

Atul Gupta

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INFORMATION 306 Colonial Penn Center (215) 573 9075
Philadelphia PA, 19104

CITIZENSHIP India, US Permanent Resident

ACADEMIC **The Wharton School, University of Pennsylvania**
APPOINT- Assistant Professor 2017 –
MENTS

OTHER AP- **NBER** Faculty Research Fellow (Health Care) 2023 –
POINTMENTS **Leonard Davis Institute** Senior Fellow 2017 –

EDUCATION **Stanford University**, Ph.D., Economics 2018
Indian Institute of Management Ahmedabad, MBA 2007
University of Mumbai, B.S., Electrical Engineering 2005

PUBLICATIONS **Economics (authors listed alphabetically)**

[1] Einav, Liran, Amy Finkelstein, and Atul Gupta. “Is American pet health care (also) uniquely inefficient?” [American Economic Review Papers and Proceedings](#) 107(5): 491-95, May 2017.

[2] Gupta, Atul. “Impacts of using performance pay for hospitals: The Readmissions Reduction Program.” [The American Economic Review](#), 111(4): 1241-83, April 2021.

- *Finalist*, National Institute of Healthcare Management Research Award, 2022

[3] Duggan, Mark, Atul Gupta, and Emilie Jackson. “The Impact of the Affordable Care Act: Evidence from California’s Hospital Sector.” [AEJ Economic Policy](#), 14(1): 111-151, February 2022.

[4] Gupta, Atul, Guy David, and Lucy Kim. “The Effect of Performance Pay Incentives on Market Frictions: Evidence from Medicare.” [International Journal of Health Economics and Management](#), 23 (1): 27–57, March 2023.

[5] Gupta, Atul, Sabrina Howell, Constantine Yannelis, and Abhinav Gupta. “Owner Incentives and Performance in Healthcare: Private Equity Investment in Nursing Homes” [The Review of Financial Studies](#), forthcoming.

- *Best Paper - Health and Finance*, Midwest Finance Association, 2021

- [6] Andreyeva, Elena, Atul Gupta, Catherine Ishitani, Gosia Sylwestrzak, and Ben Ukert. “The Corporatization of Independent Hospitals.” [Journal of Political Economy Microeconomics](#), Accepted.
- [7] Duggan, Mark, Atul Gupta, Emilie Jackson, Zachary Templeton. “The Impact of Privatization: Evidence from the Hospital Sector.” NBER working paper January 2023. Reject and Resubmit, [Quarterly Journal of Economics](#).
- [8] Gupta, Atul, Joseph Martinez, and Amol Navathe. “Selection and Causal Effects under Voluntary Programs: Evidence from Bundled Payments.” NBER working paper May 2023.

Health Policy (* indicates first or last author)

- [9] Yasaitis, Laura*, **Atul Gupta***, Craig Newcomb, Era Kim, Lee Newcomer, and Justin Bekelman. “An insurer’s program to incentivize generic oncology drugs did not alter treatment patterns or spending on care.” [Health Affairs](#) 38, no. 5 (2019): 812-819.
- [10] Navathe, Amol S., Ezekiel J. Emanuel, Atheendar S. Venkataramani, Qian Huang, **Atul Gupta**, Claire T. Dinh, Eric Z. Shan et al. ”Spending And Quality After Three Years Of Medicare’s Voluntary Bundled Payment For Joint Replacement Surgery” [Health Affairs](#) 39, no. 1 (2020): 58-66.
- [11] Zhang, Yongkang, **Atul Gupta**, Sean Nicholson, and Jing Li. “Elevated end-of-life spending: A new measure of potentially wasteful health care spending at the end of life.” [Health Services Research](#) 58(1): 186-194, February 2023.
- [12] Schwartz, Aaron L., Seyoun Kim, Amol S. Navathe, and **Atul Gupta***. “Growth of Medicare Advantage After Plan Payment Reductions.” [JAMA Health Forum](#), 4(6), pp. e231744-e231744. June 2023.
- [13] Doshi, Jalpa A., Morgan Eilers, **Atul Gupta**, Mark Pauly, and Alexander L. Olssen. ”Is employment group insurance financing of expensive gene therapies threatened in the United States?.” [Health Affairs Scholar](#) 1, no. 4 (2023). Editor’s Choice.

OTHER POSITIONS	US Census Special Sworn Status	2016-present
	The Boston Consulting Group India Senior Associate – Project Leader	2007–12
TEACHING EXPERIENCE	Applied Econometrics (PhD)	2018-present
	US Provider and Payer Strategy (MBA)	2018-present
HONORS	Professional: Excellence in Reviewing Award - AEJ: Economic Policy	2021

Education:

Leonard W. Ely and Shirley R. Ely Graduate Fellowship, Stanford	2016-17
Best Second Year Paper Award, Economics Department, Stanford	2014
David & Lucille Packard Stanford Graduate Fellowship	2011-16
All-India Common Admission Test: 99.9 percentile	2004

CONFERENCES **2024** AHEC (Stanford), Chicago BFI Health Economics, Bates-White Healthcare

2023 AEA ASHE session, NBER Public Spring meeting, ASHEcon (St. Louis), NBER Aging SI, Midwest Health Economics (DePaul)

2017-2022 Chicago BFI Health Economics, ASHEcon (Austin), Midwest Health Economics (Kansas), SHESG (GMU), Electronic Health Economics Colloquium, Econometric Society meeting, ASHEcon, NBER Health Care SI, National Tax Association, Whistler Junior Health Economics Summit, BFI Health Economics (canceled), NBER Aging SI, NY Health Econ Conf. (Discussant), ASHEcon (DC), Southeastern Health Economics Study Group (Knoxville), Midwest Health Economics (OSU), ASHEcon (Atlanta), Econometric Society European Meeting (Lisbon), AHEC (USC), NBER Public Fall 2017, Caribbean Health Economics Symposium

INVITED
TALKS

2024 Federal Trade Commission

2023 National Institute for Healthcare Management, HBS Mittal Institute, Maryland Health Care Commission, Weill Cornell, Indian Institute of Management Ahmedabad

2017-2022 U Chicago Health Economics, Drexel, Imperial College London, Lehigh, Notre Dame, Yale Health Policy, Tulane University, Census BEA, Indiana Kelley, Harvard Public Health, Wharton, Vancouver School of Econ, UCLA Anderson, UC San Diego, Vanderbilt, Compass Lexicon, Charles River Associates, NERA Consulting, Analysis Group, Cornerstone Research

PROFESSIONAL **Peer Reviewer:**

ACTIVITIES AER, QJE, Econometrica, JPE, REStud, AER Insights, Management Science, AEJ-Policy, AEJ-Applied, REStat, JPE Microeconomics, J Pub Ec, Rand, JHE, AJHE, JPAM, J Human Resources, Health Affairs, JAMA, NEJM, J Law Econ., J Industrial Econ., Int. J of Industrial Org., Int. J of Health Econ. & Mgmt, Review of IO, Health Econ.

Professional Affiliations:

American Economic Association, Econometric Society, American Society of Health Economists, and National Tax Association

University Service:

Wharton MBA Executive Committee	2020-21
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Wharton IT Steering Committee	2021-22, 2023-24
Wharton-Elevance Research Partnership	2020 – 2023

Policy advisory:

Commissioner, *The Lancet* Commission: Reimagining India’s health system 2021

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GRANT	Principal Investigator, Wharton Dean’s Research Fund. “Hospital chains and the	
ACTIVITY	marketing and delivery of care.” Award: \$14,000	2022-23
(* INDICATES		
EXTERNAL)	Principal Investigator, Mack Institute, Wharton. “Productivity in US healthcare.”	
	Award: \$10,000.	2022-23
	Principal Investigator, Laura & John Arnold Foundation*. “Estimating the causal	
	effect of private equity ownership on healthcare.” Award: \$209,841.	2021-23
	Co-Principal Investigator, Mack Institute, Wharton. “Private equity and produc-	
	tivity in healthcare.” Award: \$10,000.	2020-21
	Co-Principal Investigator, Population Aging Research Center Quartet Grant, Uni-	
	versity of Pennsylvania. “Estimating the causal effects of managed care in Medi-	
	care.” Award: \$14,900	2020-21
	Principal Investigator, Wharton Dean’s Research Fund. “Effects of consolidation	
	and corporatization of healthcare.” Award: \$12,200	2020-21
	Principal Investigator, Leonard Davis Institute Pilot Grant, University of Pennsyl-	
	vania. “How do healthcare providers deploy public funds?” Award: \$10,400	2020-21
	Co-Principal Investigator, National Institute of Aging Pilot*. “The impact of con-	
	solidation and ownership on productivity in healthcare.”	2019-24
	Principal Investigator, Wharton Dean’s Research Fund. “Optimal bundling of pay-	
	ments in healthcare.” Award: \$15,000	2018-19
	Co-Investigator, American Cancer Society*. “Effects of Commercial Insurer Pay-	
	ment Policy on Chemotherapy Use and Costs.”	2015-18
	Principal Investigator, Leonard Davis Institute Pilot Grant, University of Penn-	
	sylvania. “Indirect effects of introducing performance pay for hospitals: Evidence	
	from post-acute care” Award: \$20,000	2018