

ASUKA NAKAHARA

Asuka Nakahara serves as Associate Director of the Zell-Lurie Real Estate Center at Wharton and teaches an MBA course titled “Real Estate Development”. Over the past 16 years, he has received multiple “Excellence in Teaching” awards, presented to the top 8 professors in the Wharton MBA Program based on student ratings, and is a past recipient of both the Helen Kardon Moss Anvil Award, the top Wharton teaching honor, and the Class of 1984 Award, accorded to the professor with the highest teaching ratings.

He has served as lecturer, panelist or moderator for Harvard Law School, Professional Golfers’ Association of America (PGA), Wharton’s National Football League (NFL) program, National Association of Industrial and Office Parks (NAIOP), Commercial Real Estate Women (CREW), CoreNet Global, Pension Real Estate Association (PREA), Urban Land Institute (ULI), Society of Industrial and Office Realtors (SIOR), International Council of Shopping Centers (ICSC), the Los Angeles County Bar Association, and Young Presidents’ Organization (YPO).

Asuka has consulted with investment management, international real estate, private equity, golf course, restaurant, media, and entertainment companies, as well as family offices. In 2009, Asuka co-founded Triton Atlantic Partners, a real estate advisory firm and investment vehicle.

Asuka began his 20 year career with Trammell Crow Company (TCC) as a leasing agent in 1980. He was named a Partner in 1983 and started the Philadelphia office in 1985, overseeing \$250 million in development/acquisition activity. He became Northeast Regional Partner in 1987, joining the firm’s Management Board. He subsequently had responsibility for TCC’s business in the northeastern U.S., overseeing the development and management of a \$1.5 billion portfolio. In 1996, Asuka was promoted to Chief Financial Officer of TCC, with overall responsibility for finance, capital markets, mergers and acquisitions, corporate marketing, Trammell Crow University, human resources, and other initiatives. TCC went public on the NYSE in November 1997. Asuka retired from the company at the end of 1999.

Asuka received his B.S. - Civil Engineering with honors from Rice University (1977) and an MBA from Harvard Business School (1980). He serves on the boards of CBRE Clarion Global Real Estate Income Fund (NYSE:IGR), the Children’s Hospital of Philadelphia (CHOP), and the United States Golf Association (USGA), where he also chairs the Investment Committee. He is a member of the Investment Committees for the PGA and The Philadelphia Foundation (TPF) and is past chair of CHOP’s Finance Committee. He is a former Trustee and Elder and Investment Committee member of Ardmore Presbyterian Church (2002-2004), a past board member of TPF (2004-2010), PGA (2009-2012), and Merion Golf Club (2007-2011), and a 2005 recipient of the HBS Making-a-Difference Award. Asuka and his wife Karen have 3 adult children and reside in Merion, Pennsylvania.