

SAMIR NURMOHAMED

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ACADEMIC POSITIONS

The Wharton School at the University of Pennsylvania, Philadelphia, PA, USA
Assistant Professor in the Department of Management, 2013-present

EDUCATION

Stephen M. Ross School of Business at the University of Michigan, Ann Arbor, MI, USA
Ph.D. – Management and Organizations, 2014

Huron University College at The University of Western Ontario, London, ON, Canada
B.A. – Honors Specialization in Economics & Major in Philosophy, 2008, *Gold Medal*

PUBLICATIONS

Published Peer Reviewed Articles

Yip, J. A., Schweitzer, M. E., & **Nurmohamed, S.** Trash-talking: Competitive incivility motivates rivalry, performance, and unethical behavior. *Conditionally accepted at Organizational Behavior and Human Decision Processes.*

Mayer, D. M., **Nurmohamed, S.**, Treviño, L. K., Shapiro, D. L., & Schminke, M. 2013. Encouraging employees to report unethical conduct internally: It takes a village. *Organizational Behavior and Human Decision Processes*, 121: 89-103.

Grant, A. M., **Nurmohamed, S.**, Ashford, S. J., & Dekas, K. 2011. The performance implications of ambivalent initiative: The interplay of autonomous and controlled motivations. *Organizational Behavior and Human Decision Processes*, 116: 241-251.

Other Articles, including Chapters in Books

Nurmohamed, S., Greenbaum, R. L., Mayer, D. M., & DeRue, D. S. 2012. Do I care if my boss does the right thing? An ethical lens on psychological contract fulfillment. In Leslie A. Toombs (Ed.), *Best Paper Proceedings of the Seventieth Annual Meeting of the Academy of Management (CD)*, ISSN 1543-8643.

Ashford, S. J., & **Nurmohamed, S.** 2012. From Past to Present and Into the Future: A Hitchhiker's Guide to the Socialization Literature. In C. Wanberg (Ed.), *The Oxford Handbook of Organizational Socialization*: 8-26. New York, NY: Oxford University Press.

Articles Submitted to Refereed Journals

Harrison, S. H., & **Nurmohamed, S.** Crickets and institutional workers [title redacted for submission]. *Revise-and-resubmit for Academy of Management Journal (resubmitted).*

Nurmohamed, S. Underdogs and performance [title redacted for submission]. *Under review at Academy of Management Journal.*

Working Papers

Nurmohamed, S., & Ong, M. Thriving and an Underdog Orientation in the Job Search. *Under preparation for the Journal of Applied Psychology.*

Harrison, S. H., & **Nurmohamed, S.** Crickets and the formation of new institutions [title redacted for submission]. *Writing stage.*

Nurmohamed, S. Against the odds: Understanding the motivation of the underdog. *Writing stage.*

Nurmohamed, S. Aquino, K., & Okimoto, T. 2017. Easier lie the heads: Differences in third parties' support for the reintegration or punishment of male vs. female transgressors in organizations. *Data analysis stage.*

CONFERENCE & INVITED PRESENTATIONS

Refereed Conference Presentations

Nurmohamed, S. Aquino, K., & Okimoto, T. 2017. Easier lie the heads: Differences in third parties' support for the reintegration or punishment of male vs. female transgressors in organizations. To be presented as part of a showcase symposium "Repair, Recovery, and Reintegration at Work" at the annual meeting of the Academy of Management, Atlanta, GA.

Nurmohamed, S. & Kundro, T. 2017. Growing from adversity: How proving others wrong fosters effort and self-promotion. To be presented as part of a symposium "Inconceivable: Recasting barriers as opportunities for individuals and firms" at the annual meeting of the Academy of Management, Atlanta, GA.

Yip, J., Schweitzer, M., & Nurmohamed, S. 2015. Trash-Talking Increases Your Opponent's Performance. Presented as part of a symposium "Antecedents and Consequences of Competition" at the annual meeting of the Academy of Management, Vancouver, BC.

Nurmohamed, S. 2013. Proving others wrong: The effects of an underdog image on effort and performance. Presented at the annual meeting of the Academy of Management, Orlando, FL.

Nurmohamed, S. 2013. Expected to win or lose? The positive effects of an underdog identity on performance. Presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Nurmohamed, S., Greenbaum, R. L., Mayer, D. M., & DeRue, D. S. 2012. Do I care if my boss does the right thing? An ethical lens on psychological contract fulfillment. Presented at the annual meeting of the Academy of Management, Boston, MA.

Nurmohamed, S. 2012. Do I care if my boss upholds what is right? Presented at the annual London Business School Trans-Atlantic Doctoral Conference, London, UK.

Nurmohamed, S., DeRue, D. S., Mayer, D. M., & Crossley, C. 2012. Performing on the road: Peer coaching and newcomers' performance trajectories. Presented at the annual meeting of the Society for Industrial & Organizational Psychology, San Diego, CA.

Nurmohamed, S. & DeRue, D. S. 2011. Newcomers' performance trajectories: The interactive effects of coaching and fit perceptions. Presented as part of a symposium "Accept the new: Directions for research on socialization and newcomers" at the annual meeting of the Academy of Management, San Antonio, TX.

Nurmohamed, S. 2011. The ups and downs of comparative evaluations on fit perceptions. Presented at the annual meeting of the Society for Industrial & Organizational Psychology, Chicago, IL.

Kim, T. Y., Mayer, D. M., & Nurmohamed, S. 2010. What happened to distributive justice? An extension of equity theory. Presented at the annual meeting of the Society for Industrial & Organizational Psychology, Atlanta, GA.

Nurmohamed, S., Ashford, S. J., & Dekas, K. 2009. Let me tell you how great I am: Proactive personality, self-promotion and success in the job search. Presented as part of a symposium "Proactivity: Benefits, costs and temporal dynamics" at the annual meeting of the Academy of Management, Chicago, IL.

Chaired Sessions and Professional Development Workshops

Kundro, T., Myers, C. M. & Nurmohamed, S. 2017. Inconceivable: Recasting barriers as opportunities for individuals and firms. Co-organizer of symposium conducted in the OB and HR Divisions at the annual meeting of the Academy of Management, San Antonio, TX

Bergeron, D., Farh, C., & Nurmohamed, S. 2017. Mentoring graduate students: Tips, best practices, and life-changing stories from the experts. Co-organizer of professional development workshop to be conducted in the OB Division at the annual meeting of the Academy of Management, Atlanta, GA.

Farh, C., Knight, A., & Nurmohamed, S. 2016. Mentoring graduate students: Tips, best practices, and life-changing stories from the experts. Co-organizer of professional development workshop conducted in the OB Division at the annual meeting of the Academy of Management, Anaheim, CA.

Farh, C., Nahrgang, J., Knight, A., & Nurmohamed, S. 2015. Mentoring graduate students: Tips, best practices, and life-changing stories from the experts. Co-organizer of professional development workshop conducted in the OB Division at the annual meeting of the Academy of Management, Vancouver, BC.

Nurmohamed, S. 2014. Changes and challenges: The role of OB. Chair of paper session conducted in the OB Division at the annual meeting of the Academy of Management, Philadelphia, PA.

Farh, C., Nahrgang, J., & Nurmohamed, S. 2014. Mentoring graduate students: Tips, best practices, and life-changing stories from the experts. Co-organizer of professional development workshop conducted in the OB Division at the annual meeting of the Academy of Management, Philadelphia, PA.

Nurmohamed, S. 2013. Bring it on: Understanding competitive dynamics in organizations. Organizer of symposium conducted in the OB, MOC and Conflict Management Divisions at the annual meeting of the Academy of Management, Orlando, FL. *Featured as a Showcase Symposium in the OB Division.*

Nurmohamed, S. & Ashford, S. J. 2011. Accept the new: Directions for research on socialization and newcomers. Co-organizer of symposium conducted in the OB and HR Divisions at the annual meeting of the Academy of Management, San Antonio, TX.

Nurmohamed, S. & Ashford, S. J. 2009. Proactivity: Benefits, costs and temporal dynamics. Co-organizer of symposium conducted in the OB, HR and Careers Divisions at the annual meeting of the Academy of Management, Chicago, IL. *Nominated for Best Symposium in the Careers Division.*

Invited Presentations

- 2016 Department of Human Resource Management, Temple University
- 2016 Department of Organisational Behaviour, INSEAD
- 2016 Department of Management and Organizations, UCLA
- 2015 Wharton Leadership Conference, University of Pennsylvania
- 2015 Duckworth Lab, University of Pennsylvania
- 2014 Department of Management Research Seminar Series, Drexel University
- 2013 New Directions in Leadership Research Conference, INSEAD
- 2012 Department of Management, The Wharton School, University of Pennsylvania
- 2012 OBHR Immorality Lab, Sauder School of Business, University of British Columbia
- 2011 LEAD Summer Business Institute, Stephen M. Ross School of Business, University of Michigan

TEACHING EXPERIENCE

University of Pennsylvania

- MGMT 610 – Foundations of Teamwork and Leadership (core MBA course), The Wharton School
- MGMT 272/772 – Power and Politics in Organizations (created and teaching an MBA/undergraduate elective course), The Wharton School
- Power and Politics in Organizations - LLM/JD/Executive Education (i.e., World Economic Forum students), The Wharton School

University of Michigan

- MO 300 – Behavioral Theory in Management (core undergraduate course), Ross School of Business

ACADEMIC AWARDS & HONORS

University of Pennsylvania

- Penn Undergraduate Research Mentorship Research Grants, 2017 (\$7000)
- Wharton Dean's Research Fund Grant, 2016 (\$8250)
- Wharton Excellence in Teaching Award for the Undergraduate Division, 2015-2016
- Wharton Undergraduate Class of 2015 – Voted to be the Graduation Faculty Speaker, 2015
- Wharton Excellence in Teaching Award for the Undergraduate Division, 2014-2015
- Wharton Leadership Center Grant, 2015 (\$8700)
- Wharton Social Impact Initiative, 2014 (\$7800)
- Wharton Dean's Research Fund Grant, 2014 (\$10,000)
- The Carol and Lawrence Zicklin Center for Business Ethics Research Grant, 2014-2015 (\$4000)

University of Michigan

- Ross Doctoral Studies Celebration Alumni Commencement Speaker, 2015
- Horace H. Rackham Distinguished Dissertation Award Nominee, 2014

- Ross Doctoral Studies Program Research Grant, 2012
- Rackham Graduate Student Research Grant, 2012
- BBA Teaching Excellence Award Nominee (received perfect score on teaching evaluations), 2012
- Gladys D. and Walter R. Stark Graduate Scholarship, 2011
- Rackham Graduate Student Research Grant, 2010
- Ross Business School Fellowship, 2008-2013

Academy of Management Conference

- Outstanding Reviewer in the OB Division of the Academy of Management Conference, 2014
- Showcase Symposium in the OB Division of the Academy of Management Conference, 2013
- Best Paper Proceedings of the Academy of Management Conference, 2012
- Nominated for Best Symposium in the Careers Division, 2009

University of Western Ontario (Huron University College)

- David H.M. Steward Memorial Award for highest overall achievement, 2008
- Mr. and Mrs. Benno Schachter Memorial Prize, 2007-2008
- Walker Family Memorial Award, 2007-2008
- Colonel Ibbotson Leonard National Scholarship, 2004-2008
- Queen Elizabeth II Aiming for the Top Tuition Scholarship (Ontario Government), 2004-2008
- Dean's Honor List, 2004-2008

ADVISING

University of Pennsylvania

- Tim Kundro, PhD Student, 2016-2017
- Ashish Sharma, Senior Thesis Advisor (undergraduate), 2016-2017
- Jennifer Kerner, Independent Study Advisor (MBA), 2016-2017
- Shreya Zavari, Senior Thesis Advisor (undergraduate), 2015-2016
- Polly Kang, PhD Student, 2015-2016
- Saurabh Bajpai, Independent Study Advisor (MBA), 2014-2015
- Jung Ho (James) An, Wharton Research Scholars Program Advisor (undergraduate), 2014-2015
- Carlotte Lucas, Huntsman Program Advisor (undergraduate), 2014-2015
- Nicholas Lobuglio, Second Year Paper Committee Member (PhD), 2014

PROFESSIONAL SERVICE

Ad Hoc Reviewing

- Academy of Management Journal, 2012-present
- Organization Science, 2014-present
- Organizational Behavior and Human Decision Processes, 2013-present
- Journal of Experimental and Social Psychology, 2013-present

University of Pennsylvania

- Doctoral Studies Committee Member, 2016-2017
- M-squared Workshop Organizer, The Wharton School, 2013-present
- Wharton OB Conference Co-Organizer, The Wharton School, 2013-present
- Katz Fund for Emotions Research Committee Member, The Wharton School, 2015-present
- Management Seminar Committee, The Wharton School, 2014-2016

University of Michigan

- Doctoral Grants Committee Chair, Stephen M. Ross School of Business, 2012-2013
- MO PhD Shake 'n' Bake Organizer, Stephen M. Ross School of Business, 2012-2013
- Member of LEAD Research Group, 2011-2013
- Conference Facilitator, Center for Positive Organizational Scholarship, 2008 and 2011
- Member of the Doctoral Admissions Committee, 2009

Consulting and Applied Research Experience

- KPMG, 2014-present
- PA CareerLink, 2016-present
- AARP, 2016-present
- Wharton Alumni Affairs, 2016
- Medix, 2014-2016
- Lincoln Financial Group, 2014-2016
- Schwan's Home Delivery, 2009-2014
- Michigan Telefund, 2012-2013

Academy of Management

- Conference Reviewer, OB Division, 2010-present
- Conference Reviewer, Conflict Management Division, 2013-present
- Conference Reviewer, OMT Division, 2009