Panelist on Federal Funding Mechanisms
Jun, 2014	"Nudging Guideline Uptake: A Randomized Trial of Physician Public Precommitments" and "A Behavioral Economics Multi-Site Randomized Trial to Reduce Provider Antibiotic Overprescribing", Discussant, Jason Doctor et al, ASHE Conference presentations
Jun, 2014	"The Future of Financial Incentives: Where Should Employers go Next", National Business Group on Health Leadership Summit on Workforce Well-Being, Washington, DC
Jun, 2014	"Behavioral Economics and Medication Adherence", Discussant, Jason Doctor et al, Nudging Guideline Uptake: A Randomized Trial of Physician Public Commitments", American Society of Health Economics Bi-Annual Meeting, Los Angeles, CA
Jun, 2014	"Behavioral Economics for Altering Physician Behavior", Plenary Presentation, American Society of Health Economists Biannual Meeting, Los Angeles, CA
Jul, 2014	Workshop on Behavioral Economics and Health Benefits, Walmart Global Benefits Conference, Bentonville, Arkansas
Oct, 2014	"Behavioral Economics and Health", CDC Visiting Professor
Nov, 2014	"Behavioral Economics and Medication Adherence", Grand Rounds, Merck, Philadelphia, PA
Nov, 2014	"Behavioral Economics and Health", Keynote Speaker, United

	Hospital Fund Annual Meeting
Dec, 2014	"Behavioral Economics and Medication Adherence", Plenary Presentation, CMS FDA Conference, Washington DC
Jan, 2015	"Behavioral Economics and Provider Payment", Hawaii Blue Cross Blue Shield Blue Ribbon Panel Presentation, San Francisco, CA
Jan, 2015	"Behavioral Economics and Health", Distinguished Lecture Series, Rutgers Cancer Institute, New Brunswick, NJ
Feb, 2015	"Behavioral Economics and Health," American College of Preventive Medicine Plenary Presentation, Atlanta, Georgia
Feb, 2015	"Behavioral Economics and Health Care Delivery", Yale Cardiology Grand Rounds, New Haven, CT
Mar, 2015	"Behavioral Economics and Wireless Devices", American Heart Association Opening Session Plenary Presentation, Baltimore, MD
Apr, 2015	"A Randomized Controlled Trial of Incentives to Patients, Providers, or Both on Reducing Cardiovascular Risk", University of Illinois Chicago Visiting Professor, Chicago, IL
Apr, 2015	"A Randomized Controlled Trial of Incentives to Patients, Providers, or Both on Reducing Cardiovascular Risk", University of Michigan Department of Psychology Visiting Professor
May, 2015	"Behavioral Economics and Health Care Delivery", American Medical Association Grand Rounds, Chicago, IL
Jun, 2015	"Behavioral Economics and Health", NIH Office of Social and Behavioral Sciences 20th Anniversary Matilda White Riley Award Recipient Lecture, Bethesda, MD
Jun, 2015	"Behavioral Economics and Health", Keynote Address, Frontiers of Behavioral Economics, Choice, and Well Being in the Asia Pacific Conference, Singapore
Sep, 2015	"Generating evidence to optimize employee wellness programs", American Heart Association CEO Meeting, New York, NY
Sep, 2015	Trans-Outcomes Effectiveness Research Interest Group, NIH, Washington, D.C.
Sep, 2015	"Behavioral Economics and Health Behaviors", Brookings Invitational Conference on Policy Lessons from Behavioral Economics, Washington, D.C.
Sep, 2015	"Behavioral Economics and Health", Alliance of Community Health Plans, Behavioral Health Collaborative Meeting, Washington, D.C.
Oct, 2015	"Behavioral economics and gaps in care", Keynote Speaker, CBI Conference, Philadelphia, PA
Oct, 2015	"Behavioral economics and health", Keynote Speaker, Independence Blue Cross Fall Wellness conference, Philadelphia, PA
Nov, 2015	"A new model for health care delivery (with a spoonful of sugar for engagement)", NCQA 25th Anniversary Celebration, Washington, D.C.
Nov, 2015	"Behavioral Economics and New Models for Health Care Delivery", Optum Labs Research & Translation Forum, Cambridge, MA
Jan, 2016	"Behavioral Economics and Health", Philadelphia VA Department

	of Medicine Grand Rounds (with David Asch)
Jan, 2016	Roundtable meeting with Secretary Burwell at the Department of Health & Human Services, Washington, DC
Apr, 2016	"Thoughts on Incentives and HIV Risk Reduction," Gates Foundation Meeting, Washington, DC
Apr, 2016	Albert J. Himmelfarb, MD, Lectureship, "Behavioral Economics and Shifting Behavior of Patients and Providers for Better Health", Mt. Sinai Hospital, Baltimore, MD
Apr, 2016	"Behavioral Economics and Health", Northwestern Medicine Cardiology Grand Rounds Speaker, Chicago, IL
Apr, 2016	Opening talk. Patient Engagement: Strategies for Better Health. NEJM Catalyst inaugural patient engagement event. University of Pennsylvania, Philadelphia, PA.
May, 2016	"Behavioral Economics and Medication Adherence", Philadelphia Symposium on Aging, Cognition, and Financial Services, Philadelphia, PA
May, 2016	"Behavioral Economics and Medical Education", 2016 Alliance Industry Summit, Keynote Speaker, Philadelphia, PA
May, 2016	"Behavioral Economics and Medication Adherence", ISPOR Meeting Keynote Speaker, Washington, DC
Jun, 2016	"Behavioral Strategies for Better Health", Behavioral Insights Conference, Harvard University, Boston, Mass.
Jun, 2016	Provider Payment Plenary Session Moderator, American Society of Health Economists (ASHE) Conference, Philadelphia, PA
Jun, 2016	"Optimizing Patient and Physician Behavior in a Value-Based Environment," Vizient Healthcare, Chicago, IL
Jun, 2016	"Using Behavioral Economics to Improve Physician Pay-for-Performance Programs", Academy Health Conference, Boston, Mass
Jun, 2016	"Incentives for Weight Loss", American Society of Health Economists Conference, Philadelphia PA
Jun, 2016	"A Randomized Controlled Trial of Financial Incentives for Maintenance of Weight Loss," American Society of Health Economists Conference, Philadelphia, PA
Aug, 2016	"Incentives and Habit Formation," The Habit Driven Consumer Interdisciplinary Conference, Catalina Island, California
Sep, 2016	"Behavioral Economics and Motivating Behavior Change", Keynote, C. Everett Koop Tobacco conference, Medicine Grand Rounds, Dartmouth-Hitchcock Medical Center, Hanover, NH
Oct, 2016	Opening Keynote Address, "Behavioral Economics and Shifting Behavior Towards Better Health," NIH IEEE Wireless Health Conference, Bethesda, MD
Oct, 2016	"Behavioral Economics and Health", Mathematica Policy Research, Princeton, NJ
Oct, 2016	"Behavioral Economics and Provider Payment Innovation", Learning and Diffusion Network Summit, CMS, Washington, DC
Nov, 2016	"The Other 5,000 Hours and Using Behavioral Economics To

	Achieve Better Health"; John W. Duckett Scientific Symposium, Union League, Philadelphia, PA
Dec, 2016	Wireless technologies, behavioral science, and new payment models in relation to medication adherence, Adherence Conference: Suboptimal Medication Use and Population Health- the Intersection of Research, Implementation, and Policy, Washington, DC
Jan, 2017	CHOP Health and Behavior Research Affinity Group: Behavioral Economics, Children's Hospital of Philadelphia, Philadelphia, PA
Feb, 2017	"Improving Health through Consumer Engagement", Snowbird Health summit, Snowbird, Utah
Feb, 2017	"Behavioral Economics and Health", Columbia University's Epidemiology Grand Rounds, New York, NY
Mar, 2017	"Behavioral Economics and Health", presentation to Anthem Clinical Leadership, Scottsdale, AZ
Apr, 2017	"Hardwiring Patient Engagement for Better Health", NEJM Catalyst/Kaiser Patient Engagement Event, Pasadena, CA
May, 2017	"Using Behavioral Economics to Think Differently About Medical Education", Ralph C. Monroe MD Memorial Lecture, Massachusetts Medical Society Annual Meeting of Medical Educators, Waltham, MA
May, 2017	"Using Behavioral Economics to Think Differently About Medical Education and Health Care", Medical Grand Rounds, Columbia University
Jul, 2017	"The Promise of Behavioral Economics for Influencing Physician Behavior", IHEA Pre-Congress Session on Behavioral Economics and Physician Behavior, Cambridge, MA
Jul, 2017	"Behavioral Economics and Physical Activity", Health Economic Research Organization (HERO) Webinar (joint presentation with Mitesh Patel)
Sep, 2017	Health Economics Common Fund Program, NIH, Bethesda, MD
Sep, 2017	"Behavioral Economics to Advance Health and Health Care", Commonwealth Fund Harkness Fellow Meeting (joint presentation with David Asch), New York, New York
Oct, 2017	"Changing Behavior Through Incentives", Cleveland Clinic Advanced Payment Conference, Cleveland, Ohio
Dec, 2017	"Changing Behavior through Behavioral Economics", Economics Research Seminar, NUS Galway, Ireland
Dec, 2017	"Behavioral Economics, Disruption, and Digital Health," Keynote Address, Irish Medtech Summit, Galway, Ireland
Feb, 2018	"Connected Health and Population Health Management", Keynote Address, Bridge to Population Health Meeting, San Francisco, California
Feb, 2018	"Behavioral Economics and Changing Provider Payment", Panel Discussion, Snowbird Health Summit, Snowbird, Utah
Mar, 2018	"Behavioral Economics and Health", Grand Rounds Speaker, UCSF, San Francisco, CA

Mar, 2018	"Behavioral Economics and Health", Keynote Address, American Gastroenterological Association Tech Conference, Boston, MA
Mar, 2018	"Behavioral Economics and Health", Stanford Health Policy Research in Progress Seminar, Stanford, CA
Apr, 2018	"Lowering Barriers to Improving Health", Opening talk, NEJM Catalyst Event, Duke University, Durham, NC
Apr, 2018	"Behavioral Economics and Health", Framingham Group Research Webinar, Framingham, MA
Apr, 2018	"Behavioral Economics and Improving Value", Plenary Session, Health Management Academy, Dallas, Texas
May, 2018	"Behavioral Economics and Improving Health Delivery", Menzis, Netherlands
May, 2018	"Thought Leadership Institute - The Future of the Health Professions", Special plenary panel discussion moderated by Steven Wartman, President and CEO of the Association of Academic Health Centers (AAHC), AAHC Global Issues Forum, Toronto Canada
May, 2018	"Using Behavioral Science to Improve Patient Health", Commonwealth Fund, NY, NY
May, 2018	"Behavioral Economics and Improving Health Delivery", Institute for Public Health & Environment", Bilthoven, Netherlands
May, 2018	"Behavioral Economics and Health", Keynote Speaker, Lowlands Health Economics Conference, Tinbergen Institute, University of Amsterdam, Netherlands
May, 2018	"Behavioral Economics and Improving Health Delivery", Erasmus School of Economics, Rotterdam, Netherland
May, 2018	"Using Behavioral Science to Improve Patient Health", BSPA 2018 Conference (Behavioral Science & Policy Association), Washington, DC
Jun, 2018	"Using Behavioral Science to Improve Patient Health", NAREA Meeting (The Northeast Agricultural and Resource Economics Association, Philadelphia, PA
Sep, 2018	"Behavioral Economics as a Guide to Consumer Engagement", Keynote Address, Greater Philadelphia Business Coalition on Health Summit, St. David's, PA
Oct, 2018	"Behavioral Economics and Innovation" (with Roy Rosin). Workshop for Chief Medical Officers, Vizient University Health System Consortium Clinical Executives Meeting, Las Vegas, NV
Oct, 2018	"Behavioral Economics and Health", Cornell Health Economic Seminar, Ithaca, NY
Nov, 2018	Discussant: "Behavioral Analysis, Drug Use, and Society", Substance Use and Addiction Conference, Washington, DC
Dec, 2018	"Using Behavioral Economics to Influence Successful Implementation", Academy Health D&I Conference, Washington, DC
Dec, 2018	Keynote Speaker, Institute for Healthcare Improvement, Orlando,

	FL
Mar, 2019	"Behavioral Economics and Social Determinants of Health", CDC Invitational Conference Keynote Address, Atlanta, GA
Apr, 2019	East Coast Healthcare CEO Summit, Center for Corporate Innovation/Mckinsey NY, NY
Apr, 2019	Behavioral Economics and Improving Health and Health Care. Haven Seminar. Boston, MA
May, 2019	"Behavioral Economics and Health Improvement", Jeffrey Paul and Grace Kathryn Feather Endowed Lecture Series, Lehigh Valley Health Network, Allentown, PA.
May, 2019	Behavioral Economics and Improving Health through Gamification. Harvard Business Review (HBR) Webinar (with Mitesh Patel).
Sep, 2019	Achieving Greater Value in Health Care Organizations: Patient and Provider Behavior Change. East Coast Chief Medical Officer Summit. Center for Corporate Innovation. New York, New York
Sep, 2019	Empowering the Health Care Consumer: Patient and Provider Behavior Change. Midwest CEO Group, Center for Corporate Innovation. Chicago, IL.
Oct, 2019	"Provider Incentives to Reduce Use of Low Value Services", Academy Health/American Board of Internal Medicine/Donaghue Foundation/Kaiser Symposium, Washington DC
Oct, 2019	Behavioral Economics and Health. Healthcare Innovation Speaker Series. Humana. Louisville, KY.
Jan, 2020	"Behavioral Economics and Health," BCBS North Carolina Presentation, Raleigh, NC
Feb, 2020	"Using Experiments to Advance Knowledge about Behavioral Economics and Health", Princeton Health Seminar, Princeton University
Apr, 2020	Grand Rounds Speaker, Science of Behavioral Change Grand Rounds Webcast
May, 2020	"Perspectives on Returning to the Workplace", IBC Webcast
Sep, 2020	Community Health and Economic Prosperity: Opportunities for the Food Industry to Help Create a Healthy and Equitable Food System Symposium, Panelist
Oct, 2020	"The effect of increased cost sharing on low value service use", 2020 Virtual Oliver Wyman Health Innovation Summit Low Value Task Force Meeting
Oct, 2020	Bringing Research from Bedside to Population: ASCVD Risk Reduction Efforts in Philadelphia, ITMAT 15th Annual International Symposium, Perelman School of Medicine
Oct, 2020	"The Impact of Increase Cost Sharing on Low Value Service Utilization", VBID Virtual Conference hosted by University of Michigan
Nov, 2020	Keynote Speaker: Virtual 9th annual FH Global Summit
Nov, 2020	"Behavioral Economics and Improving Health and Health Care", MIT Class Presentation, MIT Virtual Class Presentation

Feb, 2021	Business of Medicine Podcast Connection, MAYO Clinic
Jun, 2021	"Incentives for Immunization: Strategies to Increase COVID Vaccination", UCSF Medical Virtual Grand Rounds Presentation
Sep, 2021	Behavioral Economics to Nudge the Medicare Advantage Population, National Medicare Advantage Summit Virtual Presentation
Oct, 2021	"Behavioral Science, Innovation, and Way to Health", Presentation to Optum Health Leadership, Minneapolis, MN
Oct, 2021	Fireside chat with American Heart Association President Donald Lloyd Jones, "Reflections from a Cardiac Arrest Survivor on Improving the Chain of Survival", AHA Plenary Session, Dallas, TX
Dec, 2021	Motivating Health System Transformation in the Pandemic Area," NAM Value Incentives & Systems Action Collaborative
Jan, 2022	Visible Voices Podcast
Feb, 2022	"Improving Population Health Through Behavioral Economics," National Quality Forum Lunch and Learn Presentation (virtual)
Mar, 2022	Opening Remarks, CHIBE HUmana Webinar on Changing Care Models (Virtual)
Apr, 2022	Closing Keynote on "Behavioral Economics and Continuing Medical Education", Accreditation Council for Continuing Medical Education (ACCME) Annual Conference, Chicago, IL
Apr, 2022	"My story of surviving a cardiac arrest," Targeted Temperature Management Academy Course (virtual)
May, 2022	"Behavioral Economics and Health", Population Health Sciences Grand Rounds (Virtual), Weill Cornell Medicine
May, 2022	"Behavioral Economics and Consumer Engagement", National Institute for Health Care Management Workshop, Washington, DC
Jun, 2022	"Setting a population-level goal: A CV Case Study", The Health Summit at Sundance, Sundance, Utah
Sep, 2022	"A Randomized Controlled Trial of Strategies to Augment Physical Activity in Black and Hispanic Breast and Prostate Cancer Survivors" AHA Scientifically Focused Research Networks Presentation, San Diego, CA
Sep, 2022	"Personal Stories in Science: Finding new opportunities", American Heart Association, Research Leaders Academy, San Diego, California
Sep, 2022	"Behavioral Economics: Patient Behaviors and Patient Outcomes", North-Central Regional Health Authority, Trinidad (Virtual)
Oct, 2022	Keynote Speaker, Kaiser Permanente San Jose, CME End of the Year Celebration (Virtual)
Oct, 2022	Panel Discussion on Behavioral Economics (with Joseph Doyle and Jason Doctor), NIH Adherence Summit (Virtual)
Dec, 2022	Keynote address, "Improving Health Equity in Philadelphia and Nationally", American Heart Association Philadelphia Championing Health Equity Event

Dec, 2022	"Behavioral Economics and Patient and Clinician Engagement", Family Heart Foundation Collaborative Learning Network (Virtual)
Dec, 2022	"Food as Medicine" Current Efforts and Potential Opportunities", Testimony Before the US Senate Committee on Agriculture, Nutrition, and Forestry Subcommittee on Food and Nutrition, Specialty Crops, Organics and Research, Washington DC
Jan, 2023	National Institute of Mental Health (NIMH) Keynote Speaker on Behavioral Economics, Virtual Conference
Feb, 2023	"My story of surviving a cardiac arrest: every minute matters", University of Cincinnati Cardiovascular Grant Rounds Speaker, Cincinnati, Ohio
Mar, 2023	"Incentivizing Behaviors", 2023 PADRECC/MIRECC Symposium Keynote Speaker, Virtual Symposium
Mar, 2023	"Behavioral Economics and Health", Paul Volcker Lecture In Behavioral Economics, Syracuse University Maxwell School of Citizenship & Public Affairs, Syracuse, NY
May, 2023	PBBH/BWH Department of Medicine Residency Reunion/Symposium, Boston, MA
Sep, 2023	2023 FIMC National Symposium (Virtual)
Sep, 2023	"The Case for Food is Medicine", Keynote Speaker, Kroger Health Nourishing Change Summit, Cincinnati, Ohio
Sep, 2023	"Behavioral Science at a Crossroads: Nudges Past, Present, and Future", Keynote Speaker, Nudges in Health Care Symposium, Philadelphia, PA
Oct, 2023	ASN Webinar "Progress Made One Year After the White House Conference on Hunger, Nutrition, and Health" (Virtual)
Oct, 2023	"Resetting the table to ensure equitable access to nourishing and sustainable food", FoodNavigator-USA Digital Summit 2023: Futureproofing the Food System. (Virtual)
Oct, 2023	"Improving Dietary Health Through Behavioral Economics", NHLBI Biomedical Lecture (Virtual)
Oct, 2023	NBME Lecture
Oct, 2023	"Improving Dietary Health through Behavioral Economics: High-level thoughts to Inform Behavioral Economics Interventions", NPPREN Food Security Working Group Bi-Monthly Call (Virtual)
Oct, 2023	"Behavioral Economics and Health", 61st Annual Meeting of the Eastern Cardiothoracic Surgical Society, Palm Beach, Florida
Feb, 2024	"Food is Medicine", Science Advisory & Coordinating Meeting, AHA, Plano, TX
Mar, 2024	"Food is Medicine", AHA Presentation to BCBS Hawaii (Virtual)
Mar, 2024	SXSW Panel on Food is Medicine, Austin, TX
Mar, 2024	"Food is Medicine", EPI/Lifestyle 2024 Scientific Sessions, Chicago, IL
Apr, 2024	Opening remarks AHA Grantee Convening Meeting, Philadelphia, PA
May, 2024	Opening remarks, AHA HCxF Systems Convening Meeting,

	Philadelphia, PA
May, 2024	"Food is Medicine", American Heart Association Round Table Meeting, New York, NY
May, 2024	Kroger FIM Workshop Meeting, Cincinnati, OH
Jun, 2024	AHA Centennial Event - Press conference on Cardiovascular Health and Nutrition, Chicago, IL
Jun, 2024	AHA Centennial Talk, Philadelphia AHA Event hosted by Independence Blue Cross, Philadelphia, PA
Jul, 2024	BCBSA Food As Medicine Collaborative 2024, American Heart Association/Penn Center (Virtual)
Sep, 2024	ACHP Medical Directors Webinar (Virtual)
Sep, 2024	Research! America National Forum, Washington, DC
Sep, 2024	Congressional Briefing - Attending as AHA Representative, Washington, DC
Sep, 2024	Webinar with NIH on SDOH (Virtual)
Oct, 2024	Penn Cardiology Grand Rounds: "Behavioral Economics and Health"
Oct, 2024	Using Behavioral Economics to Improve Health and Future Directions Involving AI", Princeton Hospital 1919 Society Talk
Oct, 2024	Opening Remarks, AHA Health Care by Food Systems Convening, New York City
Nov, 2024	Department of Medicine Grand Rounds, Washington University, St Louis: "Behavioral Economics and Health"
Nov, 2024	Debate at ObesityWeek: Affirmative - Food as Medicine: Pivotal Strategy or Misplaced Focus in Addressing Obesity and Diet-Related Disease?
Nov, 2024	Center for Advancing Health Services, Policy & Economics Research + Wash U Nourish + Health Care Innovation Lab Seminar: "AHA's Health Care by Food Initiative: Building Evidence to Support Making Health Care More Proactive"
Nov, 2024	AHA Distinguished Scientist Lecture: "Behavioral Economics and Health", AHA Scientific Sessions, Chicago, IL
Jan, 2025	Center for Health Care Strategies Webinar: Why Food is Medicine?
Jan, 2025	"Medicaid Implementation Learning Lab Virtual Workshop", Center for Health Care Strategies (CHCS) (with Seth Berkowitz)
Jan, 2025	"Digital Forward Consumer Experience", Health Evolution Virtual Panel
Feb, 2025	"Behavioral Economics and Health", Brigham and Women's Faulkner Hospital Medical Grand Rounds
Feb, 2025	Panel Discussion on AHA Health Care by Food - Southwestern Philanthropies Consortium, Dallas, Texas (with Juliana Crawford, Lisa Goldman Rosas, Stacey Chang)
Feb, 2025	Food is Medicine Plenary Presentation, Southwestern Philanthropies Consortium, Dallas, Texas
Feb, 2025	Keynote session on Health Policy, Wharton Health Care Conference. Moderator for Discussion with Elizabeth Fowler

Mar, 2025 Update on AHA Health Care by Food, Rockefeller VA Food is  
Medicine Meeting, Washington DC

Organizing Roles in Scientific Meetings:

May, 2003	Abstract Committee Member, Health Care Delivery and Policy/Quality of Care II, Society of General Internal Medicine Annual Meeting Vancouver, BC, Canada
Jan, 2005	Session Chair, Effects of Competition and Anti-Competitive Forces on Cardiac Outcomes, American Economic Association Annual Meeting Philadelphia, PA
Feb, 2006	Co-Chair, Methodology Subcommittee, Scientific Abstracts Review, VA HSR&D) National Meeting Arlington, VA
Feb, 2006	Session Moderator, Hypertension Session, VA Health Services Research & Development (HSR&D) Conference Arlington, VA
Apr, 2006	Planning Committee, CDC Health Protection Research Initiative Grantee Meeting Atlanta, GA
Jun, 2006	Session Chair, How Much Regulation do Health Care Markets Need? American Society of Health Economists Annual Meeting Madison, WI
Jun, 2007	Session Chair, Quality Reporting: Benefits and Challenges, AcademyHealth Annual Research Meeting Orlando, FL
Feb, 2008	Session Chair, Quality and Effectiveness I VA HSR&D National Meeting, Baltimore, MD
Jun, 2008	Chair, Quality Subtheme, AcademyHealth Annual Research Meeting Washington, DC
Jun, 2008	Session Chair, In Search of Quality and Safety in Ambulatory Care AcademyHealth Annual Research Meeting, Washington, DC.
May, 2010	Co-Chair, Special Symposia, Society of General Internal Medicine Annual Meeting, 2010 Minneapolis, MN
Jun, 2010	Moderator, Measuring and Improving Health Care Quality, American Society of Health Economists Biannual Meeting Ithaca, NY
May, 2011	Lead Organizer, LDI CHIBE National Meeting on Behavioral Economics and Health Philadelphia, PA
Jun, 2012	Lead Organizer, LDI CHIBE National Meeting on Behavioral Economics and Health Philadelphia, PA
Jan, 2013	Lead Organizer, Patient and Physician Behavior Group,

	Stanford/White House Office of Science and Technology Policy Conference on Bending the Cost Curve Palo Alto, California
Jun, 2013	Moderator and Co-organizer, AcademyHealth Policy Conference on Behavioral Economics, Value Based Insurance Design, Shared Decision Making Washington DC
Jun, 2013	Session Organizer and Chair, "Incentives and Health Disparities" and "Technology and Behavioral Economics", AcademyHealth Annual Research Meeting Baltimore, MD
Nov, 2013	Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health Philadelphia, PA
Apr, 2014	Organizer, Steering Committee, American Society of Health Economics Biannual Meeting Philadelphia, PA
Jun, 2014	Theme Leader, Behavioral Economics and Consumer Choice, Academy Health Annual Research Meeting San Diego, CA
Nov, 2014	Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health Philadelphia, PA
Nov, 2015	Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health Philadelphia, PA
Feb, 2016	Chair, NEJM Catalyst: Patient Engagement: Strategies for Better Health, Inaugural Live event and Webcast Philadelphia, PA
Jun, 2016	American Society Health Economics Biannual Meeting, Organizer Provider Payment plenary session Philadelphia, PA
Dec, 2016	Co-organizer LDI CHIBE RWJ National Conference on Behavioral Economics and Health Philadelphia, PA
Apr, 2017	Chair, Hardwiring Patient Engagement, Live event and web broadcast, NEJM Catalyst/Kaiser Pasadena, CA
Dec, 2017	Co-organizer, CHIBE Annual Conference on Behavioral Economics and Health (with Brigitte Madrian, David Laibson, George Loewenstein, David Asch) Philadelphia, PA
Apr, 2018	Event Chair, "Patient Behavior Change: Building Blocks for Success", NEJM Catalyst Event held at Duke University Durham, North Carolina
Jun, 2018	Co-organizer/Workshop Steering Committee: National Academy of

	Sciences, Engineering, and Medicine. Workshop on Behavioral Economics and the Promotion of Health Among Aging Populations. Washington, DC
Sep, 2018	Co-Organizer, Nudge Units in Health Care Symposium Philadelphia, PA
Nov, 2018	Discussant: "Behavioral Analysis, Drug Use, and Society", Association for Behavior analysis International Conference on Substance Use and Addiction Washington, Dc
2018	Co-organizer, CHIBE annual conference on behavioral economics and health Philadelphia, PA
2019	Co-Organizer, Penn Medicine Nudge Unit Symposium Penn Medicine
2019	Co-organizer, CHIBE annual conference on behavioral economics and health Philadelphia, PA
2020	Co-organizer, CHIBE annual conference on behavioral economics and health Virtual
Feb, 2021	Co-Organizer: Behavioral Science and Covid-19 Vaccine Acceptance: A Conversation (Part II) Online Webinar
2021	Co-organizer, Nudge Units in Health Care International Symposium, 2021 hosted by Penn medicine, virtual
2021	Co-organizer, CHIBE annual conference on behavioral economics and health Philadelphia
Jan, 2022	Moderator, Session on Recruitment and Retention, Duke Clinical Research Institute Virtual Symposium "Consumerization and Digitization of Healthcare: Where Marketing Meets Clinical Trials Think Tank" Virtual Conference

Grants:Current:

American Heart Association Food is Medicine Pilot Grant, American Heart Association, 9/2023-3/2025 (Volpp, PI), \$408,000/annual direct costs, 5% effort (Role in grant: PI)

Food is Medicine Core Support, American Heart Association, 7/2023-6/2026 (Kevin Volpp, PI), \$1,000,000/annual direct costs, 40% effort (Role in grant: PI)

Designing and Implementing Value-Based Fee-for-Service, Arnold Foundation, 21-06271, 1/2022-5/2025 (Navathe and Schwartz, PI), \$500,000/annual direct costs, 2% effort (Role in grant: Co-I)

Leveraging behavioral economics to equitably implement cascade screening in individuals with familial hypercholesterolemia in partnership with the FH Foundation, NIH NHLBI, R61HL161752, 12/2021-11/2026 (Beidas, Volpp, Rader MPIs, PI), \$472,044/annual direct costs, 5% effort (Role in grant: MPI)

Institutional Clinical and Translational Science Award, NIH/NCATS, UL1TR001878, 7/2021-6/2026 (Fitzgerald, PI), \$2,000,000/annual direct costs, 20% effort (Role in grant: Co-PI, PI of Community and Collaboration Core)

Improving diagnosis and clinical management of familial hypercholesterolemia through integrated machine learning, implementation science, and behavioral economics, Department of Defense, 7/2021-6/2025 (Volpp and Rader, MPIs, PI), \$286,650/annual direct costs, 8% effort (Role in grant: MPI)

Understanding and Reducing Racial Disparities in High Risk Cardio-Oncology Communities, American Heart Association SFRN, 869104 SFRN, 7/2021-6/2025 (Bonnie Ky, PI), \$190,698/annual direct costs, 2% effort (Role in grant: Co-I)

Behavioral Economic Approaches to Increase Physical Activity among Patients with Elevated Risk for Cardiovascular Disease, NIH NHLBI, R33HL141440, 9/2019-8/2024 (Volpp and Fanaroff, MPIs, PI), \$499,000/annual direct costs, 2% effort (Role in grant: MPI)

Comparing Smoking Cessation Interventions among Underserved Patients Referred for Lung Cancer Screening, PCORI, PCORI-PFA-2018, 3/2019-3/2025 (Scott Halpern, PI), \$1,500,000/annual direct costs, 2% effort (Role in grant: Co-I)

Penn Roybal Center On Behavioral Economics And Health, National Institute On Aging/Nih/Dhhs, 5-P30-AG-034546, 9/2009-5/2024 (KEVIN G. VOLPP, PI), \$500,000/annual direct costs, 10% effort (Role in grant: PI)

Past:

Transforming mental health delivery through behavioral economics and implementation science, National Institute of Mental Health, NIH, 1P50MH113840-01, 10/2017-9/2022 (Mandell/Beidas/Volpp/Buttenheim, PI), \$950,000/annual direct costs, 5% effort (Role in grant: Initiating MPI - then Co-I)

Communicating the Health Risks of Sugar-Sweetened Beverages., NIH NIDDK, R01DK111558, 9/2017-8/2021 (Christina Roberto, PI), \$270,802/annual direct costs, 5% effort (Role in grant: Co-I)

Evaluation of Kentucky HEALTH, State of Kentucky, 7/2017-6/2022 (Volpp, Venkataramani, Underhill, PI), \$850,000/annual direct costs, 10% effort (Role in grant: Multiple PI)

Nudging Adolescents Toward Safer Food Allergy Management using Text Messages and Financial Incentives: a Randomized Controlled Trial., NIH, 7/2017-6/2019 (Cannuscio, PI), \$0/annual direct costs, 2% effort (Role in grant: Co-I)

Scope of Work 002 "Consumer Engagement and Social Determinants", Under Master Agreement, Hawaii Medical Services Association, 9/2016-9/2017 (Volpp and Navathe, PI), \$700,000/annual direct costs, 3% effort (Role in grant: MPI)

Harnessing Behavior to Decrease Urinary Stone Disease Morbidity Research Project., NIH/NIDDK, 7/2016-6/2021 (Tasian/Reese, PI), \$646,899/annual direct costs, 2.5% effort (Role in grant: Co-I)

Oscar Health Physician and Member Engagement., Oscar Insurance, 5/2016-10/2017 (Emanuel/Navathe/Volpp, PI), \$854,252/annual direct costs, .12% effort (Role in grant: Multiple PI)

Studying Behavioral Economic Principles in Incentivizing Physicians to Deliver Higher-quality, Lower-cost Care and the Impact on Patient Outcomes., The Robert Wood Johnson Foundation, 11/2015-4/2018 (Amol Navathe, PI), \$205,089/annual direct costs, .18% effort (Role in grant: Co-PI)

Icompare-Ccc, National Heart, Lung, And Blood Institute/Nih/Dhhs, 8/2015-6/2019 (DAVID A ASCH, PI), \$918,674/annual direct costs, 1% effort (Role in grant: Co-I)

Using Behavioral Economics to Create Effective Provider Incentives, Phase 2., The Commonwealth Fund, 8/2015-6/2017 (Navathe/Volpp/Emanuel, PI), \$228,341/annual direct costs, .18% effort (Role in grant: Co-PI)

RCT of Automated Hovering For Congestive Heart Failure Management, National Heart, Lung, And Blood Institute/Nih/Dhhs, R01HL128465, 7/2015-3/2021 (KEVIN G. VOLPP, PI), \$471,235/annual direct costs, 5% effort (Role in grant: MPI)

A Randomized Trial Of Incentives For Research Participation, National Cancer Institute/Nih/Dhhs, 7/2015-12/2020 (SCOTT DAVID HALPERN, PI), \$375,080/annual direct costs, 1% effort (Role in grant: Co-I)

Provider Incentives For Value: Identifying And Disseminating Best Practices, Commonwealth Fund, 20150637, 7/2015-6/2016 (AMOL NAVATHE, PI), \$31,818/annual direct costs, 1% effort (Role in grant: Co-PI)

Smarter Big Data for a Healthy Pennsylvania: Changing the Paradigm of Healthcare., Pennsylvania Department of Health, SAP#4100070286, 6/2015-5/2019 (Polsky/Volpp, PI), \$901,817/annual direct costs, .84% effort (Role in grant: Multiple PI)

Scope of Work 001 "Provider Payments", Under Master Agreement , Hawaii Medical Services Association, N/A, 4/2015-9/2017 (KEVIN G. VOLPP, PI), \$831,632/annual

direct costs, 3% effort (Role in grant: PI)

University Of Pennsylvania Prevention Research Center, Centers For Disease Control And Prevention (CDC), 1-U48-DP-005053-01, 9/2014-9/2019 (Volpp/Glanz, PI), \$0/annual direct costs, 8% effort (Role in grant: Multiple PI)

Improving Participation In Vector Control Campaigns Through Behavioral Economics, National Institute Of Child Health And Human Development/Nih/Dhhs, 9/2014-5/2019 (MICHAEL Z. LEVY, PI), \$386,867/annual direct costs, .3% effort (Role in grant: Co-PI)

Behavioral Economics And Health Dissemination Activities, Robert Wood Johnson Foundation, 72012, 8/2014-12/2015 (KEVIN G. VOLPP, PI), \$0/annual direct costs, 5% effort (Role in grant: PI)

Institutional Clinical And Translational Science Award, National Center For Research Resources/NIH/DHHS, 5-UL1-TR-000003-10 PROG I, 7/2014-6/2016 (Garret A FitzGerald, PI), \$8,637,874/annual direct costs, 20% effort (Role in grant: Co-PI)

Institutional Clinical and Translational Science Award, NIH/NCATS, 5UL1TR000003, 7/2014-6/2016 (Fitzgerald, PI), \$300,000/annual direct costs, 20% effort (Role in grant: Co--PI)

Schedule Number 011: Fresh Start/Timely Interventions Experiment, Humana, Humana 820768, 7/2014-12/2015 (KEVIN G. VOLPP, PI), \$73,917/annual direct costs, 1% effort (Role in grant: PI)

Schedule Number 010: Prediction And Pre-Commitment Nudge Experiment, Humana, N/A, 6/2014-12/2015 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Understanding The Provider Network: Implications Of Medical Group Organization For Physician Behavior And Patient Health, Independence Blue Cross, IBC 819595, 2/2014-1/2015 (KEVIN G. VOLPP, PI), \$15,148/annual direct costs (Role in grant: PI)

Behavioral Economics And Physician Incentives, Commonwealth Fund, 20140526, 2/2014-1/2015 (KEVIN G. VOLPP, PI), \$91,085/annual direct costs (Role in grant: PI)

Using Behavioral Economics and Psychology to Create Effective Provider Incentives, Commonwealth Fund, 2/2014-1/2015 (Emanuel/Volpp, PI), \$91,085/annual direct costs, 5% effort (Role in grant: Multiple PI)

Comparative Effectiveness Of Process And Outcomes Incentives For Lipid Management, National Heart, Lung, And Blood Institute/Nih/Dhhs, R01HL118195, 1/2014-12/2020 (Volpp/Reese/Barankay, PI), \$505,322/annual direct costs, 5% effort (Role in grant: Multiple PI)

Improving Seriously Ill Patients' End-Of-Life Care By Changing The Default Option In Advance, Gordon And Betty Moore Foundation, 3938, 12/2013-11/2015 (SCOTT DAVID HALPERN, PI), \$551,125/annual direct costs, .5% effort (Role in grant: Co-PI)

A Randomized Controlled Trial To Test A Synchronized Prescription Refill Program To Improve Medication Adherence, Humana, Schedule 006-Synching, 11/2013-12/2015 (JALPA A DOSHI, PI), \$97,249/annual direct costs, .2% effort (Role in grant: Co-PI)

Evaluating The Implementation Of A Workplace Wellness Program, American Heart Association, 15730, 9/2013-1/2016 (SCOTT DAVID HALPERN, PI), \$181,818/annual direct costs, 20% effort (Role in grant: Co-PI)

Vitality Institute Collaboration, Vitality Institute, 10042481, 7/2013-6/2017 (Volpp, PI), \$390,625/annual direct costs, 3% effort (Role in grant: PI)

Feedback Friend - Social Forces In Medication Adherence Project A1, Merck & Co., Inc., MERCK, 6/2013-12/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Weekly Feedback - Social Forces In Medication Adherence Project A2, Merck & Co., Inc., MERCK, 6/2013-12/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs, .3% effort (Role in grant: PI)

A Randomized Trial Of Financial Incentives For Maintenance Of Weight Loss, National Institute On Aging/Nih/Dhhs, R01AG045045 , 9/2012-4/2018 (Volpp/Yancy, PI), \$97,701/annual direct costs, 5% effort (Role in grant: Multiple PI)

A Randomized Controlled Trial Of Incentives For Habit Formation, National Institute On Aging/Nih/Dhhs, 5-R01-AG-043844-04, 9/2012-5/2018 (Volpp/Reese/Barankay, PI), \$257,112/annual direct costs, 8% effort (Role in grant: PI)

Weight Watchers: A Test Of Differing Degrees Of Cost Sharing On Program Attendance, Weight Watchers Fdn, 816444, 7/2012-11/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Rapid Cycle Approach to Improving Medication Adherence Through Incentives and Remote Monitoring for Coronary Artery Disease Patients", CMS Center for Medicare and Medicaid Innovation, 1-CIC-MS-331009, 7/2012-6/2016 (Volpp, PI: Asch, Co-Investigator), \$1,231,263/annual direct costs, 12% effort (Role in grant: PI)

Medicaid Incentives for Prevention of Chronic Disease in New York State, CMS/New York State, C-027854, 4/2012-3/2016 (Volpp, PI: Saulsgiver, Co-Investigator), \$62,500/annual direct costs, 2% effort (Role in grant: PI)

Planning Grant Ii For Design Of Health Insurance Exchange, State Of Tennessee, 118163, 4/2012-3/2013 (KEVIN G. VOLPP, PI), \$87,302/annual direct costs (Role in

grant: PI)

Humana Member Experience With The Personal Nurse Program, Humana, N/A, 3/2012-7/2012 (KEVIN G. VOLPP, PI), \$30,606/annual direct costs (Role in grant: PI)

Planning Grant For Design Of Health Insurance Exchange, State Of Tennessee, 0000118163, 1/2012-10/2012 (KEVIN G. VOLPP, PI), \$7,937/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium: Evaluation Of Existing Pilots, Horizon Healthcare Innovations, Llc., N/A, 1/2012-9/2012 (RACHEL M WERNER, PI), \$255,800/annual direct costs (Role in grant: Co-PI)

Humana: Preventative Services And Cost-Sharing, Humana, N/A, 12/2011-7/2013 (KEVIN G. VOLPP, PI), \$64,317/annual direct costs (Role in grant: PI)

Humana Simplified Insurance Design, Humana, N/A, 11/2011-5/2012 (KEVIN G. VOLPP, PI), \$19,719/annual direct costs (Role in grant: PI)

Penn Cmu Roybal P30 Center On Behavioral Economics And Health Symposium, National Institute On Aging/Nih/Dhhs, 1-R13-AG-041619-01, 9/2011-8/2012 (KEVIN G. VOLPP, PI), \$20,000/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium: Measures Selection Project, Horizon Healthcare Innovations, Llc., N/A, 9/2011-12/2011 (KEVIN G. VOLPP, PI), \$52,500/annual direct costs (Role in grant: PI)

Applying Behavioral Economics to Perplexing Problems - RWJ Pioneer Portfolio Program Programmatic and Administrative Support, Robert Wood Johnson Foundation, 5-51594, 8/2011-1/2016 (Volpp/Asch, PI), \$521,714/annual direct costs, 2% effort (Role in grant: Multiple PI)

Behavioral Economics Academic Consortium, Humana, N/A, 8/2011-8/2013 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Hhi Academic Research Consortium., Horizon Healthcare Innovations, Llc., HHI CT, 4/2011-3/2016 (KEVIN G. VOLPP, PI), \$0/annual direct costs, 1% effort (Role in grant: Co-PI)

Hhi: Weight Loss Pilot, Horizon Healthcare Innovations, Llc., 813407\_10031885, 4/2011-7/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Symposium On Behavioral Economics And Health, Robert Wood Johnson Foundation, 68800, 3/2011-6/2011 (KEVIN G. VOLPP, PI), \$45,089/annual direct costs (Role in grant: PI)

Behavioral Economics And Medication Adherence, Cvs Caremark, N/A, 2/2011-1/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Randomized Trial Of Behavioral Economic Interventions To Reduce Cvd Risk, National Institute On Aging/Nih/Dhhs, 1-RC4-AG-039114-01 REVISE, 9/2010-8/2014 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Comparative Efficacy, Acceptance And Effectiveness Of Health Incentive Structures, National Cancer Institute/Nih/Dhhs, 5-R01-CA-159932-05, 9/2010-7/2016 (SCOTT DAVID HALPERN, PI), \$351,581/annual direct costs, 3% effort (Role in grant: Co-PI)

A Randomized Trial Of Incentives And Peer Mentors To Improve Diabetic Outcomes, National Institute Of Diabetes And Digestive And Kidney Diseases/Nih/Dhhs, 5-R01-DK-087874-04, 5/2010-4/2015 (JUDITH A LONG, PI), \$390,368/annual direct costs (Role in grant: Co-PI)

Inventions To Improve Fatigue Management Among Physician Trainees, Department Of Veterans Affairs, EDU08-429, MIRB ID #01145, 5/2010-6/2011 (KEVIN G. VOLPP, PI), \$9,873/annual direct costs (Role in grant: PI)

A Randomized Trial of Incentives and Peer Monitors to Improve Diabetic Outcomes, National Institute of Diabetes and Digestive and Kidney Diseases, 1R01DK087874-01, 4/2010-3/2015 (Judith Long, MD, PI), \$494,407/annual direct costs, 2% effort (Role in grant: Co-I (Senior Investigator))

Ipa - Jingsan Zhu, Department Of Veterans Affairs, N/A, 4/2010-9/2012 (KEVIN G. VOLPP, PI), \$22,364/annual direct costs (Role in grant: PI)

An Experiment Comparing Different Incentive Offerings On Physical Activity Behavior Of New Members Of The Vitality Health Promotion Program, Discovery Holdings, Ltd., N/A, 2/2010-7/2013 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

A Prospective, Randomized Clinical Trial Comparing the Effectiveness of Different Types of Incentives in Increasing Physical Activity Behavior on the Vitality Health Promotion Programme., Discovery Holdings, Ltd. (South Africa), N/A, 11/2009-10/2013 (Kevin Volpp and George Loewenstein and Vicki Lambert, PI), \$21,885/annual direct costs, 1% effort (Role in grant: Multiple PI)

Developing Interactive Technologies to Improve Research and Health Behavior", NIH/NIA, RC2 103282621, 10/2009-9/2012 (Kevin Volpp, MD, PhD and David Asch, MD, MBA, PI), \$1,757,058/annual direct costs, 5% effort (Role in grant: Multiple PI)

Developing Interactive Technologies To Improve Research And Health Behavior, National Institute On Aging/Nih/Dhhs, 5-RC2-AG-036592-02, 9/2009-8/2012 (KEVIN G. VOLPP, PI), \$1,689,742/annual direct costs (Role in grant: PI)

Evaluation Plan For The Commonwealth Fund'S Demonstration Project On Reducing Re-Hospitalizations, Pennsylvania State University, 4147-UP-CF-0575, 8/2009-10/2011 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Evaluating the State Action to Avoid Rehospitalizations Initiative, Phase I, Commonwealth Fund (Pennsylvania State University Primary Grantee), 20090575, 8/2009-7/2011 (Dennis Scanlon, PhD, PI: Kevin Volpp, MD, PhD, Co-Investigator), \$240,000/annual direct costs, 5% effort (Role in grant: Co-PI)

Behavioral Economic Approaches Dietary Control, Aramark, SRA, 8/2009-6/2011 (KEVIN G. VOLPP, PI), \$18,229/annual direct costs (Role in grant: PI)

Penn CMU Roybal P30 Center on Behavioral Economics and Health, National Institutes of Aging(NIA), 1P30AG034546-01, 7/2009-5/2019 (Kevin Volpp, MD, PhD, PI: George Loewenstein, PhD, Co-Investigator), \$283,533/annual direct costs, 15% effort (Role in grant: PI, received a score of "10" on competitive renewal)

Work Hour Regulation For Physician Trainees: Educational And Clinical Outcomes, National Heart, Lung, And Blood Institute/Nih/Dhhs, 5-R01-HL-094593-03 REVISE, 7/2009-4/2014 (KEVIN G. VOLPP, PI), \$622,737/annual direct costs (Role in grant: Co-PI)

Work Hour Regulation For Physician Trainees: Educational And Clinical Outcomes, National Heart, Lung, And Blood Institute/Nih/Dhhs, 5-R01-HL-094593-03 REVISE, 7/2009-4/2014 (KEVIN G. VOLPP, PI), \$622,737/annual direct costs (Role in grant: Co-PI)

Work Hour Regulation for Physician Trainees: Educational and Clinical Outcomes, NHLBI, R01 HL094593 , 7/2009-6/2013 (Kevin Volpp, MD, PhD, PI: Jeffrey Silber, MD, PhD, Co-Investigator), \$498,000/annual direct costs, 14% effort (Role in grant: PI, Score of 116, 1.7%. )

Intervention To Improve Fatigue Management Among Physician Trainees, Department Of Veterans Affairs, N/A, 4/2009-9/2012 (KEVIN G. VOLPP, PI), \$25,409/annual direct costs (Role in grant: PI)

Ipa - Judy Shea, Department Of Veterans Affairs, IPA JUDY SHEA, 4/2009-3/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Experiments In Behavioral Economics And Health, Mckinsey & Company, Inc., N/A, 3/2009-12/2011 (KEVIN G. VOLPP, PI), \$65,041/annual direct costs, 2% effort (Role in grant: PI)

Ipa - Michael Halenar, Department Of Veterans Affairs, IPA, 10/2008-12/2008 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives for Smoking Cessation, Commonwealth of Pennsylvania, 7/2008-12/2010 (Kevin Volpp, MD, PhD, PI), \$60,000/annual direct costs (Role in grant: PI)

A Randomized Controlled Trial of Strategies to Improve Warfarin Adherence, NHLBI, 6/2008-5/2013 (Volpp and Kimmel, PI), \$497,000/annual direct costs, 1% effort (Role in grant: Joint PI, Priority score 122, 0.3%. Now in no cost extension)

Ipa - Judy Shea / Volpp, Department Of Veterans Affairs, JUDY A. SHEA, 5/2008-9/2008 (KEVIN G. VOLPP, PI), \$4,365/annual direct costs (Role in grant: PI)

Ipa Volpp/Bel Hamdounia, Department Of Veterans Affairs, IPA, 5/2008-9/2008 (KEVIN G. VOLPP, PI), \$6,582/annual direct costs (Role in grant: PI)

Ipa - Aime Demarco, Department Of Veterans Affairs, IPA, 3/2008-9/2008 (KEVIN G. VOLPP, PI), \$8,332/annual direct costs (Role in grant: PI)

Ipa - Michael Halenar, Department Of Veterans Affairs, N/A, 2/2008-3/2012 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives For Maintenance Of Weight Loss, William & Flora Hewlett Foundation, 2007-1189, 2/2008-1/2009 (KEVIN G. VOLPP, PI), \$100,000/annual direct costs (Role in grant: PI)

Ipa - Jingsan Zhu, Department Of Veterans Affairs, IPA, 2/2008-12/2008 (KEVIN G. VOLPP, PI), \$62,614/annual direct costs (Role in grant: PI)

Impact of Treatment Profitability on Hospital Responses to Financial Stress, Robert Wood Johnson Foundation, 63477, 12/2007-11/2010 (Kevin Volpp, MD, PhD, PI: Richard Lindrooth, PhD, Co-Investigator), \$190,360/annual direct costs (Role in grant: PI)

Financial Incentives for Maintenance of Weight Loss, Hewlett Foundation, 12/2007-11/2008 (Volpp, PI), \$100,000/annual direct costs, 3% effort (Role in grant: PI)

Financial Incentives for Smoking Cessation, CDC, RO1 DP001168-01, 10/2007-9/2010 (Volpp, PI), \$189,112/annual direct costs, 2% effort (Role in grant: PI, No cost extension)

Pilot Trial Of Lottery To Improve Warfarin Adherence, Aetna Foundation, N/A, 9/2007-8/2009 (STEPHEN E KIMMEL, PI), \$400,000/annual direct costs (Role in grant: Co-PI)

A randomized controlled trial of strategies to improve warfarin adherence, Aetna Foundation, 9/2007-8/2008 (Kevin G. Volpp, Stephen Kimmel, PI), \$400,000/annual direct costs, 6% effort (Role in grant: Joint PI)

Financial Incentives For Weight Loss, Department Of Agriculture, 59-4000-7-0058,

8/2007-9/2011 (KEVIN G. VOLPP, PI), \$47,619/annual direct costs (Role in grant: PI)

Financial Incentives for Weight Loss, United States Department of Agriculture, 6/2007-5/2008 (Kevin G. Volpp, PI), \$28,000/annual direct costs, 3% effort (Role in grant: PI)

Impact Of Resident Work Hour Rules On Errors And Quality In Va Hospitals, Department Of Veterans Affairs, IPA - PAUL ROSENBAUM, 5/2007-9/2008 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Ipa - Victoria Wright, Department Of Veterans Affairs, IPA AGREEMENT, 4/2007-11/2007 (KEVIN G. VOLPP, PI), \$12,371/annual direct costs (Role in grant: PI)

Trial to Reduce Disparities in Hypertension, Pfizer, Inc., 3/2007-2/2008 (Kevin G. Volpp, Stephen Kimmel, PI), \$667,677/annual direct costs, 6% effort (Role in grant: Joint PI)

Financial Incentives For Weight Loss, William & Flora Hewlett Foundation, GRANT #2007-9457, 3/2007-2/2008 (KEVIN G. VOLPP, PI), \$28,000/annual direct costs (Role in grant: PI)

Setting A Research And Action Agenda To Improve Appropriate Patient Care, Astrazeneca, N/A, 10/2006-9/2007 (KEVIN G. VOLPP, PI), \$133,860/annual direct costs (Role in grant: PI)

Cherp Ipa For Jingsan Zhu, Department Of Veterans Affairs, IPA, 10/2006-3/2007 (KEVIN G. VOLPP, PI), \$9,891/annual direct costs (Role in grant: PI)

Ipa Agreement - Heather Klusaritz, Department Of Veterans Affairs, IPA/KLUSARITZ, 6/2006-9/2007 (KEVIN G. VOLPP, PI), \$4,791/annual direct costs (Role in grant: PI)

The Impact Of A Medication Co-Payment Increase On Diabetes And Cholesterol Control Among Veterans, Department Of Veterans Affairs, IPA FOR JALPA DOSHI, 4/2006-3/2007 (KEVIN G. VOLPP, PI), \$11,958/annual direct costs, 2% effort (Role in grant: PI)

Va Ipa - Lihui Deng, Department Of Veterans Affairs, IPA AGREEMENT - DENG, LIH, 10/2005-9/2006 (KEVIN G. VOLPP, PI), \$62,152/annual direct costs (Role in grant: PI)

Presidential Early Career Award for Scientists and Engineers (PECASE), Veterans Administration Health Services Research and Development, 10/2005-9/2010 (Volpp, PI), \$25,000/annual direct costs (Role in grant: PI, \*Unrestricted funds for development of new projects)

Ipa Agreement - Hu Xie, Department Of Veterans Affairs, IPA AGREEMENT - XIE, HU, 9/2005-9/2006 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Impact of Resident Work Hour Rules on Errors and Quality, National Heart, Lung & Blood Institute (NHLBI), R01 HL82637-01, 6/2005-5/2009 (Volpp, PI), \$457,259/annual direct costs, 16% effort (Role in grant: PI)

Impact of Resident Work Hour Rules on Errors and Quality in VA Hospitals, Veterans Administration Health Services Research and Development, IIR 04-202-01, 6/2005-9/2008 (Volpp, PI), \$291,528/annual direct costs, 10% effort (Role in grant: PI, Effort contributed by VA)

Impact Of Resident Work Hour Rules On Errors And Quality, National Institutes Of Health, 5-R01-HL-082637-03, 5/2005-4/2009 (KEVIN G. VOLPP, PI), \$533,361/annual direct costs, 10% effort (Role in grant: PI)

Va-Ipa - Liyi Cen, Department Of Veterans Affairs, ASSIGNED AGREEMENT, 11/2004-3/2009 (KEVIN G. VOLPP, PI), \$0/annual direct costs (Role in grant: PI)

Financial Incentives for Smoking Cessation, Center for Disease Control and Prevention, R01 DP000100-01, 10/2004-6/2008 (Kevin Volpp, MD, PhD, PI), \$288,174/annual direct costs (Role in grant: PI, \*No Cost Extension)

Financial Incentives For Smoking Cessation, Centers For Disease Control And Prevention (Cdc), 5-R01-DP-000100-03(REVISE, 9/2004-5/2008 (KEVIN G. VOLPP, PI), \$381,880/annual direct costs (Role in grant: PI)

Va Ipa - Ellen Brookstein, Department Of Veterans Affairs, IPA FOR ELLEN K. BROOKSTEIN, 6/2004-6/2005 (KEVIN G. VOLPP, PI), \$24,600/annual direct costs (Role in grant: PI)

Va Ipa - Heather Klusaritz, Department Of Veterans Affairs, IPA AGREEMENT, 6/2004-5/2006 (KEVIN G. VOLPP, PI), \$27,552/annual direct costs (Role in grant: PI)

Comparing Disparities Inside and Outside the VA, Veterans Administration Health Services Research and Development, IIR 03.070.1, 1/2004-9/2007 (Volpp, PI), \$299,600/annual direct costs, 15% effort (Role in grant: PI)

Comparing Disparities Inside And Outside The Va - Ipa Polsky/Zhu, Department Of Veterans Affairs, IPA AGREEMENTS - POLSKY, , 1/2004-6/2006 (KEVIN G. VOLPP, PI), \$31,406/annual direct costs (Role in grant: PI)

Va Merit Award - Ipa For Jingsan Zhu, Department Of Veterans Affairs, IPA AGREEMENT- JINGSAN ZH, 8/2003-9/2003 (KEVIN G. VOLPP, PI), \$5,000/annual direct costs (Role in grant: PI)

Using Economic Tools to Improve the Health of Veterans, Veterans Administration Health Services Research and Development, 7/2003-6/2007 (Volpp, PI), \$144,986/annual

direct costs, 9% effort (Role in grant: PI, Received Research Career Development Award and then 1 year transition award)

Collaboration to Reduce Disparities in Hypertension, Commonwealth of Pennsylvania, 3/2003-2/2007 (Kimmel, PI: Volpp, Co-Investigator), \$1,199,513/annual direct costs, 14% effort (Role in grant: Co-PI and Project Leader)

Generalizability Of Health Disparities Research In The Va, Department Of Veterans Affairs, IPA AGREEMENT, 12/2002-5/2003 (KEVIN G. VOLPP, PI), \$12,920/annual direct costs, 2% effort (Role in grant: PI)

Financial Stress and Hospital Quality of Care, Doris Duke Charitable Foundation, 7/2002-6/2008 (Volpp, PI), \$108,000/annual direct costs, 3% effort (Role in grant: PI)

Market Based Reforms And The Quality Of Hospital Care In New Jersey, Robert Wood Johnson Foundation, ID #041698, 7/2001-12/2002 (KEVIN G. VOLPP, PI), \$99,165/annual direct costs, 2% effort (Role in grant: PI)

97-1483: The Impact Of Hmos On Risk-Adjusted Mortality Rates, American Heart Association, N/A, 6/1997-8/1997 (J. Sanford Schwartz, PI), \$2,000/annual direct costs (Role in grant: Co-PI)

The Impact Of Hmo Penetration On Hospital Quality And Cost, Department Of Health & Human Services, 1-R03-HS-09325-01, 9/1996-8/1998 (KEVIN G. VOLPP, PI), \$27,967/annual direct costs, 100% effort (Role in grant: PI)

The Impact of HMO's on Hospital Quality and Cost, Agency for Health Care Policy and Research, 9/1996-5/1998 (Volpp, PI), \$28,600/annual direct costs, 80% effort (Role in grant: PI, Ph.D. Dissertation Grant)

#### Bibliography:

##### Research Publications, peer reviewed (print or other media):

1. Pappenheimer, JR and Volpp, K: "Transmucosal impedance of small intestine: correlation with transport of sugars and amino acids" American Journal of Physiology 263: C480-C493, 1992.
2. Volpp, Kevin: Costs, Benefits, and the Changing Ethos of Medicine. JAMA Pulse 269(13): 1708, 1712, 1714, April 1993.
3. Volpp, Kevin G. and Siegel, Bruce: New Jersey: Long Term Experience with All-Payer Rate Setting. Health Affairs 12(2): 59-65, Summer 1993.
4. Volpp, KG and Schwartz, JS: "Myths and Realities Surrounding Health Reform" JAMA Pulse 271(17): 1370-1372, May 1994.

5. Volpp, Kevin G.M. and Bundorf, M. Kate: Consumer Protection and the HMO Backlash: Are HMOs to Blame for Drive-Through Deliveries?" Inquiry 26: 101-109 March 1999.
6. Volpp, Kevin G.M., Grande D: Within the Black Box: Suggestions for Reducing Errors in Teaching Hospitals. N Engl J Med 348(9): 851-855, February 2003.
7. Volpp, Kevin G.M., Waldfogel J, Williams SV, Silber JH, Schwartz, JS, Pauly, MV: The Effect of the New Jersey Health Care Reform Act on Mortality from Acute Myocardial Infarction. Health Services Research 38(2): 515-533, April 2003.
8. Grande D, Volpp Kevin: Cost and Quality of Industry-Sponsored Meals for Medical Residents. JAMA 290(9): 1150-1151, September 2003.
9. Rathore SS, Epstein AJ, Volpp KGM, Krumholz HM: Hospital Coronary Artery Bypass Graft Surgery Volume and Patient Mortality, 1998-2000. Annals of Surgery 239(1): 110-117, January 2004.
10. Epstein AJ, Rathore SS, Volpp KGM, Krumholz HM : "Hospital Percutaneous Coronary Intervention Volume and Patient Mortality, 1998-2000: Does the Evidence Support Current Procedure Volume Minimums?" Journal of the American College of Cardiology 43(10): 1755-62, May 2004.
11. Volpp, KGM and Buckley E: The Effect of Increases in HMO Penetration and Changes in Payer Mix on In-hospital Mortality and Treatment Patterns for Acute Myocardial Infarction. Am J Managed Care 10(7 Pt 2): 505-12, July 2004.
12. Gurmankin AD., Polsky D., Volpp KG.: Accounting for apparent "reverse" racial disparities in Department of Veterans Affairs (VA)-based medical care: influence of out-of-VA care. American Journal of Public Health 94(12): 2076-8, December 2004.
13. Rathore SS., Epstein AJ., Volpp KG., Krumholz HM.: Regionalization of care for acute coronary syndromes: more evidence is needed. JAMA 293(11): 1383-7, March 2005.
14. Epstein AJ., Rathore SS., Krumholz HM., Volpp KG.: Volume-based referral for cardiovascular procedures in the United States: a cross-sectional regression analysis. BMC Health Services Research 5(1): 42, June 2005.
15. Volpp KG., Ketcham JD., Epstein AJ., Williams SV.: The effects of price competition and reduced subsidies for uncompensated care on hospital mortality. Health Services Research 40(4): 1056-77, August 2005.
16. Gurmankin AD., Helweg-Larsen M., Armstrong K., Kimmel SE., Volpp KG.: Comparing the standard rating scale and the magnifier scale for assessing risk

perceptions. Medical Decision Making 25(5): 560-70, Sep-Oct 2005.

17. Volpp KG, Konetzka T, Zhu J, Parsons L, Peterson ED.: The Effect of Cuts in Medicare Reimbursement on Process and Outcomes of Care for AMI Patients Circulation 112(15): 2268-2275, October 2005.
18. Konetzka RT., Zhu J., Volpp KG.: Did recent changes in Medicare reimbursement hit teaching hospitals harder? Academic Medicine 80(11): 1069-74, November 2005.
19. Volpp KG, Gurmankin AD, Gomez A, Asch DA, Berlin JA, Murphy JJ, Zhu J, Lerman C: A Randomized Controlled Trial of Financial Incentives for Smoking Cessation. Cancer Epidemiology, Biomarkers, and Prevention 15(1): 12-18, January 2006.
20. Seshamani M, Schwartz JS, Volpp KG: The Effect of Cuts in Medicare Reimbursement on Hospital Mortality. Health Services Research 41(3 part I): 683-700, June 2006.
21. Seshamani M, Zhu J, Volpp KG: Did Postoperative mortality increase following implementation of the Medicare Balanced Budget Act? Medical Care 4(6): 527-533, June 2006.
22. Volpp KG, Epstein AJ, Williams SW: The effects of market reform on racial differences in hospital mortality. Journal of General Internal Medicine 21(11): 1198-202, November 2006 Notes: Accompanying editorial.
23. Myers JS, Bellini LM, Morris J, Graham D, Katz J, Potts JR, Wiener C, Volpp KG: Internal Medicine and General Surgery Residents' Attitudes About the ACGME Duty Hour Regulations: A Multicenter Study. Academic Medicine 81(12): 1052-1058, December 2006 Notes: Accompanying editorial.
24. Volpp KG, Stone R, Jha A, Lave J, Pauly MV, Klusaritz H, Chen H, Cen L, Brucker N, Polsky D: Is 30-day Hospital Mortality Really Lower for Black Veterans Compared to White Veterans? Health Serv Res 42(4): 1613-31. August 2007 Notes: The article featured for free on line access from that issue
25. Volpp KG, Rosen AK, Rosenbaum PR, Romano PS, Even-Shoshan O, Canamucio A, Bellini L, Behringer T, Silber JH.: Mortality Among Patients in VA Hospitals in the First Two Years Following ACGME Resident Duty Hour Reform. JAMA 298(9): 984-992, September 2007 Notes: Accompanying editorial and the subject of JAMA report for that week.
26. Volpp KG, Rosen AK, Rosenbaum PR, Romano PS, Even-Shoshan O, Wang Y, Bellini L, Behringer T, Silber JH: Mortality Among Hospitalized Medicare Beneficiaries in the First Two Years Following ACGME Resident Duty Hour Reform. JAMA 298(9): 975-983, September 2007 Notes: Accompanying editorial

and the subject of JAMA report for that week.

27. Silber JH, Romano PS, Rosen AK, Wang Y, Even-Shoshan O, Volpp KG.: Failure-to-Rescue: Comparing Definitions to Measure Quality of Care. Medical Care 45(10): 918-925, October 2007 Notes: Accompanying editorial.
28. Polsky D, Stone R, Jha A, Lave J, Pauly MV, Klusaritz H, Chen Z, Cen L, Xie H, Volpp KG.: Is Lower 30-Day Mortality Post-Hospital Admission among Blacks Unique to the Veterans Affairs Health Care System? Medical Care 45(11): 1083-1089, November 2007. PMCID: Not applicable
29. Bolton L, Reed A, Volpp KG, Armstrong K.: How Does Drug and Supplement Marketing Affect a Healthy Lifestyle? Journal of Consumer Research 34(2): 713-726, February 2008. PMCID: Not applicable
30. Sochalski J, Konetzka RT, Zhu J, Volpp KG: Will Mandated Minimum Nurse Staffing Ratios lead to Better Outcomes? Medical Care 46: 606-13, July 2008. PMCID: Not applicable
31. Conway, PH, Konetzka RT, Zhu J, Volpp KG, Sochalski J: Nurse Staffing Ratios: Trends and Policy Implications for Hospitalists and the Safety Net. Journal of Hospital Medicine 3(3): 193-199, 2008. PMCID: Not applicable
32. Frosch D, Kimmel SK, Volpp KG: What role do lay beliefs about hypertension etiology play in perceptions of medication effectiveness? Health Psychology 27(3): 320-326, 2008. PMCID: Not applicable
33. Konetzka TK, Zhu J, Sochalski J, Volpp KG: Managed Care and Hospital Cost Containment. Inquiry 45(1): 98-111, 2008. PMCID: Not applicable
34. Long JA, Helweg-Larsen M, Volpp KG: Patient Opinions Regarding Pay for Performance for Patients. Journal of General Internal Medicine 10: 1647-1652, 2008. PMCID: PMC2533373
35. Polsky D, Jha A, Lave J, Pauly MV, Klusaritz H, Cen L, Chen Z, Volpp KG.: Short- and Long-term Mortality after an Acute Illness for Elderly Whites and Blacks Health Services Research 43(4): 1338-1402, 2008. PMCID: PMC2517279
36. Volpp KG, John L, Troxel AB, Norton L, Fassbender J, Loewenstein G.: Financial Incentive-based Approaches for Weight Loss: A Randomized Trial. JAMA 300: 2631-7, December 2008. PMCID: PMC3583583
37. Volpp KG, Loewenstein G, Troxel AB, Doshi J, Price M, Laskin M, Kimmel SE.: A test of financial incentives to improve warfarin adherence BMC Health Services Research 8: 272, December 2008. PMCID: PMC2635367

38. Doshi JA, Zhu J, Lee B, Kimmel S, Volpp KG.: Impact of a Prescription Copayment Increase on Lipid Lowering Medication Adherence in Veterans. Circulation 119: 390-397, January 2009. PMCID: PMC2753258
39. Volpp KG, Troxel AB, Pauly MV, Glick HA, Puig A, Asch DA, Galvin R, Zhu J, Wan F, DeGuzman J, Corbett E, Weiner J, Audrain-McGovern J. : A Randomized Controlled Trial of Financial Incentives for Smoking Cessation. The New England Journal of Medicine 360: 699-709. January 2009. PMCID: Not applicable
40. Volpp, KG; Pauly, MV; Loewenstein G; Bangsberg D: P4P4P: An Agenda for Research on Pay for Performance for Patients. Health Affairs 28(1): 206-14, January 2009. PMCID: PMC3507539
41. Halpern SD, Madison K, Volpp KG: Patients as Mercenaries? The Ethics of Using Financial Incentives in the War on Unhealthy Behaviors. Circulation: Cardiovascular Quality and Outcomes 2: 514-516, February 2009. PMCID: PMC2798138
42. Silber JH, Rosenbaum PR, Romano PS, Rosen AK, Wang Y, Halenar MJ, Shoshan O, Volpp KG: Hospital Teaching Intensity, Patient Race, and Surgical Outcomes. Archives of Surgery 144(2): 113-20, February 2009 Notes: accompanying editorial. PMCID: PMC2814447
43. Volpp KG, Rosen Ak, Rosenbaum PR, Romano PS, Itani KMF, Bellini L, Even-Shoshan O, Cen L, Wang Y, Halenar MJ, Silber JH.: Did Duty Hour Reform Lead to Better Outcomes Among the HighestRisk Patients? Journal of General Internal Medicine 24(10): 1149-1155, May 2009 Notes: accompanying editorial. PMCID: PMC2762498
44. Rosen AK, Loveland SA, Romano PS, Itani KMF, Silber JH, Even-Shoshan O, Halenar M, Teng Y, Zhu J, Volpp KG. : Effects of Resident Duty Hour Reform on Surgical and Procedural Patient Safety Indicators Among Hospitalized VA and Medicare Patients. Medical Care. 47(7): 711-713 July 2009. PMCID: PMC3893754
45. Volpp KG, Das, A: Comparative Effectiveness - Thinking beyond Medication A Versus Medication B. New England Journal of Medicine 361(4): 331-333, July 2009. PMCID: Not applicable
46. Prasad M, Iwashyna TJ, Christie JD, Kramer AA, Silber J, Volpp KG, Kahn JM: The effect of resident work-hour limitations on ICU mortality in United States Hospitals. Critical Care Medicine 37(9): 2564-2569, September 2009. PMCID: PMC2849632
47. Silber JH, Rosenbaum PR, Rosen AK, Romano PS, Itani KMF, Cen L, Mi L,

Halenar MJ, Shoshan O, Volpp KG: Prolonged Hospital Stay and the Resident Duty Hour Rules of 2003. Medical Care 47(12): 1191-1200, 2009. PMID: PMC3279179

48. Patel M, Katz J, Volpp KG: Match rates into controllable lifestyle specialties for students from highly ranked research-based medical schools compared to other applicants. Journal of Graduate Medical Education 2(3): 360-365, Sept 2010  
Notes: PMID: PMC2951775
49. Szymczak J, Veazey J, Volpp KG, Bosk C: "To Leave or to Lie? The 2003 ACGME Duty Hour Regulations, a Shift-Work Mentality, and Professionalism" The Milbank Quarterly 88(3): 350-81, Sep 2010. PMID: PMC3000931
50. Silber JH, Rosenbaum PR, Brachet TJ, Ross RN, Bressler LJ, Even-Shoshan O, Lorch SA, Volpp KG: The Hospital Compare Mortality Model and the Volume-Outcomes Relationship. Health Services Research 45(5 Pt 1): 1148-67, Oct 2010. PMID: PMC2965498
51. Jha AK, Stone R, Lave J, Chen H, Klusaritz H, Volpp KG.: The Concentration of Hospital Care for Black Veterans in Veterans Affairs Hospitals: Implications for Clinical Outcomes. Journal for Healthcare Quality 32(6): 52-61, November/December 2010. PMID: Not applicable
52. Cryder C, London AJ, Volpp KG, Loewenstein G.: Informative Inducement: Study Payment as a Signal of Risk. Social Science and Medicine 70(3): 455-464, 2010. PMID: Not applicable
53. Volpp KG, Friedman W, Romano PS, Rosen A, Silber JH.: Residency Training at a Crossroads: Duty Hour Standards 2010. Annals of Internal Medicine 153(12): 826-8, Dec 21 2010. PMID: PMC3366286
54. Small, DS, Volpp KG, Rosenbaum PR: Structured Testing of 2×2 Factorial Effects: An Analytic Plan Requiring Fewer Observations. The American Statistician 65(1): 11-15, February 2011. PMID: Not applicable
55. John LK, Loewenstein G, Troxel AB, Norton L, Fassbender JE, Volpp KG: Financial Incentives for Extended Weight Loss: A Randomized, Controlled Trial Journal of General Internal Medicine 26(6): 621-626, June 2011. PMID: PMC3101962
56. Keller PA, Harlam B, Loewenstein G, and Volpp KG. : Enhanced Active Choice: A New Method to Motivate Behavior Change. Journal of Consumer Psychology 21: 376-383, June 2011. PMID: Not applicable
57. Volpp KG, Asch DA, Galvin R, Loewenstein G : Redesigning Employee Health Incentives - Lessons from Behavioral Economics New England Journal of

Medicine 365: 388-390, August 2011. PMCID: Not applicable

58. Halpern SD, Korn R, Dornbrand-Lo A, Metkus T, Asch DA, Volpp KG: Lottery-Based versus Fixed Incentives to Increase Clinicians' Response to Surveys. Health Services Research 46(5): 1663-1674, October 2011. PMCID: Not applicable
59. Kim A, Kamyab K, Zhu J, Volpp KG.: Why are financial incentives not effective at influencing some smokers to quit? Results of a Process Evaluation of a Worksite Trial Assessing the Efficacy of Financial Incentives for Smoking Cessation. Journal of Occupational and Environmental Medicine 53(1): 62-67, 2011. PMCID: Not applicable
60. Madison, KM, Volpp KG, and Halpern SD: The Law, Policy, and Ethics of Employers' Use of Financial Incentives to Improve Health. Journal of Law, Medicine, & Ethics Page: 450-468, Fall 2011 PMCID: Not applicable
61. Peterson L, Helweg-Larsen M, Volpp KG, Kimmel SK: Heart Attack Risk Perception Biases among Hypertension Patients: The Role of Educational Level and Worry Psychology and Health 2011 Notes: DOI: 10.1080/08870446.2011.626856 PMCID: Not applicable
62. Press MJ, Silber JH, Rosen AK, Romano PS, Itani KMF, Zhu J, Wang Y, Even-Shoshan O, Halenar MJ, Volpp KG.: The Impact of Resident Duty Hour Reform on Hospital Readmission Rates Among Medicare Beneficiaries Journal of General Internal Medicine 26(4): 405-411, 2011. PMCID: PMC3055962
63. Haisley E, Volpp KG, Pellathy T, Loewenstein G: The Impact of alternative incentive schemes on completion of health risk assessments. American Journal of Health Promotion 26(3): 184-188, January/February 2012. PMCID: Not applicable
64. Long JA, Jahnle EC, Richardson DM, Loewenstein G, Volpp KG.: Peer Mentoring and Financial Incentive to Improve Glucose Control in African American Veterans: A Randomized, Controlled Trial. Annals of Internal Medicine 156(6): 416-424, March 2012 PMCID: PMC3475415
65. Troxel AB, Volpp KG: Effectiveness of financial incentives for longer-term smoking cessation: Evidence of absence or absence of evidence. American Journal of Health Promotion 26(4): 204-207, March/April 2012. PMCID: PMC3994978
66. Patel M and Volpp KG: Leveraging Insights from Behavioral Economics to Increase the Value of Health Care Service Provision. Journal of General Internal Medicine 27(11): 1544-7, April 2012. PMCID: PMC3475818
67. Kim AE, Towers A, Renaud J, Zhu J, Shea JA, Galvin R, and Volpp KG: Application of the RE-AIM Framework to Evaluate the Impact of a Worksite-Based Financial

Incentive Intervention for Smoking Cessation. Journal of Occupational and Environmental Medicine 54(5): 610-614, May 2012. PMCID: Not applicable

68. Loewenstein G, Asch DA, Friedman JY, Melichar LA, Volpp KG: Can Behavioural Economics Make us Healthier? British Medical Journal 344: e3482, May 2012. PMCID: Not applicable
69. Yang H, Carmon Z, Kahn B, Malani A, Schwartz J, Volpp K, Wansink B: The Hot-Cold Decision Triangle: A Framework for Healthier Choices Marketing Letters 23(2): 457-472, June 2012 PMCID: Not applicable
70. Asch DA, Muller R, Volpp KG: Automated Hovering: Watching Over the Other 5,000 Hours. New England Journal of Medicine 367(1): 1-3, July 2012. PMCID: Not applicable
71. Shea JA, Weissman A, McKinney S, Silber JH, Volpp KG: Internal medicine trainees' views of training adequacy and work hours restrictions in 2009-2010. Academic Medicine 87(7): 889-894, July 2012. PMCID: PMC3386471
72. Shea JA, Willett LL, Borman KR, Itani KMF, McDonald FS, Call SA, Chaudhry S, Adams M, Chacko KM, Volpp KG, Arora VM.: Anticipated consequences of the 2011 duty hour standards: A view from surgery and medicine program directors. Academic Medicine 87(7): 895-903, July 2012. PMCID: PMC3386471
73. Kimmel SE, Troxel AB, Loewenstein G, Brensinger C, Jaskowiak J, Doshi JA, Laskin M, Volpp K.: Randomized Trial of Lottery-Based Incentives to Improve Warfarin Adherence. American Heart Journal 164(2): 268-74, August 2012. PMCID: Not applicable
74. Navathe AS, Volpp KG, Konetzka RT, Press MA, Zhu J, Chen W, and Lindrooth RC: "A longitudinal analysis of the impact of hospital service line profitability on the likelihood of readmission" Medical Care Research and Review 69(4): 414-431, August 2012. PMCID: Not applicable
75. Asch DA, Volpp KG: What business are we in? The emergence of health as the business of health care. New England Journal of Medicine 367(10): 888-9, September 2012. PMCID: Not applicable
76. John L, Loewenstein G, Volpp KG: Empirical observations on longer-term use of incentives for weight loss. Preventive Medicine(55), S68 - S74, November 2012 Notes: doi: 10.1016/j.ypmed.2012.01.022.
77. Halpern SD, Asch DA, Volpp KG: Commitment contracts: The way to health? British Medical Journal 344(e522), 2012. PMCID: Not applicable
78. Volpp KG, Shea JA, Small DS, Basner M, Zhu J, Norton L, Ecker A, Novak C,

- Bellini LM, Dine CJ, Mollicone DJ, Dinges DF.: Effect of a Protected Sleep Period on Hours Slept During Extended Overnight In-hospital Duty Hours Among Medical Interns A Randomized Trial. JAMA 308(21): 2208-2217. December 2012. PMCID: PMC3600853
79. Halpern SD, Loewenstein G, Volpp KG, Cooney E, Vranas K, Quill C, Mckenzie MS, Harhay MO, Gabler NB, Silva T, Arnold R, Angus DC, Bryce C. Derek C. Angus, and Cindy Bryce THE CARE SPAN: Default Options In Advance Directives Influence How Patients Set Goals For End-Of-Life Care. Health Affairs 32(2): 408-417, February 2013. PMCID: PMC4445426
  80. Kullgren JT, Volpp KG, Polsky D. : Are the healthy behaviors of US high-deductible health plan enrollees driven by people who chose these plans? Smoking as a case study. PLOS ONE 8(2): e56154, February 2013. PMCID: PMC3572017
  81. Milkman K, Minson J, Volpp KG: Holding the Hunger Games Hostage at the Gym: An Evaluation of Temptation Bundling. Management Science 60(2): 283-299, February 2013. PMCID: PMC4381662
  82. Loewenstein G, Asch DA, Volpp KG: Behavioral economics holds potential to deliver better results for patients, insurers, and employers. Health Affairs 32(7): 1244-250, July 2013. PMCID: PMC23836740
  83. Volpp KG, Small DS, Romano PS, Itani KMF, Rosen AK, Even-Shoshan O, Wang Y, Bellini L, Halenar M, Zhu J, Silber JH.: Teaching Hospital Mortality Trends in the Wake of Duty Hour Reforms. Journal of General Internal Medicine 28(8): 1048-55, August 2013. PMCID: PMC3710388
  84. Lindrooth RC, Konetzka RT, Zhu J, Navathe A, Volpp KG.: The Impact of Profitability of Hospital Admissions on Mortality. Health Services Research 48(2 Pt 2): 792-809, January 2013. PMCID: Not applicable
  85. Katz DL, Grant DL, McGuire TJ, McQuigg S, Voci K, Volpp, K: Working on the Health of Families: Where Children Fit in Worksite Health Promotion Efforts. Child Obes 9(2): 95-103, April 2013. PMCID: Not applicable
  86. Navathe AS, Silber JH, Small DS, Rosen AK, Romano PS, Even-Shoshan O, Wang Y, Zhu J, Halenar MJ, Volpp KG: Teaching hospital financial status and patient outcomes following ACGME duty hour reform. Health Services Research 48(2, Part I): 476-498, April 2013 Notes: doi: 10.1111/j.1475-6773.2012.01453.x (Epub ahead of print). PMCID: PMC3626351
  87. Navathe AS, Silber JH, Zhu J, Volpp KG: Teaching Hospitals and Acute Myocardial Infarction Survival. Academic Medicine 48(2 pt 1): 476-98, April 2013. PMCID: PMC3626351

88. Loewenstein G, Friedman JY, McGill B, Ahmad S, Beshears J, Choi J, Kolstad J, Laibson D, Madrian B, List J, Volpp KG: Consumers' Misunderstanding of Health Insurance Journal of Health Economics 32(5): 850-862, June 2013. PMID: Not applicable
89. Press MJ, Scanlon DP, Ryan AM, Zhu J, Navatha AS, Mittler JN, Volpp KG: Limits of Readmission Rates in Measuring Hospital Quality Suggest the Need for Additional Metrics. Health Affairs 32(6): 1083-1091, June 2013.
90. Terwiesch C, Mehta SJ, Volpp KG: Innovating in health delivery: The Penn medicine innovation tournament. Healthcare: the Journal of Delivery Science and Innovation 1: 37-41, June 2013.
91. Volpp KG, Terwiesch C, Troxel AB, Mehta S, Asch DA: Making the RCT more useful for innovation with evidence-based evolutionary testing. Healthcare: The Journal of Delivery Science and Innovation 1: 4-7, June 2013.
92. Mittler J, Scanlon DP, Press M, Volpp KG, O'Hora J, Harvey J.: Turning Readmission Reduction Policies into Results: Some Lessons from a Multistate Initiative to Reduce Readmissions. Population Health Management 16(4): 255-60, August 2013. PMID: Not applicable
93. Blumenthal KJ, Saulsgiver KA, Norton L, Troxel AB, Anarella JP, Gesten FC, Chernew ME, Volpp KG.: Medicaid Incentive Programs To Encourage Healthy Behaviors Show Mixed Results To Date and Should Be Studied and Improved Health Affairs 32(3): 497-507, 2013. PMID: Not applicable
94. Jue JS, Press M, McDonald D, Volpp KG, Asch D, Mitra N, Stanowski A, Loewenstein G.: The impact of price discounts and calorie messaging on beverage consumption: a multi-site field study. Preventive Medicine 55(6): 629-633, December 2013.
95. Kullgren JT, Troxel AB, Loewenstein G, Asch DA, Norton LA, Wesby L, Tao Y, Zhu J, Volpp KG: Individual vs. Group-Based Incentives for Weight Loss: A Randomized, Controlled Trial. Annals of Internal Medicine 158(7): 505-514, 2013. PMID: PMC3572017
96. Press M, Scanlon DP, Chen W, Zhu J, Mittler J, Navathe A, Volpp KG: The Importance of Clinical Severity in the Measurement of Hospital Readmission Rates for Medicare Beneficiaries, 1997-2007. Medical Care Research and Review 70(6): 653-65, December 2013
97. Sen A, Sewell T, Riley E, Stearman B, Bellamy S, Hu M, Zhu J, Park JD, Loewenstein G, Asch DA, Volpp KG: Financial Incentives for Home-Based Health Monitoring: A Randomized Controlled Trial. Journal of General Internal Medicine 29(5): 770-7, May 2014. PMID: PMC4000326

98. Friedberg M, Werner R, Rosenthal M, Volpp KG, Schneider E: Association Between Participation in a Multipayer Medical Home Intervention and Changes in Quality, Utilization, and Costs of Care. JAMA 311(8): 815-25, February 2014.
99. Shea JA, Dinges DF, Small DS, Basner M, Zhu J, Norton L, Ecker A, Novak C, Bellini LM, Dine CJ, Mollicone D, Volpp KG: A Randomized Trial of a 3-hour Protected Nap Period in a Medicine Training Program: Sleep, Alertness and Patient Outcomes Academic Medicine 89(3): 452-9, March 2014.
100. Silber JH, Romano PS, Itani KM, Rosen AK, Small D, Lipner RS, Bosk CL, Wang Y, Halenar MJ, Korovaichuk S, Evan-Shoshan O, Volpp KG: Assessing the Effects of the 2003 Resident Duty Hours Reform on Internal Medicine Board Scores. Acad Med 89(4): 644-51, April 2014. PMID: PMC4139168
101. Shea JA, Bellini LM, Dinges DF, Curtis ML, Tao Y, Zhu J, Small DS, Basner M, Norton L, Novak C, Dine CJ, Rosen IM, Volpp KG.: The Impact of Protected Sleep Period for Internal Medicine Interns on Overnight Call on Depression, Burnout, and Empathy. Journal of Graduate Medical Education 6(2): 256-263, June 2014. PMID: PMC4054723
102. Gopalan A, Tahirovic E, Moss H, Troxel AB, Zhu J, Loewenstein G, Volpp KG: Translating the Hemoglobin A1C with More Easily Understood Feedback: A Randomized Controlled Trial. J Gen Intern Med 29(7): 996-1003, July 2014. PMID: PMC4061357
103. Kullgren JT, Harkins KA, Bellamy SL, Gonzales A, Tao Y, Zhu J, Volpp KG, Asch DA, Heisler M, Karlawish J.: A mixed-methods randomized controlled trial of financial incentives and peer networks to promote walking among older adults. Health Education Behavior 41(1 Suppl): 43S-50S, October 2014 Notes: PMID:25274710. doi: 10.1177/1090198114540464. PMID: PMC4382353
104. Madison K, Schmidt H, Volpp KG.: Using Reporting Requirements to Build an Evidence Base to Improve Employer Wellness Incentives and Their Regulation. Journal of Health Politics, Policy and Law 39(5): 1013-34, October 2014 Notes: doi: 10.1215/03616878-2813683. Epub 2014 Jul 18.
105. Patel MS, Day S, Small DS, Howell JT, Lautenbach GL, Nierman EH, Volpp KG.: Using Default Options Within the Electronic Health Record to Increase the Prescribing of Generic-Equivalent Medications. Annals of Internal Medicine 161: S44 - S52, November 2014 Notes: doi:10.7326/M13-3001
106. Patel MS, Volpp KG, Small DS, Hill AS, Even-Shoshan O, Rosenbaum L, Ross RN, Bellini L, Zhu J, Silber JH. : Association of the 2011 ACGME resident duty hour reforms with mortality and readmissions among hospitalized Medicare patients. JAMA 312(22): 2364-2373, December 2014 Notes:

doi:10.1001/jama.2014.15273.

107. Lindsay E. Jubelt, Kevin G. Volpp, Dana E. Gatto, Joelle Y. Friedman, and Judy A. Shea: A Qualitative Evaluation of Patient-Perceived Benefits and Barriers to Participation in a Telephone Care Management Program. American Journal of Health Promotion 30(2): 117-119, Jan 2015 Notes: doi: <http://dx.doi.org/10.4278/ajhp.131203-ARB-610>
108. Case M, Volpp KG, Burwick H, Patel M.: The Accuracy of Smartphone Applications and Wearable Devices for Tracking Physical Activity Data. JAMA 313(6): 625-626, Feb 2015.
109. French B, Small DS, Novak J, Saulsgiver KA, Harhay MO, Asch DA, Volpp KG, Halpern SD: Preference-adaptive randomization in comparative effectiveness studies. Trials 16: 99, Mar 2015. PMCID: PMC4387665
110. Fonarow GC, Calitz C, Arena Rk, Baase C, Isaac FW, Lloyd-Jones D, Peterson ED, Pronk N, Sanchez E, Terry PE, Volpp KG, Antman EM, American Heart Association: Workplace wellness recognition for optimizing workplace health: a presidential advisory from the American Heart Association. Circulation 131(20): 480-497, May 2015.
111. Haff N, Patel MS, Lim R, Zhu J, Troxel AB, Asch DA, Volpp KG.: The Role of Behavioral Economic Incentive Design and Demographic Characteristics in Financial Incentive-Based Approaches to Changing Health Behaviors: A Meta-Analysis. American Journal of Health Promotion 29(5): 315 - 324, May 2015.
112. Halpern SD, French B, Small DS, Saulsgiver K, Harhay MO, Audrain-McGovern J, Loewenstein G, Brennan TA, Asch DA, Volpp KG: Randomized Trial of Four Financial-Incentive Programs for Smoking Cessation. New England Journal of Medicine. DOI: 10.1056/NEJMoa1414293, 372(22): 210892117, May 2015 PMCID: PMC4471993
113. Mehta Shivan J, Polsky Daniel, Zhu Jingsan, Lewis James D, Kolstad Jonathan T, Loewenstein George, Volpp Kevin G: ACA-mandated elimination of cost sharing for preventive screening has had limited early impact. The American journal of managed care 21(7): 511-7, Jul 2015.
114. Reese PP, Mqbako O, Mussell A, Potluri V, Yekta Z, Bellamy S, Parikh CR, Shults J, Glanz K, Feldman HI, Volpp K: A Pilot Randomized Trial of Financial Incentives or Coaching to Lower Serum Phosphorus in Dialysis Patients. J Ren Nutr. 15: pii: S1051-2276(15)00120-X, July 2015.
115. Friedberg MW, Rosenthal MB, Werner RM, Volpp KG, Schneider EC.: Effects of a Medical Home and Shared Savings Intervention on Quality, and Utilization, and Costs of Care. JAMA Internal Medicine 175(8): 1362-1368, Aug 2015

116. Kuna ST, Shuttleworth D, Chi L, Schutte-Rodin S, Friedman E, Guo H, Dhand S, Yang L, Zhu J, Bellamy SL, Volpp KG, Asch DA.: Web-based access to positive airway pressure usage with or without an initial financial incentive improves treatment use in patients with obstructive sleep apnea. Sleep 38(8): 1229-1236, Aug 2015. PMID: PMC4507728
117. Volpp KG, Troxel AB, Long J, Ibrahim S, Appleby D, Smith JO, Doshi J, Jaskowiak J, Zhu J, Tao Y, Yang W, Holmes JH, Frosch DL, Armstrong K, Helweg-Larsen M, Kumanyika S, Enge K, Townsend RR, Joshi N, Kimmsel SE: A Randomized Controlled Trial of Negative Copayments: The CHORD Trial. American Journal of Health Promotion 21: e465-473, Aug. 2015.
118. Volpp KG, Troxel AB, Long J, Ibrahim S, Appleby D, Smith JO, Jaskowiak J, Helweg-Larsen M, Doshi J, Yang W, Holmes JH, Frosch DL, Armstrong K, Enge K, Townsend RR, Kimmel SE: A Randomized Controlled Trial of Copayment Elimination: The CHORD Trial. American Journal of Managed Care 21(8): e455-464, Aug 2015.
119. Becker NV, Asch DA, Kullgren JT, Bellamy SL, Sen AP, Volpp KG: Stages of Change and Patient Activation Measure scores in the context of incentive-based health interventions. American Journal of Health Promotion 30(2): 133-135, Nov 2015.
120. David A. Asch, Andrea B. Troxel, Walter F. Stewart, Thomas D. Sequist, James B. Jones, AnneMarie G. Hirsch, Karen Hoffer, Jingsan Zhu, Wenli Wang, Amanda Hodlofski, Anntonette B. Frasch, Meredith B. Rosenthal, Kelsey Gangemi, Kevin G. Volpp: Effect of financial incentives to physicians, patients, or both on lipid levels: a randomized clinical trial. JAMA 314(18): 1926-1935, Nov 2015.
121. Emanuel Z, Ubel P, Kessler JB, Meyer G, Muller R, Navathe A, Patel P, Pearl R, Rosenthal MB, Sacks L, Sen AP, Sherman P, Volpp KG.: Using Behavioral Economics to Design Physician Incentives that Deliver High Value Care. Annals of Internal Medicine 24: 1-7, Nov 2015.
122. Loewenstein G, Price J, Volpp K.: Habit Formation in Children: Evidence from Incentives for Healthy Eating Journal of Health Economics. J Health Econ 45: 47-54, Dec 2015.
123. Schoefield H, Kopsic J, Volpp K, Loewenstein G.: Comparing the effectiveness of individualistic, altruistic, and competitive incentives in motivating completion of mental exercises. Journal of Health Economics 44: 286-299, Dec 2015.
124. Patel MS, Asch DA, Troxel AB, Fletcher M, Osman-Koss R, Brady J, Wesby L, Hilbert V, Zhu J, Wang W, Volpp KG: Premium-Based Financial Incentives Did Not Promote Workplace Weight Loss in A 2013-15 Study. Health Aff 35(1): 71-

79, Jan 2016. PMID: 26733703

125. Kullgren JT, Williams GC, Resnicow K, An LC, Rothberg A, Volpp KG, Heisler M: The Promise of Tailoring Incentives for Healthy Behavior. International Journal of Workplace Health Management 9(1): 2-16, Mar 2016.
126. Patel MS, Asch DA, Rosin R, Small DS, Bellamy SL, Eberbach K, Walters KJ, Haff N, Lee SM, Wesby L, Hoffer K, Shuttleworth D, Taylor D, Hilbert V, Zhu J, Yang L, Wang X, Volpp KG. : Individual versus team-based financial incentives to increase physical activity:a randomized, controlled trial. Journal of Internal General Medicine Mar 2016.
127. Patel MS, Asch DA, Troxel AB, Fletcher MA, Osman-Koss R, Brady JL, Wesby L, Ulrich V, Zhu J, Wang W, Volpp KG. : Framing Financial Incentives to Increase Physical Activity Among Overweight and Obese Adults - A Randomized, Controlled Trial. Annals of Internal Medicine 164(6): 385-394, Mar 2016. PMID: 26881417
128. Peter P. Reese, MD, MSCE, Judd B. Kessler, PhD, Jalpa A. Doshi, PhD, Joelle Friedman, MS, Adam S. Mussell, MA, Caroline Carney, BA,Jingsan Zhu, MS, MBA, Wenli Wang, MS, Andrea Troxel, ScD,Peinie Young, PharmD BCACP, Victor Lawnicki, PhD, Swapnil Rajpathak, MD, PhD, Kevin Volpp, MD, PhD: Two Randomized Controlled Pilot Trials of Social Forces to Improve Statin Adherence among Patients with Diabetes. Journal of General Internal Medicine 31(4): 402-410, APR 2016.
129. Nicole Gabler, Elizabeth Cooney, Dylan Small, Andrea Troxel, Robert M. Arnold, Douglas B. White, Derek C. Angus, George Loewenstein, Kevin G. Volpp, Scott Halpern, and Cindy L. Bryce: Default Options in Advance Directives: Study Protocol for a Randomized Clinical Trial. BMJ Open 6(6): e010628, June 2016. PMID: 4908890
130. Patel MS, Day SC, Halpern SD, Hanson CW, Martinez JR, Honeywell S Jr, Volpp KG.: Generic Medication Prescription Rates After Health System-Wide Redesign of Default Options Within the Electronic Health Record. JAMA Intern Med 176(6): 847-848, June 2016.
131. Jeffrey T. Kullgren, MD, MS, MPH, Andrea B. Troxel, ScD,George Loewenstein, PhD,Laurie A. Norton, MA,Dana Gatto, BS,Yuanyuan Tao,MS,Jingsan Zhu,MS,MBA, Heather Schofield, MS,PhD, Judy A. Shea, PhD, David A. Asch, MD, MB,Thomas Pellathy,PhD, Jay Driggers, MBA, Kevin G. Volpp, MD,PhD: A Randomized Controlled Trial of Employer Matching of Employees' Monetary Contributions to Deposit Contracts to Promote Weight Loss. American Journal of Health Promotion 30(6): 441-451, July 2016 Notes: DOI:10.1177/0890117116658210.

132. Patel MS, Volpp KG, Rosin R, Bellamy SL, Small DS, Fletcher MA, Osman-Koss R, Brady JL, Haff N, Lee SM, Wesby L, Hoffer K, Shuttleworth D, Taylor DH, Hilbert V, Zhu J, Yang L, Wang X, Asch DA.: A Randomized Trial of Social Comparison Feedback and Financial Incentives to Increase Physical Activity. Am J Health Promot 30(6): 416-424, July 2016.
133. VanEpps EM, Volpp KG, Halpern SD: A nudge toward participation: Improving clinical trial enrollment with behavioral economics. Sci Transl Med 8(348): 348fs13, July 2016.
134. Jalpa A. Doshi, Joseph State, Victor Lawnicki, Raymond Lim, Li Pengxiang, Michael Relish, Tova Levin, Selena Boyer, Vrushabh Ladage, Joelle Friedman, Andrea Troxel, Kevin Volpp: A Synchronized Prescription Refill Program Improved Medication Adherence. Health Affairs 35(8): 1504-1512, Aug 2016.
135. Amol S. Navathe, Aditi P. Sen, Meredith B. Rosenthal, Robert Pearl, Peter Ubel, Ezekiel J. Emanuel, Kevin G. Volpp.: New Strategies for Aligning Physicians with Health System Incentives. The American Journal of Managed Care 22(9): 610-612, Sep 2016.
136. Troxel AB, Asch DA, Mehta SJ, Norton L, Taylor D, Calderon TA, Lim R, Zhu J, Kolansky DM, Drachman BM, Volpp KG: Rationale and design of a randomized trial of automated hovering for post-myocardial infarction patients: The HeartStrong program. Am Heart J. 179: 166-174, Sept 2016.
137. Halpern SD, French B. Small DS, Saulsgiver K, Harthay MO, Audrain-McGovern J, Loewenstein G, Asch DA, Volpp KG: Heterogeneity in the effects of reward- and deposit-based financial incentives on smoking cessation. American Journal of Respiratory and Critical Care Medicine (AJRCCM) 194(8): 981-988, Oct 2016. PMID: 27064456
138. Jaya Aysola, Emin Tahirovic, Andrea Troxel, David Asch, Kelsey Gangemi, Amanda Hodlofski, Jingsan Zhu, Kevin Volpp: A Randomized Controlled Trial of Opt-In Versus Opt-Out Enrollment Into a Diabetes Behavioral Intervention. Sage Journals 32(3), Oct 2016.
139. Leslie K. John, Andrea B. Troxel, William S. Yancy, Jr., Joelle Friedman, Jingsan Zhu, Lin Yang, Robert Galvin, Karen Miller-Kovach, Scott Halpern, George Loewenstein, Kevin G. Volpp.: The Effect of Cost Sharing on an Employee Weight Loss Program: A Randomized Trial. American Journal of Health Promotion Oct 2016.
140. Shivan J. Mehta, Andrea B. Troxel, Noora Marcus, Christina Jameson, Devon Taylor, David A Asch, Kevin G. Volpp: Participation Rates With Opt-out Enrollment in a Remote Monitoring Intervention for Patients With Myocardial Infarction. JAMA Cardiology 1(7): 847-848, Oct 2016 Notes: DOI:

10.1001/jamacardio.2016.2374.

141. Troxel AB, Asch DA, Volpp KG: Statistical issues in pragmatic trials of behavioral economic interventions. Clinical Trials: Journal of the Society for Clinical Trials 13(5): 478-483, Oct 2016.
142. Gopalan A, Paramanund J, Shaw PA, Patel D, Friedman J, Brophy C, Buttenheim AM, Troxel AB, Asch DA, Volpp KG.: Randomised controlled trial of alternative messages to increase enrolment in a healthy food programme among individuals with diabetes. BMJ Open 30(69): e012009, Nov 2016.
143. Stephen E. Kimmel, Andrea B. Troxel, Benjamin French, George Loewenstein, Jalpa A. Doshi, Todd E.H. Hecht, Mitchell Laskin, Colleen M. Brensinger, Chris Meussner, and Kevin Volpp: A randomized trial of lottery-based incentives and reminders to improve warfarin adherence: the Warfarin Incentives (WIN2) Trial. Pharmacoepidemiology and Drug Safety 25: 1219-1227, Nov 2016. PMCID: 27592594
144. Mitesh Patel, Susan Day, Craig Wynne, Jingsan Zhu, Lin Yang, Steve Honeywell, Jr., Dylan S. Small, Kevin Volpp: Using Active Choice in the Electronic Health Record to Increase Physician Ordering and Patient Completion of High-Value Cancer Screening. Healthcare: The Journal of Delivery Science and Innovation 4(4): 340-345, Dec 2016.
145. Doshi J, Lim R, State J, Troxel AB, Li A, Volpp KG>: Synchronized Prescription Refills and Medication Adherence: A Retrospective Claims Analysis. American Journal of Managed Care 23(2): 98-104, Feb 2017.
146. Shaw P, Wesby L, Ulrich V, Troxel AB, Foster G, Huffman D, Yancy W, Volpp KG.: The Design and Conduct of Keep it Off: An online randomized trial of financial incentives for weight loss maintenance. Clinical Trials: Journal of Society for Clinical Trials 14(1): 29-36, Feb 2017. PMCID: 5300940
147. Reddy A, Long Judith, Marcus Steven, Canamucio Anne, Huseman Tiffany, Volpp KG: Evaluating individual and partner feedback reports to improve statin medication adherence: A randomized control trial. Journal of General Internal Medicine 32(3): 256-261, Mar 2017. PMCID: PMC5330995
148. Reese PP, Bloom RD, Trofe-Clark J, Mussell A, Leidy D, Levsky S, Zhu J, Yang L, Wang W, Troxel AB, Feldman HI, Volpp K.: Automated Reminders and Physician Notification to Promote Immunosuppression Adherence Among Kidney Transplant Recipients: A Randomized Trial. American Journal of Kidney Diseases 69(3): 400-409, Mar 2017.
149. Basner M, Dinges DF, Shea JA, Small DS, Zhu J, Norton L, Ecker AJ, Novak C, Bellini LM, Volpp KG.: Sleep and Alertness in Medical Interns and Residents:

An Observational Study on the Role of Extended Shifts. Sleep 40(4), Apr 2017  
Notes: DOI: 10.1093/sleep/zsx027. PMCID: PMC5806581

150. Dai H, Mao D, Riis J, Volpp KG, Relish MJ, Lawnicki VF, Milkman KL.: Effectiveness of Medication Adherence Reminders Tied to "Fresh Start" Dates: A Randomized Clinical Trial. Jama Cardiology 2(4): 453-455, Apr 2017 Notes: doi: 10.1001/jamacardio.2016.5794.
151. Asch D, Volpp KG: Make the Healthy Choice the Easy Choice: Using Behavioral Economics to Advance a Culture of Health. QJM: An International Journal of Medicine 110(5): 271-275, May 2017.
152. Rosenthal MB, Troxel AB, Volpp KG, Stewart WF, Sequist TD, Jones JB, Hirsch AG, Hoffer K, Zhu J, Wang W, Hodlofski A, Finnerty D, Huang JJ, Asch DA. : Moderating Effects of Patient Characteristics on the Impact of Financial Incentives. Medical Care Research and Review May 2017 Notes: DOI: 10.1177/1077558717707313.
153. Shea JA, Adejare A, Volpp KG, Troxel AB, Finnerty D, Hoffer K, Isaac T, Rosenthal M, Sequist TD, Asch DA: Patients' Views of a Behavioral Intervention Including Financial Incentives. Am J Manag Care 23(6): 366-371, Jun 2017.
154. Patel MS, Volpp KG, Small DS, Wynn C, Zhu J, Yang L, Honeywell S, Day SC: Using active choice within the electronic health record to increase influenza vaccination rates. J Gen Intern Med 32(7): 790-795, Jul 2017. PMCID: PMC5481246
155. Bigsby E, Seitz HH, Halpern S, Volpp, K, Cappella, JN: Estimating Acceptability of Financial Health Incentives. Health Education & Behavior 44(4): 513-518, Aug 2017 Notes: doi:10.1177/1090198116664072.
156. Volpp KG, Troxel AB, Mehta SJ, Norton L, Zhu J, Lim R, Wang W, Marcus N, Terwiesch C, Caldarella K, Levin T, Relish M, Negin n, Smith-McLallen A, Snyder R, Spettell CM, Drachman B, Kolansky D, Asch DA.: Electronic Reminders, Financial Incentives, and Social Support to Improve Outcomes after Myocardial Infarction (HeartStrong): A Randomized Clinical Trial. JAMA Intern Med 177(8): 1093-1101, Aug 2017. PMCID: PMC5710431
157. Liu T, Asch DA, Volpp KG, Zhu J, Wang W, Troxel AB, Adejare A, Finnerty DD, Hoffer K, Shea JA.: Physician attitudes toward participating in a financial incentive program for LDL reduction are associated with patient outcomes. Healthc (AMST) 5(3): 119-124, Sep 2017.
158. Asch DA, Volpp KG: Re-imagining Halfway Technologies. Ann Intern Med 167(7): 505-506, Oct 2017.

159. Cuellar A, Haviland AM, Richards-Shubik S, LoSasso AT, Atwood A, Wolfendale H, Shah M, Volpp KG: Boosting workplace wellness programs with financial incentives. Am J Manag Care 23(10): 604-610, Oct 2017.
160. Dai, H., Mao, D., Volpp, K., Pearce, H.E, Relish, M.J., Lawnicki, V.F., & Milkman, K.L.: The effect of interactive reminders on medication adherence: A randomized trial. Prev Med(103), 98-102, Oct 2017.
161. Mehta SJ, Feingold J, Vandertuyn M, Niewood T, Cox C, Doubeni CA, Volpp KG, Asch DA. : Active Choice and Financial Incentives to Increase Screening Colonoscopy Rates in a Randomized Controlled Trial. Gastroenterology 153(5): 1227-1229, Nov 2017.
162. Patel MS, Benjamin EJ, Volpp KG, Fox CS, Small DS, Massaro JM, Lee JJ, Hilbert V, Valentino M, Taylor DH, Manders ES, Mutalik K, Zhu J, Wang W, Murabito JM.: Effect of a Game-Based Intervention Designed to Enhance Social Incentives to Increase Physical Activity Among Families: The BE FIT Randomized Clinical Trial. JAMA Intern Med 177(11): 1586-1593, Nov 2017. PMCID: PMC5710273
163. Anesi GL, Volpp KG, Harhay MO, Halpern SD, Saulsgiver K. : Time to selected quit date and subsequent rates of sustained smoking abstinence. J Behav Med 40(6): 989-997, Dec 2017 Notes: DOI: 10.1007/s10865-017-9868-5.
164. Terwiesch C, Asch DA, Volpp KG: Technology and Medicine: Re-imagining Provider Visits as the New Tertiary Care. Ann Intern Med 167(11): 814-815, Dec 2017.
165. Patel MS, Volpp KG, Asch DA. : Nudge units to improve the delivery of health care. New England Journal of Medicine 378(3): 214-216, Jan 2018.
166. Jaya Aysola, Emin Tahirovic, Andrea B Troxel, David A Asch, Kelsey Gangemi, Amanda T Hodlofski, Jingsan Zhu, Kevin Volpp : A Randomized Controlled Trial of Opt-In Versus Opt-Out Enrollment Into a Diabetes Behavioral Intervention. Am J Health Promot 32(3): 745-752, Mar 2018 Notes: DOI: 10.1177/0890117116671673.
167. Kessler JB, Troxel AB, Asch DA, Mehta SJ, Marcus N, Lim R, Zhu J, Shrank W, Brennan T, Volpp KG: Partners and Alerts in Medication Adherence: A Randomized Clinical Trial. Journal of General Internal Medicine Mar 2018 Notes: Epub ahead of print.
168. Song Z, Navathe AS, Emanuel EJ, Volpp KG: Incorporating value into physician payment and patient cost sharing. Am J Manag Care 24(3): 126-128, Mar 2018.
169. Desai SV, Asch DA, Bellini LM, Chaityachati KH, Liu M, Sternberg AL, Tonascia J, Yeager AM, Asch JM, Katz JT, Basner M, Bates DW, Bilimoria KY, Dinges DF,

Even-Shoshan O, Shade DM, Silber JH, Small DS, Volpp KG, Shea JA; iCOMPARE Research Group.: Education Outcomes in a Duty-Hour Flexibility Trial in Internal Medicine. N Engl J Med 378(16): 1494-1508, Apr 2018 Notes: DOI: 10.1056/NEJMoa1800965.

170. Pryor, K and Volpp, KG: Deployment of Preventive Interventions in Clinical and Community Settings: Time for a Paradigm Shift. New England Journal of Medicine 10(378): 1761-1763, May 2018.
171. Volpp KG, Krumholz HM, Asch DA: Mass Customization for Population Health. JAMA Cardiol 3(5): 363-364, May 2018 Notes: DOI: 10.1001/jamacardio.2017.5353.
172. Yancy WS, Shaw PA, Wesby L, Hilbert V, Yang L, Zhu J, Troxel AB, Huffman D, Foster GD, Wojtanowski AC, Volpp KG.: Financial incentive strategies for maintenance of weight loss: Results from an internet-based randomized controlled trial. Nutrition and Diabetes 8(1): 33, May 2018. PMCID: 5968035
173. Halpern SD, Harhay MO, Saulsgiver S, Brophy C, Troxel AB, Volpp KG: A Pragmatic Trial of E-cigarettes, Incentives, and Drugs for Smoking Cessation. The New England Journal Of Medicine 378(24): 2302-2310, Jun 2018.
174. Patel MS, Kurtzman GW, Kannan S, Small DS, Morris A, Honeywell S, Leri D, Rareshide CLA, Day SC, Mahoney KB, Volpp KG, Asch DA: Effect of an Automated Patient Dashboard using Active Choice and Peer Comparison Performance Feedback to Physicians on Statin Prescribing Rates: The PRESCRIBE Randomized Clinical Trial. JAMA Network Open 1(3): e180818, July 2018. PMCID: PMC6324300
175. Buttenheim AM, Paz-Soldán VA, Castillo-Neyra R, Vizcarra AMT, Borrini-Mayori K, McGuire M, Arevalo-Nieto C, Volpp KG, Small DS, Behrman JR, Naquira-Verlarde C, Levy MZ.: Increasing participation in a vector control campaign: a cluster randomized controlled evaluation of behavioural economic interventions in Peru BMJ Glob Health (e000757), Sept 2018 Notes: doi:bmjgh-2018-000757.
176. Pandya A, Asch DA, Volpp KG, Sy S, Troxel AB, Zhu J, Weinstein MC, Rosenthal MB, Gaziano TA.: Cost-effectiveness of Financial Incentives for Patients and Physicians to Manage Low-Density Lipoprotein Cholesterol Levels. JAMA Netw Open 1(5): e182008, Sept 2018.
177. Patel MS, Volpp KG, Rosin R, Bellamy SL, Small DS, Heuer J, Sproat S, Hyson C, Haff N, Lee SM, Wesby L, Hoffer K, Shuttleworth D, Taylor DH, Hilbert V, Zhu J, Yang L, Wang X, Asch DA: A Randomized, Controlled Trial of Lottery-Based Financial Incentives to Increase Physical Activity Among Overweight and Obese Adults. American Journal of Health Promotion 32(7): 1568-1575, Sept 2018.

178. Shea J, Silber J, Desai S, Dinges DF, Bellini L, Tonascia J, Stern A, Small D, Shade D, Katz J, Basner M, Chaityachati K, Even-Shoshan O, Bates D, Volpp KG, Asch DA. : Development of the Individualized Comparative Effectiveness of Models Optimizing Patient Safety and Resident Education (iCOMPARE) Trial: A Protocol Summary of a National Cluster-Randomized Trial of Resident Duty Hour Policies in Internal Medicine. British Medical Journal Open 8(9): e021711, Sept 2018 Notes: DOI:10.1136/bmjopen-2018-021711 PMCID: PMC6157525
179. Van Epps E, Troxel AB, Saulsgiver K, Zhu J, Volpp KG.: Financial Incentives for Chronic Disease Management: Randomized Clinical Trials with New York Medicaid Patients. American Journal of Health Promotion. 32(7): 1537-1543, Sept 2018 Notes: DOI:10.1177/0890117117753986.
180. Volpp KG, Navathe A, Oshima Lee E, Mugishii M, Troxel AB, Caldarella K, Hodlofski A, Bernheim S, Drye E, Yoshimoto J, Takata K, Stollar MB, Emanuel E: Redesigning Provider Payment: Opportunities and Challenges from the Hawaii Experience. Health Care: Journal of Delivery Science and Innovation 6(3): 168-174, Sept 2018.
181. Glanz KG, Shaw P, Hoffer K, Chung A, Zhu J, Wu R, Huang Q, Choi RJ, Volpp KG: The Healthy Weigh Study of Lottery-based Incentives and Environmental Strategies for Weight Loss: Design and Baseline Characteristics. Contemporary Clinical Trials 26(76): 24-30, Oct 2018
182. Harhay MO, Troxel AB, Brophy C, Saulsgiver K, Volpp KG, Halpern SD.: Financial Incentives Promote Smoking Cessation Directly, not by Increasing Use of Cessation Aids. Annals American Thoracic Society Oct 2018
183. Krutsinger DC, McMahon J, Stephens-Shields AJ, Bayes B, Brooks S, Hitsman BL, Lubitz SF, Reyes C, Schnoll RA, Greysen SR, Mercedes A, Patel MS, Reale C, Barg F, Karlawish J, Polsky D, Volpp KG, Halpern SD: Randomized evaluation of trial acceptability by Incentive (RETAIN): Study protocol for two embedded randomized controlled trials. Contemporary Clinical Trials 8(76): 1-8, Nov 2018.
184. Underhill K, Venkataramani A, Volpp K. : Fulfilling States' Duty to Evaluate Medicaid Waivers. NEJM 379(21): 1985-1988, Nov 2018
185. Heisler M, Navathe A, DeSalvo K, Volpp KGM: The Role of US Health Plans in Identifying and Addressing Social Determinants of Health: Rationale and Recommendations. Population Health Management Page: <https://doi.org/10.1089/pop.2018.0173>, Dec 2018.
186. Huf SW, Volpp KG, Asch DA, Bair E, Venkataramani A: Association of Medicaid Healthy Behavior Incentive Programs with Smoking Cessation, Weight Loss, and Annual Preventive Health Visits: An early evaluation using a difference-in-differences analysis. JAMA Network Open 1(8): e186185, Dec 2018.

187. Mehta SJ, Khan T, Guerra C, Reitz C, McAuliffe T, Volpp KG, Asch DA, Doubeni CA: A Randomized Controlled Trial of Opt-in Versus Opt-out Colorectal Cancer Screening Outreach. Am J Gastroenterol 113(12): 1848-1854, Dec 2018.
188. Tufts C, Polsky D, Volpp K, Groeneveld P, Ungar L, Merchant R, Pelullo AP: Characterizing tweet volume and content about common health conditions across Pennsylvania. JMIR Public Health and Surveillance 4(4): e10834, Dec 2018 Notes: doi: 10.2196/10834. PMCID: PMC6302232
189. Beidas, R., Volpp, K., Bittenheim, A., Marcus, S., Olfson, M., Pellicchia, M., Stewart, R., Williams, N., Becker-Haimes, E., Candon, M., Cidav, Z., Fishman, J., Lieberman, A., Zentgraf, K., & Mandell, D.: Transforming mental health delivery through behavioral economics and implementation science: A project protocol. JMIR Research Protocols 8(2): e12121, Feb 2019 Notes: DOI:10.2196/12121.
190. Mehta SJ, Asch DA, Troxel AB, Lim R, Lewey J, Wang W, Zhu J, Norton L, Marcus N, Volpp KG: Comparison of Pharmacy Claims and Electronic Pill Bottles for Measurement of Medication Adherence among Myocardial Infarction Patients. Medical Care Feb 2019 Notes: DOI:10.1097/MLR.0000000000000950.
191. Navathe AS, Volpp KG, Caldarella KL, Bond A, Troxel AB, Zhu J, Matloubieh S, Lyon Z, Mishra A, Sacks L, Nelson C, Patel P, Shea J, Calcagno D, Vittore S, Sokol K, Weng K, McDowald N, Crawford P, Small D, Emanuel EJ: Effect of Financial Bonus Sizes, Loss Aversion, and Increased Social Pressure on Physician Pay-for-Performance: A Randomized Trial and Cohort Study. JAMA Network Open 2(2): e187950, Feb 2019 Notes: doi: 10.1001/jamanetworkopen.2018.7950.
192. Basner M, Asch DA, Shea JA, Bellini LM1, Carlin M, Ecker AJ, Malone SK, Desai SV, Sternberg AL, Tonascia J, Shade DM, Katz JT, Bates DW, Even-Shoshan O, Silber JH, Small DS, Volpp KG, Mott CG, Coats S, Mollicone DJ, Dinges DF; iCOMPARE Research Group: Sleep and Alertness in a Duty-Hour Flexibility Trial in Internal Medicine. N Engl J Med 380(10): 915-923, Mar 2019. PMCID: PMC6457111
193. Herriman M, Schweitzer M, Volpp KG: The Need for an Intervention to Prevent Sports Injuries: Beyond "Rub Some Dirt on It". JAMA Pediatrics 173(3): 215-216, Mar 2019 Notes: doi: 10.1001/jamapediatrics.2018.4602.
194. Liu T, Volpp KG, Asch DA, Zhu J, Wang W, Wu R, Troxel AB, Finnerty DD, Hoffer K, Shea JA: The Association of Financial Incentives for Low Density Lipoprotein Cholesterol Reduction with Patient Activation and Motivation. Prev Med Rep 14: 100841, Mar 2019 Notes: DOI:10.1016/j.pmedr.2019.100841. PMCID: PMC6416647

195. Mehta SJ, Pepe RS, Gabler NB, Kanneganti M, Reitz C, Saia C, Teel J, Asch DA, Volpp KG, Doubeni CA: Effect of Financial Incentives on Patient Use of Mailed Colorectal Cancer Screening Tests: A Randomized Clinical Trial. JAMA Network Open 2(3): e191156, Mar 2019. PMCID: 30901053
196. VanEpps EM, Troxel AB, Villamil E, Saulsgiver KA, Zhu J, Chin JY, Matson J, Anarella J, Roohan P, Gesten F, Volpp KG: Effect of Process- and Outcome-Based Financial Incentives on Weight Loss among Prediabetic New York Medicaid Patients: A Randomized Clinical Trial. American Journal of Health Promotion 33(3), Mar 2019 Notes: DOI:10.1177/0890117118783594.
197. Mehta SJ, Volpp KG, Asch DA, Goldberg LR, Russell LB, Norton LA, Iannotte LG, Troxel AB: Rationale and Design of EMPOWER, a Pragmatic Randomized Trial of Automated Hovering in Patients with Congestive Heart Failure. Circ cardiovascular Qual Outcomes 12(4): e005126, Apr 2019 Notes: DOI:10.1161/CIRCOUTCOMES.118.005126. PMCID: PMC6450407
198. Gopalan A, Shaw PA, Lim R, Paramanund J, Patel D, Zhu J, Volpp KG, Bottenheim AM: Use of Financial Incentives and Text Message Feedback to Increase Healthy Food Purchases in a Grocery Store Cash Back Program: A Randomized Controlled Trial. BMC Public Health 19(1): 674, May 2019 Notes: DOI: 10.1186/s12889-019-6936-5. PMCID: PMC6544953
199. Humphrey CH, Small DS, Jensen ST, Asch DA, Volpp KG, Zhu J, Troxel AB: Modeling lottery incentives for daily adherence. Statistics in Medicine 38(15): 2847-2867, Jul 2019 Notes: DOI:10.1002/sim.8149.
200. Navathe AS, Emanuel EJ, Bond A, Linn K, Caldarella K, Troxel A, Zhu J, Yang L, Matloubieh SE, Drye E, Bernheim S, Lee EO, Mugiishi M, Endo KT, Yoshimoto J, Yuen I, Okamura S, Stollar M, Tom J, Gold M, Volpp KG: Association between the Implementation of a Population-Based Primary Care Payment System and Achievement on Quality Measures in Hawaii. JAMA 322(1): 57-68, Jul 2019 Notes: DOI:10.1001/jama.2019.8113. PMCID: PMC6613291
201. Venkataramani AS, Bair EF, Dixon E, Linn KF, Ferrell W, Montgomery M, Strollo MK, Volpp KG, Underhill K.: Assessment of Medicaid Beneficiaries in Community Engagement in Kentucky. JAMA Network Open 2(7): e197209, Jul 2019 Notes: doi: 10.1001/jamanetworkopen.2019.7209.
202. Evans CN, Volpp KG, Polsky D, Small DS, Kennedy EH, Karpink K, Djaraher R, Mansi N, Rareside CAL, Patel MS. : Prediction using a Randomized Evaluation of Data collection Integrated through Connected Technologies (PREDICT): Design and rationale of a randomized trial of patients discharged from the hospital to home. Contemporary Clinical Trials. 83: 53-56, Aug 2019 Notes: DOI:10.1016/j.cct.2019.06.018.

203. Lei VJ, Kennedy EH, Luong T, Chen X, Polsky DE, Volpp KG, Neuman MD, Holmes JH, Fleisher LA, Navathe AS.: Model performance in assessing the value of adding intraoperative data for death prediction: applications to noncardiac surgery. Stud Health Technol Inform 264: 223-227, Aug 2019 Notes: doi: 10.3233/SHTI190216.
204. Mehta SJ, Induru V, Santos D, Reitz C, McAuliffe T, Orellana C, Volpp KG, Asch DA, Doubeni CA.: Effect of sequential or active choice for correctional cancer screening outreach: A Randomized Clinical Trial. JAMA Network Open 2(8): e1910305, Aug 2019 Notes: doi: 10.1001/jamanetworkopen.2019.10305.
205. Putt ME, Reese PP, Volpp KG, Russell LB, Loewenstein G, Yan J, Pagnotti D, McGilloway R, Brennen T, Finnerty D, Hoffer K, Chadha S, Barankay I: The Habit Formation trial of behavioral economic interventions to improve statin use and reduce the risk of cardiovascular disease: Rationale, design and methodologies. Clin Trials 16(4): 399-409, Aug 2019 Notes: DOI:10.1177/1740774519846852. PMCID: PMC6663645
206. Bond AM, Volpp KG, Emanuel EJ, Caldarella K, Hodlofski A, Sacks L, Patel P, Sokol K, Vittore S, Calgano D, Nelson C, Weng K, Troxel A, Navathe A.: Real-time Feedback in Pay-for-Performance: Does More Information Lead to Improvement? J Gen Intern Med 34(9): 1737-1743, Sept 2019 Notes: DOI:10.1007/s11606-019-05004-8. PMCID: PMC6712150
207. Guntuku SC, Schneider R, Pelullo A, Young J, Wong V, Ungar L, Polsky D, Volpp KG, Merchant R.: Studying expressions of loneliness in individuals using twitter: an observational study. BMJ Open 9(11): e030355, Nov 2019 Notes: DOI:10.1136/bmjopen-2019-030355.
208. Mehta SJ, Volpp KG, Troxel AB, Day SC, Lim R, Marcus N, Norton L, Anderson S, Asch DA. : Electronic Pill Bottles or Bidirectional Text Messaging to Improve Hypertension Medication Adherence (Way 2 Text): A Randomized Clinical Trial. J Gen Intern Med 34(11): 2397-2404, Nov 2019 Notes: DOI: 10.1007/s11606-019-05241-x.
209. Yancy WS Jr, Shaw PA, Reale C, Hilbert V, Yan J, Zhu J, Troxel AB, Foster GD, Volpp KG.: Effect of escalating financial incentive rewards on maintenance of weight loss: A Randomized Clinical Trial. JAMA Netw Open 2(11): e1914393, Nov 2019 Notes: DOI:10.1001/jamanetworkopen.2019.14393.
210. Evans CN, Volpp KG, Polsky D, Small DS, Kennedy EH, Karpink K, Djaraher R, Mansi N, Rareside CAL, Patel MS. : Prediction using a Randomized Evaluation of Data collection Integrated through Connected Technologies (PREDICT): Design and rationale of a randomized trial of patients discharged from the hospital to home. Contemporary Clinical Trials. 83: 53-56, 2019.

211. Lei VJ, Kennedy EH, Luong TB, Chen X, Polsky DE, Volpp KG, Neuman MD, Holmes JH, Fleisher LA, Navathe AS: Risk stratification for postoperative acute kidney injury in major noncardiac surgery using preoperative and intraoperative data. JAMA Network Open. 2(12): e1916921, Dec 2019 Notes: doi:10.1001/jamanetworkopen.2019.16921.
212. Dinh CT, Linn KA, \*Isidro U, Emanuel EJ, Volpp KG, \*Bond AM, Caldarella K, Troxel AB, Zhu J, Yang L, Matloubieh SE, Drye E, Bernheim S, Oshima Lee E, Mugiishi M, Takata Endo K, Yoshimoto J, Yuen I, Okamura S, Tom J, Navathe AS: : Changes in Outpatient Imaging Utilization and Spending Under a New Population-based Primary Care Payment Model. Journal of the American College of Radiology 17(1 Pt B): 101-109, Jan 2020 Notes: DOI: 10.1016/j.jacr.2019.08.013.
213. Patel MS, Polsky D, Kennedy EH, Small DS, Evans CN, Rareshide CAL, Volpp KG: Smartphones vs Wearable Devices for Remotely Monitoring Physical Activity After Hospital Discharge: A Secondary Analysis of a Randomized Clinical Trial. JAMA Network Open 3(2): e1920677, Feb 2020.
214. Halpern SD, Small DS, Troxel AB, Cooney E, Bayes B, Chowdhury M, Tomko HE, Angus DC, Arnold RM, Loewenstein G, Volpp KG, White D, Bryce CL: Effect of Default Options in Advance Directives on Hospital-Free Days and Care Choices Among Seriously Ill Patients: A Randomized Clinical Trial. Jama Network Open 3(3): e201742, Mar 2020 Notes: DOI: 10.1001/jamanetworkopen.2020.1742.
215. John W Urwin, Kristen L Caldarella, Shireen E Matloubieh, Emily Lee, Mark Mugiishi, Lauren Kohatsu, Justin Yoshimoto, Jeffery Tom, Sherly Okamura, Erkuan Wang, Jingsan Zhu, Ezekiel J Emanuel, Kevin G Volpp, Amol S Navathe : Designing a Commercial Medical Bundle for Cancer Care: Hawaii Medical Service Association's Cancer Episode Model. Healthc (Amst) Apr 2020 Notes: <https://doi.org/10.1016/j.hjdsi.2020.100422>.
216. Amol S. Navathe, Kevin G. Volpp, Amelia M. Bond, Kristin A. Linn, Kristen L. Caldarella, Andrea B. Troxel, Jingsan Zhu, Lin Yang, Shireen E. Matloubieh, Elizabeth E. Drye, Susannah M. Bernheim, Emily Oshima Lee, Mark Mugiishi, Kimberly Takata Endo, Justin Yoshimoto, Ezekiel J. Emanuel: Assessing The Effectiveness Of Peer Comparisons As A Way To Improve Health Care Quality. Health Affairs 39(5), May 2020 Notes: <https://doi.org/10.1377/hlthaff.2019.01061>.
217. Patel MS, Asch DA, Rosin R, Small DS, Bellamy SL, Hoffer K, Shuttleworth D, Hilbert V, Zhu J, Yang L, Wang X, Volpp KG. : Framing Social Comparison Feedback with Financial Incentives for Physical Activity Promotion: A Randomized Trial. Journal of Physical Activity and Health 17(6): 1-9, May 2020 Notes: DOI: 10.1123/jpah.2019-0313.

218. Venkataramni AS, Bair E, Dixon E, Linn KA, Ferreell WJ, Volpp KG, Underhill K: Association Between State Policies Using Medicaid Exclusions to Sanction Noncompliance With Welfare Work Requirements and Medicaid Participation Among Low-Income Adults. JAMA Network Open 3(5):e204579. , May 2020 Notes: doi:10.1001/jamanetworkopen.2020.4579.
219. Gruber J, MacLean JC, Wright B, Wilkinson E, Volpp KG: The effect of increased cost-sharing on low value service use. Health Economics 29: 1180-1201, July 2020 Notes: <https://doi.org/10.1002/hec.4127>
220. John W Urwin, Robert Bauer, Jonathan Cunningham, Tyler Oleksy, Todd Seto, Zia Khan, Emily Oshima Lee, Jeffrey Tom, Lauren Kohatsu, Mark Mugiishi, Kevin G Volpp, Amol S Navathe, Ezekiel J Emanuel : Designing a commercial bundle for cardiac procedures: The Percutaneous Coronary Intervention Episode Payment Model. Healthc (Amst) Aug 2020 Notes: DOI: 10.1016/j.hjdsi.2020.100426
221. Davis M, Wolk CB, Jager-Human S, Beidas RS, Young JF, Mautone JA, Bottenheim AM, Mandell DS, Volpp KG, Wislocki K, Futterer A, Marx D, Dieckmeyer ELBecker-Haimes EM: Implementing Nudges for Suicide Prevention in Real-world Environments: Project INSPIRE Study Protocol. Pilot and Feasibility Studies 6(143), Sept 2020 Notes: doi: 10.1186/s40814-020-00686-y. PMCID: PMC7519386
222. Adusumalli S, Westover JE, Jacoby DS, Small DS, VanZandbergen C, Chen J, Cavella AM, Pepe R, Rareshide CAL, Snider CK, Volpp KG, Asch DA, Patel MS. : Effect of Passive and Active Choice Interventions in the Electronic Health Record to Cardiologists on Statin Prescribing: A Cluster Randomized Clinical Trial. JAMA Cardiology Page: e204730, Oct 2020 Notes: DOI: 10.1001/jamacardio.2020.4730 PMCID: PMC7542520
223. Navathe AS, Lei VJ, Fleisher LA, Luong T, Chen X, Kennedy E, Volpp KG, Polsky DE, Groeneveld PW, Weiner M, Holmes JH, Neuman MD. : Improving identification of patients at low risk for major cardiac events after noncardiac surgery using intraoperative data. Journal of Hospital Medicine 15(10): 581-587, Oct 2020 Notes: doi: 10.12788/jhm.3459.
224. Louise B Russell, Laurie A Norton, David Pagnotti, Christianne Sevinc, Sophia Anderson, Darra Finnerty Bigelow, Lauren G Iannotte, Michael Josephs, Ryan McGilloway, Iwan Barankay, Mary E Putt, Peter P Reese, David A Asch, Lee R Goldberg, Shivan J Mehta, Monique S Tanna, Andrea B Troxel, Kevin G Volpp : Using Clinical Trial Data to Estimate the Costs of Behavioral Interventions for Potential Adopters: A Guide for Trialists. Med Decis Making Page: 272989X20973160, Nov 2020 Notes: DOI: 10.1177/0272989X20973160
225. Kim J, Troxel AB, Halpern SD, Volpp K, Kahan BC, Morris TP, Harhay M:

- Analysis of multicenter clinical trials with very low event rates. Trials 21(1): 917, Nov 2020 Notes: doi: 10.1186/s13063-020-04801-5. PMCID: PMC7654615
226. Linn KA, Underhill K, Dixon EL, Bair EF, Ferrell WJ, Montgomery ME, Volpp KG, Venkatarmani AS: The Design of a Randomized Controlled Trial to Evaluate Multi-Dimensional Effects of a Section 1115 Medicaid Demonstration Waiver with Community Engagement Requirements. Contemporary Clinical Trials 98: 106173, Nov 2020 Notes: doi: 10.1016/j.cct.2020.106173. PMCID: PMC7538873
  227. Kong E, Beshears J, Laibson D, Madrian B, Volpp K, Loewenstein G, Kolstad J, and Choi JJ.: Do physician incentives increase patient medication adherence? Health Services Research 55(4): 503-511, 2020.
  228. Mehta SJ, Hume E, Troxel AB, Retiz C, norton L, Lacko H, McDonald C, Freeman J, Marcus N, Volpp KG, Asch DA.: Effect of Activity Monitoring and Text Messaging on Discharge to Home, Return to Activity, and Rehospitalization after Hip and Knee Arthroplasty: a Randomized Clinical Trial. JAMA Network Open 3(12): e:2028328, Dec 2020 PMCID: PMC7753899
  229. Changolkar S, Volpp KG, Patel MS: Using Behavioral Economic Approaches with Remote-Monitoring Technologies to Increase Physical Activity. Behavioral Science & Policy 325(2): 125-126, Jan 2021 Notes: DOI: 10.1001/jama.2020.24036
  230. Kevin G Volpp, George Loewenstein, Alison M Bутtenheim: Behaviorally Informed Strategies for a National COVID-19 Vaccine Promotion Program. JAMA 325(2): 125-126, Jan 2021.
  231. Sarah W Huf, David A Asch, Kevin G Volpp, Catherine Reitz, Shivan J Mehta : Text Messaging and Opt-out Mailed Outreach in Colorectal Cancer Screening: a Randomized Clinical Trial. J Gen Intern Med Jan 2021 Notes: DOI: 10.1007/s11606-020-06415-8
  232. Ravi B Parikh, Kristin A Linn, Jiali Yan, Matthew L Maciejewski, Ann-Marie Rosland, Kevin G Volpp, Peter W Groeneveld, Amol S Navathe : A machine learning approach to identify distinct subgroups of veterans at risk for hospitalization or death using administrative and electronic health record data. PLoS One 16(2): e0247203, Feb 2021 Notes: doi: 10.1371/journal.pone.0247203. PMCID: PMC7894856
  233. Finkelstein EA, Baid D, Cheung YB, Schweitzer ME, Malhotra C, Volpp K, Kanesvaran R, Lee HL, Dent RA, Hsien MNG, Rashid MFBH, Somasundaram N.: Hope, bias and survival expectations of advanced cancer patients: A cross-sectional study. Journal of Psycho-Oncology 30(5): 780-788, Mar 2021 Notes: <https://doi.org/10.1002/pon.5675>.

234. Kevin G Volpp, Bruce H Kraut, Smita Ghosh, John Neatherlin: Minimal SARS-CoV-2 Transmission After Implementation of a Comprehensive Mitigation Strategy at a School - New Jersey, August 20-November 27, 2020. MMWR Morb Mortal Wkly Rep 70(11): 377-381, Mar 2021 Notes: DOI: 10.15585/mmwr.mm7011a2
235. Waddell KJ, Volpp KG, Chokshi NP, Small DS, Russell LB, Reale C, Patel MS.: Association of COVID-19 Outbreak with Changes in Physical Activity Among Adults with Elevated Risk for Major Adverse Cardiovascular Events. Journal of General Internal Medicine 26: 1-4, Mar 2021 Notes: DOI: 10.1007/s11606-021-06725-5 PMID: PMC7997555
236. Dhruv Khullar, Carrie H Colla, Kevin G Volpp: Imagining a world without low-value services: progress, barriers, and the path forward. Am J Manag Care 27(4): 137-139, Apr 2021 Notes: DOI: 10.37765/ajmc.2021.88612
237. Katherine L Milkman, Mitesh S Patel, Linnea Gandhi, Heather N Graci, Dena M Gromet, Hung Ho, Joseph S Kay, Timothy W Lee, Modupe Akinola, John Beshears, Jonathan E Bogard, Alison Buttenheim, Christopher F Chabris, Gretchen B Chapman, James J Choi, Hengchen Dai, Craig R Fox, Amir Goren, Matthew D Hilchey, Jillian Hmurovic, Leslie K John, Dean Karlan, Melanie Kim, David Laibson, Cait Lambertson, Brigitte C Madrian, Michelle N Meyer, Maria Modanu, Jimin Nam, Todd Rogers, Renante Rondina, Silvia Saccardo, Maheen Shermohammed, Dilip Soman, Jehan Sparks, Caleb Warren, Megan Weber, Ron Berman, Chalanda N Evans, Christopher K Snider, Eli Tsukayama, Christophe Van den Bulte, Kevin G Volpp, Angela L Duckworth : A megastudy of text-based nudges encouraging patients to get vaccinated at an upcoming doctor's appointment. Proc Natl Acad Sci U.S.A 118(20): e2101165118, May 2021 Notes: DOI: 10.1073/pnas.2101165118 PMID: PMC8157982
238. Iwan Barankay, Peter P Reese, Mary E Putt, Louise B Russell, Caitlin Phillips, David Pagnotti, Sakshum Chadha, Kehinde O Oyekanmi, Jiali Yan, Jingsan Zhu, Kevin G Volpp, Justin T Clapp : Qualitative Exploration of Barriers to Statin Adherence and Lipid Control: A Secondary Analysis of a Randomized Clinical Trial. JAMA Netw Open 4(5): e219211, May 2021 Notes: doi: 10.1001/jamanetworkopen.2021.9211. PMID: PMC8097500
239. Louise B Russell, Kevin G Volpp, Pui L Kwong, Benjamin S Cosgriff, Michael O Harhay, Jingsan Zhu, Scott D Halpern : Cost-Effectiveness of Four Financial-Incentive Programs for Smoking Cessation. Ann Am Thorac Soc May 2021 Notes: doi: 10.1513/AnnalsATS.202012-1473OC.
240. Mitesh S Patel, Dylan S Small, Joseph D Harrison, Victoria Hilbert, Michael P Fortunato, Ai Leen Oon, Charles A L Rareshide, Kevin G Volpp : Effect of Behaviorally Designed Gamification With Social Incentives on Lifestyle Modification Among Adults With Uncontrolled Diabetes: A Randomized Clinical

Trial. JAMA Netw Open 4(5): e2110255, May 2021 Notes: DOI: 10.1001/jamanetworkopen.2021.10255 PMID: PMC8144928

241. Kevin G Volpp, Carolyn C Cannuscio : Incentives for Immunity - Strategies for Increasing Covid-19 Vaccine Uptake. N Engl J Med 385(1): e1, July 2021 Notes: doi: 10.1056/NEJMp2107719.
242. Kohn R, Vachani A, Small D, Stephens-Shields AJ, Sheu D, Madden VL, Bayer BA, Chowhury M, Friday S, Kim J, Gould MK, Ismail MH, Creekmur B, Facktor MA, Collins C, Blessing KK, Neslund-Dudas CM, Simoff MJ, Alleman ER, Epstein LH, Horst MA, Scott ME, Volpp KG, Halpern SD, Hart JL.: Comparing Smoking Cessation Interventions among Underserved Patients Referred for Lung Cancer Screening: A Pragmatic Trial Protocol. Annals of the American Thoracic Society Aug 2021.
243. Glanz K, Shaw PA, Kwong PL, Choi JR, Chung A, Zhu J, Huan QE, Hoffer K, Volpp KG.: Effect of Financial Incentives and Environmental Strategies on Weight Loss in the Healthy Weigh Study. A Randomized Clinical Trial. JAMA Network Open 4(9): e2124132, Sept 2021 Notes: doi:10.1001/jamanetworkopen.2021.24132. PMID: PMC8424479
244. Wang T, Dixon EL, Bair EF, Ferrell W, Linn KA, Volpp KG, Underhill K, Venkataramani AS.: Oral Health and Dental Care Utilization Among Able-Bodied Adults on Medicaid in Kentucky After Medicaid Expansion: A Mixed Methods Study. Journal of the American Dental Association 152(9): 747-755, Sept 2021 Notes: DOI:10.1016/j.adaj.2021.04.016.
245. Cordoza M, Basner M, Asch DA, Shea JA, Bellini LM, Carlin M, Ecker AJ, Malone SK, Desai SV, Katz JT, Bates DW, Small DS, Volpp KG, Mott CG, Coats S, Mollicone DJ, Dinges DF: Sleep and Alertness Among Interns in Intensive Care Compared to General Medicine Rotations: A Secondary Analysis of the iCOMPARE Trial. Journal of Graduate Medical Education 13(5): 717-721, Oct 2021 Notes: <https://doi.org/10.4300/JGME-D-21-00045.1> PMID: PMC8527933
246. Cordoza M, Basner M, Asch DA, Shea JA, Bellini LM, Carlin M, Ecker AJ, Malone SK, Desai SV, Katz JT, Bates DW, Small DS, Volpp KG, Mott CG, Coats S, Mollicone DJ, Dinges DF, i COMPARE Research Group: Sleep and Alertness Among Interns in Intensive Care Compared to General Medicine Rotations: A Secondary Analysis of the iCOMPARE Trial. Journal for Graduate Medical Education 13(5): 717-721, Oct 2021 Notes: doi:10.4300/JGME-D-21-00045.1. PMID: PMC8527933
247. Elana A Meer, Maguire Herriman, Doreen Lam, Andrew Parambath, Roy Rosin, Kevin G Volpp, Krisda H Chaiyachati, John D McGreevey 3rd : Design, Implementation, and Validation of an Automated, Algorithmic COVID-19 Triage Tool. Appl Clin Inform 12(5): 1021-1028, Oct 2021 Notes: doi: 10.1055/s-0041-

1736627. PMCID: PMC8566110

248. Reese PP, Barankay I, Putt M, Russell LB, Yan J, Zhu J, Huang Q, Loewenstein G, Anderson R, Testa H, Mussell AS, Pagnotti D, Wesby LE, Hoffer K, Volpp KG.: Effect of Financial Incentives for Process, Outcomes, or Both on Cholesterol Level Change: A Randomized Clinical Trial. JAMA Network Open 4(10): e2121908, Oct 2021 Notes: doi:10.1001/jamanetworkopen.2021.21908. PMCID: PMC8491106
  
249. Alison M Buttenheim, Ricardo Castillo-Neyra, Claudia Arevalo-Nieto, Julianna E Shinnick, Justin K Sheen, Kevin G Volpp, Valerie Paz-Soldan, Jere R Behrman , Michael Z Levy : Do Incentives Crowd Out Motivation? A Feasibility Study of a Community Vector-Control Campaign in Peru. Behav Med Page: 1-9, Nov 2021 Notes: doi: 10.1080/08964289.2021.1977603.
  
250. Guntuku S.C., Schneider R.C, Pelullo A., Young J.F, Wong V., Ungar L.H, Polsky D., Volpp K., Merchant R.M: Characterizing and Measuring Expressions of Loneliness in Individuals using Twitter. British Medical Journal Open 9(11): e030355, Nov 2021 Notes: doi:10.1136/bmjopen-2019-030355. PMCID: PMC6830671
  
251. Halpern SD, Chowdhury M, Bayes B, Cooney E, Hitsman BL, Schnoll RA, Lubitz SF, Reyes C, Patel MS, Greysen SR, Mercedes A, Reale C, Barg FK, Volpp KG, Karlawish J, Stephens-Shiels AJ.: Effectiveness and Ethics of Incentives for Research Participation. 2 Randomized Clinical Trials. JAMA Internal Medicine 181(11): 1479-1488, Nov 2021 Notes: doi:10.1001/jamainternmed.2021.5450. PMCID: PMC8453363
  
252. Marissa A Sharif, Erica Dixon, Elizabeth F Bair, Carolina Garzon, Laura Gibson, Kristin Linn, Kevin Volpp : Effect of Nudges on Downloads of COVID-19 Exposure Notification Apps: A Randomized Clinical Trial. JAMA Netw Open 4(12): e2140839, Dec 2021 Notes: DOI: 10.1001/jamanetworkopen.2021.40839 PMCID: PMC8703239
  
253. Milkman KL, Gromet D, Ho H, Kay JS, Lee TW, Pandiloski P, Park Y, Rail A, Bazerman M, Beshears J, Bonacorsi L, Camerer C, Chang E, Chapman G, Cialdini R, Dai D, Eskreis-Winkler L, Fishbach A, Gross JJ, Horn S, Hubbard A, Jones SJ, Karlan D, Kautz T, Kirgios E, Klusowski J, Kristall A, Ladhania R, Loewenstein G, Ludwig J, Meller B, Mullainathan S, Saccardo S, Spiess J, Suri G, Talloen JH, Tzzer J, Troel J, Ungar L, Volpp KG, Whillans, A, Zinman J, Duckworth AL: Megastudies Improve the Impact of Applied Behavioral Science. Nature 600(7889): 478-483, Dec 2021 Notes: DOI:10.1038/s41586-021-04128-4.
  
254. Mitesh S Patel, Daniel Polsky, Dylan S Small, Sae-Hwan Park, Chalanda N Evans, Tory Harrington, Rachel Djaraher, Sujatha Changolkar, Christopher K Snider, Kevin G Volpp : Predicting changes in glycemic control among adults with

prediabetes from activity patterns collected by wearable devices. NPJ Digit Med 4(1): 172, Dec 2021 Notes: doi: 10.1038/s41746-021-00541-1. PMCID: PMC8692591

255. Patel MS, Bachiredy C, Small DS, Harrison JD, Harrington TO, Oon AL, Rareshide CA, Snider CK, Volpp KG: Effect of Goal-Setting Approaches Within a Gamification Intervention to Increase Physical Activity Among Economically Disadvantaged Adults at Elevated Risk for Major Adverse Cardiovascular Events: The ENGAGE Randomized Clinical Trial. JAMA Cardiology 6(12): 1387-1396, December 2021 Notes: DOI:10.1001/jamacardio.2021.3176
256. Rory Harte, Lindsey Norton, Christina Whitehouse, Ilona Lorincz, Denerale Jones, Norma Gerald, Irene Estrada, Carolyn Sabini, Nandita Mitra, Judith A Long, Joseph Cappella, Karen Glanz, Kevin G Volpp, Shreya Kangovi : Design of a randomized controlled trial of digital health and community health worker support for diabetes management among low-income patients. Contemp Clin Trials Commun 9(25): 100878, Dec 2021 Notes: DOI: 10.1016/j.conctc.2021.100878 PMCID: PMC8688867
257. Russell LB, Huang Q, Lin Y, Norton LA, Zhu J, Iannottee LG, Asch DA, Mehta SJ, Tanna MS, Troxel AB, Volpp KG, and Goldberg LR: The Electronic Health Record as the Primary Data Source in a Pragmatic trial: A Case Study. Medical Decision Making Page: 1-10, Jan 2022 Notes: DOI: 10.1177/0272989X211069980.
258. Katherine L Milkman, Linnea Gandhi, Mitesh S Patel, Heather N Graci, Dena M Gromet, Hung Ho, Joseph S Kay, Timothy W Lee, Jake Rothschild, Jonathan E Bogard, Ilana Brody, Christopher F Chabris, Edward Chang, Gretchen B Chapman, Jennifer E Dannals, Noah J Goldstein, Amir Goren, Hal Hershfield, Alex Hirsch, Jillian Hmurovic, Samantha Horn, Dean S Karlan, Ariella S Kristal, Cait Lamberton, Michelle N Meyer, Allison H Oakes, Maurice E Schweitzer, Maheen Shermohammed, Joachim Talloen, Caleb Warren, Ashley Whillans, Kuldeep N Yadav, Julian J Zlatev, Ron Berman, Chalanda N Evans, Rahul Ladhania, Jens Ludwig, Nina Mazar, Sendhil Mullainathan, Christopher K Snider, Jann Spiess, Eli Tsukayama, Lyle Ungar, Christophe Van den Bulte, Kevin G Volpp, Angela L Duckworth: A 680,000-person megastudy of nudges to encourage vaccination in pharmacies. Proc Natl Acad Sci USA 119(6): e2115126119, Feb 2022 Notes: doi: 10.1073/pnas.2115126119. PMCID: PMC8833156
259. Amol S Navathe, Joshua M Liao, Xiaowei S Yan, M Kit Delgado, William M Isenberg, Howard M Landa, Barbara L Bond, Dylan S Small, Charles A L Rareshide, Zijun Shen, Rebecca S Pepe, Farah Refai, Victor J Lei, Kevin G Volpp, Mitesh S Patel : The Effect Of Clinician Feedback Interventions On Opioid Prescribing. Health Aff (Millwood) 41(3): 424-433, Mar 2022 Notes: DOI: 10.1377/hlthaff.2021.01407.

260. Harsha Thirumurthy, Katherine L Milkman, Kevin G Volpp, Alison M Bутtenheim, Devin G Pope : Association between statewide financial incentive programs and COVID-19 vaccination rates. PloS One 17(3): e0263425, Mar 2022 Notes: DOI: 10.1371/journal.pone.0263425. PMCID: PMC8966995
261. Asch DA, Troxel AB, Goldberg LR, Tanna MS, Mehta SJ, Norton LA, Zhu J, Iannotte LG, Klaiman T, Lin Y, Russell LB, Volpp KG.: Remote Monitoring and Behavioral Economics in Managing Heart Failure in Patients Discharged from the Hospital: A Randomized Clinical Trial. JAMA Internal Medicine 182(6): 643-649, June 2022 Notes: DOI: 10.1001/jamainternmed.2022.1383. PMCID: PMC9171555
262. Erica L Dixon, Sukanya M Joshi, William Ferrell, Kevin G Volpp, Raina M Merchant, Sharath Chandra Guntuku : COVID-19 contact tracing app reviews reveal concerns and motivations around adoption. PLoS One 17(9): e0273222, Sept 2022 Notes: DOI: 10.1371/journal.pone.0273222. PMCID: PMC9462778
263. Rachel Feuerstein-Simon, Katherine M Strelau, Nawar Naseer, Kierstyn Claycomb, Austin Kilaru, Hannah Lawman, Lydia Watson-Lewis, Heather Klusaritz, Amelia E Van Pelt, Nadia Penrod, Tuhina Srivastava, Hillary C M Nelson, Richard James, Moriah Hall, Elaine Weigelt, Courtney Summers, Emily Paterson, Jaya Aysola, Rosemary Thomas, Deborah Lowenstein, Preeti Advani, Patricia Meehan, Raina M Merchant, Kevin G Volpp, Carolyn C Cannuscio : Design, Implementation, and Outcomes of a Volunteer-Staffed Case Investigation and Contact Tracing Initiative at an Urban Academic Medical Center. JAMA Netw Open 5(9): e2232110, Sept 2022 Notes: doi: 10.1001/jamanetworkopen.2022.32110.
264. Katherine L Milkman, Linnea Gandhi, Sean F Ellis, Heather N Graci, Dena M Gromet, Rayyan S Mobarak, Alison M Bутtenheim, Angela L Duckworth, Devin Pope, Ala Stanford, Richard Thaler, Kevin G Volpp: A citywide experiment testing the impact of geographically targeted, high-pay-off vaccine lotteries. Nat Hum Behav 6(11): 1515-1524, Nov 2022 Notes: DOI: 10.1038/s41562-022-01437-0.
265. Adusumalli S, Kanter GP, Small DS, Asch DA, Volpp KG, Park SH, Gitelman Y, Do D, Leri D, Rhodes C, VanZandbergen C, Howell JT, Epps M, Cavella AM, Wenger M, Harrington TO, Clark K, Westover JE, Snider CK, Patel MS: Effect of Nudges to Clinicians, Patients, or Both to Increase Statin Prescribing: A Cluster Randomized Clinical Trial. JAMA Cardiology 8(1): 23-30, Jan 2023 Notes: doi: 10.1001/jamacardio.2022.4373.
266. Carter EW, Vadari HS, Stoll S, Rogers B, Resnicow K, Heisler M, Herman WH, Kim HM, McEwen LN, Volpp KG, Kullgren JT: Study protocol: Behavioral economics and self-determination theory to change diabetes risk (BEST Change).

Contemporary Clinical Trials 124: 107038, Jan 2023 Notes: doi: 10.1016/j.cct.2022.107038. Epub 2022 Nov 30. PMCID: 36460265

267. Whitehouse CR, Knowles M, Long JA, Mitra N, Volpp KG, Xu C, Sabini C, Gerald N, Estrada I, Jones D, Kangovi S: Digital Health and Community Health Worker Support for Diabetes Management: A Randomized Controlled Trial. Journal of General Internal Medicine 38(1): 131-137, Jan 2023 Notes: DOI: 10.1007/s11606-022-07639-6. PMCID: PMC9113615
268. Roxanne Dupuis, Rachel Feuerstein-Simon, Terri F Brown-Whitehorn, Jonathan M Spergel, Kevin G Volpp, Xochitl Luna Marti, Andrea B Troxel, Zachary F Meisel, Cynthia J Mollen, Erica L Kenney, Jason Block, Steven L Gortmaker, Carolyn C Cannuscio: Food Allergy Management for Adolescents Using Behavioral Incentives: A Randomized Trial. Pediatrics 151(2): e2022058876, Feb 2023 Notes: DOI: 10.1542/peds.2022-058876 PMCID: PMC989039
269. Patel MS, Milkman KL, Gandhi L, Garci HN, Gromet D, Hung H, Kay JS, Lee TW, Rothschild J, Akinola M, Beshears J, Bogard JE, Bottenheim A, Chabris C, Chapman GB, CHoi JJ, Dai H, Fox CR, Goren A, Hilchey MD, Hmurovic J, John LK, Karlan D, Kim M, Laibson D, Lamberton C, Madrian BC, Meyer MN, Modanu M, Nam J, Rogers T, Rondina R, Saccardo S, Shermohammed M, Soman D, Sparks J, Warren C, Weber M, Berman R, Evans CN, Lee SH, Snider CK, Tsukayama E, Van Den Bulte C, Volpp KG, Duckworth AL: A Randomized Trial of Behavioral Nudges Delivered Through Text Messages to Increase Influenza Vaccination Among Patients with an Upcoming Primary Care Visit. American Journal of Health Promotion 37(3): 324-332, Mar 2023 Notes: DOI: 10.1177/08901171221131021
270. Ravi B Parikh, Ramy Sedhom, William J Ferrell, Katherine Villarin, Kara Berwanger, Bethann Scarborough, Randall Oyer, Pallavi Kumar, Niharika Ganta, Shanthi Sivendran, Jinbo Chen, Kevin G Volpp, Justin E Bekelman : Behavioural economic interventions to embed palliative care in community oncology (BE-EPIC): study protocol for the BE-EPIC randomised controlled trial. BMJ Open 13(3): e069468, Mar 2023 Notes: DOI: 10.1136/bmjopen-2022-069468 PMCID: PMC10040061
271. Aviva A Musicus, Laura A Gibson, Scarlett L Bellamy, Jennifer A Orr, David Hammond, Karen Glanz, Kevin G Volpp, Marlene B Schwartz, Amy Bleakley, Andrew A Strasser, Christina A Roberto: Effects of Sugary Beverage Text and Pictorial Warnings: A Randomized Trial. Am J Prev Med 64(5): 716-727, May 2023 Notes: DOI: 10.1016/j.amepre.2023.01.018 PMCID: PMC10121881
272. Joshua M Liao, Chuxuan Sun, Xiaowei S Yan, Mitesh S Patel, Dylan S Small, William M Isenberg, Howard M Landa, Barbara L Bond, Charles A L Rareshide, Kevin G Volpp, M Kit Delgado, Victor J Lei, Zijun Shen, Amol S Navathe : How Physician Self-Perceptions Affect the Impact of Peer Comparison Feedback

on Opioid Prescribing. Am J Med Qual 38(3): 129-136, May-June 2023 Notes: DOI: 10.1097/JMQ.000000000000117

273. Patel MS, Volpp KG, Small DS, Kanter GP, Park S-H, Evans CN, Polsky D.: Using remotely monitored patient activity patterns after hospital discharge to predict 30 day hospital readmission: a randomized trial. Scientific Reports 13(1): 8258, May 2023 Notes: doi: 10.1038/s41598-023-35201-9.
274. Fanaroff AC, Patel MS, Chokshi N, Coratti S, Farrady D, Norton L, Rareshide C, Zhu J, Sczymczak JE, Russell LB, Small DS, Volpp KGM.: A Randomized Controlled Trial of Gamification, Financial Incentives, or Both to Increase Physical Activity Among Patients with Elevated Risk for Cardiovascular Disease: Rationale and Design of the BE ACTIVE Study. American Heart Journal 260: 82-89, June 2023 Notes: DOI: 10.1016/j.ahj.2023.02.014
275. Hua SV, Petimar J, Mitra N, Roberto CA, Kenney EL, Thorndike AN, Rimm EB, Volpp KG, Gibson LA. : Philadelphia Beverage Tax and Association With Prices, Purchasing, and Individual-Level Substitution in a National Pharmacy Chain. JAMA Netw Open 6(7): e2323200, July 2023 Notes: doi:10.1001/jamanetworkopen.2023.23200. PMCID: PMC10346119
276. Klaiman T, Iannotte LG, Josephs M, Russell LB, Norton L, Mehta S, Troxel A, Zhu J, Volpp K, Asch D: Qualitative Analysis of a Remote Monitoring Intervention for Managing Heart Failure. BMC Cardiovascular Disorders 23(1): 440, Sept 2023 Notes: doi: 10.1186/s12872-023-03456-9. PMCID: PMC10486103
277. Kevin G Volpp, Seth A Berkowitz, Shreela V Sharma, Cheryl A M Anderson, LaPrincess C Brewer, Mitchell S V Elkind, Christopher D Gardner, Julie E Gervis, Robert A Harrington, Mario Herrero, Alice H Lichtenstein, Mark McClellan, Jen Muse, Christina A Roberto, Justin P V Zachariah; American Heart Association: Food Is Medicine: A Presidential Advisory From the American Heart Association. Circulation 148(18): 1417-1439, Oct 2023 Notes: doi: 10.1161/CIR.0000000000001182.
278. Underhill K, Bair EF, Dixon EL, Ferrell W, Linn KA, Volpp KG, Venkataramani AS.: Public Views on Medicaid Work Requirements and Mandatory Premiums in Kentucky. JAMA Health Forum 4(10): e233656, Oct 2023 Notes: doi: 10.1001/jamahealthforum.2023.3656. PMCID: PMC10589806
279. Glanz K, Kather C, Chung A, Choi J, Volpp KG, Clapp JT. : A Qualitative Study of Perceptions of Factors Contributing to Success or Failure Among Participants in a USA Weight Loss Trial of Financial Incentives and Environmental Change Strategies. BMJ Open 14(3): e078111, Mar 2024 Notes: DOI: 10.1136/bmjopen-2023-078111 PMCID: PMC10982703
280. Johnson C, Chen J, McGowan MP, Tricou E, Card M, Petit AR, Klaiman T, Rader

DJ, Volpp KG, Beidas RS: Family cascade screening for equitable identification of familial hypercholesterolemia: study protocol for a hybrid effectiveness implementation type III randomized controlled trial. Implementation Science 19(1): 30, Apr 2024 Notes: DOI: 10.1186/s13012-024-01355-x PMCID: PMC11003060

281. Fanaroff AC, Patel MS, Chokshi N, Coratti S, Farrady D, Norton L, Rareshide C, Zhu J, Klaiman T, Szymczak J, Russell LB, Small DS, Volpp KGM: Effect of Gamification, Financial Incentives, or Both to Increase Physical Activity Among Patients at High Risk of Cardiovascular Events: The BE ACTIVE Randomized Controlled Trial. Circulation 149(21): 1639-1649, May 2024 Notes: DOI: 10.1161/CIRCULATIONAHA.124.069531
282. Laura A Gibson, Alisa J Stephens-Shields, Sophia V Hua, Jennifer A Orr, Hannah G Lawman, Sara N Bleich, Kevin G Volpp, Amy Bleakley, Anne N Thorndike, Christina A Roberto : Comparison of Sales From Vending Machines With 4 Different Food and Beverage Messages: A Randomized Trial. JAMA Netw Open 7(5): e249438, May 2024 Notes: DOI: 10.1001/jamanetworkopen.2024.9438 PMCID: PMC11079689
283. Mehta SJ, Volpp KG, Troxel AB, Teel J, Reitz C, Purcell A, Shen H, McNelis K, Snider CK, Asch DA: Remote Blood Pressure Monitoring With Social Support for Patients With Hypertension: A Randomized Clinical Trial. JAMA Network Open 7(6): e2413515, June 2024 Notes: DOI: 10.1001/jamanetworkopen.2024.13515 PMCID: PMC11148689
284. Alexander C Fanaroff, Qian Huang, Kayla Clark, Laurie A Norton, Wendell E Kellum, Dwight Eichelberger, John C Wood, Zachary Bricker, Andrea G Dooley Wood, Greta Kemmer, Jennifer I Smith, Srinath Adusumalli, Mary Putt, Kevin G M Volpp: Two Randomized Controlled Trials of Nudges to Encourage Referrals to Centralized Pharmacy Services for Evidence-Based Statin Initiation in High-Risk Patients: Rationale and Design of the SUPER LIPID Program. Am Heart J 273: 83-89, July 2024 Notes: DOI: 10.1016/j.ahj.2024.04.013
285. Delgado MK, Ebert JP, Xiong RA, Winsteon FK, McDonald CC, Rosin RR, Volpp KG, Barnett IJ, Small DS, Wiebe DJ, Abdel-Rahman D, Hemmons JE, Finegold R, Kotrc B, Radford E, Fisher WJ, Gaba KL, Everett WC, Halpern SD.: Feedback and Financial Incentives for Reducing Cell Phone use When Driving. A Randomized Clinical Trial. JAMA Network Open 7(7): e2420218, July 2024 Notes: DOI: 10.1001/jamanetworkopen.2024.20218 PMCID: PMC11238027
286. Ebert, J.P., Xiong, R.A., Khan, N., Abdel-Rahman, D., Leitner, A., Everett, W.C., Gaba, K.L. Fisher, W.J. McDonald, C.C., Winston, F.K., Rosin, R.M., Volpp, K.G., Barnett, I.J., Wiebe, D.J., Halpern, S.D., Delgado, M.K: A randomized trial of behavioral interventions yielding sustained reductions in distracted driving. Proceedings of the National Academy of Sciences 121(32): e2320603121, July

2024 Notes: <https://doi.org/10.1073/pnas.2320603121>.

287. Milkman, KL, Ellis SF, Gromet DM, Jung Y, Luscher RS, Mobarak MK, Paxson RA, Silbera Zumarán R, Kuan R, Berman Lewis NA Jr., List HA, Patel MS, Van den Bulte C, Volpp KG, Beauvais MV, Bellows JK, Marandola CA, Duckworth AL : Megastudy shows reminders boost vaccination but adding free rides doesn't. Nature 631(8019): 179-188, July 2024 Notes: DOI: 10.1038/s41586-024-07591-x PMID: PMC11222156
  
288. Volpp, KG, Lamberton, C: Behavioral Economics to Enhance Food Is Medicine Programs. JAMA Health Forum 5(7): e241586, July 2024 Notes: DOI: 10.1001/jamahealthforum.2024.1586
  
289. Jennifer N Bress, Avital Falk, Maddy M Schier, Abhishek Jaywant, Elizabeth Moroney, Monika Dargis, Shannon M Bennett, Matthew A Scult, Kevin G Volpp, David A Asch, Mohan Balachandran, Roy H Perlis, Francis S Lee, Faith M Gunning: Efficacy of a Mobile App-Based Intervention for Young Adults With Anxiety Disorders: A Randomized Clinical Trial. JAMA Netw Open 7(8): e2428372, Aug 2024 Notes: DOI: 10.1001/jamanetworkopen.2024.28372 PMID: PMC11337073
  
290. Fortunato MP, Girard A, Coratti S, Farraday D, Norton L, Rareshide C, Zhu J, Chokshi N, Szymczak JE, Klaiman T, Russell LB, Small DS, Patel MS, Volpp KGM, Fanaroff AC. : Investigating Racial and Gender Disparities in Virtual Randomized Clinical Trial Enrollment: Insights from the BE ACTIVE Study. Am Heart J 276: 120-124, Oct 2024 Notes: DOI: 10.1016/j.ahj.2024.06.003
  
291. Volpp KG, Mahraj K, Norton LA, Asch DA, Glanz K, Mehta SJ, Balasta M, Kellum W, Wood J, Russell LB, Fanaroff AC, Bakshi S, Jacoby D, Cohen JB, Press MJ, Clark K, Zhu J, Rareside C, Ashcraft LE, Snider C, Putt ME: Design and Rationale of Penn Medicine Healthy Heart, a randomized trial of effectiveness of a centrally organized approach to blood pressure and cholesterol improvement among patients at elevated risk of atherosclerotic cardiovascular disease. Am Heart J 278: 208-222, December 2024 Notes: doi: 10.1016/j.ahj.2024.09.029. Epub 2024 Sep 2.
  
292. Dupuis R, Spergel JM, Brown-Whitehorn TF, Troxel AB, Kenny EL, Block JP, Feuerstein-Simon R, Luna Marti X, Mollen CJ, Meisel ZF, Volpp KG, Gortmaker SL, Cannuscio CC. : Incidence of accidental food allergic reactions among adolescents with food allergies engaged in food allergy management. Annals of Allergy, Asthma & Immunology. 2025 in press.
  
293. Ng ZL, Mahraj K, Vallabh S, Mehta S, Chokshi N, Schwartz R, Hayes B, Balasta M, Volpp KGM, Press MJ: Financial modeling for population health initiatives: between a rock and a hard place. NEJM Catalyst 2025 in press.

294. Patel N, Whitman C, Lieberman A, Blady S, Morse C, Naseer N, Weaver J, Ogunniyi O, Kohn R, Volpp KG, Halpern SD, Morris AA, Stephens Shields A, Fanaroff AC: A series of randomized trials of behavioral economic interventions to increase racial and ethnic diversity of research participants: Rationale and design of ITERATE. American Heart Journal 2025 in press.
295. Bressman E, Profka K, Norton L, Clark K, Mahraj K, Walker Z, Reid-Bey L, Girard A, Rareshide C, Xu L, Zhu J, Putt M, Volpp KG, Morgan AU.: Automated Text Message-Based Program to Improve Uncontrolled Blood Pressure in Primary Care Patients: A Randomized Clinical Trial. J Gen Intern Med Dec 2025, Online ahead of Print Notes: doi: 10.1007/s11606-024-09225-4.
296. Pollak C, Parambath A, Coratti S, Norton L, Girard A, Reitz C, Snider CK, Xu L, Walker Z, John A, Putt ME, Volpp KG, Mehta SJ.: Default Bulk Ordering and Text Messaging to Enhance Outreach for Lipid Screening. A Randomized Clinical Trial. JAMA Cardiology Jan 2025, Online ahead of Print Notes: doi: 10.1001/jamacardio.2024.5281.
297. Fanaroff AC, Orr JA, Kim AC, Rareshide C, Echevarria M, Rodarte S, Kassabian M, Blasian E, Ky B, Volpp KGM, Armenian S: A randomized controlled trial of gamification to increase physical activity among black and Hispanic breast and prostate cancer survivors: Rationale and design of the ALLSTAR clinical trial. Am Heart J 280: 42-51, Feb 2025 Notes: doi: 10.1016/j.ahj.2024.10.021.
298. Fanaroff AC, Huang Q, Clark K, Norton LA, Kellum WE, Eichelberg D, Wood JC, Bricker Z, Dooley AG, Kemmer G, Smith JI, Adusumalli S, Putt ME, Volpp KGM: Encouraging Referrals to Centralized Pharmacy Services for Evidence-Based Statin Initiation: Two Pragmatic Cluster-Randomized Clinical Trials. JAMA Cardiology March 2025 Notes: doi:10.1001/jamacardio.2025.0244.
299. Mehta M, Fanaroff AC, Rhodes CM, Xiong A, Snider CK, Grenader EM, Harhay MO, Mehrabyan N, Peifer MK, Volpp KGM, Delgado K.: Change in Default Prescription Length and Statin Prescribing Behavior. JAMA Internal Medicine April 2025 Notes: doi:10.1001/jamainternmed.2025.0185.
300. Schwartz CM, Wohrman AM, Holubowich EJ, Sanders LD, Volpp KG: What is food is Medicine, Really? Policy Considerations on the Road to Health Coverage. Health Affairs 44(4), April 2025
301. Bressman E, Fanaroff A, Mahraj K, Norton L, Coratti S, Farraday D, Mrad CG, Avery M, Arshad A, John A, Asch DA, Volpp KG: Leveraging Principles of Behavioural Economics to Encourage Patient Engagement with Population Health Screening Programmes. BMJ Open Quality 14(e003146), 2025 Notes: doi:10.1136/bmj-2024-003146.

Research Publications, peer-reviewed reviews:

1. Jiayi Tong, Rui Duan, Ruowang Li, Chongliang Luo, Jason H Moore, Jingsan Zhu, Gary D Foster, Kevin G Volpp, William S Yancy Jr, Pamela A Shaw, Yong Chen: Quantifying and correcting bias due to outcome dependent self-reported weights in longitudinal study of weight loss interventions. Sci Rep 13(1): 22546, Dec 2023 Notes: doi: 10.1038/s41598-023-49737-3. PMCID: PMC10728146

Research Publications, non-peer reviewed:

1. Volpp, Kevin: "The Structure of Health Care Delivery in Communist East Germany" Medizin Mensch Gesellschaft 16: 3-13, 1991.
2. Volpp, Kevin G.M.: Market-Based Reforms and the Impact on Quality of Care: An Examination of the Quality Impacts of the Transition from Hospital Rate-Setting to Price Competition in New Jersey. May 1998 Notes: Doctoral Dissertation, University of Pennsylvania.
3. Volpp, Kevin G.M.: The APPAM Ph.D. Dissertation Award. Journal of Policy Analysis and Management 18(3): 542-543, 1999.
4. Rathore SS, Epstein AJ, Volpp KGM, Krumholz HM: Acute Coronary Syndromes and Regionalization of Care. JAMA 294(3): 304-5, July 2005 Notes: letter.
5. Loewenstein G, Brennan TA, Volpp KG: Asymmetric Paternalism to Improve Health Behaviors. JAMA 298(20): 2415-2417, November 2007. PMCID: Not applicable
6. Volpp KG, Landrigan C. : Building physician work hour regulations from first principles and best evidence. JAMA 300(10): 1197-1199. September 2008. PMCID: Not applicable
7. Blumenthal K, Volpp KG: Enhancing the Effectiveness of Food Labeling in Restaurants. JAMA 303(6): 553-554, 2010. PMCID: Not applicable
8. Loewenstein G, Volpp KG, Asch DA: Incentives in Health: Different Prescriptions for Physicians and Patients. JAMA 307(13): 1375-1376, April 2012 PMCID: NIHMS 628711
9. Volpp KG, Asch DA, Loewenstein G: Assessing value in health care programs. JAMA 307(20): 2153-4, May 2012. PMCID: PMC3507534
10. Volpp KG, Asch DA, Loewenstein G: Choosing Wisely: low value services, utilization, and patient cost sharing JAMA 308(16): 1635-1636, 2012 PMCID: PMC3994996
11. Madison K, Schmidt H, Volpp KG: Smoking, obesity, health insurance, and health incentives in the Affordable Care Act. JAMA 310(2): 143-44, July 2013. PMCID: Not applicable

12. Asch, DA, Muller, RW, Volpp, KG: Conflicts and Compromises in Not Hiring Smokers. New England Journal of Medicine 368(15): 1371-1373, 2013. PMID: Not applicable
13. Volpp KG, Galvin R: Reward-based Incentives for Smoking Cessation: How a Carrot Became a Stick. JAMA 311(9), March 2014. PMID: NIHMS 628717
14. Rogers T, Milkman KL, Volpp KG: Commitment devices: using initiatives to change behavior. JAMA 28(311): 2065-6, May 2014.
15. Patel MS, Asch DA, Volpp KG. : Wearable Devices as Facilitators, Not Drivers of Health Behavior Change. JAMA 313(5): 459-460, FEB 2015 Notes: doi:10.1001/jama.2014.14781.
16. Tim Judson, Volpp Kevin G., Detsky, Allan: Harnessing the Right Combination of Extrinsic and Intrinsic Motivation to Change Physician Behavior. JAMA 14: 2233-2234, Dec 2015.
17. Troxel AB, Asch DA, Volpp KG.: Financial Incentives and Cholesterol Levels--Reply. JAMA 315(15): 1658, Apr 2016.
18. Kevin G Volpp: Behavioral Economics: Key to Effective Care Management Programs for Patients, Payers, and Providers. Population Health Management 19(3): S5-6, Nov 2016.
19. Merchant RM, Volpp KG, Asch DA.: Learning by Listening-Improving Health Care in the Era of Yelp. JAMA 316(23): 2483-2484, Dec 2016.
20. Skinner JS, Volpp KG: Replacing the Affordable Care Act: Lessons from Behavioral Economics. JAMA 317(19): 1951-1952, May 2017 Notes: doi:10.1001/jama.2017.4084.
21. Skinner J, Volpp KG: Behavioral Economics and Health Insurance Reform-Reply. JAMA 318(10): 965, Sept 2017 Notes: DOI: 10.1001/jama.2017.10556.
22. Asch DA, Terwiesch C, Volpp KG.: How to Reduce Primary Care Doctors' Workloads While Improving Care. Harvard Business Review Nov 2017 Notes: <https://hbr.org/2017/11/how-to-reduce-primary-care-doctors-workloads-while-improving-care>.
23. Navathe A, Emanuel EJ, Volpp KG: Aligning Patient and Physician Incentives. JAMA 23(320): 16, Oct 2018.
24. Thirumurthy H, Asch DA, Volpp KG: The Uncertain Effect of Financial Incentives to Improve Health Behaviors. JAMA 321(15): 1451-1452, Apr 2019 Notes: DOI:10.1001/jama.2019.2560.

25. Changolkar S, Asch DA, Balachandran M, Volpp KG, Patel MS.: Key Insights on Launching a Nudge Unit within a Health Care System. New England Journal Catalyst May 2019.
26. Patel MS, Chang S, Volpp KG: Improving Health Care by Gamifying It. Harvard Business Review May 2019 Notes: <https://hbr.org/2019/05/improving-health-care-by-gamifying-it>.
27. Venkataramani A, Underhill K, Dphil JD, Volpp KG: Moving Toward Evidence-Based Policy: The Value of Randomization for Program and Policy Implementation. JAMA 323(1): 21-22, Feb 2020 Notes: doi:10.1001/jama.2019.18061
28. Kevin G Volpp, Susan M Diamond, William H Shrank : Innovation in Home Care: Time for a New Payment Model. JAMA May 2020 Notes: doi:10.1001/jama.2020.1036.
29. Beidas, R., Buttenheim, A., Feuerstein-Simon, R., Kilaru, A., Asch, D., Volpp, K, Lawman, H., & Cannuscio, C. : Optimizing and implementing contact tracing through behavioral economics. NEJM Catalyst June 2020.
30. Terwiesch C, Mahoney KB, Volpp KG: Payment for Staying Empty? Reimbursing Hospitals for COVID-19 readiness. NEJM Catalyst Innovations in Care Delivery June 2020.
31. Volpp KG, Kraut BH, Ghosh S, Neatherlin J.: Minimal SARS-CoV-2 Transmission After Implementation of a Comprehensive Mitigation Strategy at a School - New jersey, August 20-November 27, 2020. MMWR Morbidity and Mortality Weekly Report 70(11): 377-381, Mar 2021 Notes: <http://dx.doi.org/10.15585/mmwr.mm7011a2>. PMID: PMC7976619
32. Hare A, Patel M, Volpp k , Adusumalli S: The Role of Behavioral Economics in Improving Cardiovascular Health Behaviors and outcomes. Current Cardiology Reports 23(11): 153, Oct 2021 Notes: 10.1007/s11886-021-01584-2. PMID: PMC8485972
33. Elkind Mitchell SV and Volpp KG: Food is brain medicine - relevance and translation to neurology. Nature Reviews Neurology August 2024.

Editorials, Reviews, Chapters, including participation in committee reports (print or other media):

1. Taylor, WC, Associate Editor and Volpp, KGM: Does Prescription Drug Cost Sharing Lead to Adverse Events? Journal Watch, published by the Massachusetts Medical Society, publishers of The New England Journal of Medicine Page: 51, March 2001.

2. Lee BY, Hecht T, Volpp KG: Lifestyle as a factor in medical students' career choices. JAMA (Letter) 290(22): 2941, December 2003.
3. Shah, Rajiv and Volpp, Kevin: Using Economic Studies for Policy Purposes. Cardiovascular Health Economics. Weintraub, W. (eds.). Humana; Totowa, New Jersey, 2003.
4. Volpp KG: Editorial: Designing a Model Health Care System. Am J Public Health 97(12): 2126-2128, December 2007. PMCID: PMCID: PMC2089099
5. Kevin G Volpp: Editorial: A Delicate Balance: Physician Work Hours, Patient Safety, and Organizational Efficiency. Circulation 117: 2580-2582, May 2008. PMCID: NIHMSID: 556998
6. Arora VM, Volpp KG: Editorial: Duty Hours: time to study? Journal of Graduate Medical Education 3(3): 281-4, September 2011. PMCID: PMC3179208
7. Loewenstein G, John LK, Volpp KG. : Using Decision Errors to Help People Help Themselves. In: The Behavioral Foundations of Public Policy. Shafir, E, editor. (eds.). Princeton University Press, Princeton, NJ, Page: 361, 2012.
8. Romano Patrick S., Volpp Kevin G.: Editorial: The ACGME's 2011 Changes to Resident Duty Hours: Are They an Unfunded Mandate on Teaching Hospitals? Journal of General Internal Medicine 27(2): 136-138, 2012. PMCID: PMC3270241
9. Volpp, KG: Editorial: The Counseling African Americans to Control Hypertension study and ways to enhance the next wave of behavioral interventions. Circulation 129(20): 2002-4, May 2014.
10. Volpp KG and Loewenstein G: Using ideas from Behavioral Economics to Promote Improvements in Health Behaviors. Motivating Healthy Behavior Change in Populations. Johns Hopkins University Press, July 2014
11. Rogers T, Milkman KL, Volpp KG: Commitment devices to improve unhealthy behaviors--reply. JAMA 312(15): 1592-3, October 2014 Notes: Letter.
12. Case, MA, Volpp KG, and Patel MS.: Electronic devices and applications to track physical activity-reply. JAMA 313(20): 2080, May 2015 Notes: Letter.
13. Patel MS and Volpp KG: Editorial: Nudging students toward healthier food choices--applying insights from behavioral economics. JAMA Pediatrics 169(5): 425-426, May 2015.
14. Volpp K, Loewenstein G, Asch DA: Health Behavior: Theory, Research, and

Practice, Fifth Edition. Glanz K, Rimer, BK, Viswanath V (Eds.). San Francisco: Jossey-Bass, Inc/Wiley May 2015.

15. Volpp KG: Editorial: Price Transparency: Not a Panacea for High Health Care Costs. JAMA 315(17): 1842-1843, May 2016.
16. Cotton P, Newhouse JP, Volpp KG, Fendrick AM, Oesterle SL, Oungpasuk P, Aggarwal R, Wilensky G, Sebelius K.: Medicare Advantage: Issues, Insights, and Implications for the Future. Population Health Management 19(s3): S1-S8, Nov 2016.
17. Sen, A.P., Huffman, D., Loewenstein, G., Asch, D.A., Kullgren, J.T., and Volpp, K.G.: Do Financial Incentives Reduce Intrinsic Motivation for Weight Loss? In Cohen, G.I., Lynch, H.F., and Robertson, C.T. (Eds.), Nudging Health: Health Law and Behavioral Economics. Baltimore: Johns Hopkins University Press. 2016.
18. Volpp KG, Loewenstein G, Asch DA.: Behavioral Economics and Health. (Chapter 468). In: Harrison's Principles of Internal Medicine 20th Edition. Eds, Jameson JL, Fauci A, Hauser SL, Kasper D, Longo DL, Loscalzo J. McGraw-Hill, New York, Aug 2018.
19. Volpp KG: Invited Commentary: Moving From Activating Patients to Activating Systems to Improve Outcomes. JAMA Network Open Page: 1(8):e185011. doi:10.1001/jamanetworkopen.2018.5011, Dec 2018.
20. Herriman M, Meer E, Rosin R, Lee V, Washington V, Volpp KG: Asked and Answered: Building a Chatbot to Address COVID-related Concerns. NEJM Catalyst Innovations in Care Delivery June 2020.
21. Volpp KG, Lowenstein G, Asch DA: Behavioral Economics and Health. (Chapter 481). In: Harrison's Principles of Internal Medicine 21st Edition. Eds, Jameson JL, Fauci A, Hauser SL, Kasper D, Longo DL, Loscalzo J. . McGraw-Hill, New York March 2022.
22. Volpp KG and Abella B: Editorial: Improving Out-of-Hospital Cardiac Arrest Survival Rates-Optimization Given Constraints. JAMA Cardiology 8(1): 8-9, Jan 2023 Notes: doi:10.1001/jamacardio.2022.4392.
23. Kevin Volpp, M. Kit Delgado: Behavioral Nudges Are Used Widely to Steer Clinicians and Patients Alike. NEJM Catalyst June 2023.
24. Kevin G. Volpp: Using Behavioral Science to Improve Cardiovascular Health. Circulation 150(10): 743-745, Sept 2024 Notes: DOI: 10.1161/CIRCULATIONAHA.124.070103

25. Volpp, Kevin G: Obesity Prevention at an Early Age: Progress, but a Long Way to Go. JAMA Page: E1-E2, November 2024.

Alternative Media:

1. Volpp, Kevin G.: "Health Reform in 1994: Will the Opportunity Pass?" Origins Magazine 2(2): 11-16, 1994.
2. Volpp KG: Paying people to lose weight and stop smoking. LDI Issue Brief 14(3): 1-4, February 2009. PMCID: Not applicable
3. Asch DA, Volpp KG: On the Way to Health. LDI Issue Brief 17(9): 1-4, July-August 2012.
4. Katherine L Milkman and Kevin G Volpp: How to Keep Your Resolutions. The New York Times Page: Sunday Review: Page 12, January 2014.
5. Mitesh S. Patel, David A. Asch, and Kevin G. Volpp. : Paying Employees to Lose Weight. The New York Times Sunday Review Mar 2016.
6. Volpp KG: Blog Post: Patient Engagement and Behavioral Insights-What People Want Is Health. NEJM Catalyst Mar 2016 Notes: <https://catalyst.nejm.org/patient-engagement-behavioral-insights-time-recognize-health-people-want/>
7. Volpp KG, Mohta N.: Insights Report: Patient Engagement Survey: Improved Engagement Leads to Better Outcomes, but Better Tools Are Needed. NEJM Catalyst May 2016 Notes: <https://catalyst.nejm.org/patient-engagement-report-improved-engagement-leads-better-outcomes-better-tools-needed/>
8. Volpp KG, Mohta N: Insights Report: Patient Engagement Survey: Far to Go to Meaningful Participation. NEJM Catalyst Sept 2016 Notes: <https://catalyst.nejm.org/patient-engagement-initiatives-survey-meaningful-participation/>
9. Volpp KG, Mohta N.: Insights Report: Patient Engagement Survey: Technology Tools Gain Support - But Cost Is a Hurdle. NEJM Catalyst Jan 2017 Notes: <https://catalyst.nejm.org/patient-engagement-technology-tools-gain-support/>
10. Volpp KG: Blog Post: Hardwiring Patient Engagement for Better Health. NEJM Catalyst May 2017 Notes: <https://catalyst.nejm.org/hardwiring-patient-engagement-better-health/>
11. Volpp KG and Mohta N: Insights Report: Patient Engagement Survey: How to Hardwire Engagement into Care Delivery Processes. NEJM Catalyst May 2017 Notes: <https://catalyst.nejm.org/patient-engagement-solutions-care-delivery-processes/>

12. Volpp KG, Saulsgiver KA: Commentary: How do we get people to quit smoking? Pay them. Fortune. <http://fortune.com/2017/11/16/quit-smoking-great-american-smokeout-2017> (eds.). Nov 2017.
13. Volpp KG and Mohta NS: Patient Engagement Survey: Social Networks to Improve Patient Health. NEJM Catalyst Jan 2018 Notes: <https://catalyst.nejm.org/survey-social-networks-patient-health/>
14. Volpp KG and Mohta NS.: Patient Engagement Survey: What Creates Behavior Change May Not Sustain It. Insights Report. NEJM Catalyst May 2018 Notes: <https://catalyst.nejm.org/survey-sustaining-behavior-change/>
15. Volpp KG and Mohta NS: Patient Engagement Survey: The Failure of Obesity Efforts and the Collective Nature of Solutions. NEJM Catalyst Sept 2018 Notes: <https://catalyst.nejm.org/failure-obesity-efforts-collective/>
16. Volpp KG and Mohta NS: Patient Engagement Survey: Health Care has a lot to Learn from Consumer-Friendly Industries. Insights Report. NEJM Catalyst Jan 2019 Notes: <https://catalyst.nejm.org/consumerization-health-care-consumer-friendly-industries/>
17. Blutt M, Volpp KG: Operation Covid Airlift would be Medevac in Reverse. Wall Street Journal Mar 2020 Notes: <https://www.wsj.com/articles/operation-covid-airlift-would-be-medevac-in-reverse-11585695115>.
18. Volpp KG, Asch DA, Muller RW: Business and Science are Pointing in the Same Direction. The Atlantic Apr 2020 Notes: <https://www.theatlantic.com/ideas/archive/2020/04/medicine-and-business-are-more-aligned-you-might-think/610447/>
19. Terwiesch C, Mahoney KB, Volpp KG: Why we Need a Strategic National Stockpile for PPE. The Philadelphia Inquirer May 2020.
20. Kevin G Volpp: Opinion: My near-death experience teaches a lesson. CNN Jan 2023 Notes: <https://www.cnn.com/2023/01/26/opinions/cardiac-arrest-cpr-training-volpp-ctrp/index.html>.