### Joshua Lewis

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#### Education

The Wharton School, University of Pennsylvania

Ph.D. Operations, Information and Decisions – Decision Processes

2015 - present

University of Warwick

2008 - 2011

First Class BSc (Hons) in Economics

# **Accepted for Publication**

**Lewis, J.,** Gaertig, C., & Simmons, J.P. Extremeness aversion is a cause of Anchoring. *Forthcoming in Psychological Science*.

# **Working Papers**

- Lewis, J. & Small, D.A. Ineffective altruism: giving less when donations do more good. Working paper.
- Lewis, J. & Simmons, J.P. Anticipated Outcome Bias. Working paper.
- Green, E. A. & Lewis, J. The forgone-option fallacy. Working paper.
- **Lewis, J.,** Moore, A., Levine, E.E., & Schweitzer, M.E. Trusting benevolent friends but leaders with integrity. *Working paper*.
- **Lewis, J.**, Rees-Jones, A., Simonsohn, U., & Simmons, J.P. Psychophysical prospect theory. *Data collection in progress*.
- Lewis, J. & Green, E. A. What anchors maximize the anchoring bias? Data collection in progress.
- **Lewis, J.** & Simmons, J.P. Adjusting the wrong way. *Data collection in progress*.

#### **Conference Presentations**

- **Lewis, J.,** Gaertig, C., & Simmons, J.P. (June, 2018). *Extremeness aversion as a cause of insufficient adjustment*. Paper presented at the Behavioral Decision Research in Management Conference, Boston, MA.
- **Lewis, J.,** Gaertig, C., & Simmons, J.P. (February, 2018). *Extremeness aversion is a cause of insufficient adjustment*. Paper presented at the annual meeting of the Society for Consumer Psychology, Dallas, TX.
- **Lewis, J.** & Gaertig, C. (February, 2018). *Pre-registration is good, and here is how to do it.* Workshop at the annual meeting of the Society for Consumer Psychology, Dallas, TX.

**Lewis, J.,** Gaertig, C., & Simmons, J.P. (November, 2017). *Extremeness aversion is a cause of insufficient adjustment*. Paper presented at the annual meeting of the Society for Judgment and Decision Making, Vancouver, British Columbia, Canada.

### **Professional Affiliations**

Society for Judgment and Decision Making; Society for Consumer Psychology; Association for Consumer Research

#### **Awards and Honors**

Patty and Jay H. Baker Ph.D. Fellowship, Jay H. Baker Retail Center, 2017 – present

The Russell Ackoff Doctoral Student Fellowship Award, Wharton Risk Center 2016 – present

Wharton Doctoral Student Travel Grant 2015 - present